

## FORM 7

### **MONTHLY PROGRESS REPORT**

Name of Listed Issuer: Cresco Labs Inc. (the “Issuer”, the “Company”).

Trading Symbol: CL.CN

Number of Outstanding Listed Securities:

194,085,615 Subordinate Voting Shares

34,111,290 Proportionate Voting Shares

Date: January 7<sup>th</sup>, 2021

This Monthly Progress Report must be posted before the opening of trading on the fifth trading day of each month. This report is not intended to replace the Issuer’s obligation to separately report material information forthwith upon the information becoming known to management or to post the forms required by Exchange Policies. If material information became known and was reported during the preceding month to which this report relates, this report should refer to the material information, the news release date and the posting date on the Exchange website.

This report is intended to keep investors and the market informed of the Issuer’s ongoing business and management activities that occurred during the preceding month. Do not discuss goals or future plans unless they have crystallized to the point that they are “material information” as defined in the Policies. The discussion in this report must be factual, balanced and non-promotional.

#### **General Instructions**

- (a) Prepare this Monthly Progress Report using the format set out below. The sequence of questions must not be altered nor should questions be omitted or left unanswered. The answers to the items must be in narrative form. State when the answer to any item is negative or not applicable to the Issuer. The title to each item must precede the answer.
- (b) The term “Issuer” includes the Issuer and any of its subsidiaries.
- (c) Terms used and not defined in this form are defined or interpreted in Policy 1 – Interpretation and General Provisions.

## Report on Business

1. Provide a general overview and discussion of the development of the Issuer's business and operations over the previous month. Where the Issuer was inactive disclose this fact.

**Issuer Response:** Updates about the Company's business are available under the Company's profile on SEDAR at [www.sedar.com](http://www.sedar.com) and on Cresco's investors website at [investors.crescolabs.com](http://investors.crescolabs.com).

On December 22<sup>nd</sup>, the Company announced that it was honored with three awards from the 2020 Clio Cannabis Awards, the premier international awards competition for the creative business.

On December 23<sup>rd</sup>, the Company announced the opening of its tenth Illinois dispensary in Naperville. The adult-use Sunnyside dispensary is located at 2740 W. 75<sup>th</sup> St., one of the busiest shopping areas in Naperville, a western suburb of Chicago.

On December 29<sup>th</sup>, the Company published the first annual report for its SEED (Social Equity and Educational Development) initiative. The report highlights the Company's many achievements over the past year to help create a more diverse and inclusive cannabis industry through SEED's restorative justice initiatives, community business incubators and educational and workforce development programming.

*Please refer to the Issuer's news releases dated December 22<sup>nd</sup>, 23<sup>rd</sup> and 29<sup>th</sup>, 2020.*

2. Provide a general overview and discussion of the activities of management.

**Issuer Response:** Management has been actively involved in managing the operations and revenue growth, acquiring talent, and exploring and evaluating expansion opportunities.

3. Describe and provide details of any new products or services developed or offered. For resource companies, provide details of new drilling, exploration or production programs and acquisitions of any new properties and attach any mineral or oil and gas or other reports required under Ontario securities law.

**Issuer Response:** On December 1<sup>st</sup>, the Company announced the launch of its Wonder Wellness Co. as the newest brand to join its expanding portfolio of national cannabis brands with a debut in Illinois. The portfolio offers low-dose, approachable forms that are simple to use with packaging that is easy to understand, so newcomers can explore the plant and control their experience with confidence

On December 10<sup>th</sup>, the Company announced the relaunch and availability of its cannabis-infused Dosed Chocolates line from its Mindy's Chef Led Artisanal Edibles brand in dispensaries across Illinois. Previously introduced to the state's medical market in 2016, the line is now available for the first time to recreational customers.

On December 18<sup>th</sup>, the Company announced the expansion of its Good News brand to Michigan.

*Please refer to the Issuer's news releases dated December 1<sup>st</sup>, 10<sup>th</sup> and 18<sup>th</sup>, 2020.*

4. Describe and provide details of any products or services that were discontinued. For resource companies, provide details of any drilling, exploration or production programs that have been amended or abandoned.

**Issuer Response:** None noted.

5. Describe any new business relationships entered into between the Issuer, the Issuer's affiliates or third parties including contracts to supply products or services, joint venture agreements and licensing agreements etc. State whether the relationship is with a Related Person of the Issuer and provide details of the relationship.

