



# 2015 Q1 Report

For the 3 months ended December 31, 2014

# **Table of Contents**

To Our Shareholders	1
Management Discussion and Analysis	3
2015 Q1 Financial Statements	9
CSE Supplementary Information	. 14

# **To Our Shareholders**

# 2015 Annual Meeting

Glenbriar's 2015 Annual Meeting will be held on April 1, 2015 at Glenbriar's offices in Calgary. Materials were mailed out on February 20, 2015.

### **Structural Changes**

Glenbriar's business is undergoing a sea change in response to the rapidly evolving world of business technology. Accordingly, we are continuing down the path of jettisoning the old and embracing the new to position ourselves for future growth and profitability, as manifested in the following:

- a) internal resources have been redeployed from revenue generating activities to building out our new Cloud infrastructure, with over \$200,000 invested during the quarter;
- b) the sale of our legacy Peartree Dealership product in December 2013, which made up 5% of revenue and created a \$107,000 gain on disposal in the prior year period;
- c) reduction in the number of marginal client relationships;
- d) maturing lifecycle for our MMS product, which will continue to reduce its relative contribution over time;
- e) development of cybersecurity opportunities to leverage our exclusive licensing arrangements in Canada;
- f) redevelopment of internal back office infrastructure to automate business processes in line with our Cloud and cybersecurity initiatives;
- g) reduction in the workforce from 55 in 2013 to 32 in 2015; and
- h) decreasing reliance on break-fix and project oriented work in favour of recurring revenue based on Cloud computing and automation of infrastructure deployment and maintenance.

Net income decreased to \$(37,928) in the first quarter of fiscal 2015 from \$232,082 for the similar 2014 period due to a 24% drop in revenue. These results reflect the implementation of the changes noted above, together





with postponement of some capital projects due to economic uncertainty by clients in Alberta. During the second quarter, we have seen growing demand for our next generation products and services, which is expected to manifest in the third and fourth quarters.

# **Industry Trends**

The shift in business computing toward the Cloud, mobility and big data will continue to be a disruptive influence in almost all industries over the coming decade. Glenbriar's commitment to redesign and redeploy both its internal and external operations will allow us to take full advantage of the resulting opportunities for the benefit of our clients and shareholders, including a new Cloud data centre, back office infrastructure, and human resources adaptations and incentives. Further investments are being made in the second quarter on these new initiatives.

These are exciting and somewhat scary times in the world of technology. Those who cannot change may well find their businesses, or even their industries, radically altered or rendered irrelevant. Technology is redefining whole business models overnight. We look forward to these challenges and where they can lead. That is why we are redesigning how Glenbriar works from the ground up. It is not a time for complacency.

Robert Matheson, President & CEO

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### NOTICE TO READER

The unaudited interim financial statements and related management discussion and analysis were prepared by management and approved by the board of directors. They have not been reviewed by Glenbriar's external auditors.

# MANAGEMENT DISCUSSION AND ANALYSIS

This information is given as of February 26, 2015 under NI Form 51-102F1. As of the date of this report, there are 48,421,510 Glenbriar voting common shares issued and outstanding. There is no other class or series of shares issued, and no warrants or options or other rights to acquire additional common shares outstanding.

### **Description of Business**

**Glenbriar Technologies Inc.** (CSE: GTI) is a leading provider of Cloud-enabled business technology solutions. From its offices in Calgary, Vancouver and Waterloo, Glenbriar's IT professionals and software developers design, manage and support solutions that include IT Services, Cloud Services, Portals & Collaboration, Unified Communications and Software Services.

The 2014 Annual Report was released on January 20, 2015. Glenbriar's 2014 Annual Meeting will be held in Calgary on April 1, 2015. Materials were mailed in late February to holders of record as of February 19, 2015.

### Social Media

Glenbriar continues to evolve its social media reach to include a more defined strategy over a variety of platforms. By encouraging interaction with our audience, and by promoting our client's own social media accounts, Glenbriar seeks to foster loyalty with its clients and increase awareness of their brands and businesses. Glenbriar Technologies can be found on Twitter (@Glenbriar), Facebook (Glenbriar Technologies page), LinkedIn [n], Google+ (Or and Or and

### **New Back Office**

Glenbriar continued the process of upgrading its back office applications and infrastructure to improve efficiencies and allow easier interoperability between branches, clients and service delivery. This new infrastructure will replace a number of proprietary systems that Glenbriar had developed over the years with state of the art industry standard applications. It is expected that this upgrade will be completed in fiscal 2015, and will have a positive effect on all aspects of operations going forward.

