

**The Delma Group Inc.**  
(formerly Aydon Income Properties Inc.)

**Consolidated Financial Statements**  
**December 31, 2018**  
(Expressed in Canadian dollars)

Independent Auditor's Report	2 - 5
Consolidated Financial Statements	
Consolidated Statements of Financial Position	6
Consolidated Statements of Comprehensive Loss	7
Consolidated Statements of Shareholders' Equity	8
Consolidated Statements of Cash Flows	9
Notes to Consolidated Financial Statements	10 - 42

## Independent Auditor's Report

To the Shareholders of  
The Delma Group Inc.

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### Opinion

We have audited the consolidated financial statements of The Delma Group Inc. (hereafter "the Company"), which comprise the consolidated statements of financial position as at December 31, 2018 and 2017, and the consolidated statements of comprehensive loss, the consolidated statements of shareholders' equity and the consolidated statements of cash flows for the years then ended, and notes to consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2018 and 2017, and its financial performance and its cash flows for the years then ended, in accordance with International Financial Reporting Standards (IFRS).

### Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Material uncertainty related to going concern

We draw attention to Note 1 to the consolidated financial statements, which indicates the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

**Information other than the consolidated financial statements and the auditor's report thereon**

Management is responsible for the other information. The other information comprises the information, other than the consolidated financial statements and our auditor's report thereon, included in Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

**Responsibilities of management and those charged with governance for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

**Auditor's responsibilities for the audit of the consolidated financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements

can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Mario Venditti.

*Raymond Chabot Grant Thornton LLP<sup>1</sup>*

Montréal  
June 26, 2019

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<sup>1</sup> CPA auditor, CA public accountancy permit no. A121855

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Consolidated Statements of Financial Position**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

	Notes	2018 \$	2017 \$
<b>ASSETS</b>			
Current			
Cash		131,159	3,028
Receivables		123,569	
Assets held for sale	6	4,064,331	
Debenture receivable, without interest			50,000
Prepays and refundable deposits		862,028	
Advances to companies under common control, without interest		788,240	798,928
Other advances receivable, without interest		280,762	
		<u>6,250,089</u>	<u>851,956</u>
Non-current			
Investment properties	7	88,541,212	14,910,200
Land held for residential development		12,190,522	
Investment in a private company		250,000	250,000
Property and equipment		81,154	48,500
Trademarks and domain names	8	1,342,509	1,792,009
		<u>108,655,486</u>	<u>17,852,665</u>
<b>Total assets</b>			
<b>LIABILITIES</b>			
Current			
Bank loan	9	3,895,000	
Trade and other payables	10	9,992,640	
Other current liabilities	11	28,664,393	
Current portion of long-term debt	12	20,544,063	913,000
		<u>63,096,096</u>	<u>913,000</u>
Non-current			
Long-term debt	12	6,991,047	
Deferred income taxes liabilities		375,000	
		<u>70,462,143</u>	<u>913,000</u>
<b>Total liabilities</b>			
<b>SHAREHOLDERS' EQUITY</b>			
Share capital (Partners' capital in 2017)	15	57,309,522	14,298,608
Deficit		(19,116,179)	
		<u>38,193,343</u>	<u>14,298,608</u>
Non-controlling interests			2,641,057
		<u>38,193,343</u>	<u>16,939,665</u>
<b>Total shareholders' equity</b>			
<b>Total liabilities and shareholders' equity</b>			
		<u>108,655,486</u>	<u>17,852,665</u>

The accompanying notes are an integral part of the consolidated financial statements.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Consolidated Statements of Comprehensive Loss**

Year ended December 31, 2018 and 2017

(Expressed in Canadian dollars except for number of shares)

	Notes	2018 \$	2017 \$
Rental Income		1,515,096	130,000
Operating expenses	17	788,906	
		<u>726,190</u>	<u>130,000</u>
Administrative expenses	17	3,641,121	64,194
Decrease in fair value of investment properties		12,395,200	
Financing costs	17	1,477,053	
Amortization of trademarks and domain names		450,000	448,001
Depreciation of property and equipment		49,477	31,500
Listing fees		1,454,518	
		<u>19,467,369</u>	<u>543,695</u>
<b>Loss before income taxes</b>		<b>(18,741,179)</b>	<b>(413,695)</b>
Income taxes	14	375,000	
<b>Net loss and comprehensive loss</b>		<b>(19,116,179)</b>	<b>(413,695)</b>
<b>Basic and diluted net loss per share</b>		<b>(1.78)</b>	<b>(0.10)</b>
<b>Weighted average number of shares</b>		<b>10,711,346</b>	<b>4,263,606</b>
<b>Net loss attributable to:</b>			
Shareholders of The Delma Group Inc.		<b>(19,116,179)</b>	
Partners of Delma Properties Canada LP in 2017			(383,082)
Non-controlling interests			(30,613)
		<u><b>(19,116,179)</b></u>	<u><b>(413,695)</b></u>

The accompanying notes are an integral part of the consolidated financial statements.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Consolidated Statements of Shareholder's Equity**

Year ended December 31, 2018 and 2017

(Expressed in Canadian dollars except for number of shares)

	Notes	Share Capital		Deficit	Non-controlling interests	Total Equity
		Number of shares	(Partners' Capital in 2017)			
			\$	\$	\$	\$
<b>Balance on January 1, 2017</b>		127,824	12,657,090		3,221,670	15,878,760
Units issued			2,000,000			2,000,000
Shares issued		6,775				
Units issued for payment of expenses			24,600			24,600
Transactions with non-controlling interests					(550,000)	(550,000)
Transactions with partners		6,775	2,024,600		(550,000)	1,474,600
Net loss and comprehensive loss for the year			(383,082)		(30,613)	(413,695)
<b>Balance on December 31, 2017</b>		134,599	14,298,608		2,641,057	16,939,665
<b>Balance on January 1, 2018</b>		134,599	14,298,608	—	2,641,057	16,939,665
Reverse takeover	5.1	5,474,318	452,038			452,038
Purchase of Non-controlling interests	5.1	232,851	2,641,057		(2,641,057)	
Acquisition of the Bromont Group	5.2	4,083,334	23,990,424			23,990,424
Lupa Acquisition	5.3	633,890	2,206,666			2,206,666
GHP Acquisition	5.4	2,468,698	11,898,923			11,898,923
Lupa II Acquisition	5.5	266,299	1,569,788			1,569,788
Debt settlement	15	8,334	50,004			50,004
Consulting services paid in shares	15	33,669	202,014			202,014
Transactions with owners		13,201,393	43,010,914		(2,641,057)	40,369,857
Net loss and comprehensive loss for the year				(19,116,179)		(19,116,179)
<b>Balance on December 31, 2018</b>		13,335,992	57,309,522	(19,116,179)		38,193,343

The accompanying notes are an integral part of the consolidated financial statements.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Consolidated Statements of Cash Flows**

Year ended December 31, 2018 and 2017

(Expressed in Canadian dollars)

	Notes	2018 \$	2017 \$
<b>OPERATING ACTIVITIES</b>			
Net loss		(19,116,179)	(413,695)
Adjustments for			
Consulting services paid in shares		202,014	
Non-cash interest expense		152,859	
Listing fees	5.1	1,439,587	
Decrease in fair value of investment properties		12,395,200	
Depreciation of property and equipment		49,477	31,500
Amortization of trademarks and domain names		450,000	448,001
Deferred income taxes		375,000	
Units issued for payment of expenses			24,600
Impairment of debenture receivable		50,000	
		<u>(4,002,042)</u>	<u>90,406</u>
Change in working capital items	18	3,672,634	
Cash flows from operating activities		<u>(329,408)</u>	<u>90,406</u>
<b>INVESTING ACTIVITIES</b>			
Advances to companies under common control			(52,574)
Other advances receivable		(250,762)	
Cash acquired through reverse takeover and acquisition	5	(120,069)	
Investment properties		(6,302,268)	
Land held for residential development		(17,020)	
Trademarks and domain names		(500)	(1,925,410)
Cash flows from investing activities		<u>(6,690,619)</u>	<u>(1,977,984)</u>
<b>FINANCING ACTIVITIES</b>			
Bank loan		90,000	
Other current liabilities		1,533,172	
Repayment of other current liabilities		(570,605)	
Advance payable to Lupa Investment		1,102,338	
Long-term debt		5,077,500	
Repayment of long-term debt		(84,247)	(110,000)
Units issued			2,000,000
Cash flows from financing activities		<u>7,148,158</u>	<u>1,890,000</u>
Net change in cash		128,131	2,422
Cash, beginning of year		3,028	606
Cash, end of year		<u>131,159</u>	<u>3,028</u>

The accompanying notes are an integral part of the consolidated financial statements.

