

**AQUARIUS AI INC.**

**FORM 2A LISTING STATEMENT**

**February 11, 2022**

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## **1. ABOUT THIS LISTING STATEMENT**

### **1.1 General**

Unless otherwise indicated:

- (i) except where otherwise indicated, all references to dollar amounts and “\$” are to Canadian currency;
- (ii) any statements in this Listing Statement made by or on behalf of management are made in such persons’ capacities as officers of the Company and not in their personal capacities; and
- (iii) all information in this Listing Statement is stated as at December 31, 2021, unless otherwise indicated.

### **1.2 Cautionary Statement Regarding Forward-Looking Statements**

The information provided in this Listing Statement, including schedules and information incorporated by reference, may contain “forward-looking statements” about the Company. In addition, the Company may make or approve certain statements in future filings with Canadian securities regulatory authorities, in press releases, or in oral or written presentations by representatives of the Company that are not statements of historical fact and may also constitute forward-looking statements. All statements, other than statements of historical fact, made by the Company that address activities, events or developments that the Company expects or anticipates will or may occur in the future are forward-looking statements, including, but not limited to, statements preceded by, followed by or that include words such as “may”, “will”, “would”, “could”, “should”, “believes”, “estimates”, “projects”, “potential”, “expects”, “plans”, “intends”, “anticipates”, “targeted”, “continues”, “forecasts”, “designed”, “goal”, or the negative of those words or other similar or comparable words.

Forward-looking statements may relate to future financial conditions, results of operations, plans, objectives, performance, or business developments. These statements speak only as at the date they are made and are based on information currently available and on the then current expectations of the Company and assumptions concerning future events, which are subject to a number of known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from that which was expressed or implied by such forward-looking statements, including, but not limited to, risks and uncertainties related to:

- the available funds of the Company and the anticipated use of such funds;
- investments which may be made by the Company;
- the availability of financing opportunities, competitive, legal and regulatory risks inherent in the Company’s industry, risks associated with economic conditions, dependence on management and currency risk; and
- other risks described in this Listing Statement and described from time to time in documents filed by the Company with Canadian securities regulatory authorities.

Forward-looking information is necessarily based on estimates and assumptions that are inherently subject to known and unknown risks, uncertainties and other factors, many of which are beyond the Company’s ability to control, that may cause the Company’s actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking information. Such factors include, without limitation: risks related to the limited operating history of the Company; risks and uncertainties of future revenues; risks and uncertainties associated with the Company’s

industry; dependence on or loss of key personnel and the inability to attract and retain qualified personnel; continued growth in key markets; political, economic and other uncertainties; the on-going COVID-19 global pandemic, including the rapidly evolving reaction of governments, private sector participants and the public to that pandemic and/or the associated economic impact of that pandemic and the reaction to it that have impacted the Company's operations and plans and will continue to impact the Company's operations and plans for a period of time that remains uncertain; risks related to compliance with laws and regulations and the effect of changes in law and regulatory environment; ability to obtain additional financing; failure to obtain any permits required to operate the business; liabilities and damages related to the Company's business which are uninsured or uninsurable; risks associated with litigation or dispute resolution; volatility of global financial conditions; as well as other risks, uncertainties and other factors, including, without limitation, those referred to in this Listing Statement under the heading "*17. Risk Factors*".

Forward-looking statements are not a guarantee of future performance but, rather, reflect the Company's current expectations and assumptions, and are subject to a number of known and unknown risks, uncertainties and other factors that may cause the Company's actual results, performance or achievements to be materially different from those anticipated in such statements.

All of the forward-looking statements contained in this Listing Statement are qualified by these cautionary statements. Although the Company has attempted to identify important factors that could cause actual results to differ materially from those contained in the forward-looking statements, there may be other factors that cause actual results to differ materially from those which are anticipated, estimated, or intended. There can be no assurance that such information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Readers are cautioned not to place undue reliance on the forward-looking statements or the assumptions on which the Company's forward-looking statements are based. Readers are further cautioned that the foregoing list of risks and assumptions is not exhaustive and prospective investors should consult the more complete discussion of the Company's business, financial condition and prospects that is included in this Listing Statement.

The forward-looking statements reflect current expectations regarding future events and operations and speak only as of the date of this Listing Statement. The Company assumes no obligation to update publicly or otherwise revise any forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking statements, except to the extent required by applicable securities laws. If the Company does update one or more forward-looking statements, no inference should be drawn that the Company will make additional updates with respect to those or other forward-looking statements.

As of the date of this Listing Statement, the impacts of the COVID-19 pandemic continue to unfold. It is not possible for the Company to reliably estimate the length and severity of these impacts and, as a result, many of the estimates and assumptions contained herein required increased judgment and carry a higher degree of variability and volatility. As events continue to evolve and additional information becomes available, the Company's estimates may change materially in future periods. Readers should carefully review these estimates and assumptions, along with the risk factors contained in "*17. Risk Factors*" below, in light of evolving economic, political and social conditions. The forward-looking statements contained in this Listing Statement are expressly qualified in their entirety by the foregoing cautionary statements and those made in the Company's other filings with applicable securities regulators in Canada.

### **1.3 Market and Industry Data**

This Listing Statement includes market and industry data relevant to the Company and business that has been obtained from third party sources, including independent industry publications, market research, analyst reports and surveys and other publicly available sources. Although the Company believes that these

sources to be generally reliable, market and industry data is subject to interpretation and cannot be verified with complete certainty due to limits on the availability and reliability of raw data, the voluntary nature of the data gathering process and other limitations and uncertainties inherent in any survey. The Company has not independently verified any of the data from third party sources referred to or incorporated by reference herein and accordingly, the accuracy and completeness of such data is not guaranteed.

## 2. CORPORATE STRUCTURE

### 2.1 Corporate Name and Head and Registered Office

The full corporate name of the Company is “Aquarius AI Inc.”. The Company’s registered and records office is located at 10th Floor, 595 Howe Street, Vancouver, British Columbia V4C 2T5.

### 2.2 Jurisdiction of Incorporation

Aquarius AI Inc. (formerly Good Life Networks Inc.) (the “Company”) was incorporated under the Business Corporations Act (Alberta) on November 11, 2010. The Company was a capital pool company (“CPC”) and as such had no business or business operations. The Company was continued into British Columbia on January 26, 2018 and its name was changed to Good Life Networks Inc. pursuant to the GLN Transaction (as defined below). The Company is a reporting issuer in British Columbia and Alberta and its Common Shares (as defined below) are listed on the Canadian Securities Exchange (the “CSE”) under the trading symbol “AQUA”.

The Company entered into an arrangement agreement dated October 7, 2016, as amended and restated on December 31, 2017, with Good Life Networks Inc. (“GLN”), a Vancouver-based, digital media company, with respect to a proposed business combination structured as a share exchange by way of plan of arrangement pursuant to an arrangement agreement (the “GLN Transaction”). On January 26, 2018, the Company completed a consolidation (the “Consolidation”) of its common shares (the “Common Shares”) on the basis of one post-consolidated Common Share for every two pre-consolidated Common shares. Holders of GLN common shares received 0.2601 of a post-consolidated Common Share of the Company. Closing of the GLN Transaction was conditional upon GLN completing a brokered private placement of subscription receipts (the “Subscription Receipts”) at a price of not less than \$0.25 per subscription receipt to raise gross proceeds of not less than \$6,500,000 (the “Brokered Financing”). GLN successfully completed the Brokered Financing on January 19, 2018, raising gross proceeds of \$9,200,000. Upon the satisfaction or waiver of certain release condition, including but not limited to the satisfaction of the conditions precedents under the arrangement agreement and completion of the Consolidation, the Subscription Receipts converted into Common Shares and the GLN Transaction closed January 26, 2018.

### 2.3 Intercorporate Relationships

The Company has the following subsidiaries (See “*General Development of the Business*”):

	<u>Relationship</u>	<u>Percentage Ownership</u>
Podkast Entertainment Corp. (British Columbia)***	Subsidiary	98.5%
Good Life Networks USA Inc.** (NV, USA)		
Lighthouse Digital Inc.* (DE USA)	Subsidiary	100%
495 Communications, LLC* (NY USA)	Subsidiary	100%
ImpressionX Inc.* (CA, USA)		

\* The Company acquired 495 Communications, LLC (“495”) and ImpressionX Inc. (“ImpressionX”) on December 17, 2018. ImpressionX was dissolved on December 10, 2019. Lighthouse Digital Inc. and 495 are in the process of dissolving.

\*\* Good Life Networks USA Inc. (“GLN US”) was dissolved on September 17, 2020.

\*\*\* The Company has acquired the outstanding shares of Podcast Entertainment Corp. under a share purchase agreement dated July 15, 2021. See 3.2 *Significant Acquisitions and Dispositions* below.

## **2.4 Issuer’s requalifying following a fundamental change**

This section 2.4 is not applicable to the Company.

## **2.5 Non-Corporate Issuers or Issuers Outside of Canada**

This section 2.5 is not applicable to the Company.

# **3. GENERAL DEVELOPMENT OF THE BUSINESS**

## **3.1 General Development**

Aquarius AI Inc. (formerly Good Life Networks Inc.) was incorporated under the *Business Corporations Act* (Alberta) on November 11, 2010.

Effective January 26, 2018, the Company completed its qualifying transaction with Good Life Networks Inc., a Vancouver-based, private digital media company. The GLN Transaction was completed by way of a share exchange pursuant to a plan of arrangement under the provisions of the *Business Corporations Act* (British Columbia), which included the amalgamation of GLN and Exito Energy II Inc., resulting in the Company as the continuing entity. Upon completion of the GLN Transaction, the Company continued the business of GLN and changed its name to Good Life Networks Inc. On November 29, 2019, the Company changed its name from Good Life Networks Inc. to Aquarius AI Inc. (see “4.1 *Description of Business*” below).

The Company’s Common Shares are listed on the CSE under the trading symbol “AQUA”. The Company’s Common Shares also trade on the Frankfurt Stock Exchange under the stock symbol “4G5”.

*The following is a summary of the general development of the Company’s business over its three most recently completed financial years and its most recent subsequent quarter.*

### **During the Year 2018**

Upon completion of the GLN Transaction in January 2018, the Company’s business was that of a digital technology company.

During 2018, the Company was granted patent pending status by the USPTO on several innovations related to the Company’s exchange platform, algorithms and blockchain design:

Patent 1: SYSTEM AND METHOD FOR ADVERTISING AUCTIONS 19th Jan 2018. The application has been allocated serial number 62/619450. It defines a system and method for conducting advertising auctions in programmatic advertising, creating a new method of matching an advertiser to an online user, with the goal of increasing user engagement with the adverts show.

Patent 2: ONLINE TOKENIZATION OF OUTSTANDING DEBT 23rd Feb 2018. The application has been allocated serial number 62/634333. It defines a system and method for using blockchain to allow accounts receivable (or any debt) to be tokenized (either on a fungible or non-fungible

basis) and allow investors to directly or indirectly invest the tokens to fund the debt, with a fixed rate of return agreed upfront.

The Company's initial focus was blockchain/tokenization, utilizing its patent pending technology, as well as customer acquisition of consumer products and services through the development of a Programmatic Marketing Platform (the "Marketing Platform") to intelligently connect digital advertisers to consumers across online display, mobile and video advertising channels, and solve the key challenges that digital advertisers face. The Marketing Platform is powered by the Company's proprietary machine learning technology that uses "Big Data" to intelligently target and connect digital advertisers with consumers.

The Company entered into numerous normal course business relationships with third party companies:

- On March 8, 2018, the Company entered into a commercial agreement with Answer Media, a major publisher technology provider, and its publisher platforms Yield Nexus and Rocket Yield.
- On March 22, 2018, the Company entered into a commercial partnership with Advenue Ltd, a UK leader in data-driven advertising for in-application user.
- On April 12, 2018, the Company's Common Shares commenced listing on the Frankfurt Stock Exchange under the trading symbol "4G5".
- On April 19, 2018, the Company entered into an Advisory Agreement with First Coin Capital to assist in the detailed analysis and planning of the Company NFT based accounts receivable ("AR") blockchain application.
- On May 3, 2018, the Company entered into a commercial agreement to integrate with Clickky, a New York based global leader in monetization solutions for mobile applications.
- On July 12, 2018, the Company entered into a commercial partnership, currently under a non-disclosure agreement, with the digital advertising arm of a triple-play (television, mobile, Internet) Fortune 500 United States-based telecommunications company.
- On October 26, 2018, the Company entered into an agreement with AMPD Holdings Corp. (doing business as AMPD Game Technologies) to expand the Company's programmatic advertising technology to the gaming industry.
- On November 8, 2018, the Company entered into an agreement with Einstein Exchange as launch partner for its AR (accounts receivable) blockchain application (U.S. Patent Office, serial No. 62/634,333), pursuant to which the exchange will provide the technology and infrastructure to allow the listing, promotion, sale and redemption of the Good Life AR token, both through accredited investors and through the Einstein Exchange. This agreement was allowed to lapse as relationship was no longer appropriate for the Company's technology usage case due to regulatory changes.
- On December 17, 2018, the Company acquired ImpressionX Inc., a leading connected television ("CTV") advertising technology company (See "3.2 Significant Acquisitions and Dispositions").
- On December 17, 2018, the Company acquired 495, a leading advertising and content marketing company (See "3.2 Significant Acquisitions and Dispositions").
- On December 17, 2018, the Company entered into a commercial agreement with a major Canadian financial institution (the "Bank") to provide three credit facilities (the "Facilities") for working capital and acquisitions.

- o The first credit facility amounted to \$5,000,000 (the “First Facility”). The First Facility is due on demand and bears interest rate of prime plus 1.25% per annum with interest payable monthly.
- o The second credit facility amounted to \$5,000,000 or USD equivalent. The Second Facility has a revolving term and is for the purpose of financing the acquisition of 495 and future acquisitions (the “Second Facility”). The interest rate on the Second Facility varies based on total funded debt to EBITDA ratio. A standby fee of 0.25% per annum on the daily unused portion of the credit is payable monthly from the date after the initial drawdown. The Second facility is repayable in five years with the first 12 months of interest only, followed by 47 equal monthly installments of principal and interest.
- o The third credit facility amounted to \$1,115,000 or USD equivalent (the “Third Facility”, and together with the First Facility and the Second Facility, the “Loan”). The Third Facility has a revolving term and is for the purpose of financing the payout of Lerna (as defined herein) liabilities (see “19. Legal Proceedings and Regulatory Actions”). The interest rate on the Third Facility varies based on total funded debt to EBITDA ratio. The Third Facility is repayable in 24 monthly installments of principal and interest commencing 30 days after drawdown.

### **During the Year 2019**

During 2019, there was a significant downturn within the advertising technology industry, which had a material and significant impact on the operations of the Company and its two recently acquired companies, 495 and ImpressionX. During this time, the advertising technology industry was adversely affected by a select few large multi-billion-dollar companies, whose strategy has been to consolidate advertising into a small number of companies, thereby creating leverage and then utilizing such leverage to switch the traditional balance of power from publishers to the advertisers. The speed and effectiveness in which this shift took place shocked the industry and led to a number of high-profile investigations being announced by regulators and watchdogs:

On September 3, 2019, CNN reported that more than half of the United States of America’s state attorneys general were readying an antitrust investigation into a large technology company’s advertising practices.

On September 4, 2019, it was reported that Canada’s Competition Watchdog is seeking information on what companies in the digital economy may be doing to harm competition as part of a ramp up in scrutiny on the practices of digital behemoths.

On September 6, 2019, it was reported by CNN that a large technology company would be hit with antitrust investigation by eight states and the District of Columbia, as announced by New York Attorney General Letitia James.

There have subsequently been multiple articles on this matter and all 50 Attorney Generals in the United States have joined the investigation along with the US Department of Justice.

This shift in the industry landscape resulted in a significant negative impact on the advertising technology sector and has directly negatively impacted the Company two-fold: (i) publishers that the Company represented were told buyers will not purchase from them if they sold through the Company’s platform, which severely impacted its ability to generate revenue through that vertical; and (ii) the Company’s business partners were struggling to maintain operations and clients were at risk of bankruptcy, going out of business and were unable to pay their bills. This forced the Company during the year ended December 31, 2019, to recognize net bad debts of \$10,227,552. The amount includes uncollectable trade receivables of \$14,790,502, offset by related \$4,562,960 trade payables that the Company is not liable for.