### **Products & Services**

# Cyber-security

In June 2014, Glenbriar acquired an exclusive Canadian licence to market and distribute world class cybersecurity products across Canada, either on a stand-alone basis, or incorporated within existing products and services. The main focus of these products is the securing of information sharing activities among computer networks, applications and the people who operate them.





# **Cloud Services**

Glenbriar continued to configure, install and implement its new Cloud hosting infrastructure during the first quarter of fiscal 2015. By keeping the data in Canada, new hosting opportunities arise in industries that are sensitive to the location and storage of their data and intellectual property, such as health care, financial services, technology innovation and natural resources.

The new Cloud infrastructure deploys the latest generation converged Cloud platform, which delivers substantially reduced data centre complexity and management and process automation to ensure fast, repeatable provisioning of hosted offerings to new and existing clients. This system will allow Glenbriar to publish and deliver its Cloud offerings online. The new infrastructure is designed to be very scalable and manageable.

### Portals & Collaboration

Glenbriar has implemented and is currently developing comprehensive SharePoint solutions for clients in energy regulation, energy and health care. Microsoft's SharePoint is the world's leading web-based business collaboration platform. SharePoint is changing the way that businesses operate, reducing lost productivity and escalating costs that result from organizations not having the technological capacity or staffing resources to efficiently and cost-effectively streamline their business processes.

### **Unified Communications**

Glenbriar has additional deployments underway for its inclusive Remote Facility Communications solution. This solution works over a fixed, wireless or satellite Internet connection, with all major brands of smartphones and wireless devices, and with all national cellphone carriers, making it available virtually anywhere. Typical payout for clients is less than one year for a huge increase in functionality.

### **Managed Services**

New projects are in the design phase for rolling out over the next 2 quarters. Cloud deployments, mobility functionality, managed services and print services will continue to grow in enterprise environments, and bring with them the need for increased emphasis on security. Glenbriar is actively seeking upgraded technologies to meet these new requirements.

### Software Services

Glenbriar's MMS has been updated to incorporate industry mandated EDI changes. A number of MMS clients are implementing server upgrades to provide enhanced performance and functionality.

Glenbriar continues to develop its multivalue application database consulting and production line control products for manufacturers.



# **Financial Review**

# **Selected Financial Information**

	Quarter ended							
Selected Quarterly Financial Information (\$)	2014			2013				
information (3)	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Sep 30	Jun 30	Mar 31
Revenue	1,017,221	1,392,609	1,460,363	1,756,829	1,343,731	1,395,535	1,472,250	1,644,830
Income (loss) from operations	(32,032)	(122,013)	77,829	125,160	238,493	(150,688)	(22,409)	11,105
-per share (basic and diluted)	0.00	0.00	0.00	0.00	0.01	0.00	0.00	0.00
Net income (loss)	(37,928)	(145,564)	67,522	117,082	232,082	(173,196)	(29,553)	3,243
-per share (basic and diluted)	0.00	0.00	0.00	0.00	0.01	0.00	0.00	0.00

Revenue decreased 24% for the quarter ended December 31, 2014 from the prior year period, made up of a 29% decrease in services and a 10% decrease in equipment and software sales. These changes reflect shifting of resources from traditional break-fix clients into construction and commissioning of our new Cloud data centre, as well as reduced economic activity in Alberta. Net income decreased to (\$37,928) from \$232,082 for the prior year period, reflecting the \$107,000 gain on sale in fiscal 2014, and refocussing of internal resources into the new Cloud data centre and away from billable activity. See note 5 of Notes to Financial Statements.

Glenbriar has not paid dividends and has no current intention of doing so.

# Liquidity and Capital Resources

As of December 31, 2014, Glenbriar had a working capital deficiency of \$30,175, a decrease from working capital of \$58,627 at September 30, 2014. Inventory changes reflect normal business fluctuations. Inventory is considered relatively liquid. Deferred revenue was down 4% to \$59,079 due to normal business fluctuations. Deferred rent reflects rent free allowances on the new office lease in Calgary. This amount is amortized over the term of the lease. Both deferred revenue and deferred rent are noncash items that do not impact liquidity over the short term.

