

**EA EDUCATION GROUP INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**For the nine-month period ended May 31, 2018**

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**Dated: July 30, 2018**

**MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING**

This management's discussion and analysis ("MD&A") reports on the operating results and financial conditions of EA Education Group Inc. ("EA" or the "Company") for the period ended May 31, 2018. This MD&A should be read in conjunction with the unaudited condensed interim consolidated financial statements of the Company for the period ended May 31, 2018 and the audited consolidated financial statements and accompanying notes of the Company for the year ended August 31, 2017 and the MD&A for the year then ended. These statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and interpretations of the International Financial Reporting Interpretations Committee ("IFRIC"). Other information contained in these documents has also been prepared by management and is consistent with the data contained in the Financial Statements. Reference should also be made to the Company's filings with Canadian securities regulatory authorities which are available at [www.sedar.com](http://www.sedar.com).

This MD&A is the responsibility of management. The Board of Directors carries out its responsibility for the review of this disclosure directly and through its audit committee. The audit committee reviews and prior to its publication, approves, pursuant to the authority delegated to it by the Board of Directors, this disclosure. This MD&A was reviewed and approved by the audit committee and the board on July 30, 2018.

All dollars amounts referred to in this MD&A are expressed in Canadian dollars except where indicated otherwise.

**CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

Certain statements in this report may constitute forward-looking statements that are subject to certain risks and uncertainties. A number of important factors could cause actual outcomes and results to differ materially from those expressed in these forward-looking statements. These statements relate to future events or the Company's future performance. All statements other than statements of historical fact are forward-looking statements. The use of any of the words "continue", "expect", "may", "will", "believe", "should" and similar expressions are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Consequently, readers should not place any undue reliance on such forward-looking statements. In

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addition, these forward-looking statements relate to the date on which they were made. These forward-looking statements include, but are not limited to, statements relating to:

- The Company's ability to continue as a going concern;
- The Company's ability to raise additional capital through the issuance of equity or debt instruments;
- The Company's strategies and objectives;
- General business and economic conditions;
- The Company's ability to meet its financial obligations as they become due;
- The Company's ability to identify, successful negotiate and/or finance an acquisition of a new business opportunity;
- The negative cash flows from operations and financial viability of new business opportunities;
- The Company's ability to manage growth with respect to a new business opportunity; and
- The Company's tax position, anticipated tax refunds and the tax rates applicable to the Company.

Readers are cautioned that the lists of risks, uncertainties, assumptions and other factors are not exhaustive. Events or circumstances could cause actual results to differ materially from those estimated or projected and expressed in, or implied by these forward looking statements. Due to the risks, uncertainties and assumptions inherent in forward-looking statements, investors in securities of the Company should not place undue reliance on these forward-looking statements. The forward-looking statements contained in this document are made as of the date hereof.

## **OVERVIEW**

EA Education Group Inc. (the "Company" or "EAEG") was incorporated pursuant to the provisions of the Business Corporations Act (Ontario) under the name "1156261 Ontario Inc." on November 21, 1995. The Company changed its name to "Creesus Gold Inc." on July 19, 1996, and continued into British Columbia pursuant to the Business Corporations Act (British Columbia) on November 17, 2006 under the name "Creesus Gold Inc.". On June 20, 2008, the Company changed its name to "Kenieba Goldfields Ltd." ("Kenieba") that was listed on the Canadian Securities Exchange ("CSE") under the trading symbol "KEN". Its principal business at the time was to acquire, explore and develop mineral property.

On February 18, 2015, Kenieba acquired 100% ownership of EA Education Group Inc. ("EAEG Private") by issuing 120,000,000 common shares to the shareholders of EAEG Private. The reverse takeover ("RTO") resulted in the previous shareholders of EAEG Private obtaining control of the combined entity. Subsequent to the acquisition, Kenieba amalgamated with EAEG Private and the new Company continues as the name "EA Education Group Inc." and its stock symbol changed from "KEN" to "EA".

