

# **PARCELPAL TECHNOLOGY INC.**

FINANCIAL STATEMENTS

(Expressed in Canadian Dollars)

For the Years Ended December 31, 2020 and 2019



DALE MATHESON CARR-HILTON LABONTE LLP  
CHARTERED PROFESSIONAL ACCOUNTANTS

## Report of Independent Registered Public Accounting Firm

To the shareholders and the board of directors of ParcelPal Technology Inc.

### Opinion on the Financial Statements

We have audited the accompanying statements of financial position of ParcelPal Technology Inc. (the “Company”) as of December 31, 2020 and 2019, the related statements of loss and comprehensive loss, changes in shareholders’ equity, and cash flows for the years ended December 31, 2020, 2019 and 2018, and the related notes (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2020 and 2019, and its financial performance and its cash flows for the years ended December 31, 2020, 2019 and 2018, in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board.

### Going Concern

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the financial statements, the Company has incurred losses and negative operating cash flows since its inception. The Company will require further financing to meet its financial obligations and sustain its operations in the normal course of the business. These factors raise substantial doubt about the Company’s ability to continue as a going concern. Management’s plans in this regard are described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (“PCAOB”) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting in accordance with the standards of the PCAOB. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion in accordance with the standards of the PCAOB.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ DMCL

DALE MATHESON CARR-HILTON LABONTE LLP  
CHARTERED PROFESSIONAL ACCOUNTANTS

We have served as the Company’s auditor since 2014

Vancouver, Canada

April 30, 2021



**ParcelPal Technology Inc.**  
 Statements Financial Position  
 (Expressed in Canadian Dollars)

	Notes	December 31, 2020 \$	December 31, 2019 \$
<b>ASSETS</b>			
Current assets			
Cash		255,668	295,593
Accounts receivable	3	363,653	745,002
Subscriptions receivable	6	-	72,875
Prepaid expenses		34,344	3,019
Loan receivable	4	1,874	1,874
		655,539	1,118,363
Vehicles and Right-of-use assets	5	343,699	210,257
<b>Total assets</b>		<b>999,238</b>	<b>1,328,620</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Current liabilities			
Accounts payable and accrued liabilities	7	1,053,012	589,257
Convertible Note	11	766,070	-
Derivative liability	11	794,631	-
Sales tax payable		300,903	102,597
Short-term loan payable		28,051	-
Lease obligations - current	10	92,736	196,957
		3,035,403	888,811
Lease obligations	10	120,167	5,841
<b>Total liabilities</b>		<b>3,155,570</b>	<b>894,652</b>
<b>SHAREHOLDERS' (DEFICIT) EQUITY</b>			
Share capital	6	11,408,737	9,367,691
Subscriptions received in advance		-	100,240
Contributed surplus		3,363,593	3,020,617
Deficit		(16,928,662)	(12,054,580)
<b>Total shareholders' (deficit) equity</b>		<b>(2,156,332)</b>	<b>433,968</b>
<b>Total liabilities and shareholders' equity</b>		<b>999,238</b>	<b>1,328,620</b>

Nature of operations and going concern (Note 1)

Commitments (Note 10)

Subsequent events (Note 14)

**Approved by the Board of Directors**

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 "Rich Wheelless" Director

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 "Brian Storseth" Director

**ParcelPal Technology Inc.**

## Statements of Loss and Comprehensive Loss

For the Years Ended December 31,

(Expressed in Canadian Dollars)

	Notes	2020 \$	2019 \$	2018 \$
<b>SALES</b>	3	6,317,329	4,782,865	3,369,630
<b>COST OF SALES</b>	12	(5,947,895)	(4,336,556)	(2,883,176)
<b>GROSS PROFIT</b>		369,434	446,309	486,454
<b>EXPENSES</b>				
Amortization		-	19,100	36,100
Consulting fees	7	656,405	860,248	815,060
Foreign exchange		(61,236)	12,243	1,029
Marketing and promotion		29,146	1,586,284	470,394
Management and director fees	7	305,158	190,800	108,000
Office and miscellaneous		1,155,805	994,124	551,313
Professional fees		655,378	124,550	119,713
Regulatory and filing fees		78,945	48,924	27,654
Salaries		533,193	358,074	-
Share-based compensation	6	473,103	776,962	1,548,784
Travel and accommodation		31,692	62,459	97,328
		(3,857,589)	(5,033,768)	(3,775,375)
Loss before other items		(3,488,155)	(4,587,459)	(3,288,921)
<b>Other items:</b>				
Debt settlement	11	191,773	857	18,334
Derivative liability		866,238	-	-
Interest expense	11	323,931	29,958	49,669
Interest income		-	(7,762)	(5,890)
Impairment of asset		3,985	-	-
Impairment of marketable securities		-	-	300,000
Impairment of loan receivable		-	-	13,342
		1,385,927	23,053	375,455
Loss and comprehensive loss for the year		(4,874,082)	(4,610,512)	(3,664,376)
Basic and diluted loss per share		(0.05)	(0.06)	(0.06)
Weighted average number of shares outstanding – basic and diluted		91,147,886	80,778,869	66,902,789

**ParcelPal Technology Inc.**

Statements of Changes in Shareholders' Equity

For the Years Ended December 31, 2020, 2019 and 2018

(Expressed in Canadian Dollars)