The Company also recognized contract settlement fees of \$656,470 for breaking the contract with a third party for digital advertising and marketing platform development. As at December 31, 2019, \$505,333 was outstanding.

The Company terminated its lease agreement early and derecognized the right-of-use asset and lease liability of \$82,361.

On April 24, 2019, the Company, through its wholly owned subsidiary, 495, signed on inMobi, a global mobile advertising platform.

On July 19, 2019, the Company completed a private placement of 10,587,500 units (each a “2019 Unit”) at price of \$0.20 per 2019 Unit for gross proceeds of \$2,117,500. Each 2019 Unit consisted of one Common

Share and one-half of one Common Share purchase warrant (each whole Common Share purchase warrant, a “2019 Warrant”), with each 2019 Warrant entitling the holder thereof to acquire one additional Common Share at a price of \$0.35 per additional Common Share for a period of 24 months. The Company paid finders fees consisting of an aggregate of \$129,175 in cash, 528,375 compensation options, each exercisable to acquire one Common Share at \$0.20 per Common Share for a period of 24 months and 125,000 broker units under the same terms as the 2019 Units.

On November 28, 2019, the Company changed its name to “Aquarius AI Inc.”

All other commercial relationships entered into during development and through 2019 were allowed to lapse and/or terminate with no penalties or obligations except as described above.

The only surviving agreement was entered into on April 30, 2019, between the Company Horizon Globex GmbH (“Globex”), pursuant to which Globex provides essential infrastructure for the AR blockchain project.

### **During the Year 2020**

Originally focused on advertising technology, in 2020, the Company began to deploy its developed technologies to generate revenues in the E-Sports fantasy and online gaming and betting industry and refocusing its efforts to implement its AR blockchain technology. The Company also worked to restructure its debt.

On January 20, 2020, the Company entered into an amended settlement agreement with Lerna, LLC (“Lerna”) and Lernalabs Ltd. (“Lernalabs”) to fully settle \$851,695 with the issuance of Common Shares (see “19. *Legal Proceedings and Regulatory Actions*”).

On April 24, 2020, the Company entered into a mutual release agreement with the former owner of 495 in full settlement of outstanding loan payable of \$1,035,010 (see “3.2. *Significant Acquisitions and Dispositions – 495 Communications, LLC*”).

On June 12, 2020, the Company completed debt settlements in the aggregate amount of \$548,878 owing to two arm’s length creditors through the issuance of 11,195,512 Common Shares.

On June 17, 2020, the Company’s 60% owned subsidiary, Good Life Network USA Inc. was dissolved.

On July 8, 2020, the Company consolidated its Common Shares on the basis of one post-consolidated Common Share for every ten pre-consolidated Common Shares. The Company had 10,159,554 shares issued and outstanding as of the date of the consolidation.

On July 30, 2020, the Company closed a non-brokered private placement offering of 13,327,450 units (the “2020 Units”) of the Company at a price of \$0.10 per 2020 Unit to raise gross proceeds of \$1,332,745. Each

2020 Unit consisted of one Common Share and one-half of one Common Share purchase warrant (each whole Common Share Purchase Warrant, a “2020 Warrant”), with each 2020 Warrant exercisable to acquire an additional Common Share at a price of \$0.15 per additional Common Shares for a period of 24 months.

In August 2020, the Company reached an agreement (the “Bank Loan Settlement Agreement”) with the Bank to settle the Loan (as further described above) being in the principal amount of \$10,754,619 and accrued interest thereon of \$538,896 in exchange for (i) 500,000 Common Share purchase warrants (the “Settlement Warrants”) of the Company; and (ii) a cash payment of \$825,000. Each Settlement Warrant is exercisable into one Common Share of the Company at a price of \$0.275 per Common Share for a period of 24 months from the date of issue. On August 17, 2020, the Company fully settled the Loan with the Bank by issuing Settlement Warrants and making the cash payment.

On October 1, 2020, the Company settled an aggregate of \$101,331 in outstanding debt due to arm’s length parties in exchange for the issuance 1,013,311 Common Shares.

During October 2020, the Company entered into a letter of intent (the “Letter of Intent”) with Podkast Entertainment Corp. (formerly Gemini Digital Corp.) (“Podkast”) to license their audio monetization technology. If the transactions contemplated by the Letter of Intent are consummated, the Company will have access to Podkast’s technology through a custom white labelled implementation for a period of three years on a revenue share basis. The Company and Podkast are working towards a definitive agreement outlining the terms of the revenue sharing arrangement as contemplated in the Letter of Intent, with a view to completing such agreement by June 2021. Adding audio advertising technology to its current video technology will give the Company the capabilities to monetize content via video, audio, podcasts and streaming. This strategic fit led the Company to acquire Podkast (see 3.2 *Significant Acquisitions and Dispositions – Contemplated Acquisition of Podkast Entertainment Corp.*).

On November 12, 2020 the Company entered into a Software Reseller and Platform License Agreement with Backstageplay Inc. (“Backstageplay”), pursuant to which Backstageplay will provide the Company, and its brands, customers and prospects with access to its celebrity and influencer gamification platform which is described at [www.backstageplay.com](http://www.backstageplay.com). This agreement is currently inactive.

### **During the Year 2021 to January 15, 2022**

On March 16 and 19, 2021, the Company closed non-brokered private placements of an aggregate of 25,111,983 units (the “2021 Units”) at a price of \$0.12 per 2021 Unit for gross proceeds of \$3,013,437.96 (the “2021 Private Placement”). Each 2021 Unit is comprised of one Common Share and one Common Share purchase warrant (each, a “2021 Warrant”). Each 2021 Warrant is exercisable to acquire an additional Common Share at a price of \$0.25 per Common Share for a period of 24 months. In connection with these private placements, the Company also paid finders’ fees to eligible finders in consideration for introducing certain subscribers to the Company, in the amount of an aggregate of 679,126 finder’s warrants under the same terms as the 2021 Warrants and paid an aggregate of \$81,375.20 in cash.

On July 15, 2021, pursuant to a share purchase agreement (the “Podkast Share Purchase Agreement”) entered into between the Company and certain shareholders of Podkast, the Company issued 28,558,250 Common Shares at \$0.11 per Common Share with a total fair value of \$3,141,407.50, in exchange for 83% of the issued and outstanding shares of Podkast (the “Initial Podcast Acquisition”). Between the Initial Podcast Acquisition and the date of this Listing Statement, the Company has issued an additional 5,213,108 Common Shares at \$0.11 per Common Share having a value of \$573,441.88 to shareholders of Podkast in exchange for additional shares in Podkast. The Company now holds 98.5% of Podkast (see 3.2 *Significant Acquisitions and Dispositions*).

On July 16, 2021, the Company’s Common Shares ceased trading on the TSX Venture Exchange (the “TSXV”) and began trading on the CSE.

On August 25, 2021, the Company announced that it entered into a letter agreement (the “Miner Purchase Agreement”) pursuant to which it may purchase (the “Miner Acquisition”) 500 next generation Bitmain Antminer S19 Pro 110 TH/s Bitcoin Mining Rigs (the “Miners”) for CAD\$5,000,000, subject to securing financing and to completing the Acquisition by November 23, 2021. Under the Miner Purchase Agreement, the Company may also acquire sufficient Carbon Neutral power to power the Miners, at a price of US\$0.05 per kW/h, to be supplied in a purpose built, fully-managed Bitcoin Mining approved data center. The Company did not complete the Miner Acquisition but opted to purchase 100 Miners on November 25, 2021 with funds on hand, as described below.

On October 26, 2021, the Company announced it entered into entering into a managed service agreement (the “Services Agreement”) with Luxor Technology Corporation (“Luxor”), a US-based Bitcoin mining technology and services company, pursuant to which Luxor will manage the Company’s application-specific integrated circuit mining hardware procurement (“ASIC”), carbon neutral power procurement, data centre support and financing advisory.

On November 9, 2021, the Company announced that it closed a \$3,591,170 non-brokered private placement of an aggregate 35,911,700 units (“November 2021 Unit”) at a price of \$0.10 per November 2021 Unit (the “November 2021 Private Placement”). Each November 2021 Unit consists of one common share of the Company and one-half of one common share purchase warrant. Each warrant will entitle the holder, on exercise thereof, to purchase one additional common share of the Company at a price of \$0.20 per share for a period of 24 month from the completion of the November 2021 Private Placement. Certain insiders of the Company have purchased a combined 2,550,000 units as part of the November 2021 Private Placement, for aggregate proceeds of \$255,000. Additionally, as part of the November 2021 Private Placement, Invictus Enterprises Inc. (“Invictus”) acquired an aggregate of 12,089,700 units of the Company and by virtue of its holdings, became an insider of the Company. Invictus now has beneficial ownership of, or control or direction over, 13,355,471 common shares of the Company, representing approximately 11.32% of the Company’s issued and outstanding common shares.

On November 25, 2021, the Company announced that it purchased 100 Miners with cash on hand and has further entered into a non-binding letter of intent with Compass Mining Inc. (“Compass”) for the supply and hosting of an additional 1,000 Miners. The Company intends to finance the purchase of the 1,000 Miners though debt financing and, entered into a non-binding term sheet setting out potential terms for a lending arrangement (“Invictus Loan”) with Invictus, a Canadian based investment management company. Pursuant to the term sheet, the Company may borrow up to \$10,000,000 from Invictus for the purchase additional Miners and cover related hosting and power costs, with an anticipated repayment term of 24 months at an interest rate of 8% per annum, with initial payments being deferred until the Miners are online and hashing. The Invictus Loan is subject to further due diligence to be conducted by Invictus and other conditions to closing. Invictus became a 10% shareholder of the Company during the November 2021 Private Placement.

### **3.2 Significant Acquisitions and Dispositions**

#### **495 Communications, LLC**

On December 17, 2018, the Company completed the acquisition of 100% of the issued and outstanding shares of 495 under the terms of a definitive share purchase agreement. As a result of the acquisition, 495 became a wholly-owned subsidiary of the Company. 495 is in the business of CTV advertising and content marketing. 495 has exclusive rights to advertise on numerous premium CTV channels, where users can watch advertising supported movies and video content. The Company acquired 495 to gain access to its customer base and CTV advertising and content.

The aggregate consideration paid by the Company to acquire 495 was comprised of:

- US\$3,500,000 cash less the amount of outstanding indebtedness;
- a cash earn-out, up to a maximum of \$5,500,000 based on performance benchmarks; and
- a share/cash earn-out, to be satisfied, at the sole discretion of the Company, in cash or through the issuance of Common Shares, up to a maximum amount of US\$6,000,000 for hitting performance benchmarks. The earn-out period is from January 1, 2019 to December 31, 2019, with payment due in January 2020.

On completion on the acquisition, the Company recognized a deferred income tax liability of \$2,078,437 from the temporary differences arising from the customer relationships, tradenames and trademarks.

In 2019, primarily as a result of the deterioration of the Company's revenues in respect of its advertising and content marketing business related to the business of 495, management determined the carrying value of intangible assets and goodwill resulting from the acquisition of 495 exceeded their estimated fair value and as a result, an impairment charge of \$7,792,864 was recorded to write down goodwill for the year ended December 31, 2019.

In addition, management determined that the probability of reaching the performance benchmarks and paying the potential earn-outs has been reduced to a nominal amount. Accordingly, the Company estimated the fair value of the contingent consideration to be \$nil and reversed the amount of \$8,952,899, with a foreign exchange effect of \$101,639.

On April 24, 2020, the Company entered into a mutual release agreement with the former owner of 495 in full settlement of an outstanding loan payable of \$1,035,010. Pursuant to the agreement, the Company agreed to pay the seller the equivalent of USD \$125,000 in four installments: (i) \$25,000 by June 1, 2020 (paid); (ii) \$25,000 by September 1, 2020 (paid); (iii) \$25,000 by December 1, 2020 (paid in March 31, 2021 without penalty); and (iv) \$50,000 by March 1, 2020 (paid), together with the issuance of 150,000 Common Shares at a deemed price of \$0.50 (issued).

The Company intends to dissolve 495.

### **ImpressionX Inc.**

On December 17, 2018, the Company acquired 100% of the issued and outstanding shares of ImpressionX, a digital advertising company with a focus on CTV, mobile, and digital media platforms. The Company acquired ImpressionX to gain access to its customer base and CTV advertising and content.

The aggregate consideration paid by the Company to acquire ImpressionX was comprised of:

- US\$500,000, payable in cash;
- A working capital adjustment of \$845,427, recorded in accounts payable of the Company as at December 31, 2019;
- A performance earn-out of up to US \$1,000,000 in cash based on agreed-upon milestones. The earn-out period is for the 12-month period following the closing date, with payment due in January 2020;
- A performance earn-out of up to US \$2,600,000 in warrants for the 2-year period following the closing date; and
- 291,462 warrants to acquire Common Shares with an exercise price of \$1.836 for a period of 5 years.

On acquisition, the Company recognized a deferred income tax liability of \$737,057 from the temporary difference arising from the customer relationships.

In 2019, primarily as a result of the deterioration of the Company's revenues for its advertising and content marketing business related to the business of ImpressionX, management determined the carrying value of intangible assets and goodwill resulting from the acquisition of ImpressionX exceeded their estimated fair value and as a result, an impairment charge of \$7,792,864 was recorded to write down goodwill for the year ended December 31, 2019.

During 2019, certain performance benchmarks related to the earn-outs were achieved, and, as a result, the Company paid cash of \$234,005 and issued warrants with a fair value of \$554,449. Management determined that the probability of reaching the remaining performance benchmarks and paying the potential earn-outs has been reduced to a nominal amount. Accordingly, the Company estimated the fair value of the contingent consideration to be \$nil and reversed the amount of \$2,467,146.

ImpressionX was dissolved December 10, 2019.

### **Acquisition of Podcast Entertainment Corp.**

On July 15, 2021, the Company entered into the Podcast Share Purchase Agreement, pursuant to which, and subject to the terms and conditions of the agreement, the Company acquired approximately 83% of the issued and outstanding common shares of Podcast by the issuance of .811 Common Shares of the Company for every one common share of Podcast (each, a "Podcast Share"). Podcast is a private company, in the business of providing audio and video subscription platform technology to clients and offering additional services, such as customer acquisition, advertising and NFT creation, to allow their clients to sell audio, video and music content to fans. The Company intends to use its technology to support Podcast's subscription platform technology and NFT creation ability to facilitate the sale of audio, video and music content.

Mr. Dylan and Valaitis were both directors of Podcast and abstained from voting for the Company regarding the transaction. Mr. Dylan received 811,000 Common Shares for his holdings of 1,000,000 Podcast Shares. As a condition to listing on the CSE, which took effect of July 16, 2021, the Common Shares issued in connection with the Initial Podcast Acquisition were subject to escrow, wherein the Common Shares would not be released until the Company filed, on the System for Electronic Document Analysis and Retrieval ("SEDAR"), a business acquisition report (in Form 51-102F4) regarding the Initial Podcast Acquisition. The business acquisition report was filed on SEDAR, October 1, 2021.

On closing of the Initial Podcast Acquisition, the Company ultimately acquired 35,213,625 Podcast Shares representing approximately 83% of the issued and outstanding Podcast Shares. As consideration for the Podcast Shares, the Company issued 28,558,250 Common Shares to the Podcast shareholders, at a deemed value of \$0.11 per Common Share.

The Company has determined that this transaction is a business combination as the assets acquired and liabilities assumed constitutes a business. The transaction was accounted for using the acquisition method of accounting whereby the assets acquired, and liabilities assumed, were recorded at their estimated fair values at the acquisition date.

The following table summarizes the estimated amounts of assets acquired and liabilities assumed at the date of acquisition.