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The Company, together with its subsidiaries, used to provide international educational service and comprehensive student housing services in Canada, and to franchise its programs and courses to franchisees China. The address of the Company's corporate office and principal place of business is 305 – 3190 Steeles Avenue East, Markham, Ontario L3R 1G9. Currently the Company has terminated the above business in education and is looking for new business. On April 30, 2018 the Company disposed of its 100% subsidiary Duke College Inc. ("Duke") Details of the disposal are set out in note 12 to the May 31, 2018 financial statements. The assets and liabilities attribute to Duke were classified as a discontinued operation and were separately presented from the consolidated statement of financial position and the loss for the period from Duke was presented as loss from discontinued operation. The comparative condensed interim consolidated statement of operations for the period ended May 31, 2017 have been restated to reflect the discontinuance of Duke.

**RESULTS OF OPERATIONS**

**Nine months Period ended May 31, 2018**

The Company reported a net loss of \$100,218 for the period ended May 31, 2018, compared with a net loss of \$467,121 for the period ended May 31, 2017. Basic and diluted loss per share was \$0.00 for the period ended May 31, 2018 compared to \$0.00 for the period ended May 31, 2017.

**Revenue**

For the nine months period ended May 31, 2018, revenue was \$6,300 compared to \$173,804 revenue the period ended May 31, 2017. The significant decrease in revenue was mainly due to the franchising revenues from China decreased from \$93,891 in the period ended May 31, 2016 to \$nil in the period ended May 31, 2018 due to Clubs terminated the franchising agreements with EA.

**Direct Costs**

For the nine months period ended May 31, 2018, direct costs were \$359 compared to \$230,188 in the period ended May 31, 2017 mainly due to less business activities in the period.

**Expenses**

For the period ended May 31, 2018, administrative expenses amounted to \$555,089 compared to \$470,913 in the period ended May 31, 2017. The increase was mainly due to increased administrative payroll and consulting expenses.

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Marketing and promotion expense of \$17,928 compared to 5,808 for the period ended May 31, 2017.

For the period ended May 31, 2018, the Company recorded \$35,840 interest income (2017 - \$74,168).

In the period in 2018 the Company disposed Duke College Inc. and presented the results of Duke College Inc. as discontinued operation. The net income from the discontinued operation in the period was \$78,284 (2017 – a loss of \$8,184) mainly due to a recovery of expense of \$78,039 from the purchaser of Duke.

A one time gain of \$352,734 was reported for the disposal of Duke. For more details please refer to the note 12 to the May 31, 2018 unaudited interim consolidated financial statements of the Company.

**Cash flows**

For the nine months period ended May 31, 2018, the operating activities of the Company used a cash of \$377,932 compared to \$706,184 for the period ended May 31, 2017.

**Three Months Period ended May 31, 2018**

For the three months ended May 31, 2018, the Company reported a revenue of \$nil and a net income of \$167,017, compared to a revenue of \$46,762 and a loss of \$159,737 for the three months period a year ago. The net income reported for the three months ended May 31 2018 was mainly due to the gain of \$352,734 reported on disposal of Duke.

**SELECTED CONSOLIDATED FINANCIAL INFORMATION**

		May 31, 2018	August 31, 2017	August 31, 2016
Revenues	\$	6,300	816,964	1,178,207
Net loss	\$	100,218	912,814	1,460,477
Loss per share, basic and diluted	\$	0.00	0.01	0.01
Cash	\$	6,419	12,340	62,657
Total current assets	\$	752,501	447,948	1,274,112
Total assets	\$	766,151	1,246,585	2,339,877
Total current liabilities	\$	622,281	1,000,456	1,179,943
Total long-term liabilities	\$	Nil	Nil	Nil

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The franchising network's operating performance was not as expected and the revenues decreased from 2015 to 2017 and further in the period ended May 31, 2018. The result was mainly due to significant decrease of revenue from the franchisees in China.