	Number of shares	Amount \$	Contributed Surplus \$	Subscriptions receivable \$	Subscriptions received in advance \$	Deficit \$	Total \$
<b>Balance, December 31, 2017</b>	<b>48,180,280</b>	<b>3,315,693</b>	<b>830,239</b>	-	<b>37,688</b>	<b>(3,779,692)</b>	<b>403,928</b>
Shares issued pursuant to:							
Private placements	15,577,651	2,686,557		(221,590)	(28,688)	-	2,436,279
Warrant exercises	9,546,319	1,492,780	(88,438)	(68,550)	-	-	1,335,792
Option exercises	1,981,000	429,176	(168,111)	(55,000)	-	-	206,065
Debt Settlement	549,703	141,334	-	-	(9,000)	-	132,334
In lieu of consulting fees	600,000	180,000	-	-	-	-	180,000
Issue costs	-	(211,867)	-	-	-	-	(211,867)
Broker warrants	-	(340,272)	340,272	-	-	-	-
Share-based compensation	-	-	1,548,784	-	-	-	1,548,784
Net and comprehensive loss for the year	-	-	-	-	-	(3,664,376)	(3,664,376)
<b>Balance, December 31, 2018</b>	<b>76,434,953</b>	<b>7,693,401</b>	<b>2,462,746</b>	<b>(345,140)</b>	-	<b>(7,444,068)</b>	<b>2,366,939</b>
Shares issued pursuant to:							
Private placements	4,071,353	344,031	2,034	-	-	-	346,065
Warrant exercises	2,958,600	355,287	(15,417)	-	-	-	339,870
Option exercises	1,275,000	461,957	(205,708)	-	-	-	256,249
Debt settlement	614,447	168,857	-	-	-	-	168,857
In lieu of consulting fees	1,590,000	364,600	-	-	-	-	364,600
Issue costs	-	(20,442)	-	-	-	-	(20,442)
Subscriptions received	-	-	-	345,140	100,240	-	445,380
Share-based compensation	-	-	776,962	-	-	-	776,962
Net and comprehensive loss for the year	-	-	-	-	-	(4,610,512)	(4,610,512)
<b>Balance, December 31, 2019</b>	<b>86,944,353</b>	<b>9,367,691</b>	<b>3,020,617</b>	-	<b>100,240</b>	<b>(12,054,580)</b>	<b>433,968</b>
Shares issued pursuant to:							
Option exercises	2,000,000	310,127	(130,127)	-	(90,000)	-	90,000
Warrant exercises	200,000	30,000	-	-	-	-	30,000
Convertible note	6,154,897	756,919	-	-	-	-	756,919
Debt settlement	2,786,667	434,000	-	-	-	-	434,000
In lieu of consulting fees	4,868,056	510,000	-	-	-	-	510,000
Write-off subscriptions receivable	-	-	-	-	(10,240)	-	(10,240)
Share-based compensation	-	-	473,103	-	-	-	473,103
Net and comprehensive loss for the year	-	-	-	-	-	(4,874,082)	(4,874,082)
<b>Balance, December 31, 2020</b>	<b>102,953,973</b>	<b>11,408,737</b>	<b>3,363,593</b>	-	-	<b>(16,928,662)</b>	<b>(2,156,332)</b>

**ParcelPal Technology Inc.**  
Statements of Cash Flows  
For the Years Ended December 31,  
(Expressed in Canadian Dollars)

	<b>2020</b>	<b>2019</b>	<b>2018</b>
	\$	\$	\$
<b>Operating activities</b>			
Loss for the year	(4,874,082)	(4,610,512)	(3,664,376)
Add non-cash items:			
Amortization	388,859	368,768	351,681
Share-based compensation	473,103	776,962	1,548,784
Accrued interest	323,931	(7,700)	(5,890)
Shares issued in lieu of consulting fees	510,000	364,600	180,000
Unrealized foreign exchange gain	(63,704)	-	-
(Gain) loss on debt settlement	191,773	857	18,334
Impairment of asset	3,985	-	-
Impairment of loan receivable	-	-	13,342
Impairment of marketable securities	-	-	300,000
Fair value of derivative	866,238	-	-
Changes in non-cash working capital items			
Sales tax payable	198,306	(18,736)	97,208
Prepaid expenses	(31,325)	2,373	71,009
Accounts receivable	381,349	(139,660)	(245,832)
Accounts payable and accrued liabilities	704,438	572,999	237,422
<b>Net cash flows used in operating activities</b>	<b>(927,129)</b>	<b>(2,690,049)</b>	<b>(1,098,318)</b>
<b>Investing activities</b>			
Advances of loans receivable	-	(21,000)	(375,000)
Purchase of vehicles	(112,034)	-	-
Purchase of marketable securities	-	-	(245,000)
Deposit paid on leased equipment	-	-	(34,125)
Repayment of loans receivable	-	89,374	250,000
<b>Net cash flows used in investing activities</b>	<b>(112,034)</b>	<b>68,374</b>	<b>(404,125)</b>
<b>Financing activities</b>			
Proceeds from private placements	-	273,190	2,427,279
Share issuance costs	-	(20,442)	(211,867)
Convertible note	1,192,699	-	-
Exercise of options	90,000	256,249	206,065
Exercise of warrants	30,000	339,870	1,335,792
Lease payments	(345,695)	(306,562)	(229,727)
Loan repayment	(26,416)	-	-
Subscriptions receivable	-	194,737	-
Subscriptions received	58,650	100,240	-
<b>Net cash flows provided by financing activities</b>	<b>999,238</b>	<b>837,282</b>	<b>3,527,542</b>
<b>Change in cash during the year</b>	<b>(39,925)</b>	<b>(1,784,393)</b>	<b>2,025,099</b>
<b>Cash – beginning of the year</b>	<b>295,593</b>	<b>2,079,986</b>	<b>54,887</b>
<b>Cash – end of the year</b>	<b>255,668</b>	<b>295,593</b>	<b>2,079,986</b>
<b>Supplemental cash flow information:</b>			
Income taxes paid	-	-	-
Interest paid	28,671	29,958	49,669

## **ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Years Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

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### **1. NATURE OF OPERATIONS AND GOING CONCERN**

ParcelPal Technology Inc. (“the Company” or “ParcelPal”) is a Vancouver, British Columbia based company that specializes in last-mile delivery service and logistics solutions, providing businesses with a smart, reliable and affordable delivery service powered by the Company’s licensed technology platform. (“ParcelPal”). The Company was incorporated in Alberta on March 10, 1997. On June 22, 2006, the Company moved its incorporation jurisdiction to British Columbia. The Company’s shares are listed on the Canadian Securities Exchange (“CSE”) under the symbol “PKG”, on the OTCQB (over-the-counter) Market in the United States under the symbol PTNYF and on the Frankfurt Stock Exchange under the symbol “PTO”.

These financial statements have been prepared under the assumption that the Company will continue as a going concern. The going concern basis of presentation assumes that the Company will be able to meet its obligations and continue its operations for the foreseeable future and be able to realize its assets and discharge its liabilities and commitments in the normal course of business. Realization values may be substantially different from the carrying values as shown, and these condensed interim financial statements do not give effect to adjustments that would be necessary to the carrying values and classifications of assets and liabilities should the Company be unable to continue as a going concern.

The Company has incurred losses and negative operating cash flows since its inception. The Company will require further financing to meet its financial obligations and sustain its operations in the normal course of the business. These factors indicate the existence of a material uncertainty that may cast significant doubt about the Company’s ability to continue as a going concern. The Company’s ability to meet its long-term business strategy depends on its ability to obtain additional equity financing and to generate operational cash flow from delivery services revenue.

On March 11, 2020 the World Health Organization characterized the outbreak of a strain of the novel coronavirus (“COVID-19”) as a pandemic which has resulted in a series of public health and emergency measures that have been put in place to combat the spread of the virus. The duration and impact of COVID-19 is unknown at this time and it is not possible to reliably estimate the impact that the length and severity of these developments will have on the financial results and condition of the Company in future periods, including the possible impact on future financing opportunities.