Glenbriar continues to implement measures to improve its capital resources. The only remaining loan payable as of December 31, 2014 was \$345,000 payable to Glenbriar's management, a \$50,000 reduction from the prior year. See note 7 of Notes to Financial Statements. Glenbriar has no off-balance sheet arrangements.

Glenbriar may be required to seek additional equity or debt financing, reduce its operations or to limit its growth in order to maintain liquidity. In addition, Glenbriar does not have adequate surplus capital on hand to pursue its capital investment at an optimal rate, to establish and implement a robust marketing and sales programs, and to make strategic acquisitions. Accordingly, Glenbriar may reasonably be expected to issue additional equity or take on more debt in order to obtain the additional resources which it believes are necessary to enable it to seek to achieve the growth rates which are sought by investors and shareholders. If additional equity is issued, existing shareholders may experience dilution of their shareholdings. If additional debt is taken on, the business could be put at greater risk of not being able to survive downturns in business cycles, the loss of major accounts, or other negative events. Glenbriar will continue to take steps to improve its working capital position, which may include injection of capital, loans or renegotiation of credit facilities, but there is no assurance that these efforts will be successful.



The income statement for first quarter of fiscal 2015 reflects the following changes implemented in the prior year's first quarter: a) sale of the Peartree Dealership product eliminated research and development expenses and gain on sale of software product; b) termination of the employee stock plan eliminated stock based compensation and corresponding share issuances; and c) liquidation of marketable securities has eliminated that item from the financial statements. A new classification has been added, Cloud data centre expense, which reflects the costs of running the Cloud data centre which is currently being commissioned. Glenbriar invested more than \$200,000 in this operation as of December 31, 2014, with the bulk of it in the form of operating leases. This data centre is scheduled for commissioning in March 2015, with customer onboarding commencing shortly after that. Glenbriar will continue to seek additional funds to accelerate this investment.

Glenbriar's long term financial commitments for a delivery vehicle, data centre equipment and office leases were as follows as of December 31, 2014:

	\$
2015	273,011
2016	312,097
2017	297,230
2018	249,955
2019	197,411
Subsequent years	446,371
Total	1,776,075

# **Results from Operations**

Net income decreased to \$(37,928) from \$232,082 for the first quarter of fiscal 2015 from the similar 2014 period, reflecting a 24% decrease in revenue. This reflects better revenue and \$107,000 gain on sale of the Peartree Dealership product in the first quarter of fiscal 2014. See note 5 of Notes to Financial Statements.

Managed services revenue includes all professional services and consulting revenue. Direct salaries and benefits include the salaries of those employees who directly earn managed services revenue. Margins on managed services are based on a comparison of managed services revenue to direct salaries and benefits. Salaries for administrative and support staff are included in general and administrative expenses, while salaries for sales and marketing staff are included in sales and marketing expense.

Equipment and software revenue includes all revenue from the sale of those items, and cost of goods sold is made up of the cost of equipment and software sales. Both accounts include shipping, but exclude any allocation of salaries or overhead. Margins on equipment and software sales are based on a comparison of equipment and software revenue to cost of goods sold.

**Revenue**. Revenue decreased 24% for the quarter ended December 31, 2014 from the prior year period, made up of a 29% decrease in services and a 10% decrease in equipment and software sales. These changes reflect commissioning of our new Cloud data centre and reduced economic activity in Alberta.

**Expense.** Margins on managed services decreased to 26.0% in the first quarter of fiscal 2015 from 33.4% in the prior year period, reflecting the reduced business activity and directing of internal resources to deployment of the Cloud data centre. Margins decreased to 24.5% from 25.7% on equipment and software sales over the same periods, reflecting a lower proportion of unified communications activity, which carries higher margins. General and administrative expense rose to 18.4% of sales in the first quarter of 2015 from 14.6% in the similar 2014





period, and sales and marketing expenses increased to 8.0% from 6.2% of sales in the same periods of 2015 over 2014 due to lower sales volume.

**Accounts receivable.** The balance for December 31, 2014 reflects 32 days of sales, which is down from 36 days of sales for the year end fiscal 2014, and from the prior year period of 56 days.