## **The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

### **Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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#### **1. NATURE OF OPERATIONS, STATEMENT OF COMPLIANCE AND GOING CONCERN**

##### **Nature of operations**

The Delma Group Inc. (formerly Aydon Income Properties Inc.) together with its subsidiaries (together referred to as "Delma" or the "Company") operates in the development, acquisition and management of multi-purpose real estate, including office space, retail space, residential and industrial buildings as well as land for future development.

Genesis Income Properties Inc. ("Genesis") was incorporated on April 7, 2014 under the laws of the province of British Columbia. Aydon Income Properties Inc. ("Aydon") was formed by amalgamation of Genesis and Forbairt Development Acquisition Corp. under a Plan of Arrangement approved by the Supreme Court of British Columbia on August 27, 2014.

On July 20, 2017, Aydon entered into a share purchase agreement, as amended on November 27, 2017, with Delma Resorts & Hotels GP Inc., Delma Properties Canada L.P., Delma Resorts & Hotels L.P. (the "Delma Group") and with Société en commandite Bromont I and 9216-3583 Québec Inc. (the "Bromont Group"), whereby Aydon agreed to acquire all of the issued and outstanding shares and units of each of the Delma Group and the Bromont Group (the "Transaction"). The Transaction closed on March 23, 2018.

Following the closing of the Transaction, Aydon changed its name to The Delma Group Inc. and is trading on the Canadian Securities Exchange ("CSE") under the symbol DLMA.

The principal address and records office of the Company is located at 160-640 Orly Avenue, Dorval, Qc, H9P 1E9.

##### **Statement of Compliance**

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). The accounting policies applied in these consolidated financial statements are based on IFRS issued and in effect as at year end.

The consolidated financial statements were approved and authorized by the directors of the Company on June 26, 2019.

##### **Going concern**

These consolidated financial statements have been prepared on the assumption that the Company is a going concern, meaning it will be able to continue its operations for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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**1. NATURE OF OPERATIONS, STATEMENT OF COMPLIANCE AND GOING CONCERN  
(Continued)****Going concern (Continued)**

As at December 31, 2018, the Company has not yet generated positive cash flows from its operations and has a negative working capital of \$56,846,007. The Company's ability to continue as a going concern is dependent upon its ability to raise sufficient equity financings, refinance its long-term debt and other current liabilities, issue new debt or secure related party advances to complete the identification, acquisition and development of suitable properties in accordance with its business plan and ultimately achieve profitable operations. These factors indicate the existence of material uncertainties that may cast a significant doubt regarding the Company's ability to continue as a going concern.

Subsequent to year-end, the Company entered into active negotiations to obtain financings to be used for short-term and long-term needs. Such negotiations were ongoing at the time these consolidated financial statements were approved.

These consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded assets and classification of liabilities that might be necessary should the Company's going concern assumption not be appropriate. While management has been successful in obtaining sufficient funding for its operating and capital requirements in the past, there is no assurance that additional funding will be available to the Company, when required, or on terms which are acceptable to management including any financing currently being negotiated.

**2. CHANGES IN ACCOUNTING POLICIES****New standards adopted January 1, 2018***IFRS 9 - Financial instruments*

On January 1, 2018, the Company initially applied retrospectively with restatement the requirements of IFRS 9 "Financial Instruments", which introduces new requirements for the classification and measurement of financial assets. IFRS 9 replaces IAS 39 "Financial Instruments: Recognition and Measurement". It makes major changes to the previous guidance on the classification and measurement of financial assets and introduces an "expected credit loss" model for the impairment of financial assets.

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 2. CHANGES IN ACCOUNTING POLICIES (Continued)

##### New standards adopted January 1, 2018 (Continued)

###### *IFRS 9 - Financial instruments (Continued)*

On the date of initial application, January 1, 2018, there have been no changes to the measurement of financial assets of the Company and they were reclassified as follows:

<u>Financial asset</u>	<u>IAS 39 Category</u>	<u>IFRS 9 Category</u>
Cash	Loans and receivable	Amortized cost
Debenture receivable	Loans and receivable	Amortized cost
Advances to companies under common control	Loans and receivable	Amortized cost
Investment in a private company	Available for sale	Fair value through profit or loss

There have been no changes to the classification or measurement of financial liabilities as a result of the application of IFRS 9.

###### *IFRS 15 Revenue from Contracts with Customers*

IFRS 15 "Revenue from Contracts with Customers" and the related "Clarifications to IFRS 15 Revenue from Contracts with Customers" (hereinafter referred to as "IFRS 15") replace IAS 18 "Revenue", IAS 11 "Construction Contracts", and several revenue-related Interpretations. The new Standard has been applied retrospectively without restatement. The Company determined that the adoption of IFRS 15 did not have a material impact on its consolidated financial statements.

##### **Standards, amendments and Interpretations to existing Standards that are not yet effective and have not been adopted early by the Company**

At the date of authorization of these consolidated financial statements, several new, but not yet effective, Standards, amendments to existing Standards, and Interpretations have been published by the IASB. None of these Standards, amendments or Interpretations have been adopted early by the Company. Management anticipates that all relevant pronouncements will be adopted for the first period beginning on or after the effective date of the pronouncement. New Standards, amendments and Interpretations neither adopted nor listed below have not been disclosed as they are not expected to have a material impact on the Company's consolidated financial statements.

##### **IFRS 16 Leases**

IFRS 16 will replace IAS 17 "Leases" and three related Interpretations. It completes the IASB's long-running project to overhaul lease accounting. Leases will be recorded in the statement of financial position in the form of a right-of-use asset and a lease liability. There are two important reliefs provided by IFRS 16 for assets of low value and short-term leases of less than 12 months. IFRS 16 is effective from periods beginning on or after January 1, 2019. IFRS 16 has not made any significant changes to the accounting for the lessors. The Company is currently assessing the application of this new standard and the impact on the consolidated financial statements.

## **The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

### **Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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#### **3. SIGNIFICANT ACCOUNTING POLICIES**

##### **Basis of measurement**

These consolidated financial statements have been prepared using the significant accounting policies and measurement bases summarized below. The consolidated financial statements are presented in Canadian dollars unless otherwise noted.

##### **Basis of consolidation**

The Company's consolidated financial statements consolidate those of the parent company and all of its subsidiaries as of December 31, 2018. All subsidiaries have a reporting date of December 31 and are wholly owned. All transactions and balances between the entities are eliminated on consolidation, including unrealized gains and losses on transactions between companies. Where unrealized losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Company.

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognized from the effective date of acquisition, or up to the effective date of disposal, as applicable.

The significant subsidiaries are Delma Real Estate Corporation, Delma Hospitality Corporation, Société en Commandite Bromont I, Corporation Immobilière GHP Inc., Société en Commandite Lévis, Immobilier Emergia Inc., Lupa Investment Inc. and 9203-5849 Québec Inc.

