



## VirtualArmour Pursues New & Growing Market with Strategic Partnership

VANCOUVER, British Columbia, Jan. 17, 2018 -- Premier Managed Services Provider, VirtualArmour International Inc. (the "Company") (CSE:VAI) (3V3:F) (OTCQB:VTLR) announced today that it has finalized a strategic sales partnership agreement with leading IT solutions consultancy [Alacrinet](#).

With six offices spanning the United States and one location in Puerto Rico, Alacrinet provides digital and cybersecurity consultancy services to a host of notable brands which include the USDA, US Department of Energy, Activision and Uber.

The agreement will see Alacrinet and VirtualArmour act as strategic partners, expanding the range of service offerings both organizations are able to offer and jointly pursuing commercial opportunities across the Western United States.

"With enterprise businesses compelled to stay ahead of the growing cybersecurity risks being faced, the need to implement and manage a complete security approach, able to robustly protect and remediate attacks, is no longer an option, but a requirement," said Brian Bouchard, President and CEO of Alacrinet. "We are proud to partner with VirtualArmour, a company with a high level of specialist experience and expertise in protecting critical data and infrastructure."

"We are very pleased to have finalized this partnership agreement with Alacrinet. With their extensive reach, strong industry relationships and impeccable reputation within the security consulting space, we see this as a great opportunity to drive growth for both companies. It will enable us to immediately access new business development opportunities and notably, give us the ability to target, and deliver a more comprehensive set of services to a new base of larger enterprise customers," said Russ Armbrust, VP of Sales at VirtualArmour.

### **About VirtualArmour**

*VirtualArmour is an international cybersecurity and Managed Services provider that delivers customized solutions to help businesses build, monitor, maintain and secure their networks.*

*The Company maintains 24/7 client monitoring and service management with specialist teams located in its US and UK-based security operation centers ("SOC"). Through partnerships with best-in-class technology providers, VirtualArmour delivers only leading hardware and software solutions for customers that are both sophisticated and scalable, and backed by industry-leading customer service and experience. VirtualArmour's proprietary CloudCastr client portal and prevention platform provides clients with unparalleled access to real-time reporting on threat levels, breach prevention and overall network security.*

*VirtualArmour services a wide range of clients - which include those listed on the Fortune 500 - within several industry sectors, in over 30 countries, across five continents. Further information about the Company is available under its profile on the SEDAR website, [www.sedar.com](http://www.sedar.com), on the CSE website, [www.thecse.com](http://www.thecse.com), and on its website [www.virtualarmour.com](http://www.virtualarmour.com).*

### **About Alacrinet**

*Alacrinet is a Palo Alto-based Security and IT consulting company, focused on delivering customized solutions in all areas of IT solutions.*

*Alacrinet assembles great technology to create customized solutions for a wide range of clients. As Digital Curators, Alacrinet's team listens to clients and to leading industry analysts to ensure they are developing their skills and delivering solutions using the best technologies in the market. They take the time to sort through the ever-evolving resources and services available before choosing the most fitting and effective tools for our customers.*

*As the technology industry has evolved, from the early days of website design through personalization, mobile computing, Big Data analytics, and the Cloud, the Alacrinet team has developed their skills to always stay one step ahead. With the increasing need for cybersecurity, our team of highly-trained experts are prepared to help clients find the right solution in SIEM, Endpoint Management and Security, Data Security and Application Security. Further information about their team is available under the company profile on LinkedIn, [www.linkedin.com/company/703222](http://www.linkedin.com/company/703222), and on its website [www.alacrinet.com](http://www.alacrinet.com).*

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**Forward-Looking Information:**

This press release may include forward-looking information within the meaning of Canadian securities legislation. The forward-looking information is based on certain key expectations and assumptions made by the management of VirtualArmour. Although VirtualArmour believes that the expectations and assumptions on which such forward-looking information is based are reasonable, undue reliance should not be placed on the forward-looking information as VirtualArmour cannot provide any assurance that it will prove to be correct. These forward-looking statements are made as of the date of this press release and VirtualArmour disclaims any intent or obligation to update publicly any forward-looking information, whether as a result of new information, future events or results or otherwise, other than as required by applicable securities laws.