### **2. BASIS OF PRESENTATION**

#### *Statement of Compliance*

These financial statements, including comparatives have been prepared using accounting policies consistent with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) and interpretations of the International Financial Reporting Issues Committee (“IFRIC”). These financial statements were approved by the Board of Directors and authorized for issue on April 30, 2021.

#### *Basis of measurements*

These financial statements have been prepared on a historical cost basis, except for items measured at fair value. In addition, these financial statements have been prepared using the accrual basis of accounting except for cash flow information. The financial statements are presented in Canadian dollars, unless otherwise noted.

#### **Significant estimates and assumptions**

The preparation of financial statements in accordance with IFRS requires the Company to use judgment in applying its accounting policies and make estimates and assumptions about reported amounts at the date of the financial statements and in the future. The Company’s management reviews these estimates and underlying

**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

assumptions on an ongoing basis, based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to estimates are adjusted for prospectively in the period in which the estimates are revised.

Estimates and assumptions where there is significant risk of material adjustments to assets and liabilities in future accounting periods include the fair value measurements for financial instruments, estimating allowances for doubtful accounts receivable, the recoverability of loans receivable, estimating useful lives of equipment, the recoverability and measurement of deferred tax assets, and estimating the fair value for share-based payment transactions.

**Significant judgements****Financial Instruments****Recognition and Classification**

The Company recognizes a financial asset or financial liability on the statement of financial position when it becomes party to the contractual provisions of the financial instrument.

The Company classifies its financial instruments in the following categories: at fair value through profit and loss (“FVTPL”), at fair value through other comprehensive income (loss) (“FVTOCI”) or at amortized cost. The Company determines the classification of financial assets at initial recognition. The classification of debt instruments is driven by the Company’s business model for managing the financial assets and their contractual cash flow characteristics.

Equity instruments that are held for trading are classified as FVTPL. For other equity instruments, on the day of acquisition the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate them as at FVTOCI. Financial liabilities are measured at amortized cost, unless they are required to be measured at FVTPL (such as instruments held for trading or derivatives) or if the Company has opted to measure them at FVTPL.

The following table shows the classification of its financial assets and liabilities under IFRS 9:

	Classification IFRS 9
Cash	Amortized cost
Accounts receivable	Amortized cost
Accounts payable and accrued liabilities	Amortized Cost
Convertible note	Amortized Cost
Derivative liability	FVTPL
Short term loan	Amortized Cost

**Measurement****Financial assets at FVTOCI**

Elected investments in equity instruments at FVTOCI are initially recognized at fair value plus transaction costs. Subsequently they are measured at fair value, with gains and losses recognized in other comprehensive loss.



**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

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**Financial assets and liabilities at amortized cost**

Financial assets and liabilities at amortized cost are initially recognized at fair value plus or minus transaction costs, respectively, and subsequently carried at amortized cost less any impairment.

**Financial assets and liabilities at FVTPL**

Financial assets and liabilities carried at FVTPL are initially recorded at fair value and transaction costs are expensed in the statements of comprehensive loss. Realized and unrealized gains and losses arising from changes in the fair value of the financial assets and liabilities held at FVTPL are included in the statements of comprehensive loss in the period in which they arise. Where management has opted to recognize a financial liability at FVTPL, any changes associated with the Company's own credit risk will be recognized in other comprehensive loss.

**Impairment of financial assets at amortized cost**

The Company recognizes a loss allowance for expected credit losses on financial assets that are measured at amortized cost.

At each reporting date, the Company measures the loss allowance for the financial asset at an amount equal to the lifetime expected credit losses if the credit risk on the financial asset has increased significantly since initial recognition. If at the reporting date, the financial asset has not increased significantly since initial recognition, the Company measures the loss allowance for the financial asset at an amount equal to the twelve month expected credit losses. The Company shall recognize in the statements of comprehensive loss, as an impairment gain or loss, the amount of expected credit losses (or reversal) that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognized.

**Derecognition****Financial assets**

The Company derecognizes financial assets only when the contractual rights to cash flows from the financial assets expire, or when it transfers the financial assets and substantially all of the associated risks and rewards of ownership to another entity. Gains and losses on derecognition are generally recognized in the statements of comprehensive loss. However, gains and losses on derecognition of financial assets classified as FVTOCI remain within accumulated other comprehensive loss.

**Financial liabilities**

The Company derecognizes financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. Generally, the difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets.

**Convertible Debentures**

Convertible debentures are compound financial instruments whose components may be allocated between a financial liability component and an equity instrument component. The identification of such components embedded within a convertible debenture requires significant judgement given that it is based on the interpretation of the substance of the contractual arrangement. Where the conversion option is fixed, the financial liability, represents the discounted obligation to repay the cash component and is initially measured at fair value and subsequently measured at amortized cost. The residual amount is recognized in equity. Where the conversion option is variable, the derivative liability is measured first and carried at fair value and the residual balance represents the financial liability measured at amortized cost. Transaction costs are apportioned to the debt liability and equity components in proportion to the allocation of proceeds.

## **ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

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### **Leases**

At the inception of a contract, the Company assesses whether a contract is or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Company recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle or remove the underlying asset.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise the following:

- Fixed payments, including in-substance fixed payments;
- Variable lease payments that depend on an index or rate, initially measured using the index or rate as at the commencement date;
- Amounts expected to be payable under a residual value guarantee; and
- The exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an option renewal period if the Company is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

The lease liability is measured at amortized cost using the effective interest rate method. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is re-measured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in the statement of comprehensive loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Company has elected to not recognize right-of-use assets and lease liabilities for short-term lease of assets that have a lease term of 12 months or less and leases of low-value assets, such as IT equipment. The Company recognizes the lease payments associated with the leases as an expense on a straight-line basis over the lease term.

### **Revenue from Contracts with Customers**

The Company's revenue is generated from a work contract established with one major customer and from other individual customers on demand. Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue and costs to sell can be reliably measured. Revenues is recognized when services are rendered or delivery of goods is completed.

### ***Performance Obligations***

Based on the criteria outlined in IFRS 15, the Company's primary performance obligation relating to its sales contracts with customers is the delivery of the product or products by an agreed upon time.

**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

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***Transaction Price***

Based on the criteria outlined in IFRS 15, the Company determined that the transaction price is based upon scheduled and on demand or same day rates. As the Company has one primary performance obligation, that is making the required deliveries on time, the entire transaction price is allocated to the completion of deliveries.

Once the Company's performance obligation of completing the required deliveries on time, the Company's obligation is met and the Company recognizes revenue.