##### **Business combinations**

The Company applies the acquisition method in accounting for business combinations. The consideration transferred by the Company to obtain control of a subsidiary is calculated as the sum of the acquisition-date fair values of assets transferred, liabilities incurred and the equity interests issued by the Company, which includes the fair value of any asset or liability arising from a contingent consideration arrangement. Acquisition costs are expensed as incurred. Assets acquired and liabilities assumed are generally measured at their acquisition-date fair values.

##### **Investments in Joint Ventures**

Investments in joint ventures are accounted for using the equity method.

The carrying amount of the investment in joint ventures is increased or decreased to recognize the Company's share of the profit or loss and other comprehensive income of the joint venture, adjusted where necessary to ensure consistency with the accounting policies of the Company.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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**3. SIGNIFICANT ACCOUNTING POLICIES (Continued)****Investments in Joint Ventures (Continued)**

Unrealized gains and losses on transactions between the Company and its joint ventures are eliminated to the extent of the Company's interest in those entities. Where unrealized losses are eliminated, the underlying asset is also tested for impairment.

**Foreign currency translation***Presentation currency and translation of foreign-currency transactions and balances*

The consolidated financial statements are presented in Canadian dollars, which is also the functional currency of the Company and of its subsidiaries.

Foreign currency transactions are translated into the functional currency of the Company using the exchange rates prevailing at the dates of the transactions (spot exchange rate). Foreign exchange gains and losses resulting from the settlement of such transactions and from the remeasurement of monetary items denominated in foreign currency at year-end exchange rates are recognized in profit or loss.

Non-monetary items are not retranslated at year-end and are measured at historical cost (translated using the exchange rates at the transaction date), except for non-monetary items measured at fair value which are translated using the exchange rates at the date when fair value was determined.

**Segment reporting**

The Company presents and discloses segmented information based on information that is regularly reviewed by the chief operating decision-maker, i.e. the Chairman and Board of Directors. Management currently identifies only one operation segment, being the management of properties in Canada, the United States and Greece.

**Loss per share**

The Company presents basic and diluted loss per share data for its common shares. Basic loss per share is calculated by dividing the loss attributable to common shareholders by the weighted average number of common shares outstanding in the period. For all years presented, the loss attributable to common shareholders equals the reported loss attributable to owners of the Company. Diluted loss per share is calculated by the treasury method. Under the treasury stock method, the weighted average number of common shares outstanding for the calculation of diluted loss per share assumes that the proceeds to be received on the exercise of dilutive share options and warrants are used to repurchase common shares at the average market price during the year. Diluted loss per share did not include the effect of stock options and share purchase warrants, as the effect would be anti-dilutive.

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Financial instruments

###### *Recognition and derecognition*

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognized when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all the risks and rewards are transferred. A financial liability is derecognized when it is extinguished, discharged, cancelled or expires.

Subsequent measurement of financial assets and financial liabilities is described below:

###### *Classification and initial measurement of financial assets*

All financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

Financial assets are classified into the following categories, if any:

- amortized cost;
- fair value through profit or loss (FVTPL);
- fair value through other comprehensive income (FVOCI).

In the years presented the Company does not have any financial assets categorized as FVOCI.

The classification is determined by both:

- the Company's business model for managing the financial asset;
- the contractual cash flow characteristics of the financial asset.

All income and expenses relating to financial assets that are recognized in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within operating expenses.

###### *Subsequent measurement of financial assets*

###### Financial assets at amortized cost

Financial assets are measured at amortized cost if the assets meet the following conditions (and are not designated as FVTPL):

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows;
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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#### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### Financial instruments (Continued)

###### *Subsequent measurement of financial assets (Continued)*

###### Financial assets at amortized cost (Continued)

After initial recognition, these are measured at amortized cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Company's cash, most receivables, debenture receivable, advances to companies under common control and other advances receivable fall into this category.

###### Financial assets at fair value through profit or loss (FVTPL)

Financial assets that are held within a different business model other than "hold to collect" or "hold to collect and sell" are categorized at fair value through profit and loss. Further, irrespective of the business model, financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for at FVTPL.

The category also contains an equity investment. The Company accounts for the investment in a private company at FVTPL.

Assets in this category are measured at fair value with gains or losses recognized in profit or loss. The fair values of financial assets in this category are determined using a valuation technique where no active market exists. The Company's investment in a private company falls into this category.

All interest-related charges are recognized in profit or loss.

###### *Impairment of financial assets*

For recognition of credit losses the Company considers a range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions and reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- Stage 1: financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk;
- Stage 2: financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low;
- Stage 3: covers financial assets that have objective evidence of impairment at the reporting date.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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**3. SIGNIFICANT ACCOUNTING POLICIES (Continued)****Financial instruments (Continued)***Impairment of financial assets (Continued)*

"12-month expected credit losses" are recognized for the first category while "lifetime expected credit losses" are recognized for the second category. Measurement of the expected credit losses is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

*Classification and measurement of financial liabilities*

The Company's financial liabilities include bank loan, trade and other payables, other current liabilities and long-term debt.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs. Subsequently, financial liabilities are measured at amortized cost using the effective rate method.

**Compound financial instruments**

Compound financial instruments issued by the Company comprise convertible debentures that can be converted to share capital or units at the option of the holder, and for which the number of shares to be issued does not vary with changes in their fair value. The fair value of the debt component is estimated by discounting the future cash flows using an appropriate discount rate. The difference between the proceeds and the fair value of the debt component is allocated to the equity component. When debt is convertible into units that are convertible into common shares and share purchase warrants, the equity portion is allocated to the embedded warrant feature based on its calculated fair value and the residual amount is allocated to the embedded conversion feature.

The liability component of a compound financial instrument is recognized initially at the fair value of a similar liability that does not have an equity conversion option. Any directly attributable transaction costs are allocated to the liability and equity components in proportion to their initial carrying amounts.

Subsequent to initial recognition, the liability component of a compound financial instrument is measured at amortized cost using the effective interest method. The equity component of a compound financial instrument is not remeasured subsequent to initial recognition. Upon conversion of the convertible debenture, the equity component is transferred to share capital. If the conversion option expires, the equity component is transferred to contributed surplus.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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**3. SIGNIFICANT ACCOUNTING POLICIES (Continued)****Investment properties**

Investment properties are properties held to earn rental income or for capital appreciation, or both, and are initially accounted at acquisition cost, including any costs directly attributable to bringing the assets to the location and condition necessary for them to be capable of operating in the manner intended by management and subsequently measured using the fair value model. Investment properties are revalued annually with resulting gains and losses recognized in profit or loss and are included in the consolidated statement of financial position at their fair values.

**Land held for residential development**

Land held for residential development is accounted at acquisition cost and is valued at the lower of cost or net realizable value. Cost includes the costs related to the development of land as well as borrowing costs.

**Trademarks and domain names**

Trademarks and domain names are initially recognized at acquisition cost and subsequently measured at cost less any accumulated amortization and any accumulated impairment losses.

Amortization of trademarks and domain names is calculated based on estimated useful lives by using the straight-line method. The estimated useful lives of the trademarks and domain names are estimated at five years.

Useful lives, residual values and depreciation methods are reviewed annually.

Gains or losses arising on the disposal of trademark and domain names are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognized in consolidated profit or loss within other income or administrative expenses.

**Impairment of trademarks and domain names**

The carrying amount of an item of trademarks and domain names is derecognized upon disposal or when no future economic benefits are expected from its use or disposal.

