

# FORM 7

## MONTHLY PROGRESS REPORT

Name of CNQ Issuer: Armada Mercantile Ltd. (the “Issuer”).

Trading Symbol: ARM

Number of Outstanding Quoted Securities: 17,976,134

Date: August 1, 2020

This Monthly Progress Report must be posted before the opening of trading on the fifth trading day of each month. This report is not intended to replace the Issuer’s obligation to separately report material information forthwith upon the information becoming known to management or to post the forms required by the CNQ Policies. If material information became known and was reported during the preceding month to which this report relates, this report should refer to the material information, the news release date and the posting date on the CNQ.ca website.

This report is intended to keep investors and the market informed of the Issuer’s ongoing business and management activities that occurred during the preceding month. Do not discuss goals or future plans unless they have crystallized to the point that they are “material information” as defined in the CNQ Policies. The discussion in this report must be factual, balanced and non-promotional.

### **General Instructions**

- (a) Prepare this Monthly Progress Report using the format set out below. The sequence of questions must not be altered nor should questions be omitted or left unanswered. The answers to the items must be in narrative form. State when the answer to any item is negative or not applicable to the Issuer. The title to each item must precede the answer.
- (b) The term “Issuer” includes the Issuer and any of its subsidiaries.
- (c) Terms used and not defined in this form are defined or interpreted in Policy 1 – Interpretation and General Provisions.

### **Report on Business**

- 1. Provide a general overview and discussion of the development of the Issuer’s business and operations over the previous month. Where the Issuer was inactive disclose this fact.

**During the period, the Issuer continued the growth and development of its accounts receivable “factoring” and trade finance business. Additionally, the Issuer worked on behalf of consulting clients providing advisory services in**

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conjunction with each clients needs including structuring transactions, assisting with documentation, strategizing on business development, which includes M&A work. Additionally, the issuer continued to develop its portfolio companies with enunciated goals to develop or grow their businesses some of which are operating companies that trade publicly.

2. Provide a general overview and discussion of the activities of management.

Management attended to business related to its portfolio ownership position companies. The Issuer's current ownership portfolio includes: Oxygen Funding, Inc., Life on Earth, Inc. (Symbol OTCQB: LFER), Zero Nox, Inc. ([www.zeronox.com](http://www.zeronox.com)), Earthvision Industries, LLC ([www.earthvisionbio.com](http://www.earthvisionbio.com)), Empire Factors, LLC ([www.empirefactors.com](http://www.empirefactors.com)).

**Update on ZeroNox:** More detailed data for battery tests will be provided shortly. A backlog of \$5MM in utility vehicles has been completed and delivery of the first 12 eTuatara vehicles.

**Update on the Issuer's Factoring Business:**

**Monthly Collections:** July was a record month for invoice collections and fee income. During the month invoice collections reached US\$3,837,717.71 and total paid discount fee income was US\$237,138.82. At this point, we have not seen any slowdown in account debtor payments/receipts due to the Coronavirus. This may be attributable to the high credit quality of account debtors (Customers of our clients) in the invoice portfolio. Looking forward the month of July is currently tracking equally as strong as June. As of today, total purchased invoices in the portfolio are US\$6,200,000.

**Funding:** Overall, we have not seen any slowing in funding levels to our clients. We are reviewing every client with a strong emphasis on their industry and industry trends. Several of our clients serve industries that are performing well, such as sanitation wipes, medical gloves/products, sanitation services, hospitals, communication and business with Government agencies.

**New Business:** Presently we are experiencing a sharp uptick in requests for new service and are extremely careful with all new requests for funding. Having said that, there are tremendous changes occurring in the US economy that bodes well for non-traditional alternative financing companies.

**Funding Needs:** We continue to arrange additional non-dilutive invoice collateralized capital to purchase invoices and fund clients. Funding demand continues to grow, especially with existing clients and new requests.

3. Describe and provide details of any new products or services developed or offered. For resource companies, provide details of new drilling, exploration or production programs and acquisitions of any new properties and attach any mineral or oil and gas or other reports required under Ontario securities law.