**Accounts payable and accrued liabilities**. The decrease in this account to \$572,210 at December 31, 2014 from \$708,758 at the end of fiscal 2014 and \$856,258 from the prior year period reflects faster collection of receivables.

**Deferred revenue**. The balance of \$59,079 as of December 31, 2014, changed marginally from year end 2014. This is a noncash item.

### **Forward Looking Statements**

This MD&A may contain forward-looking statements. These forward-looking statements do not guarantee future events or performance and should not be relied upon. Actual outcomes may differ materially due to any number of factors and uncertainties, many of which are beyond Glenbriar's control. Some of these risks and uncertainties may be described in Glenbriar's corporate filings (posted at www.sedar.com). Glenbriar has no intention or obligation to update or revise any forward looking statements due to new information or events, except as required by securities legislation.

### **Risk Factors**

Glenbriar is in the information technology business, which is a rapidly changing and competitive environment. Glenbriar must stay abreast of several new technologies and be ready to quickly and effectively deploy them for its customers. Glenbriar serves the automotive, energy and mining sectors, all of which were challenged by the global recession and the effects of globalization on their business cycles. See the 2013 Annual Report for a more detailed description of the many changes underway in the IT sector, all of which will have a major effect on the way many of Glenbriar's clients conduct their business over the coming years. The pace of change keeps quickening, and Glenbriar and its clients must adapt promptly, but carefully, to choose the right technologies and strategies to optimize their business technology processes and infrastructure. The consumerization of end user devices, increased mobility, and changing workplaces will continue to place a heavy burden on businesses to remain secure and to keep their data safe but accessible. Glenbriar will have to continue to reliably identify, evaluate, optimize and support these new technologies for its clients in order to remain successful in the coming periods.

# **Critical Accounting Estimates**

IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting periods presented. Significant estimates include the assessment of recoverability of carrying values of Glenbriar's accounts receivable, software and other capital assets. Actual results will differ from the estimates.

### **Related Party Transactions**

Management loan advances of \$345,000 as of December 31, 2014 are the same as at September 30, 2014. See note 7 of Notes to Financial Statements.





# **Additional Information**

Additional information about Glenbriar is available from Glenbriar's website at <u>www.glenbriar.com</u>, the CSE website at <u>www.thecse.com</u>, the Sedar website at <u>www.sedar.com</u>, or by request from Glenbriar's head office at 1100, 736 – 8 Ave SW, Calgary, AB T2P 1H4 (Phone 403-233-7300 x117).





# NOTICE TO READER

The unaudited interim financial statements and related management discussion and analysis were prepared by management and approved by the board of directors. They have not been reviewed by Glenbriar's external auditors.

# **2015 Q1 FINANCIAL STATEMENTS**

# GLENBRIAR TECHNOLOGIES INC.

Interim Statements of Financial Position	
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(Expressed in Canadian Dollars)	(unaudited)	(audited)
	December 31	September 30
	2014	2014
	\$	\$
ASSETS		
Current		
Cash and cash equivalents (note 10)	157,403	218,496
Accounts receivable	364,848	582,096
Inventory	13,787	8,197
Prepaid expenses	36,459	26,017
Total current assets	572,497	834,806
Non-current		
Property and equipment (note 4)	125,787	76,405
Total assets	698,284	911,211
LIABILITIES		
Current		
Accounts payable and accrued liabilities	537,518	708,758
Deferred revenue	59,079	61,343
Deferred rent – current portion	6,078	6,078
	602,672	776,179
Non-current		
Loans payable (note 7)	345,000	345,000
Deferred rent	37,211	38,703
Total liabilities	984,883	1,159,882
SHAREHOLDERS' EQUITY		
Share capital (note 8)	4,279,555	4,279,555
Deficit	(4,566,154)	(4,528,226)
Total shareholders' equity	(286,599)	(248,671)
Total liabilities and shareholders' equity	698,284	911,211

The accompanying notes are an integral part of these financial statements





# **GLENBRIAR TECHNOLOGIES INC.**

Interim Statements of Income and Comprehensive Income

(Expressed in Canadian Dollars) (unaudited)