**SEGMENT INFORMATION**

The Company operated in a single segment, being the provider of education programs to students in China and Canada. In presenting information on the basis of geographical information, segment revenue is based on the geographical location of the customers. A summary of geographical information for the Company's revenue for the three period is as follows:

	Three months ended May 31, 2018	Three months ended May 31, 2017	Nine months ended May 31, 2018	Nine months ended May 31, 2017
Canada	\$ -	1,850	6,300	\$ 79,913
China	\$ -	44,912	-	\$ 93,891
Total	\$ -	46,762	6,300	\$ 173,804

**SUMMARY OF QUARTERLY RESULTS**

	Q3'18	Q2'18	Q1'18	Q4'17
Revenue	\$ 6,300	\$ 155,732	\$ 153,659	\$ (13,448)
Net (loss)	\$ (100,218)	\$ (145,972)	\$ (123,174)	\$ (421,493)
	Q3'17	Q2'17	Q1'17	Q4'16
Revenue	\$ 267,877	\$ 260,599	\$ 301,936	\$ 211,823
Net (loss)	\$ (159,737)	\$ (176,443)	\$ (130,941)	\$ (942,599)

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The Company's business is seasonal, and the results of its operations depend significantly upon the nature of its services, the commencing time of student housing services and international education exchange events. These potential seasonality factors should also be considered together with the trend of the business.

The revenue of the Company had been decreasing quarterly since the fourth quarter of 2015, mainly due to the significant decrease of revenue from China due to the franchising network did not perform as expected. The low revenue in the last quarter of 2017 was due to a year end adjustment of the revenue from China for year 2017. The net loss for the fourth quarter of 2016 was significantly higher as it included a total impairment loss of \$636,323 for impairment of goodwill, intangible assets and loan receivable. The high net loss for the third quarter of 2016 was due to low income for that quarter and high payroll and consulting expenses.

**LIQUIDITY AND CONTINUANCE OF OPERATIONS**

The Company had a working capital of \$130,220 as of May 31, 2018 (August 31, 2017 – working capital deficit of \$552,508). As of May 31, 2018, the Company had a cash balance of \$6,419 (August 31, 2017 - \$12,340) but had a bank indebtedness of \$81,554 (August 31, 2017 - \$39,802), accounts payable and accrued liabilities of \$439,877 (August 31, 2017 - \$597,824), deferred unearned revenue of \$nil (August 31, 2017 - \$284,930) and a due to related parties of \$100,850 (August 31, 2017 - \$77,900). In the last two years the Company was mainly relying on funds from repayment of debts from related parties. In the long run, the management plans to focus on profitability through generating revenue growth and improving operating cash flow. In a short period, the management has been executing a plan to collect the accounts receivables from customers, and to pursue the repayment of the loan receivable and due from related parties, to have cash to meet the bank indebtedness and accounts payable and accrued liabilities obligations. In the period ended May 31, 2018 the Company was able to collect trade receivables and payment from related parties and shareholders to supporting the operating. The controlling Shareholders have signed agreement to guarantee the repayment of the related party balances by the end of December 2018.

The continuation of the Company as a going concern is dependent upon the continued financial support from its shareholders and related parties, the ability of the Company to obtain necessary debt and equity financing to achieve its operating and developing objectives, and the Company's continuance of profitable operations. Management will continue, as appropriate, to seek other sources of financing on favourable terms as required; however, there are no assurances that any such financing can be obtained on favourable terms, if at all. The outcome of these matters cannot be predicted at this time.