<b>Fair value of net assets acquired</b>	<b>\$</b>
Cash	31,259
Deposit and receivables	51,025

Property, equipment, and plant	67,444
Tradenames & trademarks	500,000
Accounts payable and accrued liabilities	(24,119)
Liability to related parties	(330,074)
Derivative liability	(303,468)
Total identifiable net assets acquired	22,067
<b>Fair value of consideration paid</b>	<b>\$</b>
28,558,250 common shares of the Company at \$0.11 unit price	3,141,408
Value assigned to non-controlling interests	630,358
100% implied value	3,771,766
Total identifiable net assets acquired	22,067
Goodwill	3,749,699

The resulting goodwill represents the established growth potential and synergies between Podkast and the Company.

As of the date of this Listing Statement, the Company acquired an additional 6,428,000 Podkast Shares in exchange for 5,213,108 Common Shares, for an aggregate 41,641,625 Podkast Shares, representing 98.5% of the Podkast Shares issued and outstanding.

As of the date of this Listing Statement, the Company has also issued 3,041,250 replacement share purchase warrants Velocity Marketing Inc. entitling the holder thereof to purchase one Common share at \$0.25 until July 1, 2022 and 304,125 share purchase warrants 12589478 Canada Inc. and another 91,237 share purchase warrants to The D Group entitling the holder thereof to purchase one Common share at \$0.20 until January 1, 2026.

### **3.3 Trends, Commitments, Events or Uncertainties**

As a technology development company with limited revenues, the Company needs to continually raise more capital to meet ongoing operational and administrative financial requirements while it seeks to monetize its technologies. In the past, the Company has had to raise, by way of equity financings, considerable funds to meet such needs. There is no guarantee that the Company will be able to generate sufficient revenues or continue to raise funds needed for its business. Failure to raise the necessary funds in a timely fashion, or at all, will limit the Company's growth and impact its success and survival.

In December 2019, a novel strain of coronavirus, known as COVID-19, surfaced in Wuhan, China, and has spread around the world, with resulting business and social disruption. COVID-19 was declared a worldwide pandemic by the World Health Organization on March 11, 2020. The speed and extent of the spread of COVID-19, and the duration and intensity of resulting business disruption and related financial and social impact, are uncertain, and such adverse effects may be material. Efforts to slow the spread of COVID-19 could severely impact the operation and development of the Company's projects. To date, several governments have declared states of emergency and have implemented restrictive measures such as travel bans, quarantine and self-isolation. If the operation or development of one or more of the Company's projects is disrupted or suspended as a result of these or other measures, it may have a material adverse impact on the Company's profitability, results of operations, financial condition and stock price.

The actual and threatened spread of COVID-19 globally could adversely affect global economies and financial markets resulting in a prolonged economic downturn and a decline in the value of the Company's stock price. The extent to which COVID-19 (or any other disease, epidemic or pandemic) impacts business activity or financial results, and the duration of any such negative impact, will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning COVID-19 and the actions required to contain or treat its impact, among others.

Except as disclosed elsewhere in this Listing Statement, the Company is not aware of any trend, commitment, event or uncertainty presently known to management and reasonably expected to have a material effect on the Company's business, financial condition, or results of operations. Risks are more fully set out below in Section 17 under the heading "Risk Factors".

#### **4. NARRATIVE DESCRIPTION OF THE BUSINESS**

##### **4.1 General**

The Company is a digital technology company with a mandate to develop and/or acquire technologies to monetize in-house or develop and sell to third parties or find joint venture partners for further development and monetization. The Company is currently developing a business based on the mining of Bitcoin and at the same time continuing to advance with an aim to monetize Podcast a media and entertainment company that is also exploring media and entertainment opportunities in the emerging nexus of NFT's and metaverses.

##### ***Background***

Since completing the original qualifying transaction in respect of the GLN Transaction in January 2018, the Company's business is that of a digital technology company, working towards the advancement of technology through to monetization by way of direct revenue generation, joint venture development, sale and/or spin off of certain technologies.

The Company's initial focus was on customer acquisition of consumer products and services through the development of the Marketing Platform to intelligently connect digital advertisers to consumers across online display, mobile and video advertising channels, and solve the key challenges that digital advertisers face. The Marketing Platform is powered by the Company's proprietary machine learning technology that uses "Big Data" to intelligently target and connect digital advertisers with consumers.

Since 2016, the Company's technology developers have been using machine learning, the branch of artificial intelligence involving systems that learn from data. The Company's proprietary machine learning algorithms are designed to generalize from large volumes of data gather to other cases of interest. Rapidly shifting data combined with a large volume of data requires training algorithms, which are the foundation of the Company's Marketing Platform.

The Marketing Platform was the cornerstone of the Company's business, providing industry leading insights and data, and still functions as a significant component of the Company's business. The Marketing Platform allows advertisers to manage their purchasing of online display advertising in real-time using real-time bidding. Real-time bidding is a method of buying online display advertising in which adspots (called impressions) are released in an auction that occurs in 100 milliseconds. The Company purchases impressions for advertisers through publishers, ad networks and exchanges. The Marketing Platform benefits advertisers by enabling them to manage their bid amounts, target specific performance metrics and achieve consumer targeting goals. The Marketing Platform also allows the Company to match their clients to buyers in a way that provides significant and sustainable value to both. The large volume of data accumulated allows the Company to forecast algorithmically the needs and wants of the brands they represent, maximizing the efficiency for their partners while increasing their margins and profitability.

The Company repositioned its business during 2020. The repositioning strategy initially utilized the technology the Company has developed since 2016 to power customer acquisition for several consumer products and services.

In particular, as part of its repositioning strategy, the Company developed its blockchain Accounts Receivable ("AR Block") product for which the Company began its patent application in 2018 (US Patent Office, serial number 62/634,333). Modern blockchain technology was first enumerated in 2008 with the

creation of Bitcoin, and blockchain is the technology which makes cryptocurrencies possible. Blockchain technology is unique in that it can store and distribute information in a decentralised, immutable, and secure manner. In blockchain, decentralization is the transfer of control and decision-making from a centralized entity to a distributed network. Decentralization increases security and offers additional functionality to its users, as one malicious actor cannot compromise the security of the underlying information. Blockchain technology is making impacts in many areas of business, finance, information management and governance, but it is still in its early stages, with future opportunities and applications. However, blockchain is gaining adoption, leading to many applications, fewer middlemen, greater efficiency and automated transactions.

The Company's AR Block application was designed to accelerate the account receivable pay cycle for publishers. Whereas programmatic advertising transactions can be completed in seconds, accounts receivables are typically paid on 90-day and 180-day cycles, tying up working capital across the digital publishing industry. The Company's AR Block solution helped to ensure prompt payments to publishers without requiring third-party intermediaries, such as factoring agents.

The Company noticed increasing governmental regulations in this area of AR financing on the blockchain and determined that it was possible that regulators will slow down or halt such projects in the future. As such, the Company continued to move forward with its Podcast Acquisition and researching opportunities related to the mining of tokens (e.g. Bitcoin) to provide resilience in the event of such a move.

In recent months, due to the ongoing and significant costs to secure and service customers and the unknown success of achieving sufficient return on investment, coupled with the uncertainty of the regulatory environment, the Company has ceased all AR Block development. The Company has redirected its resources to continue to further advance its Podcast programs while focusing the majority of its efforts to Bitcoin mining

### ***Podkast Entertainment Corp.***

Podkast was incorporated on April 28, 2016 as Empire Digital Corporation and set out to create a mobile application under the name "Empire the App" (the "App"). The App was designed and created with the vision that it would be a place where content creators such as Kid Carson, could showcase their work. Live audio, podcasts, quizzes, giveaways and merchandise all featured heavily in the App, and included geolocation technologies to provide details on local concerts and events. The App could even sell tickets on a commission basis.

Development of the App continued from Podkast's formation until mid-2018, when it became clear that most consumers were only interested in using apps they already had on their devices. Research showed that by this time the average number of downloads of apps by the average mobile user was 0.1 per month, showing the challenges the App faced getting downloaded and used. Without access to a substantial marketing budget to push a significant "pay per download" marketing campaign, it was clear Podkast needed to reposition in line with market trends.

In mid-2018, Podkast's focus was repositioned to create a Demand Side Platform ("DSP") for advertisers, providing a 'Host-Read' advertising platform for content creators who were already creating content for the App.

Host read ads are adverts that are read by the host of the content. Rather than a pre-recorded advert playing during an advert, the host reads the advert and weaves it into the content. These ads, while sold and measured in the same way as traditional advertising, sound much more organic and relevant to an audience. Performance of such ads was typically twice as effective, which results in advertisers being willing to pay more for such adverts.

In order to facilitate this move, a number of highly skilled advertising technology resources were brought into Podkast, along with design and salespeople. Podkast also changed its name to “Gemini Digital Corp.” This team went on to build a robust DSP, and during late 2019 and early 2020, the DSP was ready for beta launch.

While DSP went into beta with praise from peers, Podkast’s operations were impacted by COVID-19, which reduced advertising budgets globally and brought the rollout of the DSP to a halt. During this time, Podkast recognized new opportunities stemming from the COVID-19 pandemic, being home created content, and in particular, the growth in popularity of podcasting. Podcasting growth was so significant that large industry players such as Spotify and Apple Music started to buy up podcast talent.

As the trend for consumers embracing subscription payment models accelerated, Podkast decided to move away from advertising and create a podcast subscription-based service, targeted specifically at small and medium sized content creators. At this time, Podkast changed its name to “Podkast Entertainment Corp.” and secured the domain name Podkast.com, a play on the term Podcast.

The primary focus of Podkast.com is to provide a subscription-based platform that content creators can use to secure their unique content behind a paywall and provide access to their fans for a monthly subscription fee. Podkast typically retains 20% of the subscription fee for providing the Podkast platform service. The platform is internally developed and maintained through the Company’s own resources and team, which allows the Company to maintain ownership of the Intellectual property it develops.

The Company promotes and markets Podkast through traditional media campaigns, as well as through the Company’s key executives’ connections and avenues established through their past experiences. In particular, Jesse Dylan and Gene Valaitis have decades of experience in the fields of entertainment, music and broadcast.

For example, the Company launched a large coast to coast radio advertising campaign in February 2021, covering large, urban parts of Canada. These advertisements drove both content creators and listeners to the Podkast platform to listen to free content as part of the launch promotion. The aim was to build brand awareness and encourage new content creators to join our beta launch program as well as generate listeners for well-known content creators who use the platform.

Podkast had six consultants, including Owen Sagness, Kid Carson, Jordan McCloskey, Jesse Dylan and Gene Valaitis and employed a design and marketing firm, SMV Ltd. All consultants except for Carson and McCloskey are now engaged by Aquarius. Podkast currently holds a talent contract expiring March 15, 2022 with Stingray Group Inc. to supply the talent for the z953 Radio Station (available in the Greater Vancouver Area), morning show and related activities. Podkast also has exclusive content contracts with former NBA Basketball player Ron Artest (AKA Metta Sandiford-Artest), Dr Mike Roizen, Montreux Jazz Festival, Inside the Music and Lacala Vision.

Most recently, the Company is working to expand the Podkast division and expect to launch several high profile podcasts in the second quarter of 2022. The Company is currently exploring how NFT’s and podcasts are becoming an emerging entity and expect some of our podcasters to begin to experiment with NFT’s. With many Podcasters aiming towards turning their digital content into customizable NFT for sale to their fans, the Company, although in early stages, is working to advance its offerings to include the technology to provide choices as to the rules governing ownership and resale of these NFT’s.

## ***Bitcoin Mining***

### *Introduction to Bitcoin Mining*

Cryptocurrencies are decentralised digital currencies that enable internet transfers to anyone, anywhere. Transactions typically occur via open source, cryptographic protocol platforms which use peer-to-peer technology to operate with no central authority. A blockchain network is an online, peer-to-peer network that hosts the public transaction ledger, and each cryptocurrency has a source code that comprises the basis for the cryptographic and algorithmic consensus protocols governing the blockchain. No single entity owns or operates the network, the infrastructure of which is collectively maintained by a decentralised user base. As the network is decentralised, it does not rely on either governmental authorities or financial institutions to create, transmit or determine the value of the digital tokens. Rather, the value of a digital token is determined by the market supply of and demand for the tokens, the prices of which are set in transfers by mutual agreement or barter, as well as by the number of merchants that accept the tokens. Because tokens are digital and can be transferred without the involvement of intermediaries or third parties, there are little or no transaction costs in direct peer-to-peer transactions. Tokens can be used to pay for goods and services or can be converted to fiat currencies, such as the US dollar, at rates determined by various exchanges. Bitcoin.org lists a number of Bitcoin exchanges, including international exchanges such as: Bitsquare, Bitstamp, and Coinbase. There are also country-based and regional exchanges. Additionally, third party service providers may be used for transfers, but they may charge significant fees for processing transactions.

In a typical cryptocurrency network, every member has their own copy of the blockchain, which contains records of every historical coin transaction, effectively containing records of all account balances.

Each account is identified solely by its unique public key and is secured with its associated private key. The combination of private and public cryptographic keys constitutes a secure digital identity in the form of a digital signature, providing strong control of ownership.

Each time a new block of transactions is created, data from that block is used to create a hash that is stored along with the block. One piece of data used is the hash from the most recent block in the blockchain. Each block's hash is created using the hash of the block before it, acting as a sort of tamper-evident seal that confirms the validity of the new block and all earlier blocks. Alterations made to any earlier block would make the hashes of all subsequent blocks invalid, the discrepancy would be easily detected by future miners, and that broadcast would be discarded in favour of one from a different peer. Thus, miners "vote with their computer power, expressing their acceptance of valid blocks by working on extending them and rejecting invalid blocks by refusing to work on them" and consensus of the majority is represented by the longest blockchain.

Miners, which are specialized computers, compete to solve new blocks. On the Bitcoin blockchain, a miner that verifies and solves a new block is awarded a newly-generated quantity of coins, an amount which is usually proportional to the miner's contributed hash rate/work (plus a small transaction fee), as an incentive to invest their computer power, as mining is critical to the continuing functioning and security of the cryptocurrency network. The difficulty of the proof-of-work puzzles is automatically and continuously adjusted so that a new block is mined on a specified basis, adapting as the total mining power active on the network increases over time.

Bitcoin miners derive revenue from block rewards and transaction fees for each block they solve. Bitcoin has a finite or terminal supply and is becoming scarcer over time. According to the Bitcoin Network, only 21,000,000 Bitcoins can ever be mined, with diminishing returns at each 'halving'. Bitcoin halving, occurring approximately every 4 years, is an event where the block reward for mining new Bitcoin is halved, meaning that bitcoin miners will receive 50% less Bitcoin for every transaction they verify. In 2009, when Bitcoin was first launched the reward for mining a new block was 50 Bitcoins. As of the most recent halving in May 2020, the reward is only 6.25 Bitcoin per block. This reward is expected to continue to be cut approximately every four years, with the next Bitcoin halving expected to occur in 2024 which will reduce the fixed reward for solving a new block to 3.125 Bitcoins. A Bitcoin halving event could also impact

Blockchain safety as several different safety protocols, such as “proof-of-work” and “proof-of-stake,” are dependent on the miner participation to verify the Blockchain transactions.

Bitcoin mining is competitive, and the goal is to solve or “find” a block before someone else’s miner does, at which point you will get the block reward and transaction fees from the block. During the last several years, an increasing amount of Hashrate has come online which has made it harder to have enough Hashrate personally (individually) to solve a block and earn the payout reward. In response to this trend, the concept of "pooled mining" was developed, whereby groups of individual miners contribute to the generation of a block, and then split the block reward according the contributed processing or computing power. In doing this, the variance of finding a block is increased by having a larger total Hashrate in trying to process a block the fastest.

The vast majority of mining is now undertaken by mining pools, whereby miners organize themselves and pool their processing power over a network and mine transactions together. Rewards are then distributed proportionately to each miner based on the work / hash power contributed. Mining pools became popular when mining difficulty and block time increased. Mining pools allow miners to pool their resources so they can generate blocks quickly and receive rewards on a consistent basis instead of mining alone where rewards may not be received for long periods.

#### *The Company’s Bitcoin Mining Operations*

The Company is currently pursuing its Bitcoin mining operations through the 100 Miners previously acquired, the Services Agreement with Luxor, and its management contract with Compass, and intends to expand its operations through the acquisition of further bitcoin mining rigs.