	3 months er	nded Dec 31
	2014	2013
	\$	\$
Revenue		
Managed information services	726,017	1,019,135
Equipment and software sales	289,245	320,246
Other income	1,959	4,350
Gross revenue	1,017,221	1,343,731
Direct salaries and benefits	537,750	673,012
Cost of goods sold	218,340	237,827
Gross profit	261,131	432,892
Other (income) expenses		
General and administrative	187,181	196,635
Sales and marketing	81,793	83,218
Depreciation of property and equipment (note 4)	5,000	4,000
Cloud data centre	19,188	-
Research and development	-	15,180
Stock-based compensation	-	900
Loss on sale of marketable securities (note 6)	-	1,466
Gain on sale of software product (note 5)	-	(107,000)
Income from operations	(32,032)	238,493
Finance expense	5,896	6,411
Net income and comprehensive income	(37,928)	232,082
Net income per share		
Basic and diluted	0.00	0.01
Noighted average charge outstanding		
<b>Weighted average shares outstanding</b> Basic and diluted	48,421,510	48,421,510

The accompanying notes are an integral part of these financial statements





# GLENBRIAR TECHNOLOGIES INC. Interim Statements of Changes in Equity (Expressed in Canadian Dollars) (unaudited)

	3 months ended Dec 31		
	2014	2013	
	\$	\$	
Common Shares			
Balance, beginning of period	4,279,555	4,278,655	
Employee share purchase plan	-	900	
Balance, end of period	4,279,555	4,279,555	
Deficit			
Balance, beginning of period	(4,528,226)	(4,799,348)	
Net income for the period	(37,928)	232,082	
Balance, end of period	(4,566,154)	(4,567,266)	

### Interim Statements of Cash Flows

	3 months en	ded Dec 31
	2014	2013
Cash flows related to the following activities	\$	\$
Operating		
Net income	(37,928)	232,082
Adjustments for:		
Depreciation of property and equipment (note 4)	5,000	4,000
Deferred rent	(1,492)	(1,493)
Stock-based compensation expense	-	900
Loss on sale of marketable securities (note 6)	-	1,466
Gain on sale of software product (note 5)	-	(107,000)
	(34,420)	129,955
Changes in non-cash working capital (note 10)	27,708	(168,142)
	(6,712)	(38,187)
nvesting		
Capital expenditures	(54,382)	(2,662)
Proceeds on sale of marketable securities (note 6)	-	33,958
Proceeds on sale of software product (note 5)	-	107,000
	(54,382)	138,926
Decrease) increase in cash	(61,094)	100,109
Cash, beginning of period	218,497	81,072
Net change and cash, end of period	157,403	181,181

Supplementary cash flow information (note 10)

The accompanying notes are an integral part of these financial statements



### **Notes to Interim Financial Statements**

#### 1. BASIS OF PRESENTATION

These interim financial statements for Glenbriar Technologies Inc. ("Corporation") have been prepared in accordance with IAS 34, Interim Financial Reporting. They do not include all disclosures that would otherwise be required in a complete set of financial statements and should be read in conjunction with the 2014 Annual Report.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The preparation of interim financial statements in compliance with IAS 34 requires the use of certain critical accounting estimates. It also requires the Corporation's management to exercise judgment in applying the Corporation's accounting policies. The areas where significant judgments and estimates have been made in preparing the financial statements and their effect are disclosed in note 3. The Corporation applies the same accounting policies and methods of computation in its interim financial statements as in its 2014 annual financial statements. None of the new standards, interpretations or amendments, effective for the first time from October 1, 2014, have had a material effect on the financial statements.

#### 3. USE OF ESTIMATES AND JUDGMENTS

There have been no material revisions to the nature and amount of changes in estimates of amounts reported in the 2014 annual financial statements.

#### 4. PROPERTY AND EQUIPMENT

		Office	
	Computers	Equipment	Total
	\$	\$	\$
Cost			
September 30, 2014	603,416	108,397	711,813
Additions	54,382	-	54,382
December 31, 2014	657,798	108,397	766,195
Accumulated depreciation			
September 30, 2014	535,870	99,538	635,408
Depreciation	4,000	1,000	5,000
December 31, 2014	539,870	100,538	640,408
Net book value			
September 30, 2014	67,546	8,859	76,405
December 31, 2014	117,928	7,859	125,787

#### 5. SALE OF DEALERSHIP SOFTWARE

Effective December 31, 2013, the Corporation sold its interest in the Peartree Dealership product for net proceeds of \$107,000. As this asset had a carrying cost of \$nil, the entire proceeds are shown as a gain on sale.