**CONTRACTUAL OBLIGATIONS AND COMMITMENTS**

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**Operating leases:**

The Company has entered into various operating lease agreements for leased premises and rental properties for student housing in the normal course of operations, with the rents being charged to operations incurred during the period. The minimum operating lease payments in successive years are as follows:

	<b>May 31, 2018</b>
Within one year	\$ 60,500
After one year but not more than five years	-
More than five years	-
Total Commitments	60,500

The Company terminated the lease of one of its premises in December 2016 before the original term expiring on May 31, 2017. The Company will pay the landlord of the premise sum of \$57,281. Payment of the settlement funds will occur as follows: \$10,000 in June 2017 (paid), with the balance of \$47,281 payable in nine monthly instalments of \$5,000, and a final instalment of \$2,281, due on the first business day of each month, commencing August 1, 2017. The amounts of \$42,281 have been accrued as accounts payable as of August 31, 2017.

In the period in 2018 the Company moved to the new office at the current address for a lease term to April 30, 2019, at a monthly rent of \$5,500.

**OFF-BALANCE SHEET ARRANGEMENTS**

The Company does not enter into off-balance sheet arrangements with special purpose entities in the normal course of its business, nor does it have any unconsolidated affiliates.

**SHARE CAPITAL**

As at the date of this report, the Company has 174,256,868 common shares outstanding, no warrants or options outstanding.

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**Securities held in escrow**

Pursuant to the escrow agreement, 120,000,000 common shares issued to the shareholders of EAEG private were escrowed subject to release only with regulatory approval to the release provisions of the escrow agreement. As of the date of this MDA, no more (August 31, 2017 - 18,000,000) common shares are held in escrow.

**Stock option plan**

Concurrent with the reverse takeover transaction, the Company adopted its existing stock option rolling plan to reserve 10% of issued shares for issuance to executive officers, directors, employees and consultants of the Company. Under the plan, the exercise price of each option is set on the date of grant at no less than the discount market price of the Company's stock as determined per the CSE policy. Options granted under the plan have a term not to exceed ten years and are subject to vesting provisions as determined by the board of directors. There were no stock options granted during the years ended August 31, 2017 and in the period ended May 31, 2018. There were no stock options outstanding as at August 31, 2017 and May 31, 2018.

**FINANCIAL INSTRUMENTS, RISKS AND CAPITAL MANAGEMENT**

**Fair Value**

Assets and liabilities carried at fair value must be classified using a three-level hierarchy that reflects the significance and transparency of the inputs used in making the fair value measurements:

- Level 1 - inputs are unadjusted quoted prices of identical instruments in active markets;
- Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3 - one or more significant inputs used in a valuation technique to determine fair value are unobserved.

The carrying amount of the Company's cash and cash equivalents, accounts receivable, due to and due from related parties, loans receivable, accounts payable and accrued liabilities approximate their fair values because of the short-term nature of these financial instruments.

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**Risks**

Please refer to the Note 15 to the audited consolidated financial statements of the Company for the year ended August 31, 2017 for the risks and risk management. There has been no material change to the Company's risk and risk management activities since 2017.

**Capital Management**

The Company's capital management objectives are to ensure sufficient liquidity to support its financial obligations and raise the necessary equity financing to execute its operating and strategic growth plans. In the management of capital, the Company includes items in shareholders' equity (excluding accumulated other comprehensive income) in the definition of capital. The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. The Board of Directors does not establish quantitative return on capital criteria for management, but rather relies on the expertise of the Company's management to sustain future development of the business. The Board of Directors oversees the Company's capital structure and financial management, approves matters related to acquisitions, investments and financing and continuously monitors the Company's exposure to financial risks.

The Company is still currently in its development stage, and has not paid dividends on any occasion, but has instead reinvested the generated cash mainly to finance ongoing development activities and thereby create growth for the Company. As such, the Company is dependent on external financing to fund its activities. In order to carry out the planned business expansion and pay for administrative costs, the Company will spend its funds available and raise additional amounts as needed.

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is reasonable.

**TRANSACTIONS WITH RELATED PARTIES**

The Company defines related parties to include significant shareholders, key management and officers and directors, as well as companies controlled by them.