The Company has acquired 100 Miners by way of a purchase agreement from Compass. The Company chose Compass as their preferred supplier as Compass supplied both the mining rigs, including managing importation, duties and taxes, as well as installation at a Compass managed data centre.

Furthermore, the Company has entered into a 24/7 management contract with Compass for managing the mining rigs and any related warranty claims, tech support and day-to-day management. The Company felt this approach was sensible to ensure maximum probability of success of the move into Bitcoin mining. The Miners are anticipated to be live and generating revenues in late March 2022, although issues with global supply chains have seen dates become less reliable in the last six months and this unreliability may continue through 2022.

These initial 100 mining rigs will likely generate around 10PH/s of hash rate, which can be used to anticipate the likely bitcoin rewards generated as revenue for the Company. The main variables in calculating the rewards are the Difficulty rate of mining and the price of Bitcoin the amount of hash rate the company owns.

The Difficulty rating is based on the original architecture of Bitcoin's blockchain infrastructure and essentially specifies each block of transactions to be mined (authenticated) in 10 minutes. This time constraint was critical in future-proofing the Bitcoin network against eventual technological improvements in mining efficiency. As more advanced miners contribute to the network, blocks could become mineable faster than 10 minutes. Thus, the difficulty rating is increased, so the network’s ten-minute block time is maintained. And conversely, mining difficulty typically decreases when the mining hash rate on the network is low, and blocks are mined too slowly. As such, Bitcoin Difficulty is decided independently of the Company and significantly impacts the amount of Bitcoin the Company will generate.

The Company currently has no digital assets but plans to store its future cryptocurrency assets in cold storage and hot wallets.

Cold storage wallets are crypto wallets held offline on a physical device similar to a safety deposit box. Cold storage is the most secure method of storage and the Company plans to hold both the cold storage wallets and the partial keys in separate locations. Plans are to hold all cold storage wallets with identical back up cold storage wallets in a separate cities to minimize geographical risk. The keys are to be separated in half with each half being stored in separate locations to eliminate risk of theft of full keys. These assets will only be accessed by two directors or officers with board of director approval attending the locations and signing in.

Hot wallets are wallets that are connected through the internet and accessed through either a website or an app and are similar to an active bank account. The Company will store some of their crypto assets in hot wallets in order to transact business. Hot wallets have additional exposure over cold wallets as they are always connected to the internet, therefore risks include hacking, phishing, collusion, third party risk of loss and other malicious thwarting to security. The Company takes security seriously and plans to use all available security protocols.

The Company holds no current crypto assets but anticipates that it will be converting crypto assets to fiat currency on an as-needed basis to fund operations. Due to the volatile nature of Bitcoin the conversion rates may be subject to severe fluctuations. See 17. *Risk Factors*.

Under the terms of the Services Agreement, Luxor will provide the Company the following four core services in connection with its Bitcoin mining operations:

1. Mining pool service: Luxor will provide the Company with institutional-grade Mining Pool services for BTC, ETH, and other "Proof of Work" digital assets.
2. Colocation sourcing and referral: Luxor will provide advisory/consulting services during the contract negotiation, due diligence, commissioning, and management phases.
3. ASIC brokerage: Luxor will provide the Company with ASIC brokerage and procurement services. These services include the coordination of logistics and delivery to final location.
4. Financing: Luxor will provide the Company advisory services in connection with equity, debt and equipment financing.

The Service Agreement with Luxor is for a term of 36 months, and there will be no exchange of money or securities as part of the deal. Both parties will benefit from a revenue share from monies generated as a direct result of this deal.

Chosen for its range of solutions, Luxor offer scalability of blockchain infrastructure, including a globally distributed mining pool, a hashrate network-switching engine, and a wide variety of blockchain software ranging from blockchain explorers to an ASIC management platform. The Company anticipates that the Services Agreement will give the Company the ability to procure tens of Megawatts of carbon neutral power, with the backup to support the ASIC mining hardware and pool management at the Company's anticipated scale.

The Company intends to continue to acquire additional hash rate through the further purchase and acquisition of Bitcoin mining rigs, along with appropriate power and related support services. The additional hash rate will likely require the raising of additional funding, and this funding will likely be either via an equity financing or a debt financing.

Based on the price of Bitcoin as at December 31, 2021, it is likely that the purchased 10PH/s hash rate, once deployed as anticipated in late March 2022, will likely generate gross profit for the Company. The profit generated will likely be larger than all other revenue streams currently anticipated by the Company during 2022 financial year. Should the Company be able to execute on its anticipated additional fund raising

and successfully add additional hash rate, then the Bitcoin mining operation would likely become an even more significant revenue generator for the Company.

The Company can make no assurances that it will be successful in completing these efforts nor that it has sufficient capital to implement its business objectives. Failure to raise additional capital if, as and when required or failure to succeed in any manner will negatively impact the Company as a viable business.

### **12 Month Business Objectives**

The Company's has refocused its primary business objectives over the next 12 months to the following:

	<b>Objectives</b>	<b>Timeline</b>	<b>Estimated Cost</b>
Bitcoin Mining	Bring initial 100 Miners online-expand operations with acquisition of additional Miners.	3 months	\$150,000 <sup>(1)</sup>
Podkast	Continue to develop media and entertainment content and assess NFT potential	ongoing	\$69,000
New Opportunities	Research expansion of operations and new business opportunities	ongoing	Covered under G&A

Notes:

(1) Support and power for Bitcoin Mining operations until revenue generation.

### ***Bitcoin Mining***

The Company expects its 100 Miners will be operational as of April 2022. The Company has no installation or set up costs as they have been prepaid along with the first and (last) months of power usage, in the original acquisition costs. The Company expects to begin generating revenues as soon as the Miners are operational in April 2022. These revenues are further expected to cover not only power costs but generate monthly revenue for the Company. The Company has included in the table above 6 months of power costs in the event that the Miners take longer to implement and generate revenue.

### ***Podkast NFTs***

Having integrated Podkast's platform with the Company's Marketing Platform to ensure a robust customer acquisition tool to drive customers to its podcasts and eventually NTFs if developed, all in a cost effective and scalable manner, the Company will continue to work with its artists to develop podcasts and work to define and develop saleable NFTs.

### ***New Opportunities***

Looking to the future, the Company intends to spend time and resources investigating power facilities with integrated Bitcoin mining data centre/containers and is further exploring NFT investment options, including fractional ownership in well-known projects to provide exposure to the space for our investors.

To expand its Bitcoin operations and ongoing business, the Company intends to rely on a combination of equity financing and debt financing and is currently in talks with parties which in all likelihood will replace the Company's term sheet with Invictus for expansion of its Bitcoin operations.

There can be no assurance that the Company will be able to generate a positive cash flow from its operations, that additional capital or other types of financing will be available when needed or that these financings will be on terms favourable to the Company.

### **Total Funds**

The Company has historically relied upon sales revenues and equity financings to satisfy its capital requirements and may require further equity capital to finance its development and sales and marketing of its Marketing Platform and Bitcoin Mining activities moving forward. There can be no assurance that the Company will be able to achieve adequate sales revenues and/or obtain sufficient financing in the future or that the terms of such financing will be favorable. If adequate financing is not available when required, the Company may be required to delay or scale back its technology development and/or its sales and marketing programs.

The Company had a working capital deficit as at the nine months ended September 30, 2021 of \$1,322,983 (September 2020 - \$2,412,091). However, of the \$2,021,469 current liabilities outstanding, approximately \$512,670 is owed to related parties with no defined repayment terms. \$868,393 (US\$688,000) is in the process of being written down as these costs are associated with subsidiaries that are being dissolved. An additional recorded liability of \$434,931 the Company disputes is payable and believes it will be writing down or settling.

On November 9, 2021 the Company completed a private placement of 35,911,700 units at \$0.10 raising gross proceeds of \$3,591,170 and on November 25, 2021, the Company had an aggregate 1,141,500 warrants exercised for proceeds of \$171,225.

As of the date of Listing Statement, the Company has acquired 100 Miners at a cost of CAN \$1,250,000.

The Company has incurred losses as it continued to develop its technology products. The Company may continue to be dependent on supplemental equity financings.

Currently the Company has sufficient funds to meet its requirements for the coming year, including those described in the table entitled “12 Month Business Objectives” above. It will continue to improve its cash positions by focusing on sales, improving profitability and equity financings.

### **Use of Funds**

The following table sets forth the estimated working capital and estimated use of funds for the next 12 months:

<b>Item</b>	<b>Funds Allocated</b>
<b>Total Funds Available</b>	
Estimated Working Capital of the Company at December 31, 2021	\$644,000
<b>Principal Purposes for the Available Funds</b>	
Cost associated with achieving business objectives and milestones	\$219,000
General and administrative costs for 12 months (1)	\$425,000
<b>Total</b>	<b>\$644,000</b>

#### **Notes:**

- (1) General and administrative costs are broken down as follows: (i) rent (\$90,000), (ii) general office expenditures (\$48,000), (iii) consulting and management fees (\$252,000), and (iv) professional and regulatory fees (\$35,000).

The Company has not yet achieved positive operating cash flow and there are no assurances that the Company will not experience negative cash flow from operations in the future. To the extent that the Company has negative operating cash flow in future periods, it may need to raise additional funds through the issuance of equity or debt securities. There can be no assurance that the Company will be able to generate a positive cash flow from its operations, that additional capital or other types of financing will be available when needed or that these financings will be on terms favourable to the Company.

The Company intends to spend the funds available to it as stated in this Listing Statement. There may be circumstances however, where, for sound business reasons, a reallocation of funds may be necessary. Due to the uncertain nature of the industry in which the Company will operate, projects may be frequently reviewed and reassessed. Accordingly, while it is currently intended by management that the available funds will be expended as set forth above, actual expenditures may in fact differ from these amounts and allocations (see “17. – Risk Factors”).

Although the Company does not currently anticipate that the COVID-19 pandemic will cause material delays in the timelines or estimates set out above, due to the evolving nature of the COVID-19 pandemic and its impacts, these timelines and estimates may require adjustment in the future. See “17. Risk Factors”.

## **Competitive Conditions**

### ***Customer Acquisition***

The market for customer acquisition is a hotly contested one as being able to find active and engaged customers is key to the success of any business. It is typical for a business to use a third-party vendor for their customer acquisition as building and utilizing such technology is complex, time consuming and requires specialist skills.

A key strength of the Company is it has its own skilled customer acquisition resources in-house, having invested considerable time and resources to develop the Marketing Platform, the Company believes this is a distinct advantage over potential competitors.

The main benefit of owning its own technology stack includes:

- access to the core data in which to make educated decisions and refine plans;
- any learning is available exclusively to the Company, providing a competitive advantage; and
- there is no margin share, which can be as high as 35% of the revenue, to be paid to a third-party vendor.

Underpinning the Company’s Marketing Platform is a pending patent, which has already been deemed novel by the International Searching Authority for the Patent Cooperation Treaty (“PCT”). Once a technology product or service is deemed novel by the PCT it is considered patentable and can move to the next phase of the process. The PCT covers over 140 countries and positions the Company to protect its rights in one or all these jurisdictions.

### ***Podkast NFTs***

The Company’s inventions around NFTs may have several further usage cases around digitising assets for sale outside of AR. This could provide an area of future growth area for the Company. Usage cases for the technology include but are not limited to the sale of video and audio clips, artwork, music, books and other digital assets.

Examples of some entities currently operating in businesses similar to the Company are as follows:

- Dapper Labs, a private company operating from Vancouver, Canada, emphasizes blockchain for entertainment and sells NFTs. Dapper has developed “Flow”, an open-source blockchain launched in 2020.
- TOPPS, a company operating from New York, USA, is a long standing, existing candy and sports memorabilia business going from analogue to digital utilizing NFTs.

### ***Bitcoin Mining***

In the cryptocurrency industry, there exists many online companies that offer cryptocurrency cloud mining services, as well as companies, individuals and groups that run their own mining farms. Miners can range from individual enthusiasts to professional mining operations with dedicated data centres, however, the vast majority of mining is now undertaken by mining pools.

Other market participants in the cryptocurrency industry include investors and speculators, retail users transacting in cryptocurrencies, and service companies that provide a variety of services including buying, selling, payment processing and storing of cryptocurrencies.

### ***Scaling***

One of the major issues facing blockchain is scaling. Bitcoin remains troubled by transaction processing times and bottlenecks. Many new digital currencies have attempted to revise their blockchains in order to accommodate these issues, but with varying degrees of success. In the future, one of the most important developments paving the way for blockchain technology going forward will likely have to do with scalability.

Beyond this, new applications of blockchain technology are being discovered and implemented all the time. It's difficult to say exactly where these developments will lead the technology and the cryptocurrency industry as a whole as the technology continues to grow and unfold

### **Components**

The Company obtains hardware components, various subsystems and systems from a limited group of suppliers. The Company does not have long-term agreements with any of these suppliers that obligate such suppliers to continue to sell components, subsystems, systems or products to the Company. The Company's reliance on these suppliers involves significant risks and uncertainties, including whether suppliers will provide an adequate supply of components, subsystems, or systems of sufficient quality, will increase prices for components, subsystems or systems, and will perform their obligations on a timely basis. See “*Risk Factors*”.

### **Specialized Skill and Knowledge**

There is a specialized skill required for the development, operations, maintenance, and marketing of the Company's business. The Company's current staff possesses the necessary skills and knowledge required for the Company's business; however, additional employees may be added to staff as needed. The Company attempts to keep costs to a minimum and as such relies on external contractors for many services in order to scale back quickly if need be given the volatility of its business.

### **Government Regulation**

With wider adoption of cryptocurrency underway, the groundswell movement to introduce and implement regulatory regimes and controls to safeguard investors will continue to grow and will be spurred on by the entry of global corporations, hedge funds, family offices, and institutional investors into the cryptocurrency sector.

On January 4, 2021, the US Office of the Comptroller of the Currency issued a statement clarifying the legal framework for banks and financial institutions to work with cryptocurrencies and, more specifically, nodes and stable coins.

### **Employees and Consultants**

The Company does not currently employ full time employees but has consulting agreements with Jesse Dylan Consultancy, an operating entity controlled by Jesse Dylan, Executive Chairman of the Company; Gurlach Ltd. a UK based company controlled by Christopher Bradley, Chief Executive Officer of the Company; and Ms. Ying Xu; Chief Financial Officer of the Company; the Company engages the services of other consultants on an as needed basis to provide specific services to the Company. (See “15. Executive Compensation” and “22. Materials Contracts”).

Podkast had six consultants, including Owen Sagness, Kid Carson, Jordan McCloskey, Jesse Dylan and Gene Valaitis and employed a design and marketing firm, SMV Ltd. All consultants except for Carson and McCloskey are now engaged by Aquarius. Podkast currently holds a talent contract expiring March 15, 2022 with Stingray Group Inc. to supply the talent for the z953 Radio Station (available in the Greater Vancouver Area), morning show and related activities. Podkast also has exclusive content contracts with former NBA Basketball player Ron Artest (AKA Metta Sandiford-Artest), Dr Mike Roizen, Montreux Jazz Festival, Inside the Music and Lacala Vision.

### **Bankruptcy**

The Company nor any of its operating subsidiaries has been the subject of any bankruptcy, receivership or similar proceedings in the current fiscal year, nor within the last three most recently completed financial years.

### **Material Restructuring**

See “3.2 – Significant Acquisitions and Dispositions – 495 Communications, LLC”, and “3.2 – Significant Acquisitions and Dispositions – ImpressionX Inc.”

#### **4.2 Asset-backed Securities Mineral Properties**

The Company has no asset backed securities.

#### **4.3 Mineral Properties**

The Company has no mineral properties.

#### **4.4 Oil and Gas Operations**

The Company has no oil and gas operations.

### **5. SELECTED CONSOLIDATED FINANCIAL INFORMATION**

#### **5.1 Annual Information**

The following table provides a brief summary of the financial information of the Company as at and for the fiscal years ended December, 2020, 2019 and 2018, and the nine months ended September 30, 2021.