**Foreign currency translation**

The functional currency of the Company is determined using the currency of the primary economic environment in which the Company operates. The functional and presentation currency, as determined by management, of the Company is the Canadian dollar.

***Transactions and balances***

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the period-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items or on settlement of monetary items are recognized in the statements of comprehensive loss in the period in which they arise, except where deferred in equity as a qualifying cash flow or net investment hedge. Exchange differences arising on the translation of non-monetary items are recognized in other comprehensive loss to the extent that gains and losses arising on those non-monetary items are also recognized in other comprehensive loss. Where the non-monetary gain or loss is recognized in comprehensive loss, the exchange component is also recognized in comprehensive loss.

**Loss per share**

Basic loss per share is calculated by dividing the loss for the year by the weighted average number of common shares outstanding during the period. Diluted earnings per share is determined by adjusting the net loss for the year and the weighted average number of common shares outstanding for the effects of dilutive instruments such as options granted to employees and warrants outstanding. The weighted average number of diluted shares is calculated in accordance with the treasury stock method. The treasury stock method assumes that the proceeds received from the exercise of all potentially dilutive instruments are used to repurchase common shares at the average market price during the year. Because the Company incurred net losses, the effect of dilutive instruments would be anti-dilutive and therefore diluted loss per share equals basic loss per share.

**Income Taxes**

Income tax expense comprises current and deferred tax. Income tax is recognized in the statement of loss and comprehensive loss, except to the extent that it relates to items recognized in other comprehensive loss or directly in equity. In this case the income tax is also recognized in other comprehensive loss or directly in equity, respectively.

***Current income tax***

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date, in the countries where the Company operates and generates taxable income.

**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

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Current income tax relating to items recognized directly in other comprehensive loss or equity is recognized in other comprehensive loss or equity and not in comprehensive loss. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

*Deferred tax*

Deferred tax is recognized on temporary differences at the reporting date arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and recognized only to the extent that it is probable that future taxable income will be available to allow all or part of the temporary differences to be utilized. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted and are expected to apply by the end of the reporting period. Deferred tax assets and deferred income tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

**Equipment**

Leased vehicles are recorded at cost and amortized over the estimated term of the lease or the expected life of the asset if the Company has included payments to acquire the asset at the end of the lease. Equipment that is withdrawn from use or has no reasonable prospect of being recovered through use or sale, are regularly identified and written off. Subsequent expenditures relating to an item of equipment are capitalized when it is probable that future economic benefits from the use the assets will be increased. All other subsequent expenditures are recognized as repairs and maintenance.

Purchased vehicles are recorded at cost and amortized over the estimated useful life of 2 years for previously used vehicles.

**Intangibles**

The Company records internally-generated intangible assets at cost less accumulated amortization and accumulated impairment losses.

Intangible assets in use are amortized on a straight-line basis over their estimated useful life of 3 years. Intangible assets under development and not ready for use are not amortized.

**Research and development**

Research costs are expensed when incurred. Internally-generated software costs, including personnel costs of the Company's development group, are capitalized as intangible assets when the Company can demonstrate that the technological feasibility of the project has been established; the Company intends to complete the asset for use or sale and has the ability to do so; the asset can generate probable future economic benefits; the technical and financial resources are available to complete the development; and the Company can reliably measure the expenditure attributable to the intangible asset during its development. After initial recognition, internally-generated intangible assets are recorded at cost less accumulated amortization and accumulated impairment losses. The Company did not have any development costs that met the capitalization criteria for the year ended December 31, 2020.

**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

**Share-based payments**

The Company operates a stock option plan. Share-based payments to employees are measured at the fair value of the instruments issued and amortized over the vesting periods. Share-based payments to non-employees are measured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined the fair value of the goods or services cannot be reliably measured, and are recorded at the date the goods or services are received. The corresponding amount is recorded to the option reserve. The fair value of options is determined using the Black–Scholes option pricing model. The number of shares and options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognized for services received as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

Any consideration paid by plan participants on the exercise of stock options is credited to share capital.

**Valuation of equity units issues in private placements**

The Company has adopted a residual value method with respect to the measurement of shares and warrants issued as private placement units. The residual value method first allocates value to the more easily measurable component based on fair value and then the residual value, if any, to the less easily measurable component. The fair value of common shares issued in private placements was determined to be the more easily measurable component and are valued at their fair value, as determined by the closing quoted bid price on the announcement date. The balance, if any, is allocated to attached warrants. Any fair value attributed to warrants issued in private placements is recorded to reserves.

**Impairment of assets**

The Company performs impairment tests on its long-lived assets, including intangible assets, when new events or circumstances occur, or when new information becomes available relating to their recoverability. When the recoverable amount of each separately identifiable asset or cash generating unit (“CGU”) is less than its carrying value, the asset or CGU’s assets are written down to their recoverable amount with the impairment loss charged against profit or loss. A reversal of the impairment loss in a subsequent period will be charged against profit or loss if there is a significant reversal of the circumstances that caused the original impairment. The impairment will be reversed up to the amount of the depreciated carrying value that would have otherwise occurred if the impairment loss had not occurred.

The CGU’s recoverable amount is evaluated using the higher of the fair value less costs to sell or value in use. In calculating the recoverable amount, the Company utilizes discounted cash flow techniques to determine fair value when it is not possible to determine fair value from active markets or a written offer to purchase. Management calculates the discounted cash flows based upon its best estimate of a number of economic, operating, engineering, environmental, political and social assumptions. Any changes in the assumptions due to changing circumstances may affect the calculation of the recoverable amount.

**3. ACCOUNTS RECEIVABLE**

	December 31, 2020	December 31, 2019
	\$	\$
Accounts receivable	363,653	745,002

As at December 31, 2020 95% of the Company’s accounts receivable are current, and accordingly no provision for doubtful accounts, was made.

**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

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One customer accounted for 73% of accounts receivable at December 31, 2020 (2019 – 98% of accounts receivable) and 95% (2019 – 99%) of total revenues during year ended December 31, 2020.

**4. LOAN RECEIVABLE**

On July 29, 2018 the Company entered into a loan agreement with a company related to a director, whereby the Company advanced \$60,000 to the vendor. On March 20, 2019, the Company advanced an additional \$21,000 to the vendor. The loan is unsecured, bears interest at 10% per annum and is due on demand. During the year ended December 31, 2019, \$89,374 of the loan was repaid and as at December 31, 2020 and 2019 \$1,874 remains outstanding.