Trademarks and domain names are reviewed for impairment if there is any indication that the carrying amount may not be recoverable. If any such indication is present, the recoverable amount of the asset is estimated in order to determine whether impairment exists. Impairment reviews are carried out on a project-by-project basis, with each project representing a potential single cash generating unit. Where the asset does not generate cash flows that are independent from other assets, the Company estimates the recoverable amount of the asset group to which the asset belongs.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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**3. SIGNIFICANT ACCOUNTING POLICIES (Continued)****Impairment of trademarks and domain names (Continued)**

An asset's recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value, using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset or asset group is estimated to be less than its carrying amount, the carrying amount is reduced to the recoverable amount. Impairment is recognized immediately in the consolidated statement of comprehensive income. Where an impairment subsequently reverses, the carrying amount is increased to the revised estimate of the recoverable amount but only to the extent that this does not exceed the carrying value that would have been determined if no impairment had previously been recognized.

**Revenue**

Revenue consists of rental income from investment properties. Rental income is recognized on a straight-line basis over the term of the lease.

**Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalized during the period of time that is necessary to complete and prepare the asset for its intended use or sale. Other borrowing costs are expensed in the year in which they are incurred and reported in finance costs.

**Income taxes**

Tax expense recognized in profit or loss comprises the sum of deferred tax and current tax not recognized in other comprehensive income or directly in equity.

Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period. Deferred income taxes are calculated using the balance sheet liability method.

Deferred tax liabilities are generally recognized in full. Deferred tax assets are recognized to the extent that it is probable that the underlying tax loss or deductible temporary difference will be utilized against future taxable income. This is assessed based on the Company's forecast of future operating results, adjusted for significant non-taxable income and expenses and specific limits on the use of any unused tax loss or credit.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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**3. SIGNIFICANT ACCOUNTING POLICIES (Continued)****Non-current assets and liabilities classified as held for sale**

Non-current assets classified as held for sale are presented separately and measured at the lower of their carrying amounts immediately prior to their classification as held for sale and their fair value less costs to sell. However, some held for sale assets such as financial assets or deferred tax assets, continue to be measured in accordance with the Company's relevant accounting policy for those assets. Once classified as held for sale, the assets are not subject to depreciation or amortization.

**Share-based payments**

Share-based payments to employees are measured at the fair value of the instruments issued and amortized over the vesting periods. Share-based payments to non-employees are measured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined the fair value of the goods or services cannot be reliably measured, and are recorded at the date the goods or services are received. The corresponding amount is recorded to the stock-based compensation reserve. The fair value of options is determined using the Black-Scholes Option Pricing Model which incorporates all market vesting conditions. The number of shares and options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognized for services received as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

**Share capital**

Share capital represents the amount received on the issue of shares, less issuance costs, net of any underlying income tax benefit from these issuance costs. Share capital also include the partners' capital of the limited partnerships prior to the reverse takeover transaction.

**Deficit**

Deficit includes all current and prior year retained losses.

**Partner's Capital**

Partners' Capital represents the value received for the units upon issuance as well as the current and prior period retained profits and losses after distribution to the partners.

**Provisions and contingent liabilities**

Provisions are recognized when the Company has a present legal obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Company and amounts can be estimated reliably. The timing or amount of the outflow may still be uncertain.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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**3. SIGNIFICANT ACCOUNTING POLICIES (Continued)****Provisions and contingent liabilities (Continued)**

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

No liability is recognized if an outflow of economic resources as a result of present obligations is not probable. Such situations are disclosed as contingent liabilities unless the outflow of resources is remote. As at December 31, 2018 and 2017, the Company has no provisions.

**4. SIGNIFICANT MANAGEMENT JUDGEMENT IN APPLYING ACCOUNTING POLICIES AND ESTIMATING UNCERTAINTY**

When preparing the financial statements, management makes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

**Significant management judgements**

The following are the judgements made by management in applying the accounting policies of the Company that have the most significant effect on the consolidated financial statements.

*Going Concern*

The assessment of the Company's ability to continue as a going concern and whether there are events or conditions that may give rise to a significant uncertainty.

*Recognition of deferred tax assets*

The extent to which deferred tax assets can be recognized is based on an assessment of the probability that future taxable income will be available against which the deductible temporary differences and tax loss carry-forwards can be utilized.

**Estimation uncertainty**

Information about estimates and assumptions that may have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual results may be substantially different.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

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**4. SIGNIFICANT MANAGEMENT JUDGEMENT IN APPLYING ACCOUNTING POLICIES AND ESTIMATING UNCERTAINTY (Continued)****Estimation uncertainty (Continued)***Fair value measurement*

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available) and non-financial assets. This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible but this is not always available. In that case, management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date.

Investment properties are stated at their fair values at the consolidated statement of financial position date. Independent appraisal values obtained, as well as those determined by management, are subject to significant estimates and assumptions about market conditions in effect at the consolidated statement of financial position date.

*Impairment of trademarks and domain names*

Determining if there are any facts and circumstances indicating impairment loss or reversal of impairment losses is a subjective process involving judgment and a number of estimates and assumptions in many cases. When an indication of impairment loss or a reversal of an impairment loss exists, the recoverable amount of the individual asset or the cash-generating units must be estimated.

**5. REVERSE TAKEOVER AND ACQUISITIONS**

On July 20, 2017, the Company entered into a share purchase agreement, as amended on November 27, 2017 with the Delma Group and with the Bromont Group, whereby the Company agreed to acquire all of the issued and outstanding shares and units of each of the Delma Group and the Bromont Group. The Transaction closed on March 23, 2018.

In accordance with IFRS 3, Business Combinations, the substance of the acquisition of the Delma Group by the Company is a reverse takeover as the shareholders and unitholders of the Delma Group hold the majority of the shares of the Company. The acquisition of the Company does not constitute a business combination as the Company does not meet the definition of a business under that standard. As a result, the acquisition is accounted for in accordance with IFRS 2 Share-based Payment, with the Delma Group being identified as the acquirer of Aydon and of the non-controlling interest within Delma Group and the equity consideration being measured at fair value. Accordingly, the resulting balances and transactions prior to March 23, 2018 are those of the Delma Group. The Delma Group is also considered the acquirer of the Bromont Group (note 5.2).

Prior to closing the Transaction, the Company modified its share capital (note 15).

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 5. REVERSE TAKEOVER AND ACQUISITIONS (Continued)

On April 1, 2018, The Company entered into a share purchase agreement with Lupa Investments Inc. ("Lupa Investments"), whereby the Company agreed to acquire all of the issued and outstanding shares of Lupa Investments (the "Lupa Acquisition"). The Acquisition closed on May 7, 2018 (note 5.3).

On July 12, 2018, The Company acquired all of the issued and outstanding shares of four subsidiaries of Gestion H. Petit Inc. ("GHP"), a company controlled by a director (the "GHP Acquisition") (note 5.4).

On July 26, 2018, The Company acquired all of the issued and outstanding shares of two subsidiaries of Lupa Real Estate Corporation Inc. ("Lupa II") (the "Lupa II Acquisition") (note 5.5)

The acquisitions of the Bromont Group, of Lupa Investments, of GHP and of Lupa II are considered acquisitions of assets as they do not meet the definition of a business under IFRS 3. As a result, the acquisitions are accounted for in accordance with IFRS 2 Share-based Payment. Results of operations of the acquired entities are included in the consolidated statements of comprehensive loss since the date of acquisition.

#### 5.1 Reverse takeover

Upon closing of the reverse takeover, the Company issued 2,196,278 class "A" common shares and 3,510,891 class B common shares for the shares and units related to the Delma Group.

The Company's shareholders that held shares before the Transaction will receive \$800,000 in value (the "Additional Value") if and when the Company is able to generate \$400,000 in net income from its student housing projects. The additional income shall be recognized at the latest in the Company's consolidated financial statements as at December 31, 2019. The additional value will be paid by the issuance of shares. No value has been accounted for the Additional Value.

The fair value of the consideration for the net assets acquired is as follows:

	\$
134,599 share issued and outstanding of Aydon	452,038

The fair value of the Aydon's issued and outstanding shares has been determined based on the number of units Delma Group would have issued to acquire Aydon. The fair value of the units is based on the fair value of the net assets of Delma Properties L.P. as at December 31, 2017. The fair value of the conversion options of the convertible debentures is not significant.