<b>Item</b>	<b>Nine Months Ended September 30, 2021</b>	<b>Fiscal Year Ended December 31, 2020</b>	<b>Fiscal Year Ended December 31, 2019</b>	<b>Fiscal Year Ended December 31, 2018</b>
Revenues	\$56,667	\$Nil	\$8,358,386	\$20,077,289

Direct Expenses	(\$51,500)	\$Nil	(\$5,968,349)	(\$12,798,261)
Operating Expenses	(\$1,409,885)	(\$2,452,328)	(\$20,856,218)	(\$6,284,603)
Other Income (Loss)	\$Nil	\$12,394,418	(\$27,709,749)	(\$2,264,855)
Net (Loss) Gain	(\$2,212,529)	\$9,942,090	(\$25,359,883)	(\$1,939,376)
Total Assets	\$4,709,285	\$57,831	\$837,185	\$45,918,382
Current Liabilities-Long term debt	\$3,595,142	\$3,592,759	\$15,858,211	\$38,302,524
Basic & diluted (loss) per share	(\$0.04)	\$0.54	(\$2.97)	(\$0.31)
Dividends declared	\$Nil	\$Nil	\$Nil	\$Nil

## 5.2 Quarterly Information

The following table summarizes certain amounts for each of the eight most recently completed quarters ending at the end of the most recently completed financial year:

Three Months Ended	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020
Total Revenue	\$56,667	\$Nil	\$Nil	\$Nil
Direct Expenses	\$51,500	\$Nil	\$Nil	\$Nil
Gross Profit	\$5,167	\$Nil	\$Nil	\$Nil
Net (Loss) Gain	\$1,553,271	(\$2,699,717)	(\$1,066,083)	(\$634,838)
Gain (Loss) per share	\$0.02	(\$0.05)	(\$0.04)	(\$0.03)

Three Months Ended	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019
Total Revenue	\$Nil	\$Nil	\$Nil	(\$89,137)
Direct Expenses	\$Nil	\$Nil	\$Nil	\$711,217
Gross Profit	\$Nil	\$Nil	\$Nil	(\$800,351)
Net (Loss) Gain	\$10,620,660	\$818,177	(\$868,093)	(\$1,289,961)
Gain (Loss) per share	\$0.60	\$0.09	(\$0.10)	(\$0.25)

The information above is selective and readers are encouraged to read the Company's audited financial statements and the Management Discussion and Analysis ("MD&A") attached to this Listing Statement as Appendices A through D.

## 5.3 Dividends

The Company has not declared dividends on any of its shares in the past and does not intend to pay any in the foreseeable future. Any future determination to pay dividends will be at the discretion of the directors of the Company and will depend on the financial condition, business environment, operating results, capital requirements, any contractual restrictions on the payment of dividends and any other factors that the directors of the Company deems relevant. See "17. Risk Factors".

## 5.4 Foreign GAAP

The financial statements included in this Listing Statement have been, and the future financial statements of the Company shall be, prepared in accordance with IFRS.

## 6. MANAGEMENT’S DISCUSSION AND ANALYSIS

Please refer to Appendix “C” for the Company’s MD&A for the most recently completed fiscal year ended December 31, 2020, and to Appendix “D” for Company’s MD&A for the nine months ended September 30, 2021.

## 7. MARKET FOR SECURITIES

The Common Shares are currently listed on the CSE under the symbol “AQUA”. The Company’s Common Shares also trade on the Frankfurt Stock Exchange under the stock symbol “4G5”.

## 8. CONSOLIDATED CAPITALIZATION

The following table sets forth the expected capitalization of the Company, as of the date hereof December 31, 2021, the nine months ended September 30, 2021 and the year ended December 31, 2020.

Designation of Security	Amount Issued as of January 15, 2021	Amount Issued as of September 30, 2021	Amount Outstanding as of December 31, 2020
Common Shares	121,985,106	79,602,048	24,850,315
Warrants	56,691,735	32,527,523	7,817,914
Stock Options granted	390,000	390,000	429,338
Fully Diluted Common Shares	<b>179,066,841</b>	<b>112,506,071</b>	<b>33,097,567</b>

## 9. OPTIONS TO PURCHASE SECURITIES

### 9.1 Stock Option Plan

The Company adopted a 10% rolling stock option plan (the “Plan”) on March 28, 2013. As of the date of this Listing Statement the Company is able to grant up to 12,198,510 incentive stock options of which, there are 390,000 currently granted. Current outstanding options are as follows:

Position	Number of options	Date of grant	Exercise price <sup>1</sup>	Closing price on date of grant <sup>1</sup>	Closing price December 31, 2021	Expiry date
Director/ Officer	140,000	January 30, 2018	\$2.50	\$2.00	\$0.13	January 30, 2023
Employee/ Consultant	140,000	January 30, 2018	\$2.50	\$2.00	\$0.13	January 30, 2023
Director/ Officer	51,500	December 18, 2018	\$1.50	\$1.95	\$0.13	December 30, 2023
Employee/ Consultant	58,500	December 18, 2018	\$1.50	\$1.95	\$0.13	December 30, 2023

**Notes:**

- (1) Adjusted to reflect 10:1 share consolidation completed in July 2020.

**Summary of the Plan**

The purpose of the Plan is to allow the Company to grant options to directors, officers, employees and consultants, as additional compensation, and as an opportunity to participate in the success of the Company.

The granting of such options is intended to align the interests of such persons with that of the shareholders.

The Plan provides the following:

- the maximum aggregate number of Common Shares that can be issued pursuant to the exercise of options granted under the Plan, is 10% of the Company's current issued and outstanding share capital (on a non-diluted basis);
- stock options granted under the Plan will have an expiry date not to exceed five years from the date of grant;
- any stock options granted that expire or terminate for any reason without having been exercised will again be available under the Plan;
- stock options will vest as required by regulators and/or as may be determined by the administrator of the Plan, or in the absence of such body, the Board;
- the minimum exercise price of any stock options issued under the Plan will be determined by the Board at the time of grant, subject to minimum price requirements stipulated by an exchange, if any;
- stock options granted will expire 90 days after an optionee ceases to be involved with the Company, or for any options granted to an individual providing investor relations services, 30 days after the optionee ceases to be involved with the Company;
- the Company cannot grant options to any one consultant in any 12- month period which could, when exercised, result in the issuance of shares exceeding 2% of the issued and outstanding common shares of the Company;
- the Company cannot grant options in any 12-month period to persons employed or engaged by the Company to perform investor relations activities which could, when exercised, result in the issuance of Common Shares exceeding, in aggregate, 2% of the issued and outstanding Common Shares of the Company and options issued to consultants performing investor relations activities must vest in stages over 12 months with no more than one-fourth (1/4) of the options vested in any three month period;
- in connection with the exercise of an option, as a condition to such exercise the Company may require the optionee to pay to the Company an amount as necessary so as to ensure that the Company is in compliance with the applicable provisions of any federal, provincial or local laws relating to the withholding of tax or other required deductions relating to the exercise of such option; and
- if a change of control, as described in the Plan, occurs, the vesting of all options and the time for the fulfilment of any conditions or restrictions on such vesting shall be accelerated to a date or time

immediately prior to the effective time of the change of control event, subject to any required approvals.

## **10. DESCRIPTION OF THE SECURITIES**

### **10.1 General**

The Company's authorized share capital consists of unlimited Common Shares without par value. As at the date of this Listing Statement, 121,985,106 Common Shares are issued and outstanding.

#### *Common Shares*

The holders of Common Shares are entitled to receive notice of and to attend and vote at all meetings of the shareholders of the Company and each Common Share confers the right to one vote in person or by proxy at all meetings of the shareholders of the Company. The holders of the Common Shares are entitled to receive such dividends in any financial year as the board of directors of the Company may by resolution determine. In the event of the liquidation, dissolution or winding-up of the Company, whether voluntary or involuntary, the holders of the Common Shares are entitled to receive the remaining property and assets of the Company. The Common Shares do not carry any pre-emptive rights, conversion or exchange rights, or redemption, retraction, purchase for cancellation or surrender rights. The articles of the Company do not have any sinking or purchase fund provisions and do not have provisions permitting or restricting the issuance of additional securities and any other material restrictions. The articles of the Company also do not have any provisions requiring a securityholder to contribute additional capital.

### **10.2 Debt Securities**

This item is not applicable

### **10.3 Other Securities**

This item is not applicable.

### **10.4 Modification of Terms**

The rights of the holders of Common Shares may be modified only in accordance with the provisions in the Company's articles or the provisions of the *Business Corporations Act* (British Columbia).

### **10.5 Other attributes**

This item is not applicable.

### **10.6 Prior Sales**

#### **(a) Prior Sales of the Company**

The following table summarizes the sales of Common Shares by the Company for the 12 months prior to the date of this Listing Statement.

<b>Allotment Date</b>	<b>Price (Deemed) per share</b>	<b>Number of Shares</b>	<b>Reason for Issuance</b>
December 7, 2021	\$0.15	96,750	Warrant Exercise
November 25, 2021	\$0.11	2,757,400	Acquisition
November 25, 2021	\$0.15	1,141,500	Warrant Exercise
November 9, 2021	\$0.10	35,931,700	Private Placement

November 8, 2021	\$0.11	1,062,410	Acquisition
October 14, 2021	\$0.11	1,393,298	Acquisition
July 15, 2021	\$0.11	28,558,250	Acquisition
March 22, 2021	\$0.15	67,500	Warrant Exercise
March 19, 2021	\$0.15	39,000	Warrant Exercise
March 19, 2021	\$0.12	3,750,000	Private Placement
March 16, 2021	\$0.12	21,541,983	Private Placement
March, 11, 2021	\$0.15	975,000	Warrant Exercise
November 10, 2020	\$0.15	100,000	Warrant Exercise
November 4, 2020	\$0.15	250,000	Warrant Exercise
October 1, 2020	\$0.10	1,013,311	Settlement of Debt
July 30, 2020	\$0.10	13,327,450	Private Placement
June 12, 2020	\$0.10 - \$2.50	1,119,5511	Settlement of Debt

**Notes:**

(1) Adjusted for share consolidation completed in July 2020.

**(b) Prior Sales of Podkast**

The following table summarizes the sales of Podkast Shares by Podkast for the 12 months prior to the date of this Listing Statement.

Allotment Date	Price (Deemed) per share	Number of Shares	Reason for Issuance
December 07, 2020	\$0.20	250,000	Subscription
December 23, 2020	\$0.20	50,000	Subscription
January 4, 2021	\$0.20	400,000	Subscription
January 13, 2021	\$0.20	500,000	Subscription
February 17, 2021	\$0.20	150,000	Subscription

**10.7 Stock Exchange Price**

The following table provides the trading data of the Company's Common Shares which currently trade on the CSE, however, prior to July 15, 2021 the Company's Shares traded on the TSXV.

Date	High (\$)	Low (\$)	Volume
December 31, 2021	0.17	0.090	10,524,059
November 2021	0.31	0.100	55,739,051
October 2021	0.135	0.060	6,517,858
September 2021	0.115	0.065	1,143,217
August 2021	0.125	0.085	1,203,347
July 2021	0.120	0.090	2,087,621

June 2021	0.175	0.105	1,845,440
May 2021	0.160	0.130	1,230,645
April 2021	0.175	0.150	1,523,418
March 2021	0.250	0.130	13,389,003
February 2021	0.220	0.070	14,384,385
January 2021	0.085	0.060	1,131,319
October – December 2020	0.240	0.055	5,406,060
July – September 2020	0.285	0.015	2,130,654
April – June 2020	0.020	0.005	17,200,392
January – March 2020	0.020	0.005	9,684,601
October – December 2019	0.040	0.010	22,321,915
July – September 2019	0.220	0.015	14,658,665
April – June 2019	0.540	0.180	17,424,396
January – March 2019	0.550	0.165	27,970,199

**Notes:**

(1) Adjusted for 10:1 share consolidation completed in July 2020.

**11. ESCROWED SECURITIES**

This item is not applicable.

**12. PRINCIPAL HOLDERS**

To the knowledge of the Company’s directors and officers, there are no persons or companies who or which beneficially owned, directly or indirectly, or exercised control or direction over 10% or more of any class of voting securities of the Company other than Invictus. Invictus became an Insider by virtue of their participation in the Company’s private placement completed November 9, 2021. Invictus also holds an additional 6,044,850 warrants which if exercised would increase Invictus’ holdings to 14.27% on a fully diluted basis.

To the knowledge of the Company, no voting trust exists within the Company such that more than 10% of any class of voting securities of the Company are held, or are to be held, subject to any voting trust or other similar agreement. To the knowledge of the Company none of the principal shareholders is an associate or affiliate of any other principal shareholder.

**13. DIRECTORS AND OFFICERS**

**13.1 – 13.5 Directors and Officers**

The following table sets forth the name of all directors and officers of the Company, their municipalities of residence, their current positions with the Company, their principal occupations during the past five years and the number and percentage of Common Shares beneficially owned, directly or indirectly, or over which control or direction is exercised as at the date of this Listing Statement:

Name, Municipality of Residence <sup>1</sup> Position with the	Principal Occupation or Employment	Date Appointed	Number and Percentage of Shares held
<p><b>Christopher Bradley</b><sup>2</sup> County Durham, United Kingdom <i>Chief Executive Officer, &amp; Director</i></p>	<p>Mr. Bradley is an experienced technologist with a decade in AdTech technology design and architecture. Architected and designed the database infrastructure for the UK's first internet bank. After becoming an ad tech entrepreneur, he built and ran several businesses leading to a sale of his greeting cards business to Hallmark Cards plc. Chris has built platforms for some of the icons of the internet including Local Inc., systems that scale and generate tens of millions of dollars in revenues. He has invented a number of patentable technology solutions, particularly around blockchain and large scalable technology solutions.</p>	<p>December 12, 2019</p>	<p>1,250,000 1.02%</p>
<p><b>Ying Xu</b> British Columbia, Canada <i>Chief Financial Officer, Former Director</i><sup>(3)</sup></p>	<p>Ying Xu, CPA, CA is the partner and co-founder of Ethos CPA LLP. brings a multifaceted accounting, finance, industry and assurance experience to her role at the Company. Ying's experience includes providing assurance and financial services to Canadian and US public and private companies with Chinese operations as well as a range of advisory services for Chinese companies listed on North American exchanges. Ying has served as the Canadian CFO for a major international retail chain. She also held a position of Senior Assurance Manager with MNP LLP, a national accounting firm for many years. She began her career in accounting as an auditor with Ernst &amp; Young in Vancouver where she articulated and earned her Chartered Accountancy designation.</p>	<p>December 12, 2019 Ceased to be a Director December 31, 2021</p>	<p>Nil</p>
<p><b>Michael Woodman professionally known as Jesse Dylan</b><sup>2</sup> British Columbia, Canada <i>Executive Chair – Director Former CEO</i></p>	<p>Mr. Woodman, professionally known as Jesse Dylan, is an award-winning broadcaster and best-selling author. Mr. Dylan as worked with many big media corporations, including Rogers, Corus Entertainment, Standard Broadcasting, CBS and SiriusXM. Mr. Dylan has won the ACTRA award for On-Air Personality of the Year and Best Radio Program Worldwide at the New York International Festival of Radio. Mr. Dylan is uniquely qualified to bridge traditional media with the fast-paced world of programmatic and has hand-picked his team to do just that. Mr. Dylan is considered a World Class Connector. As a member of management of the Company, Mr. Dylan has an understanding of the accounting principles used to prepare the Company's financial statements and the ability to assess the general application of such accounting principles, experience preparing, auditing, analyzing or evaluating</p>	<p>January 26, 2018</p>	<p>3,311,000 2.71%</p>

Name, Municipality of Residence <sup>1</sup> Position with the	Principal Occupation or Employment	Date Appointed	Number and Percentage of Shares held
	comparable financial statements and experience as to the general application of relevant accounting principles, as well as an understanding of the internal controls and procedures necessary for financial reporting.		
<b>Eugene Valaitis<sup>2</sup></b> British Columbia, Canada <i>Director</i>	Mr. Valaitis' principal occupation for the last five years has been acting as a business, marketing and management consultant to international direct selling corporations. Mr. Valaitis is a multiple award winning broadcaster and marketing expert. During his over 25 years in radio and television Mr. Valaitis earned multiple ACTRA awards and recognition from the New York Radio Festival. Mr. Valaitis is a seasoned executive with over a decade of experience in VP level positions guiding the marketing and sales teams of multinational corporations in the U.S., Hong Kong, Mexico and Dubai.	January 26, 2018	Nil
<b>Graham Martin</b> London, United Kingdom <i>President &amp; Director</i>	Mr. Martin is a world-renowned gambling entrepreneur most notably founding Bonne Terre Ltd. better known as Sky Bet. Sky Bet was sold to The Stars Group for approximately C\$5 Billion in 2018. Mr. Martin originated the first online offshore gaming laws in Alderney an island within the Bailiwick of Guernsey. He was most recently President of International Development at New Gioco Inc. ("New Gioco") which provides a wide range of gaming products in Italy. New Gioco listed on the Nasdaq in January 2020 at a valuation of approximately C\$54 million. Mr. Martin was also Chairman of Probability Games Corporation which completed an initial public offering on the London AIM Stock Exchange. Mr. Martin is currently an advisor for a number of other gambling companies and has a strong focus on Esports.	January 26, 2018	Nil

**Notes:**

- (1) The information as to common shares beneficially owned or controlled has been provided by the directors and officers themselves
- (2) A member of the Audit Committee.
- (3) Ms. Xu ceased being a director of the Company on December 31, 2021 as she did not stand for re-election.