#### 6. MARKETABLE SECURITIES

Marketable securities were disposed of for proceeds of \$34,524 during the period ended December 31, 2013, made up of a loss on sale of \$1,466 and net proceeds of \$33,958.



### 7. LOANS PAYABLE

Loans payable at December 31, 2014 in the amount of \$345,000 (September 30, 2014 - \$345,000) consist of net advances from officers of the Corporation secured by a general security agreement which bear interest at the rate of interest charged from time to time by the Bank of Montreal to its personal line of credit customers. The advances are repayable 12 months after the officers provide written request for payment. As at December 31, 2014, the officers had not requested payment, and consequently, the advances have been classified as non-current liabilities.

#### 8. SHARE CAPITAL

a)	Common shares issued and outstanding	Number	Amount
		of shares	\$
	Balance, December 31 and September 30, 2014	48,421,510	4,279,555

#### 9. RELATED PARTY TRANSACTIONS

General and administrative expense includes remuneration of the key management personnel, which includes directors and officers of the Corporation.

#### 10. SUPPLEMENTARY CASH FLOW INFORMATION

Cash and cash equivalents at December 31 and September 30, 2014 were entirely comprised of cash on deposit.

Changes in non-cash working capital:	3 months ended Dec 31	
	2014	2013
	\$	\$
Accounts receivable	217,248	(284,202)
Inventory	(5,590)	3,019
Prepaid expenses	(45,137)	(19,212)
Accounts payable and accrued liabilities	(136,548)	137,407
Deferred revenue	(2,264)	(5,154)
Total	27,708	(168,142)
Cash interest paid	5,896	6,411





# **CSE SUPPLEMENTARY INFORMATION**

CSE ISSUER	TRADING SYMBOL	NUMBER OF OUTSTANDING SECURITIES	DATE
Glenbriar Technologies Inc.	GTI	48,421,510	February 26, 2015

# 1. Related party transactions

See "Related Party Transactions" in Management Discussion and Analysis and note 9 of Notes to Financial Statements.

# 2. Securities issued and options granted during the period

No shares were issued during the period. No options were issued, granted or expired during the period, and none are outstanding.

# 3. Securities as of end of period

	Number of Shares	Amount \$
Authorized		
Unlimited number of common shares		
Unlimited number of preferred shares of one or more series		
Issued		
Common shares	48,421,510	4,279,555

### 4. Officers and directors as of the date of this report

<u>Name</u>	Position
Robert D. Matheson	Chairman, President & CEO
Sherri Saunders	Controller & Acting CFO
Glenn F. H. Matheson	Vice-President, Unified Communications & Director
Christine Padaric	Vice-President, Human Resources & Software Services
Warren Berg	Vice-President, Information Technology
Craig Henderson	Director
James H. Ross	Director
Brian Tijman	Director

<i>ISSUER DETAILS</i> NAME OF ISSUER Glenbriar Technologies Inc.	FOR QUARTER ENDED 2014 12 31	DATE OF REPORT YY / MM / DD 15 02 26
issuer address 1100, 736 – 8 Ave SW		
CITY/PROVINCE/POSTAL CODE Calgary AB T2P 1H4	issuer fax no. (403) 234-7310	ISSUER PHONE NO. (403) 233-7300 x117
CONTACT NAME Robert D. Matheson	contact position President	солтаст рноле no. (403) 450-7410
CONTACT E-MAIL ADDRESS	WEB SITE ADDRESS	



# inquiries@glenbriar.com

### glenbriar.com

# CERTIFICATE OF COMPLIANCE

The undersigned hereby certifies that:

1. The undersigned is a director and/or senior officer of the Issuer and has been duly authorized by a resolution of the board of directors of the Issuer to sign this Quarterly Listing Statement.

2. As of the date hereof there is no material information concerning the Issuer which has not been publicly disclosed. 3. The undersigned hereby certifies to CSE that the Issuer is in compliance with the requirements of applicable securities legislation (as such term is defined in National Instrument 14-101) and all CSE Requirements (as defined in CSE Policy 1).

4. All of the information in this Form 5 Quarterly Listing Statement is true.

PRESIDENT'S SIGNATURE	PRINT FULL NAME	DATE OF REPORT YY / MM / DD
"Robert Matheson"	Robert D. Matheson	15 02 26