**5. RIGHT-OF-USE ASSETS AND VEHICLES**

Right-of-use assets consists of leased vehicles carried at cost less accumulated depreciation. The Company's vehicles as at December 31, 2020 and December 31, 2019 are as follows:

	<b>Vehicles</b>	<b>ROU Assets</b>	<b>Total</b>
	\$	\$	\$
<b>Cost</b>			
Balance, December 31, 2019 and 2018	-	894,046	894,046
Additions	166,501	358,423	524,924
Disposal	-	(881,676)	(881,676)
<b>Balance, December 31, 2020</b>	<b>166,501</b>	<b>370,793</b>	<b>537,294</b>
<b>Accumulated amortization</b>			
Balance, December 31, 2018	-	334,121	334,121
Amortization	-	349,668	349,668
Balance, December 31, 2019	-	683,789	683,789
Amortization	16,559	372,300	388,859
Disposal	-	(879,053)	(879,053)
<b>Balance, December 31, 2020</b>	<b>16,559</b>	<b>177,036</b>	<b>193,595</b>
<b>Net Book Value</b>			
<b>Balance, December 31, 2019</b>	<b>-</b>	<b>210,257</b>	<b>210,257</b>
<b>Balance, December 31, 2020</b>	<b>149,942</b>	<b>193,757</b>	<b>343,699</b>

During the year ended December 31, 2020 the Company included \$388,859 (2019 - \$349,668) of amortization in cost of sales.

During the year ended December 31, 2020 the Company transferred a vehicle lease to a former employee and wrote off the lease obligation and right-of-use asset.

On October 1, 2020, the Company purchased vehicles for \$132,466 to increase its delivery capacity. The Company paid \$77,999 in cash and financed the remaining \$54,467 via short term loans. The loans are non-interest bearing and due on January 31, 2021.

On December 31, 2020 upon expiration of certain vehicle leases the Company purchased the previously leased vehicles for \$34,035.

## **ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

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### **6. SHARE CAPITAL**

#### **Common Shares**

##### **Authorized:**

The authorized capital of the Company consists of an unlimited number of common shares without par value.

##### **Issued:**

During the year ended December 31, 2020:

- a. On January 14, 2020, the Company issued 600,000 common shares in lieu of fees for consulting services. The shares were fair valued at \$72,000.
- b. On February 11, 2020, the Company issued 416,667 common shares to settle debt of \$50,000. The shares were fair valued at \$50,000 and no gain or loss on debt settlement was recorded.
- c. On March 23, 2020, the Company issued 205,556 common shares in lieu of fees to a consultant of the Company. The shares were fair valued at \$18,500.
- d. On May 29, 2020, the Company issued 600,000 common shares as consideration for a convertible note issued by the Company, the shares were fair valued at \$nil.
- e. On June 9, 2020, the Company issued 270,000 shares pursuant to a debt settlement, the shares were fair valued at \$27,000.
- f. On June 11, 2020, the Company issued 1,200,000 common shares to settle and terminate a business advisory agreement, the shares were fair valued at \$150,000.
- g. On June 24, 2020, the Company issued 600,000 common shares in lieu of fees for consulting services. The shares were fair valued at \$66,000.
- h. On June 29, 2020, the Company issued 300,000 common shares as consideration for a convertible note issued by the Company, the shares were fair valued at \$nil.
- i. On July 3, 2020, the Company issued 1,000,000 common shares fair valued at \$95,000 for management fees.
- j. On July 15, 2020, the Company issued 500,000 common shares fair valued at \$47,500 for management fees.
- k. On August 27, 2020, the Company issued 583,333 common shares to settle \$35,000 USD of convertible debt, the shares were valued at \$64,167 (note 11).
- l. On September 15, 2020, the Company issued 500,000 common shares fair valued at \$40,000 for management fees.
- m. On September 29, 2020, the Company issued 150,000 common shares valued at \$nil pursuant to the issuance of an additional convertible note.
- n. On October 16, 2020, the Company issued 75,000 common shares valued at \$nil pursuant to the issuances of an additional convertible note.
- o. On November 6, 2020, the Company issued 262,500 common shares in lieu of fees, the shares were fair valued at \$21,000.
- p. On December 14, 2020, the Company issued 833,333 common shares to settle \$50,000 USD of convertible debt. The shares were valued at \$133,333.
- q. On December 17, 2020, the Company issued 1,666,667 common shares to settle \$100,000 USD of convertible debt. The shares were valued at \$291,667.
- r. On December 18, 2020, the Company issued 2,100,000 common shares to settle \$199,752 USD of debt. The shares were fair valued at \$357,000 and the Company recorded a loss on debt settlement of \$103,773.
- s. On December 21, 2020, the Company issued 100,000 common shares as consideration for a convertible note issued by the Company, the shares were fair valued at \$nil.

**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

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- t. On December 23, 2020, the Company issued 1,846,564 common shares to settle \$110,794 USD of convertible debt. The shares were valued at \$267,752.

During the year ended December 31, 2019:

- a. On January 31, 2019, the Company issued 150,000 common shares to settle debt of \$45,000. The shares were fair valued at \$45,000 and no gain or loss on debt settlement was recorded.
- b. On March 22, 2019, the Company issued 210,000 common shares in lieu of fees, the shares were fair valued at \$79,800.
- c. The Company received \$194,737 of subscriptions receivable.
- d. On April 8, 2019, the Company issued 171,427 common shares to its officers, directors and consultants to settle corporate indebtedness of \$60,000, the shares were fair valued at \$60,857 and a loss on debt settlement of \$857 was recorded.
- e. The Company issued 1,275,000 common shares pursuant to exercise of stock options for proceeds of \$256,249.
- f. The Company issued 2,958,600 common shares pursuant to exercise of warrants for proceeds of \$339,870.
- g. The Company issued 600,000 common shares in lieu of fees, the shares were fair valued at \$132,000.
- h. On September 10, 2019, the Company issued 293,020 common shares to settle debt of \$63,000, the shares were fair valued at \$63,000 and no gain or loss on debt settlement was recorded.
- i. On July 30, 2019, the Company issued 500,000 common shares in lieu of fees, the shares were fair valued at \$115,000.
- j. On September 10, 2019, the Company issued 280,000 common shares in lieu of fees, the shares were fair valued at \$37,800.
- k. On November 22, 2019, the Company closed a non-brokered private placement financing consisting of 4,071,353 units at a price of \$0.085 per unit for gross proceeds of \$346,065. Each unit consists of one common share and one-half of one share purchase warrant, with each whole warrant entitling the holder to purchase one additional common share of the Company exercisable at a price of \$0.15 per share for a period of 24 months from the date of issuance. The Company incurred cash share issuance costs of \$20,442 and issued 48,800 finders' warrants exercisable at a price of \$0.15 per share for a period of 24 months from the date of grant. The fair value of the finders warrants were fair valued at \$2,034 using the Black Scholes option pricing model. As at December 31, 2019, the Company had \$72,875 in subscriptions receivable relating to the private placement.