All of the directors of the Company will be appointed to hold office until the next annual general meeting of shareholders or until their successors are duly elected or appointed, unless their office is earlier vacated.

## Audit Committee

The Audit Committee assists the Company's Board in fulfilling its responsibilities for oversight of financial and accounting matters. The Audit Committee reviews the financial reports and other financial information provided by the Company to regulatory authorities and its shareholder and reviews the Company's system of internal controls regarding finance and accounting including auditing, accounting and financial reporting processes.

The Company currently has established only one committee, being its Audit Committee, the members of which are Messrs. Valaitis, Bradley and Dylan.

Name of Member	Independent <sup>(1)</sup>	Financially Literate <sup>(2)</sup>
Jesse Dylan	No	Yes
Eugene Valaitis	Yes	Yes
Christopher Bradley	No	Yes

**Notes:**

- (1) A member of the Audit Committee is independent if he or she has no direct or indirect 'material relationship' with the Company. A material relationship is a relationship which could, in the view of the Company's Board, reasonably interfere with the exercise of a member's independent judgment. An executive officer of the Company, such as the President or Secretary, is deemed to have a material relationship with the Company.
- (2) A member of the Audit Committee is financially literate if he or she has the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Company's financial statements.
- (3) Each member of the Audit Committee will be a director and the majority of the audit committee will not be an executive officer, employee or control person of the Company. The Company will rely on the exemptions provided for "venture issuers" in section 6.1 of NI 52-110 with respect to Part 3 – Composition of the Audit Committee.

## 13.6 – 13.9 Corporate Cease Trade Orders or Bankruptcies; Penalties or Sanctions; Personal Bankruptcies

No director, officer or promoter of the Company, except as otherwise disclosed:

- (a) is, at the date of this Listing Statement, or has been, within 10 years before the date of this Listing Statement, a director, chief executive officer or chief financial officer of any company, including any personal holding company of such director, chief executive officer or chief financial officer that, while that person was acting in that capacity:
  - (i) was the subject of a cease trade or similar order, or an order that denied the other relevant company access to any exemption under securities legislation, for a period of more than 30 consecutive days; or
  - (ii) was the subject of a cease trade or similar order or an order that denied the relevant company access to any exemption under securities legislation for a period of more than 30 consecutive days issued after the that person issued after the director, chief executive officer or chief financial officer ceased to be a director or executive officer and which resulted from an event that occurred while the person was acting in such capacity;
- (b) is, at the date of this Listing Statement, or has been, within 10 years before the date of this Listing Statement, a director or executive officer of any company (including the Company and any personal holding company of such director or executive officer) that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy

or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets; or

- (c) nor any personal holding company has, within 10 years before the date of this Listing Statement, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of such person or their personal holding company.

No director or officer of the Company has been subject to: (i) any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority; or (ii) any other penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable investor in making an investment decision.

In connection with the Company's inability to file its financial statements, MD&A and related officer certifications ("Annual Filings") for the year ended December 31, 2019, on time, the Company applied for a Management Cease Trade Order ("MCTO") under National Policy 12-203 – *Cease Trade Orders for Continue Disclosure Defaults*. The British Columbia Securities Commission ("BCSC") approved and issued the MCTO, specifically naming Christopher Bradley, CEO and Ying Xu, CFO, effective as of June 16, 2020, in connection with the delay by the Company in filing Annual Filings. The Company felt this was necessitated due to complexities caused by changes to the Company's industry that led to extensive operational changes, along with issues related to the COVID-19 pandemic, which caused significant delays. The BCSC subsequently revoked the MCTO on July 14, 2020.

Also, due to the significant complexities caused by the changes to the Company's industry (see "4. Narrative Description of Business – During 2019), the Company was subject to a Cease Trade Order ("CTO") issued by the BCSC on September 5, 2019 for failure to file its interim financial statements, MD&A and related officer certifications for six months ended June 30, 2019 (the "Quarterly Filings"). The Company completed and filed the Quarterly Filings and the CTO was revoked on November 20, 2019.

On or around September 10, 2010, Jesse Dylan filed a consumer credit proposal with Campbell Saunders Ltd. to restructure his affairs. All creditors accepted the proposal and on January 23, 2017, Mr. Dylan received a Certificate of Full Performance.

### **13.10 Conflicts of Interest**

Conflicts of interest may arise as a result of the directors and officers of the Company also holding positions as directors or officers of other companies. Some of the individuals that are directors and officers of the Company have been and will continue to be engaged in the identification and evaluation of assets, businesses and companies on their own behalf and on behalf of other companies, and situations may arise where the directors and officers of the Company will be in direct competition with the Company. Conflicts, if any, will be subject to the procedures and remedies provided under Business Corporations Act (British Columbia). See "17 – Risk Factors".

### **13.11 Management**

The following summarizes certain information concerning the Company's directors and officers:

#### **Christopher Bradley, CEO and Director, Age 47**

Mr. Bradley is an experienced technologist with a decade in advertising technology design and architecture. Mr. Bradley architected and designed the database infrastructure for the United Kingdom's first internet bank. After becoming an advertising technology entrepreneur, Mr. Bradley built and ran several businesses

leading to a sale of his greeting cards business to Hallmark Cards plc. Mr. Bradley has built platforms for some of the icons of the internet, including Local Inc., systems that scale and are proven generators of revenues. Mr.

Bradley has invented a number of patentable technology solutions, particularly around blockchain and large scalable technology solutions.

Mr. Bradley, in his capacity as the Chief Executive Officer of the Company, is an independent contractor, providing his services on a full-time basis through Gurlach Ltd. (“Gurlach”), a private company partly owned by Mr. Bradley. Gurlach, through Mr. Bradley (as service provider), provides management services to the Company. The Company has entered into an agreement effective August 31, 2019 with Gurlach (“Gurlach Agreement”), pursuant to which Mr. Bradley, as service provider under the Gurlach Agreement, provides management consulting services to the Company in accordance with the terms of the Gurlach Agreement for an annual fee of \$240,000. The Gurlach Agreement also states that the Company shall also reimburse Gurlach for all reasonable expenses incurred by Mr. Bradley in the provision of services under the Gurlach Agreement. Gurlach is eligible to receive a cash bonus equal up to 50% of the total fees paid to Gurlach in the year at the discretion of, and as determined by, the Board.

Pursuant to the Gurlach Agreement, Gurlach is also entitled to the then annual fee as well as any unpaid cash bonuses in the event of termination without cause. In addition, all unvested stock options will immediately vest and become exercisable. If termination of the Gurlach Agreement is due to the death of Mr. Bradley, as service provider, Mr. Bradley’s estate shall be entitled to twenty-four months of base fee less any statutory deductions, and pay in lieu of bonuses in the amount of two times the average of the total bonuses received in the prior two years. Neither Gurlach nor Mr. Bradley are not subject to any non-competition restrictions but Gurlach and Mr. Bradley are subject to non-disclosure terms under the Gurlach Agreement.

**Michael Woodman** (professionally known as Jesse Dylan), Executive Chairman, Age 66

Mr. Dylan is the former CEO of the Company and is an award-winning broadcaster and best-selling author. Mr. Dylan has worked with numerous big media corporations, including Rogers, Corus Entertainment, Standard Broadcasting, CBS and SiriusXM. Mr. Dylan has won the ACTRA award for On-Air Personality of the Year and Best Radio Program Worldwide at the New York International Festival of Radio. Mr. Dylan is uniquely qualified to bridge traditional media with the fast-paced world of programmatic. In his role as former CEO of the Company, Mr. Dylan has developed an understanding of the accounting principles used to prepare the Company’s financial statements and the ability to assess the general application of such accounting principles, experience preparing, auditing, analyzing or evaluating comparable financial statements and experience as to the general application of relevant accounting principles, as well as an understanding of the internal controls and procedures necessary for financial reporting.

Mr. Dylan, in his capacity as the Executive Chairman of the Company, is an independent contractor, providing his services on a full-time basis through Jesse Dylan Consultancy (“JDC”), a private company wholly owned by Mr. Dylan. JDC, through Mr. Dylan (as service provider), provides management services to the Company.

The Company has entered into an agreement dated effective August 31, 2019 with JDC (the “JDC Agreement”), pursuant to which Mr. Dylan, as service provider under the JDC Agreement, provides executive management consulting services to the Company in accordance with the terms of the JDC Agreement for an annual fee of which is currently \$240,000. The JDC Agreement also states that the Company shall also reimburse JDC for all reasonable expenses incurred by Mr. Dylan in the provision of services under the JDC Agreement. JDC is eligible to receive a cash bonus equal up to 50% of the total fees paid to JDC in the year at the discretion of, and as determined by, the Board.

Pursuant to the JDC Agreement, JDC is entitled to the then annual fee as well as any unpaid cash bonuses in the event of termination without cause or in the case of a change of control (as defined in the JDC Agreement). In addition, all unvested stock options will immediately vest and become exercisable. If termination of the JDC Agreement is due to the death of Mr. Dylan, as service provider, his estate shall be entitled to twenty-

four months of base fee less any statutory deductions, and pay in lieu of bonuses in the amount of two times the average of the total bonuses received in the prior two years. Neither JDC nor Mr. Dylan are subject to any non-competition restrictions but Mr. Dylan and JDC are subject to non-disclosure terms under the JDC Agreement.

**Ying Xu, Chief Financial Officer, Age 46**

Ying Xu, CPA, CA is the partner and co-founder of Ethos CPA LLP. and brings a multifaceted accounting, finance, industry and assurance experience to her role in the Company. Ms. Xu's experience includes providing assurance and financial services to Canadian and US public and private companies with Chinese operations as well as a range of advisory services for Chinese companies listed on North American exchanges. Ms. Xu has also led corporate due diligence for both mergers and acquisitions and corporate reverse-takeover projects in a range of industries including aviation, energy, mining and the winery business.

Prior to joining the firm, Ms. Xu served as the Canadian CFO for a major international retail chain. She also held a position of Senior Assurance Manager with MNP LLP, a national accounting firm for many years. Ms. Xu began her career in accounting as an auditor with Ernst & Young in Vancouver where she articulated and earned her Chartered Accountant designation.

Ms. Xu, in her capacity as the CFO, and now former director, of the Company, is an independent contractor, providing her services on a part-time basis, pursuant to a services agreement between the Company and Ms. Xu (the "Xu Services Agreement"). The Xu Services Agreement may be terminated by either party upon 14 days' written notice. Ms. Xu is not subject to any non-competition or non-disclosure agreement.

**Eugene Valaitis, Director, Age 65**

Mr. Valaitis is a business, marketing and management consultant to international direct selling corporations. Mr. Valaitis is a multiple award-winning broadcaster and marketing expert. During his over 25 years in radio and television, Mr. Valaitis earned multiple ACTRA awards and recognition from the New York Radio Festival. Mr. Valaitis is a seasoned executive with over a decade of experience in VP level positions guiding the marketing and sales teams of multinational corporations in the U.S., Hong Kong, Mexico and Dubai.

Mr. Valaitis, in his capacity as a director of the Company, provides his services on a part-time basis, is not subject to the terms of a formal engagement agreement with the Company and is not subject to any non-competition or non-disclosure agreements.

**Graham Martin, Director, Age 62**

Mr. Martin is a world-renowned gambling entrepreneur most notably founding Bonne Terre Ltd. better known as Sky Bet. Sky Bet was sold to The Stars Group for approximately C\$5 Billion in 2018. Mr. Martin originated the first online offshore gaming laws in Alderney an island within the Bailiwick of Guernsey. Mr. Martin was most recently President of International Development at New Gioco Inc. ("New Gioco") which provides a wide range of gaming products in Italy. New Gioco listed on the Nasdaq in January 2020 at a valuation of approximately C\$54 million. Mr. Martin was also Chairman of Probability Games Corporation which completed an initial public offering on the London AIM Stock Exchange. Mr. Martin is currently an advisor for a number of other gambling companies and has a strong focus on Esports industry.

Mr. Martin, in his capacity as President and director of the Company, provides his services on a part-time basis, is not subject to the terms of a formal engagement agreement with the Company and is not subject to any non-competition or non-disclosure agreements.

#### 14. CAPITALIZATION

The following tables provide information about the Company's capitalization as of the date of this Listing Statement, each with reference to the Company's outstanding Common Shares:

Issued Capital	Number of Securities (non-diluted)	Number of Securities (fully-diluted)	% of Issued (non-diluted)	% of Issued (fully diluted)
<b>Public Float</b>				
Total outstanding (A) <sup>1</sup>	121,985,106	175,091,841	100%	100%
Held by Related Persons <sup>2</sup> (B)	(17,916,471) <sup>1</sup>	(26,101,280)	14.69%	14.91%
Total Public Float (A-B)	104,068,635	148,990,561	85.31%	85.09%
<b>Freely-Tradeable Float</b>				
Number of outstanding securities subject to resale restrictions (C)	(35,931,700)	(53,897,550)	29.46%	30.78%
Total Tradeable Float (A-C)	68,136,935	95,093,011	55.86%	54.32%

**Notes:**

- (1) Includes share issuances subject to hold period trading restrictions: 35,931,700 Common Shares have a hold period which expires on March 10, 2022.
- (2) Related Persons or employees of the Company, or persons or companies who beneficially own or control, directly or indirectly, more than a 5% voting position in the Company (or who would beneficially own or control, directly or indirectly, more than a 5% voting position in the Company upon exercise or conversion of other securities held). See below.

**Public Security-holders (Registered)**

<b>Size of Holding</b>	<b>Number of holders</b>	<b>Total number of Shares</b>
1 – 99 securities	1	1
100 – 499 securities	4	730
500 – 999 securities	6	3,691
1,000 – 1,999 securities	7	10,421
2,000 – 2,999 securities	2	4,981
3,000 – 3,999 securities	3	10,001
4,000 – 4,999 securities	0	0
5,000 or more securities	112	67,263,596
<b>Totals</b>	<b>138</b>	<b>67,293,421</b>

**Public Security-holders (Beneficial)**

<b>Size of Holding</b>	<b>Number of holders</b>	<b>Total number of Shares</b>
1 – 99 securities	59	2,122
100 – 499 securities	130	27,125
500 – 999 securities	66	41,857
1,000 – 1,999 securities	119	135,869
2,000 – 2,999 securities	56	130,943
3,000 – 3,999 securities	37	126,542
4,000 – 4,999 securities	19	81,247
5,000 or more securities	343	36,254,510
<b>Totals</b>	<b>829</b>	<b>36,800,215</b>

**Non-Public Security-holders (Registered)**

<b>Size of Holding</b>	<b>Number of holders</b>	<b>Total number of Shares</b>
1 – 99 securities		
100 – 499 securities		
500 – 999 securities		
1,000 – 1,999 securities		
2,000 – 2,999 securities		
3,000 – 3,999 securities		
4,000 – 4,999 securities		
5,000 or more securities	3	17,916,471
<b>Totals</b>	<b>3</b>	<b>17,916,471</b>

## 14.1 Convertible/Exchangeable Securities

The following table details securities convertible or exchangeable into Common Shares.