**Issuer Response:** On December 22<sup>nd</sup>, the Company announced that it had entered into an extension of its distribution agreement with California-based cannabis brand Kings Garden Inc. Under the agreement, Cresco's subsidiary, Continuum, will continue to serve as the exclusive distributor of Kings Garden Inc. packaged products.

*Please refer to the Issuer's news release dated December 22<sup>nd</sup>, 2020.*

6. Describe the expiry or termination of any contracts or agreements between the Issuer, the Issuer's affiliates or third parties or cancellation of any financing arrangements that have been previously announced.

**Issuer Response:** None noted.

7. Describe any acquisitions by the Issuer or dispositions of the Issuer's assets that occurred during the preceding month. Provide details of the nature of the assets acquired or disposed of and provide details of the consideration paid or payable together with a schedule of payments if applicable, and of any valuation. State how the consideration was determined and whether the acquisition was from or the disposition was to a Related Person of the Issuer and provide details of the relationship.

**Issuer Response:** None noted.

8. Describe the acquisition of new customers or loss of customers.  
**Issuer Response:** The Issuer continues to seek customer growth through strategic acquisitions, as well as organically through product expansion, increased product availability, and retail footprint expansion.
  
9. Describe any new developments or effects on intangible products such as brand names, circulation lists, copyrights, franchises, licenses, patents, software, subscription lists and trade-marks.  
**Issuer Response:** None noted
  
10. Report on any employee hirings, terminations or lay-offs with details of anticipated length of lay-offs.  
**Issuer Response:** None noted.
  
11. Report on any labour disputes and resolutions of those disputes if applicable.  
**Issuer Response:** Not applicable.
  
12. Describe and provide details of legal proceedings to which the Issuer became a party, including the name of the court or agency, the date instituted, the principal parties to the proceedings, the nature of the claim, the amount claimed, if any, if the proceedings are being contested, and the present status of the proceedings.  
**Issuer Response:** None noted.
  
13. Provide details of any indebtedness incurred or repaid by the Issuer together with the terms of such indebtedness.  
**Issuer Response:** On December 14<sup>th</sup>, the Company announced that it closed on an agreement to extend the maturity of its senior secured term loan (the “Senior Loan”) to January 23<sup>rd</sup>, 2023 and exercise of the mutual option to increase the loan size to US\$200 million. The Company’s remaining US\$15 million of the short-term liability with Opaskwayak Cree Nation was consolidated into the Senior Loan.  
*Please refer to the Issuer’s news release dated December 14<sup>th</sup>, 2020.*

14. Provide details of any securities issued and options or warrants granted.

**Issuer Response:** The Company continues to issue stock options and other equity compensation to key employees and members of the board under its share-based compensation plan.

15. Provide details of any loans to or by Related Persons.

**Issuer Response:** None noted.

16. Provide details of any changes in directors, officers or committee members.

**Issuer Response:** None noted.

17. Discuss any trends which are likely to impact the Issuer including trends in the Issuer's market(s) or political/regulatory trends.

**Issuer Response:** None noted.

## Certificate of Compliance

The undersigned hereby certifies that:

1. The undersigned is a director and/or senior officer of the Issuer and has been duly authorized by a resolution of the board of directors of the Issuer to sign this Certificate of Compliance.
2. As of the date hereof there were no material information concerning the Issuer which has not been publicly disclosed.
3. The undersigned hereby certifies to the Exchange that the Issuer is in compliance with the requirements of applicable securities legislation (as such term is defined in National Instrument 14-101) and all Exchange Requirements (as defined in CNSX Policy 1).
4. All of the information in this Form 7 Monthly Progress Report is true.

Dated January 7<sup>th</sup>, 2021.

Dennis Olis  
Name of Director or Senior  
Officer

/s/ Dennis Olis  
Signature

Chief Financial Officer  
Official Capacity

<b><i>Issuer Details</i></b> Name of Issuer Cresco Labs Inc.	For Month End December 2020	Date of Report YY/MM/DD 21/01/07
Issuer Address 400 W Erie St., Suite 110		
City/Province/Postal Code Chicago, Illinois 60654	Issuer Fax No.	Issuer Telephone No. 312-929-0993
Contact Name Dennis Olis	Contact Position CFO	Contact Telephone No. 312-929-0993
Contact Email Address Dennis.Olis@crescolabs.com	Web Site Address <a href="https://www.crescolabs.com">https://www.crescolabs.com</a>	