**ParcelPal Technology Inc.**

Notes to the Financial Statements

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(Expressed in Canadian Dollars)

**Stock Options**

The Company has adopted an incentive stock option plan, which enables the Board of Directors of the Company from time to time, at its discretion, and in accordance with the CSE requirements to, grant to directors, officers, employees and consultants to the Company, non-transferable stock options to purchase common shares, provided that the number of common shares reserved for issuance will not exceed 20% of the Company's issued and outstanding common shares. Each stock option permits the holder to purchase one share at the stated exercise price. The options vest at the discretion of the Board of Directors.

The following is a summary of the Company's stock option activity:

	<b>Number of Options #</b>	<b>Weighted Average Exercise Price \$</b>
<b>Balance, December 31, 2018</b>	<b>10,829,000</b>	<b>0.24</b>
Granted	3,400,000	0.15
Exercised	(1,275,000)	0.20
Expired	(655,000)	0.24
Forfeited	(1,925,000)	0.24
<b>Balance, December 31, 2019</b>	<b>10,374,000</b>	<b>0.22</b>
Granted	6,725,000	0.09
Exercised	(2,000,000)	0.09
Expired	(200,000)	0.17
Forfeited	(5,099,000)	0.20
<b>Balance, December 31, 2020</b>	<b>9,800,000</b>	<b>0.15</b>

Pursuant to the exercise of stock options the Company reallocated \$130,127 (2019 - \$205,708) of contributed surplus to share capital.

On May 6, 2020, the Company granted 2,875,000 options to officers, directors and consultants of the Company. The options had an exercise price of \$0.09, vested immediately and expire on May 6, 2025. The Company fair valued the options using the Black-Scholes option pricing model at \$208,995.

On June 1, 2020, the Company granted 250,000 options to an employee of the Company, the options have an exercise price of \$0.14 and expire on January 30, 2023. The options vested immediately and were fair valued at \$14,251.

On July 22, 2020, the Company granted 500,000 options to consultants of the Company, the options have an exercise price of \$0.09 and expire on July 22, 2025. The options vested immediately and were fair valued at \$34,827 using the Black-Scholes option pricing model.

On November 12, 2020, the Company granted 1,000,000 options to consultants of the Company, the options have an exercise price of \$0.09 and expire on November 12, 2025. The options vested immediately and were fair valued at \$57,909 using the Black-Scholes option pricing model.

**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

On November 12, 2020, the Company granted 2,000,000 options to directors, officers and consultants of the Company, the options have an exercise price of \$0.075 and expire on November 12, 2025. The options vested immediately and were fair valued at \$121,608 using the Black-Scholes option pricing model.

During the year ended December 31, 2020, the Company recorded share-based payments expense of \$473,103 (2019 - \$776,962; 2018 - \$1,548,784) pursuant to the vesting of previously granted options and the granting of the above-mentioned options. The Company fair values options using the Black-Scholes option pricing model using the following assumptions:

	December 31, 2020	December 31 2019
Weighted average fair value of options granted	\$ 0.06	\$ 0.04
Risk-free interest rate	0.44 – 1.51%	1.15%-1.8%
Estimated life	1 – 5 years	5.00 years
Expected volatility	106% - 119%	112%-122%
Expected dividend yield	0.00%	0.00%

As at December 31, 2020 the following options were outstanding and exercisable:

Expiry Date	Exercise price \$	Remaining life (years)	Options outstanding
November 17, 2022	0.16	1.88	150,000
November 28, 2022	0.18	1.91	550,000
January 21, 2023	0.32	2.06	450,000
May 1, 2023	0.24	2.33	500,000
June 28, 2023	0.20	2.49	25,000
August 15, 2023	0.21	2.62	400,000
August 31, 2023	0.27	2.67	450,000
November 22, 2023	0.26	2.89	150,000
December 13, 2023	0.25	2.95	750,000
May 2, 2024	0.27	3.34	150,000
May 17, 2024	0.245	3.41	200,000
June 17, 2024	0.245	3.46	300,000
May 6, 2025	0.09	4.35	2,875,000
June 1, 2025	0.14	2.08	250,000
July 22, 2025	0.09	4.56	500,000
November 12, 2025	0.075	4.87	2,100,000
		<b>3.69</b>	<b>9,800,000</b>

**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

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**Warrants**

The following is a summary of the Company's warrant activity:

	<b>Number of Options #</b>	<b>Weighted Average Exercise Price \$</b>
<b>Balance, December 31, 2018</b>	<b>13,877,917</b>	<b>0.20</b>
Issued	2,084,476	0.15
Exercised	(2,958,600)	0.11
Expired	(891,480)	0.08
<b>Balance, December 31, 2019</b>	<b>12,112,313</b>	<b>0.23</b>
Exercised	(200,000)	0.15
Expired	(10,027,836)	0.29
<b>Balance, December 31, 2020</b>	<b>1,884,477</b>	<b>0.15</b>

As of December 31, 2020 the following share purchase warrants were outstanding and exercisable:

<b>Expiry Date</b>	<b>Number Outstanding</b>	<b>Exercise Price \$</b>
November 22, 2021	1,884,477	0.15
	1,884,477	0.15

**7. RELATED PARTY TRANSACTIONS**

Key management personnel include those persons having authority and responsibility for planning, directing and controlling the activities of the Company as a whole. The Company has determined that key management personnel consist of members of the Company's Board of Directors and corporate officers. The remuneration of directors and key management personnel is as follows:

	<b>2020</b>	<b>2019</b>	<b>2018</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>
Consulting fees	372,066	322,656	98,225
Management fees	305,158	163,800	72,000
Share-based compensation	295,786	-	276,211
	973,010	486,456	446,436

Included in accounts payable as at December 31, 2020 is \$85,669 (December 31, 2019 - \$64,047) owing to directors and officers. These amounts are non-interest bearing, unsecured and due on demand.

