



Glenbriar powers up Peartree Dealership 6

WATERLOO, ON – November 15, 2012 — **Glenbriar Technologies Inc.** (CNSX: GTI) announced the release of **Peartree Dealership 6** – the Web-based dealer management business solution for the used auto, RV, motorcycle, power sport, marine and parts service centre markets. Since its launch in 2003, Peartree Dealership has become one of the most popular and affordable fully integrated dealer-specific management software applications on the market in North America.

Peartree Dealership 6 is now available in the Cloud, which can save a dealership thousands of dollars on depreciating hardware, including servers and required maintenance, while protecting the client's data with regular, successful backups, robust firewall protection, and reliable uptime.

Most integrated dealership management software systems currently available are too costly or complicated for small business applications. Peartree Dealership 6 is an affordable, innovative and high quality solution which can positively impact productivity and profitability. It has an intuitive web interface, and makes daily, monthly and annual processes manageable with little or no duplication of effort.

With over forty enhancements included in this release, the majority of which have come from customer feedback and recommendations, Peartree Dealership 6 users will experience overall improvement in product functionality and reliability. As well, a Customer User Group has been formed to formalize customer participation in the future development plans for the product. Sam Parks, owner of Campout RV in Stratford, Ontario noted, "Our company is excited by the opportunity to participate in a forum to provide direct feedback to the staff of Glenbriar Technologies on the future direction of Peartree Dealership. We know and understand our business needs and we appreciate working with a vendor that listens to us and reacts to our changing industry requirements. We want to assist Glenbriar in any way possible to ensure their continued growth which will allow for the ongoing betterment of Peartree Dealership."

Partnerships continue to play an integral role in the success of Peartree Dealership. Glenbriar Technologies continues to enhance its existing Peartree Dealership integration with Quantech Software's V6 product for finance and insurance integration. As well, the two organizations are working together on a "lite" version of Peartree Dealership for smaller dealerships.

Peartree Dealership 6 includes the enhanced month end transmittal reporting functionality necessary for dealerships who are partnered with Spader Management. Spader Management has updated their website to include instructions for Peartree Dealership 6 users on how to upload the financial data mandated by Spader Management. As well, as an incentive for legacy Spader Software users to move to Peartree Dealership, Glenbriar Technologies has developed group discount pricing on products and services for Spader 20 Group Members. Discounting is also available for RVCare member dealers. Glenbriar has also set up a referral program for existing customers, and increased its sales, training and implementation staff to support Peartree Dealership 6.

Peartree Dealership 6 is featured in the much anticipated redesign of the product website, www.peartreedealetership.com. In addition to providing extensive information on the various modules in the software, the new site references additional value-added services provided by Glenbriar, including ShoreTel phone systems, IT and managed services, and Xerox print services. Updates include news and events, industry trends, user tips, webinars and tradeshow.



About Glenbriar

Glenbriar Technologies Inc. (CNSX:GTI) has been a leading provider of Enterprise IT Managed Services, Software and Telephony solutions to some of Canada's largest manufacturing and distribution companies for over 20 years. From its offices in Calgary, Vancouver and Waterloo, Glenbriar's staff of IT professionals manage and support the IT needs of over 300 companies. From its early roots in developing and supporting ERP systems, Glenbriar has branched out to support all things technical under a client's roof, from complete infrastructure and business applications to telephony solutions. See www.glenbriar.com for more details.

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The CNSX has not reviewed and does not accept responsibility for the adequacy and accuracy of this information.

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