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 5. REVERSE TAKEOVER AND ACQUISITIONS (Continued)

##### 5.1 Reverse takeover (Continued)

The estimated fair value of the net liabilities assumed is:

	\$
Cash	4,575
Receivables	2,096
Assets held for sale	49,331
Prepaid and refundable deposits	94,671
Trade and other payables	(424,979)
Other current liabilities	(195,647)
Convertible debentures	(517,596)
Net liabilities assumed	(987,549)
Listing costs expensed	1,439,587
	<u>452,038</u>

In connection with the reverse takeover, Delma Group changed its tax status. As a result, the deferred tax liability consequence of the change in tax status in the amount of \$375,000 was recorded in earnings.

Prior to the reverse acquisition, taxable income or loss of Delma Group and its subsidiaries was included in the tax return of its partners. Prior to March 23, 2018, Delma Group was treated as a partnership for income tax purposes and, as such, its partners were taxed separately on their share of Delma Group's income whether or not that income was actually distributed. Therefore, no income tax information is provided for the year ended December 31, 2017.

##### 5.2 Acquisition of the Bromont Group

Upon closing of the Transaction, the Company issued 3,083,334 class "A" common shares and 1,000,000 class B common shares for the shares and units related to the Bromont Group.

The fair value of the consideration for the net assets acquired by Delma was estimated at \$23,990,424. The fair value was based on the estimated fair value of the net assets of Bromont.

The estimated fair value of the net assets acquired by the Company is:

	\$
Cash	13,038
Receivables	88
Prepays and refundable deposits	28,365
Investment properties	32,043,474
Land held for residential development	11,215,048
Trade and other payables	(766,589)
Other current liabilities	(18,543,000)
	<u>23,990,424</u>



**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

**5. REVERSE TAKEOVER AND ACQUISITIONS (Continued)**

**5.4 GHP Acquisition (Continued)**

The estimated fair value of the net assets acquired by the Company is:

	\$
Cash	(149,196)
Receivables	132,096
Prepays and refundable deposits	161,907
Investment properties and development projects	33,017,363
Property and equipment	82,131
Redeemable shares of DREC	4,885,000
Bank loan	(3,805,000)
Trade and other payables	(2,477,177)
Other current liabilities	(6,653,148)
Long term debt	(12,445,262)
	<u>12,748,714</u>

**5.5 Lupa II Acquisition**

Upon closing of the Lupa II Acquisition, the Company issued 266,299 Class "A" common shares.

The fair value of the consideration for the net assets acquired by the Company was estimated at \$1,569,788. The fair value was based on the estimated fair value of the net assets acquired.

The fair value of the consideration for the net assets acquired is as follows:

	\$
266,299 Class "A" common shares issued	<u>1,569,788</u>

The estimated fair value of the net assets acquired by the Company is:

	\$
Cash	(48,485)
Receivables	8,955
Prepays and refundable deposits	71,965
Other advances receivable	30,000
Investment properties	6,595,000
Trade and other payables	(254,509)
Other current liabilities	(677,982)
Long term debt	(4,155,156)
	<u>1,569,788</u>

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 6. ASSETS HELD FOR SALE

Assets held for sale are composed of the following:

	<u>2018</u>	<u>2017</u>
	\$	\$
Blueberry Lake Resort, Quebec, Canada	1,287,000	
42 North Resort, New York, USA	600,000	
Lake Alphonse, La Minerve, Quebec, Canada (note 7c)	128,000	
Panagopoula Resort, Panagopoula, Greece (note 7b)	1,500,000	
Domaine Balmoral Development Project, Quebec, Canada	500,000	
Other	49,331	
	<u>4,064,331</u>	

At the end of 2018, management decided to sell the above assets to focus on other investment properties. Consequently these assets were classified as held for sale.

#### 7. INVESTMENT PROPERTIES

A reconciliation of the investment properties is as follows:

	<u>2018</u>	<u>2017</u>
	\$	\$
Balance, beginning of period	14,910,200	14,910,200
Acquisition of the Bromont Group (Note 5.2)	32,043,474	
Lupa Acquisition (Note 5.3)	6,065,000	
GHP Acquisition (Note 5.4)	33,017,363	
Lupa II Acquisition (Note 5.5)	6,595,000	
Other acquisitions	10,537,528	
Decrease in fair value of investment properties	(12,395,200)	
Borrowing costs	1,215,257	
Development costs	567,590	
Reclassified as assets held for sale (a)	(4,015,000)	
Balance, end of period	<u>88,541,212</u>	<u>14,910,200</u>

The investment properties are composed of the following:

	<u>2018</u>	<u>2017</u>
	\$	\$
<b>Investment properties at fair value</b>		
Blueberry Lake Resort, Labelle, Quebec, Canada (a)		3,835,100
Lake Alphonse, La Minerve, Quebec, Canada (a)		3,075,000
42 North Resort, New York, USA, US (a)		3,000,100
Lands in Bromont, Bromont, Quebec, Canada (c)	32,693,789	
9700 St-Laurent Blvd, Montreal, Quebec, Canada (c)	1,400,000	
475-489 Le Breton and 505-531 Le Breton, Longueuil, QC, Canada (c)	2,864,999	

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

**7. INVESTMENT PROPERTIES (Continued)**

	2018	2017
	\$	\$
<b>Investment properties at fair value (continued)</b>		
1221-1225 St-Jean-Baptiste Blvd., Montreal, Quebec, Canada (c)	1,800,000	
185 Dorval Avenue, Montreal, Quebec, Canada (c) (d)	10,538,649	
9920-9924 St-Laurent, Montreal, Quebec, Canada (c)	767,668	
610-640 Orly, Montreal, Quebec, Canada (c)	5,260,000	
1124 Place Verner, Laval, Quebec, Canada (c)	600,000	
860 Cite-des-Jeunes, St-Lazare, Quebec, Canada (c)	1,167,491	
2001 Chemin Oka, Deux-Montagnes, Quebec, Canada	902,874	
Land in Levis, Levis, Quebec, Canada (c)	10,264,624	
472-474 Knowlton, Lac Brome, Quebec, Canada	2,898,577	
117 Lépine, Gatineau, Quebec, Canada	7,079,528	
121 Lépine, Gatineau, Quebec, Canada (c)	4,570,000	
2055 Desjardins Av., Montreal, Quebec, Canada	4,098,879	
Land in Blainville, Blainville, Quebec, Canada (c)	1,634,134	
<b>Investment properties at acquisition cost to be accounted as joint ventures upon formation of joint venture</b>		
Panagopoula Resort, Panagopoula, Greece (a) (b)		4,500,000
Domaine Balmoral Development Project, Quebec, Canada (a) (c)		500,000
	<b>88,541,212</b>	<b>14,910,200</b>

- (a) During the year, the Company changed its intent of usage of these investment properties and decided to dispose of them. Accordingly, the investment properties have been reclassified as assets held for sale (note 6).
- (b) In December 2017, the Company signed a purchase agreement to acquire the remaining 70% ownership in the lands and buildings of the property. The Company has until December 2020 to conclude the due diligence and finalize the purchase of the remaining 70%.
- (c) The fair value of these investment properties was estimated by independent valutors.
- (d) During the year, DREC purchased from a company controlled by a director an accepted purchase offer for 185 Dorval Avenue in exchange for 4,885,000 redeemable preferred shares of DREC. A fair value of \$4,885,000 was estimated for the purchase offer and for the redeemable shares. The Company recorded the acquisition as an increase in Investment properties and an increase of liabilities of \$4,885,000. This liability was subsequently eliminated when the company controlled by a director was acquired (note 5.3)

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 7. INVESTMENT PROPERTIES (Continued)