**ParcelPal Technology Inc.**

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**8. INCOME TAXES**

The income tax provision differs from expected amounts calculated by applying Canadian combined federal and provincial corporate income tax rates to the Company's loss before income taxes. The components of these differences are as follows:

	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2018</b>
	\$	\$	\$
Net loss for the year	(4,874,082)	(4,610,512)	(3,664,376)
Statutory income tax rate	27%	27%	27%
Expected income tax recovery	(1,316,002)	(1,244,838)	(989,382)
Permanent differences	120,014	205,553	418,172
Adjustments to prior year versus statutory tax return	-	-	(69,594)
Change in unrecognized deferred assets	1,195,988	1,039,285	640,804
Income tax recovery	-	-	-

Temporary differences that give rise to the following deferred tax assets and liabilities are:

	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2018</b>
	\$	\$	\$
Deferred tax assets			
Non-capital tax loss carry forwards	3,440,372	2,260,154	1,203,851
Other	64,347	109,482	123,003
Share issuance costs	43,527	43,527	47,024
	3,548,246	2,413,163	1,373,878
Valuation allowance	(3,548,246)	(2,413,163)	(1,373,878)
	-	-	-

As at December 31, 2020, the Company has approximately \$12,742,000 of non-capital losses in Canada that may be used to offset future taxable income, expiring between 2026 and 2040.

**9. FINANCIAL INSTRUMENTS****Classification of financial instruments**

The Company's financial instruments consist of cash, accounts receivable, loans receivable, accounts payable and accrued liabilities and lease obligations. The Company classifies cash, accounts receivable and loans receivable as financial assets at amortized cost. Accounts payable and lease obligations are classified as financial liabilities at amortized cost.

The Company examines the various financial instruments and risks to which it is exposed and assesses the impact and likelihood of those risks. These risks include foreign currency risk, interest rate risk, credit risk and liquidity risk. When material, these risks are reviewed and monitored by the Board of Directors.

There have been no changes in any risk management policies during the year ended December 31, 2020.

**ParcelPal Technology Inc.**

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**Fair value**

Financial instruments measured at fair value are classified into one of the three levels in the fair value hierarchy according to the relative reliability of the inputs used to estimate the fair values. The three levels of the fair value hierarchy are:

- Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and
- Level 3 – Inputs that are not based on observable market data.

The carrying value of the Company's financial assets and liabilities measured at amortized cost approximate their fair value due to their short term to maturity.

The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board of Directors approves and monitors the risk management processes, inclusive of documented investment policies, counterparty limits, and controlling and reporting structures.

The type of risk exposure and the way in which such exposure is managed is provided as follows:

***Credit risk***

Credit risk is the risk of financial loss to the Company if the counterparty to a financial instrument fails to meet its contractual obligations. The Company's accounts receivable includes \$264,296 due from one major customer. The customer is of low credit risk, none of the balance is past due and was collected subsequent to year end. The Company's cash is held in large Canadian financial institutions and is not exposed to significant credit risk.

***Interest risk***

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to limited interest rate risk.

***Liquidity risk***

Liquidity risk is the risk that the Company will not be able to meet its obligations as they fall due. The Company's ability to continue as a going concern is dependent on management's ability to raise the required capital through future equity or debt issuances. The Company manages its liquidity risk by forecasting cash flows from operations and anticipating any investing and financing activities. Management and the directors are actively involved in the review, planning, and approval of significant expenditures and commitments. During the year ended December 31, 2020, the Company entered into an agreement pursuant to which it received access to a US \$5,000,000 equity line of credit for a period of three years. As at December 31, 2020, the Company has not accessed the equity line of credit.

***Foreign exchange risk***

The Company's functional currency is the Canadian Dollar and major transactions are transacted in Canadian Dollars and US Dollars. The Company maintains a US Dollar bank account in Canada to support the cash needs of its operations. Management believes that the foreign exchange risk related to currency conversion is minimal and therefore does not hedge its foreign exchange risk.

***Capital Management***

The Company defines capital that it manages as its shareholders' equity. When managing capital, the Company's objective is to ensure the entity continues as a going concern as well as to maintain optimal returns to shareholders and benefits for other stakeholders. The Company manages its capital structure and makes adjustments to it, based on the funds available to the Company, in order to support the development of a social

**ParcelPal Technology Inc.**

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collaborative charting, news and communication platform for traders. The Board of Directors does not establish quantitative return on capital criteria for management, but rather relies on the expertise of the Company's management to sustain future development of the business.

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is reasonable. There were no changes to the Company's approach to capital management during the year ended December 31, 2020.

**10. LEASE OBLIGATIONS**

During the year ended December 31, 2017 the Company entered into multiple 36-month vehicle lease agreements, the Company present valued the lease payment using its incremental borrowing rate ranging from 9.48% to 9.72%. The Company recorded lease liabilities of \$412,525. During the year ended December 31, 2018 the Company entered into additional vehicle lease agreements ranging from 24-36 months in term. The Company present valued the lease payments using incremental borrowing rates ranging from 6.88% to 9.75% and recorded initial lease obligations of \$349,286. During the year ended December 31, 2020 the Company entered into additional vehicle lease agreements ranging in term from 12-48 months in term. The Company present valued the lease payments using its incremental borrowing rate of 11.31% and recorded a lease obligation of \$353,687.

The Company's lease obligations as at December 31, 2020 and 2019 and the changes for the years then ended are as follows:

	\$
<b>Balance, December 31, 2018</b>	<b>509,360</b>
Interest expense	29,958
Payments	(336,520)
<b>Balance, December 31, 2019</b>	<b>202,798</b>
Lease additions	358,423
Lease termination	(2,623)
Interest expense	28,671
Payments	(374,366)
<b>Balance, December 31, 2020</b>	<b>212,903</b>

The Company's future minimum lease payments under the lease obligations as at December 31, 2020 and December 31 2019 are as follows:

	December 31, 2020	December 31, 2019
	\$	\$
Less than 1 year	104,745	204,323
1-5 years	134,784	6,013
5 + years	-	-
Total minimum lease payments	239,529	210,336
Less: Imputed Interest	(26,626)	(7,538)
Total lease obligations	212,903	202,798
Current portion of lease obligations	(92,736)	(196,957)
Non-current portion of lease obligations	120,167	5,841

**ParcelPal Technology Inc.**

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During the year ended December 31, 2020, the Company also incurred \$58,042 in short-term vehicle lease expense that is not included above.

**11. CONVERTIBLE PROMISSORY NOTE**

During the year ended December 31, 2020, the Company entered into multiple US dollar denominated convertible note agreements, with each convertible note containing a guaranteed interest rate between 5% and 10%, a 5% original issue discount on the principal of the convertible note, incentive common shares of the Company and the right to convert at a fixed price of US \$0.06 to US \$0.08 per share. As the convertible note and embedded conversion feature are denominated in US dollars and the Company has a Canadian dollar functional currency, they are within the scope of IAS 32 – *Financial Instruments: Presentation*, the value of the conversion feature is subject to changes in value based on the prevailing market price, resulting in a derivative liability. On initial recognition, the Company used the residual value method to allocate the principal amount of the convertible note between the derivative liability and host debt components. The derivative liability was valued first using the Black Scholes option pricing model and the residual was allocated to the host debt component. As the fair value of the debt, when discounted using the Company’s discount rate of 11.31% was greater than the total consideration received, the incentive shares were allocated a value of \$nil.