Description of Security (include conversion / exercise terms, including conversion / exercise price)	Number of convertible / exchangeable securities outstanding	Number of Common Shares upon conversion / exercise
Stock Options – Exercisable at \$2.50 Expire January 30, 2023	280,000	280,000
Stock Options – Exercisable at \$1.50 Expire December 30, 2023	110,000	110,000
Warrants – Exercisable at \$1.88 Expire January 26, 2023	120,500	120,500
Warrants – Exercisable at bb Expire December 18, 2023	291,462	291,462
Warrants – Exercisable at 3.66 Expire July 22, 2024	119,075	119,075
Warrants – Exercisable at \$1.94 Expire July 22, 2024	219,196	219,196
Warrants – Exercisable at \$.015 Expire July 29, 2022	250,000	250,000
Warrants – Exercisable at \$0.15 Expire July 30, 2022	3,997,931	3,997,931
Warrants – Exercisable at \$0.275 Expire August 12, 2022	500,000	500,000
Warrants – Exercisable at \$0.25 Expire March 16, 2023	21,935,509	21,935,509
Warrants – Exercisable at \$0.25 Expire March 19, 2023	3,855,600	3,855,600
Warrants – Exercisable at \$0.20 Expire November 9, 2023	17,965,850	17,965,850
Warrants – Exercisable at \$0.25 Expire July1, 2022	3,041,250	3,041,250
Warrants – Exercisable at \$0.20 Expire January 1, 2026	395,362	395,362
<b>TOTAL</b>	<b>53,081,735</b>	<b>53,081,735</b>

## 14.2 Other Listed Securities

The Company does not have any other listed securities reserved for issuance that are not included in section 14.1 or 14.2.

## 15. EXECUTIVE COMPENSATION

### *Oversight and Description of Director and Named Executive Officer Compensation*

The objectives, criteria and analysis of the compensation of the directors and the Named Executive Officers (as defined herein) of the Company will be determined by the Board as it deems appropriate. The ongoing compensation of the non-executive directors will be determined by the Board. Compensation may be comprised of cash, equity awards, or a combination of both. The Company will also reimburse expenses incurred by such persons for acting as directors of the Company.

No additional compensation will be paid to Company directors that also serve as Named Executive Officers. See the Company’s “*Statement of Executive Compensation*” attached as Appendix “E” to this Listing Statement.

The named executive officers of the Company consist of Michael Woodman, Executive Chairman; Christopher Bradley, the Chief Executive Officer, and Ying Xu, the Chief Financial Officer of the Company. (the “Named Executive Officers”).

### ***Option Based Awards***

The Company’s Plan allows for a rolling 10% of the issued and outstanding Common Shares for issuance upon the exercise of the stock options granted pursuant to the Plan. See “9. – Options to Purchase Securities” for a summary of the Plan.

### ***Employment Contracts***

Other than as described below, there are no compensatory plans, contracts or arrangements with any Named Executive Officer (including payments to be received from the Company or any subsidiary), which result or will result from the resignation, retirement or any other termination of employment of such Named Executive Officer or from a change of control of the Company or any subsidiary thereof or any change in such Named Executive Officer’s responsibilities, where the Named Executive Officer is entitled to payment or other benefits.

Gurlach is a private company partly-owned by Christopher Bradley, CEO. Gurlach, through Mr. Bradley (as service provider), provides management services to the Company. The Company has entered into the Gurlach Agreement pursuant to which Mr. Bradley, as service provider under the Gurlach Agreement, provides management consulting services to the Company in accordance with the terms of the Gurlach Agreement annual fee of which is currently \$240,000. The Gurlach Agreement also states that the Company shall also reimburse Gurlach for all reasonable expenses incurred by Mr. Bradley in the provision of services under the Gurlach Agreement. Gurlach is eligible to receive a cash bonus equal up to 50% of the total fees paid to Gurlach in the year at the discretion of, and as determined by, the Board.

Pursuant to the Gurlach Agreement, Gurlach is also entitled to then annual fee as well as any unpaid cash bonuses in the event of termination without cause. In addition, all unvested stock options will immediately vest and become exercisable. If termination of the Gurlach Agreement is due to the death of Mr. Bradley, as service provider, Mr. Bradley’s estate shall be entitled to twenty-four months of base fee less any statutory deductions, and pay in lieu of bonuses in the amount of two times the average of the total bonuses received in the prior two years. See “*Appendix E – Statement of Executive Compensation*” for further details.

Mr. Dylan, in his capacity as the Executive Chairman of the Company, is an independent contractor, providing his services on a full-time basis through JDC, a private company wholly owned by Mr. Dylan. JDC, through Mr. Dylan (as service provider), provides management services to the Company.

JDC is a private firm wholly-owned by Michael Woodman professionally known as Jesse Dylan, Executive Chairman. JDC, through Mr. Dylan (as service provider), provides management services to the Company. The Company has entered into the JDC Agreement pursuant to which Mr. Dylan, as service provider under the JDC Agreement, provides executive management consulting services to the Company in accordance with the terms of the JDC Agreement for an annual fee of which is currently \$240,000. The JDC Agreement also states that the Company shall also reimburse JDC for all reasonable expenses incurred by Mr. Dylan in the provision of services under the JDC Agreement. JDC is eligible to receive a cash bonus equal up to 50% of the total fees paid to JDC in the year at the discretion of, and as determined by, the Board.

Pursuant to the JDC Agreement, JDC is entitled to the then annual fee as well as any unpaid cash bonuses in the event of termination without cause or in the case of a change of control (as defined in the JDC Agreement). In addition, all unvested stock options will immediately vest and become exercisable. If termination of the JDC Agreement is due to the death of Mr. Dylan, as service provider, his estate shall be entitled to twenty- four months of base fee less any statutory deductions, and pay in lieu of bonuses in the

amount of two times the average of the total bonuses received in the prior two years. See “*Appendix E – Statement of Executive Compensation*” for further details.

Ying Xu, Chief Financial Officer of the Company is engaged pursuant to the Xu Services Agreement under which Ms. Xu is paid a monthly fee of \$6,000. The Xu Services Agreement may be terminated by either party upon 14 days’ written notice.

#### ***Pension Plan Benefits for Directors***

The Company is not expected to, and has no plan to, have a pension plan, defined benefit plan, defined contribution plan or deferred compensation plan that provides for payments or benefits to the directors, other than Named Executive Officers, at, following, or in connection with retirement.

### **16. INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS**

Other than as disclosed herein, no director, executive officer or senior officer the Company, or any associates of such persons, is indebted to the Company and no indebtedness of such persons is the subject of a guarantee, support agreement, letter of credit or other similar arrangement provided by the Company.

### **17. RISK FACTORS**

An investment in the Company is speculative and involves a high degree of risk due to the nature of the Company’s business and the present stage of development of its products and services. The following risk factors, as well as risks not currently known to the Company, could materially adversely affect the Company’s future business, operations and financial condition and could cause them to differ materially from the estimates described in forward-looking statements relating to the Company. Investors should carefully consider the following risk factors along with the other matters set out or incorporated by reference in this Listing Statement.

#### **Risks related to the Company’s Business**

##### ***Limited operating history and uncertainty of future revenues***

The Company has a limited operating history and trading record, and it is, therefore, difficult to evaluate the Company’s business and future prospects. The Company is at an early stage of development with operating losses expected to continue for the foreseeable future. In particular, the Company has not commenced full operations at its Bitcoin mining facility and has no previous operating history. The future success of the Company is dependent on the Company’s directors’ ability to implement its strategy. While the directors are optimistic about the Company’s prospects, there is no certainty that anticipated outcomes and sustainable revenue streams will be achieved.

The Company faces risks frequently encountered by developing companies. In particular, its future growth and prospects will depend on its ability to manage growth and to continue to expand and improve operational, financial and management information and quality control systems on a timely basis, while at the same time maintaining effective cost controls. Any failure to expand and improve operational, financial and management information and quality control systems in line with the Company’s growth could have a material adverse effect on the business, financial condition and results of operations.

##### ***Ability to Protect Proprietary Offering***

Any failure to protect the Company’s proprietary offerings could harm its business and competitive position. There can be no assurance that any steps the Company has taken or intends to take will be adequate to defend and prevent misappropriation of technology, including the possibility of reverse engineering and the possibility that potential competitors will independently develop technologies that are designed around

and are substantially equivalent or superior to the Company's technology. As at the date hereof, the Company does not have patent protection on its technology or registered any trademarks but instead may, as necessary, rely on a combination of trade secret, copyright law, nondisclosure agreements, passing-off laws and other common law intellectual property protections in the U.S. and Canada. In addition, the Company uses contracts, confidentiality procedures, non-disclosure agreements, employee disclosure and invention assignment agreements, other contractual rights and technical measures to protect its intellectual property.

The Company has generally entered into confidentiality agreements with and obtains assignments of intellectual property and waivers of moral rights from its employees and contractors and has worked to limit access to and distribution of its technology, documentation and other proprietary information. However, the steps taken may not be adequate to deter misappropriation or independent third party development of the Company's technology. The laws of some foreign countries do not protect proprietary technology rights to the same extent as do the laws of Canada and the U.S. If the Company resorts to legal proceedings to enforce its intellectual property rights, the proceedings could be burdensome and expensive and could involve a high degree of risk to the Company's proprietary rights if it is unsuccessful in such proceedings.

Moreover, the Company's financial resources may not be adequate to enforce or defend its rights in its technology. Additionally, any patents that the Company may apply for or obtain in the future may not be broad enough to protect all of the technology important to its business, and its ownership of patents would not in itself prevent others from securing patents that may prevent the Company from engaging in actions necessary to its business, products, or services.

***Dependence on key executives, personnel and contractors***

The loss of any member of the Company's management team, and in particular, its co-founders, could have a material adverse effect on its business and results of operations. In addition, an inability to hire, or the increased costs of new personnel, including members of executive management, could have a material adverse effect on the Company's business and operating results.

At present and for the near future, the Company will depend upon a relatively small number of employees and contractors to develop, market, sell and support its Marketing Platform, Podcast and Bitcoin mining services. The expansion of technology, integration of its Marketing Platform, development of its Podcast and the implementation and expansion of its Bitcoin mining services will require the Company to find, hire, and retain additional capable employees or subcontractors who can understand, explain, market, and sell its technology. There is intense competition for capable personnel in all of these areas, and the Company may not be successful in attracting, training, integrating, motivating, or retaining new personnel, vendors, or subcontractors for these required functions. New employees often require significant training and, in many cases, take significant time before they achieve full productivity. As a result, the Company may incur significant costs to attract and retain employees, including significant expenditures related to salaries and benefits and compensation expenses related to equity awards, and may lose new employees to its competitors or other companies before it realizes the benefit of its investment in recruiting and training them.

In addition, as the Company moves into new geographies, it will need to attract and recruit skilled employees in those areas. The Company has no experience with recruiting in geographies outside of Canada and the U.S., and may face additional challenges in attracting, integrating and retaining international employees.

### ***Retaining and Attracting Customers***

To sustain or increase the Company's revenue, the Company must add new clients and encourage any existing clients to purchase additional offerings. As the digital industry matures and as competitors introduce lower cost or differentiated products or services that compete with, or are perceived to compete with, the Company's products or services, its ability to complete sales with new and existing advertisers based on the Company's current offerings, pricing, technology platform and functionality could be impaired. If the Company fails to retain or cultivate the spending of newer, lower-spending clients, it will be difficult for it to sustain and grow its revenue. Even with long-time clients, the Company may reach a point of saturation at which it cannot continue to grow revenue from those clients because of internal limits that they may place on the allocation of their budgets to a particular provider or for other reasons not known to management.

### ***Infringement of Intellectual Property Rights***

If the Company's proprietary operations violates or is alleged to violate third party proprietary rights, the Company may be required to reengineer its technology or seek to obtain licenses from third parties to continue offering its technology without substantial reengineering. Any such efforts may not be successful or if successful could require payments that may have a material adverse effect on profitability and financial condition. Any litigation involving infringement claims would be expensive and time-consuming, and an adverse outcome may result in payment of damages or injunctive relief that could materially and adversely affect the Company's business.

### ***Use of Open Source Software Components***

The Company's digital operations, including its computational infrastructure, relies on software licensed to it by third party authors under "open source" licenses. The use of open source software may entail greater risks than the use of third-party commercial software, as open source licensors generally do not provide warranties or other contractual protections regarding infringement claims or the quality of the code. Some open source licenses contain requirements that the Company make available source code for modifications or derivative works the Company creates based upon the type of open source software the Company uses. If the Company combines its proprietary software with open source software in a certain manner, the Company could, under certain open source licenses, be required to release the source code of its proprietary software to the public. This would allow the Company's competitors to create similar solutions with lower development effort and time and ultimately put the Company at a competitive disadvantage.

Although the Company monitors its use of open source software to avoid subjecting its products to conditions it does not intend, the terms of many open source licenses have not been interpreted by Canadian courts, and there is a risk that these licenses could be construed in a way that could impose unanticipated conditions or restrictions on the Company's ability to commercialize its services. Moreover, the Company cannot guarantee that its processes for controlling its use of open source software will be effective. If the Company is held to have breached the terms of an open source software license, it could be required to seek licenses from third parties to continue operating on terms that are not economically feasible, any of which could adversely affect the Company's business, operating results and financial condition.

### ***Failure to Properly Manage Growth***

Growth in the Company's business may strain the Company's management, financial, and other resources. The Company relies heavily on information technology, or IT, systems to manage critical functions such as advertising campaign management and operations, data storage and retrieval, revenue recognition, budgeting, forecasting and financial reporting. To manage any future growth effectively, the Company must expand its sales, marketing, technology and operational staff, invest in research and development of its Marketing Platform and/or new offerings, enhance its financial and accounting systems and controls,

integrate new personnel or contractors, and successfully manage expanded operations. As the Company grows, it will incur additional expenses, and its growth may place a strain on resources, infrastructure and ability to maintain the quality of its offering. Accordingly, the Company may not be able to effectively manage and coordinate growth so as to achieve or maximize future profitability.

***Effectiveness and efficiency of advertising and promotional expenditures, brand maintenance and promotion***

The Company future growth and profitability will depend on the effectiveness and efficiency of advertising and promotional expenditures, including the Company's ability to (i) create awareness of the Company's technology and services, including Podkast.com, (ii) determine the appropriate creative message and media mix for future advertising expenditures, and (iii) effectively manage advertising and promotional costs in order to maintain acceptable operating margins. There can be no assurance that advertising and promotional expenditures will result in revenues in the future or will generate awareness of the Company's technologies or services. In addition, no assurance can be given that the Company will be able to manage its advertising and promotional expenditures on a cost-effective basis.

The Company believes that maintaining and promoting its brands is critical to expanding its customer base. Maintaining and promoting existing brands depend largely on the Company's ability to provide useful, reliable and innovative services, which The Company may not do successfully. The Company may introduce new features, products, services or terms of service that customers do not like, which may negatively affect the Company's brands and reputation. Maintaining and enhancing The Company's brands may require The Company to make substantial investments, and these investments may not achieve the desired goals. If the Company fails to successfully promote and maintain its brands or if the Company incurs excessive expenses in this effort, the Company's business and operating results could be adversely affected.

***Reliance on development and maintenance of the internet infrastructure***

The success of the Company's services will depend largely on the development and maintenance of the Internet infrastructure. This includes the maintenance of a reliable network backbone with the necessary speed, data capacity and security, as well as timely development of complementary products, for providing reliable Internet access and services. The Internet has experienced, and is likely to continue to experience, significant growth in the numbers of users and amount of traffic. The Internet infrastructure may be unable to support such demands. In addition, increasing numbers of users, increasing bandwidth requirements, or problems caused by "viruses", "worms", and similar programs may harm the performance of the Internet. The backbone computers of the Internet have been the targets of such programs. The Internet has experienced a variety of outages and other delays as a result of damage to portions of its infrastructure, and it could face outages and delays in the future. These outages and delays could reduce the level of Internet usage generally as well as the level of usage of company services and reduce the Company's revenue.

