

# Kontrol Energy Corp. to launch next generation Energy Management System (EMS) and offer energy as a service solution

Toronto, ON May 17, 2017 /CNW/ - Following the acquisition of the Log-One Ltd. Energy Management System (EMS) in December, 2016 and the subsequent rebranding of the technology to the Kontrol EMS, Kontrol Energy Corp. (the "Company") has commenced the upgrade to the next generation version of the EMS technology.

The upgraded version, Kontrol EMS 2 (EMS 2) is expected to begin sales in Q4 of 2017. The Company continues to sell the existing version of the EMS technology.

The EMS 2 will include a robust Internet of Things (IOT) upgrade to allow device to device communication, device to Cloud communication and device to smart phone and tablet communication. The primary market for the EMS 2 is building owners, landlords, property managers, national retail chains and institutional real estate investors who require deep energy conservation in the areas of heating and cooling without the cost and complexity of full building automation. Heating and cooling can account for up to 55% of overall energy use in a building.

The current version of the EMS provides up to 25% per annum in energy savings. The EMS 2 will seek to increase those savings to in excess of 30% per annum while adding a robust data analytics platform.

Some of the features of the EMS 2 will include the following

- Connection to the Cloud
- Ability to adjust settings and control functionality remotely
- Door and window sensors to support in-suite automation
- Occupancy usage and monitoring
- Real time alerts
- Data and analytics for heat and cooling in real-time
- Real time learning algorithm based on occupancy
- Compliant and certified for sales in Canada, the USA and China

"On a portfolio wide basis, and across multiple jurisdictions and geographic locations, our customers will be able to have real time visibility at the suite level and be able to answer the following questions: which is the best performing suite in my portfolio and which is the best performing building? says Paul Ghezzi, CEO of Kontrol Energy Corp. "This type of visibility and real-time data is missing in the retail, commercial and multi-residential sector and the EMS 2 provides a disruptive technology solution".

### **Energy as a Service**

With the ability to monitor heat and cooling usage in real-time and control temperature, the Company intends to offer the Kontrol EMS 2 with a no up-front capital option based on providing an 'Energy as a Service' contract over a period of 5 years and 10 years. With this financial solution, building owners and managers can avoid capital spend and share in energy savings on a pro-rata basis over time. The benefit to the Company is recurring revenue over time and the ability to deploy across real estate portfolios in larger volumes.

### **About Kontrol Energy Corp.**

**Kontrol Energy Corp. (CSE:KNR)** is a leader in energy efficiency solutions and technology. Through a disciplined mergers and acquisition strategy, combined with organic growth, Kontrol Energy Corp. provides market-based energy solutions to our customers designed to reduce their overall cost of energy while providing a corresponding reduction in Green House Gas (GHG) emissions.

Additional information about Kontrol Energy Corp. can be found on its website at www.kontrolenergy.com and by reviewing its profile on SEDAR at www.sedar.com

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Certain information included in this press release, including information relating to future financial or operating performance and other statements that express the expectations of management or estimates of future performance constitute "forward-looking statements". Such forward-looking statements include, without limitation, statements regarding possible future acquisitions and/or investments in operating businesses and/or technologies, accelerated organic growth, the provision of solutions to customers and Green House Gas emissions reductions, proposed financial savings and sustainable energy benefits and energy monitoring. Where the Company expresses or implies an expectation or belief as to future events or results, such expectation or belief are based on assumptions made in good faith and believed to have a reasonable basis. Such assumptions include, without limitation, that suitable businesses and technologies for acquisition and/or investment will be available, that such acquisitions and or investment transactions will be concluded, that sufficient capital will be available to the Company, that technology will be as effective as

anticipated, that organic growth will occur, and others. However, forward-looking statements are subject to risks, uncertainties and other factors, which could cause actual results to differ materially from future results expressed, projected or implied by such forward-looking statements. Such risks include, but are not limited to, lack of acquisition and investment opportunities or that such opportunities may not be concluded on reasonable terms, or at all, that sufficient capital and financing cannot be obtained on reasonable terms, or at all, that technologies will not prove as effective as expected that customers and potential customers will not be as accepting of the Company's product and service offering as expected, and government and regulatory factors impacting the energy conservation industry. Accordingly, undue reliance should not be placed on forward-looking statements and the forward-looking statements contained in this press release are expressly qualified in their entirety by this cautionary statement. The forward-looking statements contained herein are made as at the date hereof and the Company does not undertake any obligation to update publicly or revise any such forward-looking statements or any forward-looking statements contained in any other documents whether as a result of new information, future events or otherwise, except as required under applicable securities law.

## **SOURCE Kontrol Energy Corp.**

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