The derivative liability is remeasured at fair value through profit or loss at each reporting period using the Black-Scholes pricing model using the following assumptions:

	<b>December 31, 2020</b>
Risk-free interest rate	0.10 – 0.34%
Estimated life	.5-.75 years
Expected volatility	60% - 101%
Expected dividend yield	0.00%

The convertible notes issued during the year are as follows:

On April 14, 2020, the Company issued a convertible note for US\$367,500 with a guaranteed interest rate of 10% and an original issue discount of US\$17,500. The convertible note was received in two tranches, the first US\$262,500 (CAD - \$350,092) on April 17, 2020 (“First Tranche”) and the remaining US\$105,000 (CAD - \$139,893) on May 7, 2020 (“Second Tranche”). The convertible note had a maturity date of 225 days from the date the cash was received and could be converted into common shares of the Company at a conversion price of US\$0.06 per common share. As consideration for the convertible note the Company issued 600,000 common shares valued at \$nil.

On initial measurement the Company fair valued the conversion option of the First Tranche at \$85,981 and allocated the residual value of \$264,111 to the loan. The Company amortized the loan to maturity using an effective interest rate of 37.12%. During the year ended December 31, 2020, the First Tranche was converted into 4,929,897 common shares valued at \$756,919.

The conversion option on the Second Tranche was fair valued at \$39,528 with the residual value of \$100,365 allocated to the loan. The loan was amortized to maturity using an effective interest rate of 49.31%. The loan matured on December 18, 2020 and was converted subsequent to year end.

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Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

(Expressed in Canadian Dollars)

On June 29, 2020, the Company issued a second convertible note for US\$210,000 (CAD - \$273,526) with a guaranteed interest rate of 5% and an original issue discount of US\$10,000. The note matures on February 9, 2021 and can be converted into common shares of the Company at a conversion price of US\$0.08 per common share. As consideration for the convertible note the Company issued 300,000 common shares fair valued at \$nil. The conversion option was fair valued at \$60,816 with the residual value of \$212,710 allocated to the loan. The loan is amortized to maturity using an effective interest rate of 33.98%.

On September 29, 2020, the Company issued a convertible note for US\$157,500 (CAD - \$201,178) with a guaranteed interest rate of 5% and an original issue discount of US\$7,500. The note matures on March 28, 2021 and can be converted into common shares of the Company at a conversion price of US\$0.06 per common share. As consideration for the convertible note the Company issued 150,000 common shares fair valued at \$nil. The conversion option was fair valued at \$47,535 with the residual value of \$153,643 allocated to the loan. The loan is amortized to maturity using an effective interest rate of 37.44%.

On October 16, 2020, the Company issued a convertible note for US\$78,750 (CAD - \$99,239) with a guaranteed interest rate of 5% and an original issue discount of US\$3,750. The note matures on April 14, 2021 and can be converted into common shares of the Company at a conversion price of US\$0.06 per common share. As consideration for the convertible note the Company issued 75,000 common shares fair valued at \$nil. The conversion option was fair valued at \$29,544 with the residual value of \$69,695 allocated to the loan. The loan is amortized to maturity using an effective interest rate of 48.62%.

On December 21, 2020, the Company issued a convertible note for US\$105,000 (CAD - \$128,770) with a guaranteed interest rate of 5% and an original issue discount of US\$5,000. The note matures on June 19, 2021 and can be converted into common shares of the Company at a conversion price of US\$0.06 per common share. As consideration for the convertible note the Company issued 100,000 common shares fair valued at \$nil. The conversion option was fair valued at \$38,631 with the residual value of \$90,139 allocated to the loan. The loan is amortized to maturity using an effective interest rate of 49.31%.

The fair value of the derivative liability at December 31, 2020 was \$794,631 (2019 - \$nil). During the year ended December 31, 2020 the Company realized a loss on fair value of derivative liability of \$287,661 (2019 - \$nil) related to conversion and \$587,577 (2019 - \$nil) in unrealized loss from remeasurement of the outstanding derivative liabilities.

The changes in the fair value of the derivative and loan balances were as follows:

	Convertible Debt \$	Derivative Liability \$
<b>Balance, December 31, 2019 and 2018</b>	-	-
Additions	890,663	302,035
Interest expense	77,640	-
Accretion	246,291	-
Change in fair value of derivative liability	-	866,238
Conversion of convertible debt	(384,820)	(373,642)
Foreign exchange on loan	(63,704)	-
<b>Balance, December 31, 2020</b>	<b>766,070</b>	<b>794,631</b>



**ParcelPal Technology Inc.**

Notes to the Financial Statements

For the Year Ended December 31, 2020 and 2019

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**12. COST OF SALES**

For the years ended December 31, 2020, 2019 and 2018, cost of sales consists of the following:

	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>December 31, 2018</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>
Amortization	388,859	349,668	315,581
Driver expenses	121,352	211,204	29,470
Fuel	396,343	422,726	350,357
Salaries and wages	4,983,299	3,352,958	2,187,768
Vehicle rentals	58,042	-	-
	<b>5,947,895</b>	<b>4,336,556</b>	<b>2,883,176</b>

**13. SUPPLEMENTAL CASH FLOW INFORMATION**

During the year ended December 31, 2020 the Company issued 2,786,667 shares valued at \$434,000 to settle accounts payable of \$330,227 and issued 4,868,056 shares, valued at \$422,000, for consulting services.

During the year ended December 31, 2019 the Company issued 614,447 shares valued at \$168,856 to settle accounts payable of \$168,000 and issued 1,590,000 shares, valued at \$364,600, for consulting services.

During the year ended December 31, 2019 the Company received \$8,374 in interest relating to loans receivable (note 4).

**14. SUBSEQUENT EVENTS**

Subsequent to December 31, 2020:

- 1) The Company issued 8,866,447 common shares pursuant to the settlement of US\$587,112 convertible debt.
- 2) The Company issued an unsecured multi-tranche convertible note with a face value of up to US\$1,050,000. Upon issuance of the note the Company received the first of US\$350,000 and issued 300,000 common shares as consideration for the first tranche.
- 3) The Company issued 175,000 incentive shares pursuant to the issuance of a convertible note of US\$175,000.
- 4) The Company issued 657,000 shares pursuant to the exercise of 657,000 warrants for gross proceeds of \$98,500.
- 5) The Company issued 100,000 shares pursuant to the exercise of 100,000 stock options for gross proceeds of \$9,000.