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	<b>May 31, 2018</b>	<b>August 31, 2017</b>
Due to directors and officers (a)	\$ (100,850)	\$ (77,900)
<b>Due to related parties</b>	<b>\$ (100,850)</b>	<b>\$ (77,900)</b>

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(a) Due to directors and officers represents the director fees payable to the Company's directors Mr. Zu Zheng, Mr. Simon Tam, and Mr. Stan Grunsenweig, and consulting fees payable to a company controlled by the CFO of the Company.

During the nine months ended May 31, 2018 the Company accrued \$9,000 (2017 - \$9,000) director fee for each of the above three directors, and \$45,000 (2017 - \$45,000) to the CFO of the Company. \$54,900 were paid to the directors and officer in the period in 2018.

During the nine months period ended May 31, 2018 the Company paid \$90,000 (2017 - \$90,000) to Wen Xu the Chairman of the Company and \$58,500 (2017 - \$58,500) to the Weidong Wang the CEO of the Company (the "Shareholders"), and paid each of the Shareholders \$9,000 director fees (2017 - \$9,000).

	2018	2017
Salaries, consultant fees and other benefits	\$ 193,500	\$ 130,667
Directors' fees	45,000	45,000
	<hr/> \$ 238,500	<hr/> \$ 175,667

As at August 31, 2017 the Company had \$253,060 trade accounts receivable from the EA Clubs that was guaranteed by the Shareholders. In the nine months period ended May 31, 2018 the Shareholders has repaid the amount in full for the EA Clubs.

(b) The Company rented one property from one of the Shareholders in 2017 for the Company's student housing services and paid rent in the amount of \$nil for the period ended May 31, 2018 (2017 - \$20,000).

(c) The Company recognized interest income of \$35,840 for the nine months ended May 31, 2018 (2017 - \$74,168) in the consolidated statements of operations related to due from related parties and promissory notes from Zhongjiu (Note 8 to the unaudited interim consolidated financial statements), which all bear interest of 8% per annum.

#### **DISPOSAL OF DUKE**

On December 22, 2017 the Company has entered into a conditional sale and purchase agreement ("the Agreement") among the Company and Duke (collectively, the "Sellers") and Dong-An Educational Services Canada Inc. (the "Purchaser") that contemplates the sale to the Purchaser of 100% of the issued shares of Duke held by the Company ("Sale Shares"). The transaction closed on April 30, 2018. The Company received a total of \$258,000 (of which \$100,000 received before May 31, 2018 and \$158,000 received after May 31, 2018) and assumed Duke's liabilities to related parties on Closing (\$251,857). In

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the period Duke also recovered \$78,039 from the Purchaser recorded as a recovery of expenses for the transition period from signing the agreement to Closing.

The disposal of Duke is recorded as discontinued operation. The net income for the period from Duke was \$78,684. The comparative interim consolidated statement of operation and other comprehensive income have been restated to represent Duke as a discontinued operation.

The Company reported a gain from the disposal of the discontinued operation of \$352,734.

For details please refer to the note 12 to the May 31, 2018 unaudited interim consolidated financial statements.

**EVENTS AFTER THE REPORTING PERIOD**

Subsequent to May 31, 2018 the \$158,000 promissory notes as disclosed in note 12 have been received.

Subsequent to May 31, 2018, the Company has signed an agreement with Canada Blockchain Technology Corp. to engage Canada Blockchain Technology Corp. to develop an ecommerce education platform for the Company.

Subsequent to May 31, 2018, the Company has signed an agreement with Canada Blockchain Media Group Inc. to provide marketing promotion and brand services to the Company.

**CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS**

Critical accounting estimates and judgments are those that have a significant risk of causing material adjustment and are often applied to matters or outcomes that are inherently uncertain and subject to change. As such, management cautions that future events often vary from forecasts and expectations and that estimates routinely require adjustment.

Management considers the following areas to be those where the significant estimates, which may involve assumptions requiring the application of judgments, are used in the preparation of the Company's consolidated financial statements.