##### Minimum lease payments receivable

The lease contracts are all non-cancellable for 1 to 10 years from the commencement of the lease. Future minimum lease rentals are as follows :

	<u>Within 1 year</u>	<u>Minimum lease payment due</u>		<u>Total</u>
	\$	1 to 5 years	after 5 years	\$
		\$	\$	
December 31, 2018	2,763,578	7,494,874	4,017,113	14,275,565
December 31, 2017	-		-	-

##### Valuation Process

Fair value of the Company's investment properties is estimated based on appraisals performed by independent, professionally-qualified property valuers or internal valuations. The significant inputs and assumptions are developed in close consultation with management. The valuation processes and fair value changes are reviewed by the board of directors at each reporting date. The fair value is categorized in Level 2 (Note 19). The appraisals for each of the investment properties at fair value were carried out using a market approach or an income approach, depending on the intended use of the property. The market approach reflects observed prices for recent market transactions for similar properties and incorporates adjustments for factors specific to the land in question, including plot size, location and current use. The extent and direction of this adjustment depends on the number of characteristics of the observable market transactions in similar properties that are used as the starting point for valuation. The income approach is based on the estimated net income derived from the property. Although this is a subjective judgment, management considers that the overall valuation could not be materially affected by reasonably possible alternative assumptions. As at December 31, 2017, there was no significant change in the fair value of the investment properties. As at December 31, 2018 significant changes in the fair value of the investment properties was due to a lack of maintenance or advancement in the development of the properties during the year.

#### 8. TRADEMARKS AND DOMAIN NAMES

	<u>2018</u>	<u>2017</u>
	\$	\$
<b>Cost</b>		
Balance as at January 1	2,240,010	2,240,010
Additions	500	
Balance as at December 31	<u>2,240,510</u>	<u>2,240,010</u>
<b>Accumulated depreciation</b>		
Balance as at January 1	448,001	
Amortization	450,000	448,001
Balance as at December 31	<u>898,001</u>	<u>448,001</u>
<b>Net carrying amount</b>	<u>1,342,509</u>	<u>1,792,009</u>

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

**9. BANK LOAN**

The bank loan, for an authorized amount of \$4,000,000, bears interest at prime rate plus 0.60% (4.55%; 3.80% as at December 31, 2017).

The bank loan is secured by a guarantee from a director and two third parties of \$4,000,000 each. The Company paid an amount of \$80,000 in exchange for such guarantee.

**10. TRADE AND OTHER PAYABLES**

	<u>2018</u>	<u>2017</u>
	\$	\$
Trade payables and accrued liabilities	6,634,691	
Interest payable on other current liabilities and long-term debt	3,098,751	
Other	259,198	
	<u>9,992,640</u>	

**11. OTHER CURRENT LIABILITIES**

	<u>2018</u>	<u>2017</u>
	\$	\$
Loan payable, 12% (note 25)	411,011	
Loan payable, 22% (note 25)	145,724	
Liabilities of assets held for sale, 8%	28,600	
Advances, without interest, 9% starting January, 2019	7,138,975	
Loan, 15%, secured by Lands in Bromont and Land held for residential development	11,000,000	
Advances from a company controlled by a director, without interest, secured by a define relationship	980,164	
Loans from a company controlled by a director, 12%-15%, secured by a define relationship	408,000	
Loan, 11.55%, secured by Land in Blainville and a guarantee from a director	743,386	
Loans, 12%, secured by Land in Levis	250,000	
Loans, 8% and 10%, secured by 2001 chemin Oka	725,000	
Loan, 13.8%, secured by 121 Lepine	500,000	
Loan, 12%, secured by a third party	400,000	
Loan, 25%	200,000	
Bank loan, 5.67%, \$3,976 monthly, maturing in November 2019 (a)	567,909	
Loan, 11%, secured by 117 Lepine and a guarantee from a director	3,800,000	
Loan, 12%, payable in April 2019 (b)	1,300,000	
Other	65,624	
	<u>28,664,393</u>	<u>—</u>

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 11. OTHER CURRENT LIABILITIES (Continued)

Except if noted, all loans, advances and bank loans are payable on demand.

- (a) The bank loan is secured by 9920-9924 St-Laurent and a guarantee from a third party
- (b) The loans are secured by 9700 St-Laurent Blvd, 475-489 Le Breton, 505-531 Le Breton, 1221-1225 St-Jean-Baptiste Blvd. and a guarantee from a company controlled by a director.

#### 12. LONG-TERM DEBT

	<u>2018</u>	<u>2017</u>
	\$	\$
Convertible debentures and \$134,457 interest payable, 8% to 10%, effective rate 15%, secured by all present and future residential property of the Company, expired in December 2018 (note 25)	<b>670,457</b>	
Term loan, 10%, matured, payable on demand and secured by Blueberry Lake Resort	<b>293,000</b>	293,000
Term loan, 13%, matured, payable on demand and secured by Blueberry Lake Club House, which is a part of Blueberry Lake Resort, with a carrying amount of nil.	<b>130,000</b>	130,000
Term loan, 8% and 9%, monthly late fees of \$15,000, matured and payable on demand, secured by a guarantee from a director	<b>3,249,791</b>	
Term loan, 5%, secured by 860 Cité des jeunes, matured and payable on demand	<b>400,000</b>	
Term loan, 8%, payable in January 2019, secured by 860 Cité des jeunes	<b>350,000</b>	
Term loan, 12%, secured by Land in Levis, matured and payable on demand	<b>3,500,000</b>	
Term loans, 4.54% and 12.5%, secured by 600-650 Orly Avenue and a guarantee from a third party, matured and payable on demand	<b>3,837,784</b>	
Loan, without interest, maturing in April 2019, \$100,000 increase in capital if unpaid at maturity, secured by land on the Blueberry Lake Resort	<b>490,000</b>	490,000
Loan, prime rate plus 1% (4.95%), payable on demand, secured by 185 Dorval. Under the credit agreement the Company must respect financial covenants which are not respected as at December 31, 2018.	<b>4,777,500</b>	
Term loan, 3.85%, capital and interest payable in monthly payments of \$17,094, maturing in November 2022, secured by a hypothec on 121 Lépine avenue and a guarantee from a director	<b>3,212,728</b>	

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

**12. LONG-TERM DEBT (Continued)**

	<u>2018</u>	<u>2017</u>
	\$	\$
Term loan, prime rate plus 1.1% (4.18%), capital and interest payable in monthly payments of \$12,138, maturing in October 2023, secured by a hypothec on 2055 Desjardins avenue and a guarantee from a director	<b>2,492,962</b>	
Term loan, 3.02%, capital and interest payable in monthly payments of \$5,928, maturing in September 2021, secured by a hypothec on 1221-1225 St-Jean-Baptiste and a guarantee from a third party	<b>1,171,829</b>	
Term loan, 46.9%, capital and interest payable weekly payments of \$6,132, maturing October 2020, secured by a guarantee from a director	<b>387,606</b>	
Bank loan, 3.42%, capital and interest payable in monthly payments of \$9,406, secured by a hypothec on 475-489 Le Breton and 505-531 Le Breton and a guarantee from two third parties, matured and payable on demand	<b>1,743,183</b>	
Term loan, 3.34%, secured by 1124 Place Verner, matured and payable on demand	<b>275,078</b>	
Term loan, 4.98%, capital and interest payable in monthly payments of \$5,247, secured by a hypothec on 9700 St-Laurent Blvd, matured and payable on demand	<b>553,192</b>	
	<b>27,535,110</b>	913,000
Current portion	<b>20,544,063</b>	913,000
	<b>6,991,047</b>	-

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 13. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

A changes in the Company's liabilities arising from financing activities can be classified as follows:

			2018	2017
			\$	\$
	Short-term borrowings	Long-term borrowings	Total	
Balance, beginning of year		913,000	913,000	423,000
Cash				
Repayment	(570,605)	(84,247)	(654,852)	(110,000)
New borrowings	1,623,172	5,077,500	6,700,672	
Non-Cash				
Reverse takeover and acquisitions	31,506,826	21,526,002	53,032,828	
Acquisition of a minority interest				600,000
Repayment of long term debt in class "A" shares		(50,004)	(50,004)	
Non-cash interest expense		152,859	152,859	
Balance, ending of year	<u>32,559,393</u>	<u>27,535,110</u>	<u>60,094,503</u>	<u>913,000</u>

#### 14. INCOME TAXES

A reconciliation of the expected income tax recovery to the actual income tax recovery is as follows:

	2018	2017
	\$	\$
Net loss	(18,741,179)	
Statutory tax rate	26.7%	
<b>Expected income tax recovery at the statutory tax rate</b>	<b>(5,003,895)</b>	
Change in fair value of investment properties	3,169,064	
Temporary differences not recognized	1,610,747	
Listing Fees	384,370	
Change in tax status	375,000	
Other	(160,286)	
<b>Actual income tax expense</b>	<b>375,000</b>	
The tax expense comprises :		
Deferred tax expense	(5,162,099)	
Change in tax status	375,000	
Change in fair value of investment properties	3,169,064	
Tax rate variation	(2,082)	
Listing Fees	384,370	
Temporary differences not recognized	1,610,747	
<b>Actual income tax expense</b>	<b>375,000</b>	

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 14. INCOME TAXES (Continued)

The Company has the following deductible temporary differences for which no deferred tax asset has been recognized :

	2018	2017
	\$	\$
Non-capital loss carry-forwards	14,579,399	
Accrued expenses	700,000	
Investment properties	(11,823,640)	
Share issue costs	224,922	
	<u>3,680,681</u>	

The ability to realize tax benefits is dependant upon a number of factors. Deferred tax assets are recognized only to the extent that it is probable that sufficient profits will be available to allow the asset to be recovered. At December 31, 2018, deferred tax assets totalling \$975,000 have not been recognized.

The tax pools relating to these deductible differences expire as follows:

	2018	2017
	\$	\$
2038	12,188,577	
2037	1,115,327	
2036	584,473	
2035	285,467	
2034	132,131	
2033	265,089	
2032	5,944	
2031	300	
2030	300	
2029	621	
2028	1,169	
	<u>14,579,398</u>	

Deferred taxes arising from temporary differences and unused tax losses are summarized as follows:

	January 1, 2018	Recognized in profit or loss	Acquired through acquisitions	December 31, 2018
<b>Deferred tax liabilities</b>				
Investment properties		<u>(2,037,366)</u>	<u>(1,095,899)</u>	<u>(3,133,265)</u>
<b>Deferred tax assets</b>				
Tax losses		<u>2,037,366</u>	<u>1,095,899</u>	<u>3,133,265</u>

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 15. SHARE CAPITAL

During the year, the Company modified its authorized share capital as follows :

Unlimited number of shares

Class "A" common shares, conferring 1 vote per share

Class "B" common shares, conferring 100 votes per share, automatically converted into

Class "A" Common shares on January 19, 2023 on a basis of 1 Class "A" common share for 1

Class "B" Common share.

As part of the modification, all outstanding common shares were converted into Class "A" common shares.

After the closing of the Transaction (Note 5), the Company implemented a share consolidation on the basis of 1 new class "A" or class "B" common share for every 200 outstanding class "A" or "B" common shares. All references to common shares, Class "A" common shares, Class "B" common shares, warrants, options, conversion prices in these consolidated financial statements have been adjusted to reflect the consolidation.

The variations in common shares for the year are as follows:

	2018		Year ended December 31, 2017	
	Number	\$	Number	\$
Balance, beginning of year	134,599	14,298,608	127,824	12,657,090
Conversion into class "A" common shares	(134,599)	(14,298,608)		
Units issued				2,000,000
Units issued for payment of expenses				24,600
Issuance of shares of the Company			6,775	
Net income and comprehensive loss				(383,082)
Balance, end of year	<u>–</u>	<u>–</u>	<u>134,599</u>	<u>14,298,608</u>

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 15. SHARE CAPITAL (Continued)

The variations in class "A" common shares and class "B" common shares for the year are as follows :

	Class "A" shares		Class "B" shares	
	Number	\$	Number	\$
Conversion of common shares	134,599	14,298,608		
Reverse takeover	1,963,427	173,957	3,510,891	278,081
Purchase of Non-controlling interests	232,851	2,641,057		
Acquisition of the Bromont Group	3,083,334	18,115,219	1,000,000	5,875,205
Lupa Acquisition	633,890	2,206,666		
GHP Acquisition	2,468,698	11,898,923		
Lupa II Acquisition	266,299	1,569,788		
Debt settlement	8,334	50,004		
Consulting services paid in shares	33,669	202,014		
Balance, end of year	<u>8,825,101</u>	<u>51,156,236</u>	<u>4,510,891</u>	<u>6,153,286</u>

Of the shares issued and outstanding, 1,084,086 class "A" shares and 4,259,224 class "B" shares were put in escrow and are subject to release in agreement with the provisions provided in the escrow agreement. As at December 31, 2018, 975,677 class "A" shares and 3,194,418 class "B" shares are in escrow.

The Company has adopted an incentive stock option plan, which provides that the Board of Directors of the Company, may from time to time, at its discretion, and in accordance with the CSE requirements, grant to directors, officers, employees and technical consultants to the Company, non-transferable stock options to purchase common stock. No options are outstanding as at December 31, 2018.

#### 16. RELATED PARTY TRANSACTIONS

Related parties include the Company's key management personnel. Unless otherwise stated, balances are usually settled in cash. Key management includes directors and senior executives. The remuneration of key management personnel includes the following :

	<u>2018</u>	<u>2017</u>
	\$	\$
Management fees	<u>697,830</u>	

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

**17. ADDITIONAL INFORMATION - COMPREHENSIVE LOSS**

	<u>2018</u>	<u>2017</u>
	\$	\$
Rental income from companies under common control		130,000
<b>Operating expenses</b>		
Operating expenses from income generating investment properties	<b>668,992</b>	
Operating expenses from other investment properties	<b>119,914</b>	
	<b>788,906</b>	
	<u>2018</u>	<u>2017</u>
	\$	\$
<b>Administrative expenses</b>		
Consulting fees	1,641,979	
Management fees	283,321	
Professional fees	461,153	64,194
Professional fees related to reverse takeover	410,939	
Project cancellation fee	700,000	
Foreign currency exchange loss	93,729	
Impairment of debenture receivable	50,000	
	<b>3,641,121</b>	64,194
	<u>2018</u>	<u>2017</u>
	\$	\$
<b>Financing Costs</b>		
Interest on other current liabilities and on long term debt	1,102,511	
Financing and other fees	374,542	
	<b>1,477,053</b>	

Borrowing costs of \$1,215,257 were capitalized in Investment properties and of \$915,662 In Land held for residential development.