The Issuer is a direct lender in the factoring, supply chain, revenue lines of credit business. Armada Group USA, Inc., the Issuer's wholly owned subsidiary, through its ownership in (1) Oxygen Funding, Inc. ([www.oxygenfunding.com](http://www.oxygenfunding.com)) holds a California Finance Lenders license (2) Empire Factors, LLC ([www.empirefactors.com](http://www.empirefactors.com)) is bonded in New York and New Jersey for commercial lending. Management plans to focus its efforts on trade finance operations.

4. Describe and provide details of any products or services that were discontinued. For resource companies, provide details of any drilling, exploration or production programs that have been amended or abandoned.

**None**

5. Describe any new business relationships entered into between the Issuer, the Issuer's affiliates or third parties including contracts to supply products or services, joint venture agreements and licensing agreements etc. State whether the relationship is with a Related Person of the Issuer and provide details of the relationship.

**None**

6. Describe the expiry or termination of any contracts or agreements between the Issuer, the Issuer's affiliates or third parties or cancellation of any financing arrangements that have been previously announced.

**None**

7. Describe any acquisitions by the Issuer or dispositions of the Issuer's assets that occurred during the preceding month. Provide details of the nature of the assets acquired or disposed of and provide details of the consideration paid or payable together with a schedule of payments if applicable, and of any valuation. State how the consideration was determined and whether the acquisition was from or the disposition was to a Related Person of the Issuer and provide details of the relationship.

**None**

8. Describe the acquisition of new customers or loss of customers.

**Through a subsidiary of the Issuer, consulting and advisory services clients continue to be serviced with completed and pending new assignments. This month the new clients are:**

9. Describe any new developments or effects on intangible products such as brand names, circulation lists, copyrights, franchises, licenses, patents, software, subscription lists and trade-marks.

**None**

10. Report on any employee hiring's, terminations or lay-offs with details of anticipated length of lay-offs.

**None**

11. Report on any labour disputes and resolutions of those disputes if applicable.

**There were no labour disputes for the Issuer during the period.**

12. Describe and provide details of legal proceedings to which the Issuer became a party, including the name of the court or agency, the date instituted, the principal parties to the proceedings, the nature of the claim, the amount claimed, if any, if the proceedings are being contested, and the present status of the proceedings.

**None**

13. Provide details of any indebtedness incurred or repaid by the Issuer together with the terms of such indebtedness.

**None**

14. Provide details of any securities issued and options or warrants granted.

Security	Stock Option	Details of Issuance	Use of Proceeds <sup>(1)</sup>

15. Provide details of any loans to or by Related Persons.

**None**

16. Provide details of any changes in directors, officers or committee members.

**None**

17. Discuss any trends, which are likely to impact the Issuer including trends in the Issuer’s market(s) or political/regulatory trends.

**None**

**Certificate Of Compliance**

The undersigned hereby certifies that:

1. The undersigned is a director and/or senior officer of the Issuer and has been duly authorized by a resolution of the board of directors of the Issuer to sign this Certificate of Compliance.
2. As of the date hereof there were is no material information concerning the Issuer, which has not been publicly disclosed.
3. The undersigned hereby certifies to CNQ that the Issuer is in compliance with the requirements of applicable securities legislation (as such term is defined in National Instrument 14-101) and all CNQ Requirements (as defined in CNQ Policy 1).
4. All of the information in this Form 7 Monthly Progress Report is true.



Dated August 1, 2020

Name of Director or Senior Officer:

*Is/Patrick Cole*  
Signature  
President  
Official Capacity

<b>Issuer Details</b> Name of Issuer Armada Mercantile Ltd.		For Month End of July 2020	Date of Report YY/MM/D August 1, 2020
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City/Province/Postal Code Roseville, CA 95747		Issuer Fax No. (800) 704-1964	Issuer Telephone No. (916) 746-0029
Contact Name Patrick Cole		Contact Position President	Contact Telephone No. 916-746-0029
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