**Evaluation of the Company's ability to continue as a going concern**

Management has applied judgements in the assessment of the Company's ability to continue as a going concern when preparing these consolidated financial statements. Management prepares

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the consolidated financial statements on a going concern basis unless management either intends to liquidate the entity or to cease trading, or has no realistic alternative but to do so. In assessing whether the going concern assumption is appropriate, management takes into account all available information about the future, which is at least, but is not limited to, twelve months from the end of the reporting period. The assessment of the Company's ability to execute its strategy and finance the operations through achieving positive cash flow from operations or by obtaining additional funding through debt or equity financing involves judgments. Management monitors future cash requirements to assess the Company's ability to realize assets and discharge its liabilities in the normal course of operations. Please refer to Note 1 to the audited 2017 consolidated financial statements for more information.

**Impairment of Loan Receivable**

The impairment assessment of the Company's loan receivable measured at amortized costs is based on management's assessment of the business environment, customers' or creditors' financial conditions, historical collection experience, accounts receivable aging, customer disputes and the collectability of specific accounts. Estimates used to determine amount of impairment required involve uncertainties. If there were a deterioration of a major customer's or creditors' creditworthiness, or actual defaults were higher than the Company's historical experience, estimates of the recoverability of amounts due could be overstated, which could have an adverse impact on the Company's operating results.

**ACCOUNTING POLICIES AND RECENT PRONOUNCEMENTS**

The preparation of financial data is based on accounting principles and practices consistent with those used in the preparation of the audited annual financial statements as at August 31, 2017 (Note 3 to the 2017 audited consolidated financial statements). The Company's accounting policies did not change in the year 2017 and in the period ended May 31, 2018.

**Future accounting standards:**

- *IFRS 9 Financial Instruments: Classification and Measurement* was issued by the IASB in October 2010 and will replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 uses a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The new standard also requires a single impairment method to be used, replacing the multiple impairment methods in IAS

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39. IFRS 9 is available for application, with the mandatory effective date expected to be on or after January 1, 2018.

- *IFRS 15 Revenue from Contracts with Customers* was issued by the IASB in May 2014. IFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 *Revenue*, IAS 11 *Construction Contracts* and the related Interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

Under IFRS 15, an entity recognizes revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

In 2016, the IASB issued Clarifications to IFRS 15 in relation to the identification of performance obligations, principal versus agent considerations, as well as licensing application guidance.

The application of IFRS is mandatory for annual reporting periods starting from 1 January 2018. The Company will apply this standard for the year starting from September 1, 2018. The management of the Company is in the process of assessing the potential impacts of IFRS 15 in respect of the Company's contracts with students in Canada and franchisees in China, in particular, the identification of performance obligations under IFRS 15 and the allocation of total consideration (including tuition fees, student housing fee, franchising fee, courses and program fees, and student membership fees) to the respective performance obligations that will be based on relative fair values. A preliminary assessment is the application of the standard will not result into significant quantitative impact on the financial statements of the Company, but will result into more disclosures on the financial statements. However, it is not practicable to provide a reasonable and reliable estimate of the effect of IFRS 15 until the Company performs a detailed review.

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**OUTLOOK**

The demand and requirement for EA's services are growing as more and more international students turn to Canada as a viable learning country.

The Company's business is facing some difficulties and the revenues are decreasing. The Company is currently reviewing its business and strategies in an effort to find better business strategies to fit into its future growing plan.

The National Instrument 51-102 requires the Company to discuss in its MD&A events and circumstances that occurred during the period to which the MD&A relates that are reasonably likely to cause actual results to differ materially from material forward-looking information for a period that is not yet complete that the reporting issuer previously disclose to the public. The management believes that the fact that some EA clubs had terminated their agreements and cooperation with the Company is such an event and circumstance, that will cause the actual results of the operating of the year 2017 and the coming few years greatly different from what had been previously forecasted and disclosed to the public.