**18. ADDITIONAL INFORMATION - CASH FLOWS**

The changes in working capital items are detailed as follows:

	<u>2018</u>	<u>2017</u>
	\$	\$
Receivables	257,438	
Prepays and refundable deposits	(367,285)	
Trade and other payables	3,782,481	
	<b>3,672,634</b>	

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 18. ADDITIONAL INFORMATION - CASH FLOWS (Continued)

	<u>2018</u>	<u>2017</u>
	\$	\$
Interest paid	1,180,633	
Additions to investment properties included in trade and other payables	1,133,107	
Additions to land held for residential development included in trade and other payables	958,454	
Additions to investment properties paid in shares of a subsidiary	4,885,000	

#### 19. FINANCIAL ASSETS AND LIABILITIES

The carrying amounts and fair values of financial assets and financial liabilities in each category are as follows:

	<u>December 31, 2018</u>		<u>December 31, 2017</u>	
	Carrying amount	Fair value	Carrying amount	Fair value
	\$	\$	\$	\$
<b>Financial assets</b>				
Financial assets at amortized cost				
Cash	131,159	131,159	3,028	3,028
Receivables	123,569	123,569		
Debenture receivable			50,000	50,000
Advances to companies under common control	788,240	788,240	798,928	798,928
Other advances receivable	280,762	280,762		
	<u>1,323,730</u>	<u>1,323,730</u>	<u>851,956</u>	<u>851,956</u>
Financial assets at FVTPL				
Investment in a private company	250,000	250,000	250,000	250,000
<b>Total financial assets</b>	<u>1,573,730</u>	<u>1,573,730</u>	<u>1,101,956</u>	<u>1,101,956</u>
<b>Financial liabilities</b>				
Financial liabilities at amortized cost				
Bank loan	3,895,000	3,895,000		
Trade and other payables	9,992,640	9,992,640		
Other current liabilities	28,664,393	28,664,393		
Long term debt	27,535,110	27,535,110	913,000	913,000
<b>Total financial liabilities</b>	<u>70,087,143</u>	<u>70,087,143</u>	<u>913,000</u>	<u>913,000</u>

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 19. FINANCIAL ASSETS AND LIABILITIES (Continued)

Financial assets and financial liabilities measured at fair value in the statement of financial position are grouped into three levels of a fair value hierarchy. The three levels are defined based on the observability of significant inputs to the measurement, as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3: unobservable inputs for the asset or liability

The net carrying amounts of cash, receivables, debenture receivable, advances to companies under common control, other advances receivable, bank loan, trade and other current liabilities are considered a reasonable approximation of fair value since all amounts are short-term in nature. The estimated fair value of the long-term debt was calculated based on the discounted value of future payments using interest rates that the Company could have obtained as at the reporting date for similar instruments with similar terms and maturities. The fair value of the long-term debt is equivalent to its carrying amount and is categorized in Level 2.

#### 20. FINANCIAL INSTRUMENT RISK

The Company is exposed to various risks in relation to financial instruments.

The main types of risks are market risk, credit risk and liquidity risk. The following analysis enables users to evaluate the nature and extent of the risks at the end of the reporting period.

##### *Market risk*

The Company is exposed to market risk through its use of financial instruments and specifically to interest rate risk and other price risk which result from its financing and investing activities.

- Interest rate risk:

The Company is exposed to interest rate risk on its other current liabilities and its fixed rate and variable rate long-term debt financings. As at December 31, 2018 and 2017, the Company is exposed to changes in market interest rates through certain long-term debt at variable interest rates. Certain long-term debt and other current liabilities are at fixed interest rates and subject the Company to a fair value risk. Certain long-term debt are at variable interest rates and subject the Company to cash flow risks. Variations in the interest rate would not affect profit or loss significantly.

- Other price risk

The Company is exposed to other price risk in respect to its investments in a private company. The exposure to this risk is not significant.

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 20. FINANCIAL INSTRUMENT RISK (Continued)

##### *Credit risk*

Credit risk is the risk that a counterparty fails to discharge an obligation to the Company. The company is exposed to credit risk from financial assets including cash, debenture receivable, advances to companies under common control and other advances receivable. The maximum exposure as at December 31, 2018 and 2017 is the carrying amount of these instruments, the credit risk is not significant.

##### *Liquidity risk*

Liquidity risk is that the Company might be unable to meet its obligations. The Company manages its liquidity needs by monitoring scheduled debt servicing payments for short and long-term liabilities as well as forecasting cash inflows and outflows due in day-to-day business. The data used for analyzing these cash flows is consistent with that used in the contractual maturity analysis below.

The Company's funding is provided in the form of short and long-term debt as well as the issuance of shares. The Company assesses the liquidity risk as high.

As at December 31, 2018 and 2017, the Company's financial liabilities have contractual maturities as summarized below :

	December 31, 2018			
	Within 6 months	6 to 12 months	1 to 5 years	later than 5 years
Bank loan	3,895,000			
Trade and other payable	9,992,640			
Other current liabilities	28,096,484	567,909		
Long term debt	20,640,413	370,427	7,770,232	
<b>Total</b>	<b>58,729,537</b>	<b>938,336</b>	<b>7,770,232</b>	
	December 31, 2017			
	Within 6 months	6 to 12 months	1 to 5 years	later than 5 years
Long-term debt	913,000			
<b>Total</b>	<b>913,000</b>			

## The Delma Group Inc. (formerly Aydon Income Properties Inc.)

### Notes to the Consolidated Financial Statements

December 31, 2018 and 2017

(Expressed in Canadian dollars)

#### 21. CAPITAL MANAGEMENT

The Company's objectives when managing capital are to:

- ensure the Company's ability to continue as a going concern;
- maintain financial flexibility in order to preserve its ability to meet its financial obligations, including potential liabilities resulting from additional acquisitions;
- maintain a capital structure that allows it to finance its growth strategy with cash flows from its operations and its debt capacity; and
- optimize the use of its capital to provide an appropriate return on investment.

The capital structure of the Company consists of the long-term debt and equity.

The Company's financial strategy is developed and adapted on the basis of market conditions to maintain a flexible capital structure consistent with the objectives stated above and to respond to the risk characteristics of the underlying assets. In order to maintain or adjust its capital structure, the Company may refinance an existing debt, take out new borrowings or repurchase shares or issue new shares.

The Company's financial strategy and objectives have remained substantially unchanged for the past year fiscal year. The objectives and strategy are reviewed annually.

#### 22. SEGMENTAL INFORMATION

Non-current assets are owned in the following countries:

	<u>2018</u>	<u>2017</u>
	\$	\$
Canada	<b>102,155,397</b>	9,250,609
United States		3,000,100
Greece		4,500,000
	<u><b>102,155,397</b></u>	<u>16,750,709</u>

The rental income is 100% in Canada.

#### 23. COMMITMENTS

The Company has entered into long-term consulting agreements which call for payments of \$4,985,000 for consulting services. Minimum payments for the next five years are \$875,000 in 2019, \$870,000 in 2020, \$975,000 in 2021, \$1,080,000 in 2022 and \$1,185,000 in 2023.

**The Delma Group Inc.** (formerly Aydon Income Properties Inc.)

**Notes to the Consolidated Financial Statements**

December 31, 2018 and 2017

(Expressed in Canadian dollars)

**24. INTERESTS IN SUBSIDIARIES**

No distributions were paid to the non-controlling interests during the year 2017.

Summarized financial information for Delma Resorts & Hotels L.P., before intercompany eliminations, is set out below:

	2017
	\$
Current assets	351,956
Non-current assets	16,750,709
<b>Total assets</b>	<b>17,102,665</b>
Current liabilities	937,600
Non-current liabilities	-
<b>Total liabilities</b>	<b>937,600</b>
Capital attributable to partners	16,165,065
Increase in fair value of investment properties	-
Net loss and comprehensive loss	(413,695)
Cash flows from operating activities	65,806
Cash flows from investing activities	(1,977,984)
Cash flows from financing activities	1,914,600
Net increase in cash	2,422

**25. SUBSEQUENT EVENTS**

On January 15, 2019, the Company refinanced loans payable of \$556,735 and Convertible debentures of \$670,457 and extended their maturity date to March 2019. Under the terms of the extension agreement, the holders of the loans and debentures can convert into shares of the Company at a price equal to the lesser of \$3.49 or the Net Asset value based on the last quarterly financial statements. The Company has not yet determined the accounting impact of these new terms.

Subsequent to year end, the Company settled accounts payable by issuing 264,070 class "A" common shares for a total amount of \$915,105. This transaction resulted in a gain on settlement of \$143,987 and an increase in share capital of \$771,118.