



## VirtualArmour Finalizes USD\$800k Contract Expansion with Existing Client

VANCOUVER, British Columbia, Sept. 28, 2017 -- Premier Managed Services Provider, VirtualArmour International Inc. (the "Company") (CSE:VAI) (Frankfurt:3V3), announced today it had finalized a three year contract for the expansion of network cyber protection and managed services with an existing client in the financial services sector.

With a client brief to maximize performance, uptime, security, reporting and compliance as well as to provide added confidence and assurity to its customers, the expanded contract scope includes the deployment of new hardware and software as well as the provision of ongoing managed services. The expanded contract has a total value of USD\$800,000 over its term.

"With notable firms such as Deloitte, Equifax, and even Government entities like the SEC being directly impacted by the rampant increase in cyberattacks, companies are undoubtedly deploying increasing resources towards the prevention of, and protection against, cyber crime," said Chad Schamberger, VP of Engineering Services at VirtualArmour.

"We are very proud to maintain a 95%+ client retention rate and have our clients look to grow with us when scaling up to the meet the mounting challenges of protecting their businesses," said Kyle Duffy, VP of Customer Experience at VirtualArmour. "It is people that play the key role in any successful security culture and the relationship that a service provider like us has with our client can be the difference between success and failure."

VirtualArmour works with a select group of leading industry solution providers and as part of this contract will be integrating technology from both Cisco and IBM.

*Due to the sensitivities inherent within its industry, VirtualArmour's policy is not to disclose specific client details in press releases*

### **About VirtualArmour**

*VirtualArmour is an international cybersecurity and Managed Services provider that delivers customized solutions to help businesses build, monitor, maintain and secure their networks.*

*The Company maintains 24/7 client monitoring and service management with specialist teams located in its US and UK-based security operation centers ("SOC"). Through partnerships with best-in-class technology providers, VirtualArmour delivers only leading hardware and software solutions for customers that are both sophisticated and scalable, and backed by industry-leading customer service and experience. VirtualArmour's proprietary CloudCastr client portal and prevention platform provides clients with unparalleled access to real-time reporting on threat levels, breach prevention and overall network security.*

*VirtualArmour services a wide range of clients - which include those listed on the Fortune 500 - within several industry sectors, in over 30 countries, across five continents. Further information about the Company is available under its profile on the SEDAR website, [www.sedar.com](http://www.sedar.com), on the CSE website, [www.thecse.com](http://www.thecse.com), and on its website [www.virtualarmour.com](http://www.virtualarmour.com)*

### **Company Contact:**

Nick Dinsmoor  
Vice President Strategy and Marketing  
Office: 720-644-0913  
[nick.dinsmoor@virtualarmour.com](mailto:nick.dinsmoor@virtualarmour.com)

### **Media Contact**

Josh Stanbury  
Office: 416-628-7441  
[josh@sjspr.co.uk](mailto:josh@sjspr.co.uk)

### **Forward-Looking Information:**

This press release may include forward-looking information within the meaning of Canadian securities legislation. The forward-looking information is based on certain key expectations and assumptions made by the management of VirtualArmour. Although VirtualArmour believes that the expectations and assumptions on which such forward-looking information is based are reasonable, undue reliance should not be placed on the forward-looking information as VirtualArmour cannot provide any assurance that it will prove to be correct. These forward-looking statements are made as of the date of this press release and VirtualArmour disclaims any intent or obligation to update publicly any forward-looking information, whether as a result of new information, future events or results or otherwise, other than as required by applicable securities laws.