***Litigation risks***

Legal proceedings may arise from time to time in the course of the Company's business. The directors cannot preclude that litigation may not be brought against the Company in the future from time to time or that it may not be subject to any other form of litigation. The Company may find it difficult, impossible or very costly to enforce the rights it may have under agreements it may enter into. Please see "19. *Legal Proceedings and Regulatory Actions*" for the current legal proceedings involving the Company.

***Insurance and uninsured risks***

Although the Company maintains insurance to protect against certain risks in such amounts as it considers to be reasonable, its insurance will not cover all the potential risks associated with its operations and

insurance coverage may not continue to be available or may not be adequate to cover any resulting liability. It is not always possible to obtain insurance against all such risks and the Company may decide not to insure against certain risks because of high premiums or other reasons.

### ***Reliance on Third Parties***

The Company anticipates that it will continue to depend on various third-party relationships in order to grow its business. The Company continues to pursue additional relationships with third parties, such as technology and content providers, real-time advertising exchanges, market research companies, co-location facilities and other strategic partners. Identifying, negotiating and documenting relationships with third parties requires significant time and resources as does integrating third party data and services. The Company's agreements with channel partners and providers of technology, computer hardware, co-location facilities, content and consulting services and real-time advertising exchanges are typically non-exclusive, in that they do not prohibit these third parties from working with the Company's competitors or from offering competing services. These third parties can generally terminate their arrangements with the Company at any time. The Company's competitors may be effective in providing incentives to third parties to favour their products or services or to prevent or reduce purchases of the Company's offerings.

### ***In certain circumstances, the Company's reputation could be damaged***

Damage to the Company's reputation can be the result of the actual or perceived occurrence of any number of events, and could include any negative publicity, whether true or not. The increased usage of social media and other web-based tools used to generate, publish and discuss user-generated content and to connect with other users has made it increasingly easier for individuals and groups to communicate and share opinions and views regarding the Company and its activities, whether true or not. Although the Company believes that it operates in a manner that is respectful to all stakeholders and that it takes care in protecting its image and reputation, the Company does not ultimately have direct control over how it is perceived by others. Reputation loss may result in decreased investor confidence, increased challenges in developing and maintaining community relations and an impediment to the Company's overall ability to advance its projects, thereby having a material adverse impact on financial performance, financial condition, cash flows and growth prospects.

### ***Conflicts of Interest***

Certain of the officers and directors of the Company are also directors, officers or shareholders of other companies. Such associations may give rise to conflicts of interest from time to time. The directors of the Company will be required by law to act honestly and in good faith with a view to the best interests of the Company and to disclose any interest which they may have in any project or opportunity of the Company. If a conflict arises at a meeting of the Board, any director in a conflict will disclose his interest and abstain from voting on such matter. In determining whether the Company will participate in any project or opportunity, the director will primarily consider the degree of risk to which the Company may be exposed and its financial position at that time.

### **Industry Risks**

#### ***Competition***

The existing and anticipated markets for the Company's podcasts and technological offerings are highly competitive. Barriers to enter the market are low and additional companies may enter the market with competing offerings as the size and visibility of the market opportunity continues to increase. Existing industry participants may also develop or improve their own offerings to achieve cost efficiencies and deliver additional value. In addition, the Company's customers could develop their own solutions. Many of the Company's competitors have longer operating histories, greater name recognition, substantially greater

financial, technical, marketing, management, service, support, and other resources than does the Company. They may be able to respond more quickly than the Company can to new or changing opportunities, technologies, standards, or customer requirements.

The Company also competes with services offered through large online portals that have significant brand recognition. These large portals have substantial proprietary digital inventory that may provide them with competitive advantages, including far greater access to internet user data, and the ability to significantly influence pricing. New products or technologies will likely increase competitive pressures and competition could result in pricing pressures, reduced margins, or the failure of the Company's offerings to achieve or maintain acceptance in existing or anticipated markets. The development of competing offerings or technologies by market participants or the emergence of new industry or government standards may adversely affect the Company's competitive position.

As a result of these and other factors, the Company may be unable to compete effectively with current or future competitors. Such inability would likely have a material adverse effect on the Company's business, financial condition and results of operations.

### ***Legislation and Regulation***

Government regulation may increase the costs of doing business online. The Canadian and certain foreign governments have enacted or are considering legislation related to online activities and management of the Company expects to see an increase in legislation and regulation related to advertising online, the use of geolocation data to inform advertising, the collection and use of anonymous internet user data and unique device identifiers, such as internet protocol (or IP) address or mobile unique device identifiers, and other data protection and privacy regulation. Such legislation could affect the costs of doing business online, and may adversely affect the demand for the Company's offerings or otherwise harm its business, results of operations and financial condition. For example, a wide variety of provincial, state, national and international laws and regulations apply to the collection, use, retention, protection, disclosure, transfer and other processing of personal information.

The *Personal Information Protection and Electronic Documents Act* and substantially similar provincial privacy laws in Canada provide that IP addresses are personal information. Currently, the Company collects and stores IP addresses. While the Company takes measures to protect the security of information that it collects, uses and discloses in the operation of its business, if there is a data breach, there is a potential for claims for damages by consumers whose personal information has been disclosed without authorization. Evolving and changing definitions of personal information, within the Canada, the U.S. and elsewhere, especially relating to classification of machine or device identifiers, location data and other information, have in the past, and may cause the Company to, in the future, change business practices, or limit or inhibit the Company's ability to operate or expand its business. Data protection and privacy-related laws and regulations are evolving and may result in ever-increasing regulatory and public scrutiny and escalating levels of enforcement and sanctions. While the Company takes measures to protect the security of information that it collects, uses and discloses in the operation of its business, and to offer certain privacy protections with respect to such information, such measures may not always be effective.

The Company's failure to comply with applicable laws and regulations, or to protect personal information, could result in enforcement action against the Company, including fines, imprisonment of its officers and public censure, claims for damages by consumers and other affected individuals, damage to the company's reputation and loss of goodwill, any of which could have a material adverse impact on operations, financial performance and business. Even the perception of privacy concerns, whether or not valid, may harm the Company's reputation and inhibit adoption of its offerings by current and future advertisers and advertising agencies.

Changes in or more aggressive enforcement of laws and regulations could adversely impact the Company's business. Failure or delays in obtaining necessary approvals could have a materially adverse effect on the Company's financial condition and results of operations. Furthermore, changes in government, regulations and policies and practices could have an adverse impact on the Company's future cash flows, earnings, results of operations and financial condition.

Changes in applicable laws, regulations or taxation arrangements, including those relating to blockchain technologies and crypto assets, which may occur at any time, may materially and adversely affect the Company's business strategy in connection with its Bitcoin mining operations.

### ***Obsolescence***

The Company's business is characterized by rapid technological change, frequent new product and service introductions and enhancements, uncertain product life cycles, changes in customer requirements, and evolving industry standards. The introduction of new products embodying new technologies, the emergence of new industry standards, or improvements to existing technologies could render the Company's Marketing Platform obsolete or relatively less competitive. The Company's future success will depend upon its ability to continue to integrate its Marketing Platform, development of Podcast, and deployment and expansion its bitcoin mining operations. The Company may experience delays in releasing new offerings or enhancements in the future. Material delays in introducing new offerings or enhancements may cause customers to forego purchases of the Company's offering to purchase offerings of competitors instead.

### ***Bitcoin Mining Risks***

#### *Entry into crypto asset development business*

The crypto asset business is highly competitive, and is populated with many companies, large and small, with the capital and expertise to evaluate, purchase and exploit new and innovative opportunities. Even with capital and experience, industry risks are significant. Regulatory compliance is an increasingly complex and costly obstacle to many new projects, and even if compliance is obtained, it may be sufficiently restrictive to stifle innovation of start-up opportunities with distributed ledger technology. The Company may not be able to finance its potential growth as demand on human resources increases. There is no assurance that its entry into this business activity will be successful.

#### *Digital Asset Pricing Risk*

The pricing of Bitcoin and digital assets is affected by numerous factors including international supply and demand, interest rates, inflation or deflation, and global political and economic conditions. The profitability of the Company will be directly related to the current and future pricing of Bitcoin and digital assets in general. In particular, a decline in the market price of Bitcoin or the failure of the public to value its offerings produced could have a negative impact on the Company's future operations and financial results. In addition, a lack of market liquidity could limit the Company's ability to sell Bitcoin on a timely basis and at acceptable pricing levels.

#### *Risk of Security Breaches*

Breaches in network security, computer malfeasance and hacking are continuing concerns in the Bitcoin exchange markets and in connection with digital assets. Typically, security breaches result in unauthorized access, from internal or external sources, to information, systems and control, to cause intentional damage and disruption of data transactions, hardware and related technologies which could result in unquantifiable loss to the Company's business operations and loss of digital assets.

### *Technology Security*

Constantly changing technology used in the Bitcoin mining networks continually introduces opportunities for malicious actors to breach security protocols and potentially damage, steal or control Company assets.

### *Bitcoin Hard-Fork Risk*

A Bitcoin hard fork refers to a change to the underlying protocol of Bitcoin's blockchain, which may result in two branches, one that follows the previous protocol and one that follows the new version. Various hard forks of Bitcoin exist, such as Bitcoin Cash and Bitcoin Gold. The Company cannot predict what effect any future hard fork(s) may have on Bitcoin's price.

### *Bitcoin Halving Risk*

Bitcoin halving, which occurs every four years, is an event that triggers a 50% reduction in the Bitcoin revenue earned by the Bitcoin miners for every transaction verified by the miner. The reward, currently 6.25 Bitcoin per block, will halve again in 2024. Each halving event has historically resulted in a reduction in network difficulty rates that have corresponded to the reduction in the reward. This, however, cannot be assured or even forecast, and as such, represents a risk to the profitability of Bitcoin mining and the Company's ability to continue as a going concern.

### *Bitcoin Pricing Volatility Risk*

The wide fluctuation of Bitcoin pricing creates a risk to the earnings capability and Bitcoin asset valuations that could be material to the results of operations and financial position of the Company.

### *Bitcoin and Digital Asset Market Adoption*

Currently, there is relatively small use of Bitcoin and adoption of digital assets in the retail and commercial marketplace in comparison to the relatively larger use by speculators and investors. This uneven growth will contribute to volatility in pricing and could adversely affect an investment in the Company's shares. Further, if fees increase for recording transactions on the Bitcoin blockchain, demand for Bitcoin may be reduced and contribute to slowing growth of the Bitcoin network to retail and commercial enterprises resulting in market limitations and associated Bitcoin demand and valuation challenges.

### *Continuity of Power Supply*

Bitcoin mining consumes large amounts of electrical power and as such, the Company is dependent on robust and continual supply of power at rates that make Bitcoin mining operations efficient and profitable. Disruption in the power supply will have immediate financial consequences to the Company, and if prolonged, result in material losses in Bitcoin earnings, and additional expenses that may be incurred to replace or rectify the power supply.

### *Bitcoin Miner Obsolescence and Replacement*

Technical advances in the efficiency of Bitcoin miners are being made on a continual basis and periodic introductions of new advanced miners can quickly obsolete the Company's existing miners in terms of efficiency and performance, relative to other industry Bitcoin miners. This could result in a reduction in Bitcoin rewards earned and ultimate profitability. Replacement of obsolete miners, or replacement of defective machines, cannot be assured due to competitive market conditions and uncertain pricing.

### *Debt Facilities and Collateral*

In the expansion of the Company's Bitcoin mining business, it is contemplating debt financing from one or more sources of funding. Were the Company to default on its payment obligations under the terms of these facilities, the Company could lose possession of its Bitcoin miners and related infrastructure, rendering significant damage to the Company ability to carry on operations.

### *Regulatory Risks*

The regulatory and legal regimes governing blockchain technologies, crypto assets and decentralized finance protocols across the globe are uncertain and evolving, and new regulations, protocols or policies, including a change of laws, potential bans or restrictions on trading of crypto assets, may materially and adversely affect the Company and its ability to generate revenue through Bitcoin.

Governments may act in the future that prohibit or restrict the right to acquire, own, hold, sell, use, or trade digital currencies or exchange digital currencies for fiat currency. Such restrictions, while impossible to predict, could result in the Company liquidating its digital currencies inventory at unfavorable prices which may have a material adverse effect on the Company. The Company has liquidated a portion of coins, partially to mitigate against the aforementioned risk.

### *Volatility underlying digital currency and assets*

The Company is at risk due to the volatility/momentum pricing of any underlying digital currency mined by the Company and held in inventory – wide fluctuations in price, speculation, negative media coverage (highlighting for example, regulatory actions and lawsuits against industry participants) and downward pricing may adversely affect investor confidence, and ultimately, the value of the Company's digital currency inventory which may have a material adverse effect on the Company, including an adverse effect on the Company's profitability from current operations. The Company is also at risk due to the volatility of network hashrates (and lag between network hashrate and underlying cryptocurrency pricing), which may have an adverse effect on the Company's costs of mining. The Company is also at risk due to volatility in energy (electricity) pricing, a key factor in the Company's profitability of its mining operations, which is subject to, among other things, government regulation and natural occurrences which affect pricing.

### *Crypto asset transactions are irreversible and may result in significant losses*

Crypto asset transactions are irreversible, and any assets that are stolen or incorrectly transferred between parties may be irretrievable. Once a transaction has been validated by nodes on the network and recorded on the blockchain, there is no reasonable method by which to retrieve those assets without the direct cooperation of the entity receiving the asset. In the event of theft, there will be no recourse available to restore ownership of stolen assets. An incorrectly placed crypto asset transaction cannot be reversed, which will result in the permanent loss of crypto assets.

### *Loss of value of digital currency*

The Company intends to hold its digital currencies in cold storage solutions not connected to the internet. The Company may not be able to liquidate its digital currency inventory at economic values, or at all. Due to the infancy of the cryptocurrency industry, the Company may have restricted access to services available to more mainstream businesses (for example, banking services). The general acceptance and use of digital currencies may never gain widespread or significant acceptance, which may materially adversely affect the value of the Company's digital currency inventory and long-term prospects of current operations.

## **Risks Related to the Company's Common Shares**

### ***Market for Company's Common Shares***

Technology stocks have historically experienced high levels of volatility and the Company cannot predict the prices at which the Common Shares will trade. Fluctuations in the market price of the Common Shares could cause an investor to lose all or part of its investment in Common Shares. Factors that could cause fluctuations in the trading price of the Common Shares include (i) announcements of new offerings, products, services or technologies, commercial relationships, acquisitions or other events by the Company or its competitors; (ii) price and volume fluctuations in the overall stock market from time to time; (iii) significant volatility in the market price and trading volume of technology companies in general and of companies in the digital advertising industry in particular; (iv) fluctuations in the trading volume of the Common Shares or the size of the Company's public float; (v) actual or anticipated changes or fluctuations in the Company's results of operations; (vi) whether the Company's results of operations meet the expectations of securities analysts or investors; (vii) actual or anticipated changes in the expectations of investors or securities analysts; (viii) litigation involving the Company, its industry, or both; (ix) regulatory developments in Canada, the U.S., and foreign countries; (x) general economic conditions and trends; (xi) major catastrophic events; (xii) escrow releases or sales of large blocks of the Common Shares; (xiii) departures of key employees or members of management; or (xiv) an adverse impact on the Company from any of the other risks cited herein.

### ***No history of dividends***

The Company has not paid dividends on its Common Shares since incorporation. The Company intends to continue to retain earnings and other cash resources for its business. Any future determination to pay dividends will be at the discretion of the Board and will depend upon the capital requirements of the Company, results of operations and such other factors as the Board considers relevant.

### ***Analyst Coverage***

The trading market for the Common Shares will, to some extent, depend on the research and reports that securities or industry analysts publish about the Company or its business. The Company does not have any control over these analysts. If one or more of the analysts who covers the Company should downgrade the Common Shares or change their opinion of the Company's business prospects, the Company's share price would likely decline. If one or more of these analysts ceases coverage of the Company or fails to regularly publish reports on the Company, the Company could lose visibility in the financial markets, which could cause the Company's share price or trading volume to decline.

## **Financial and Accounting Risks**

### ***Additional Financing***

There can be no certainty that the Company's financial resources and revenue from sales will be sufficient for its future needs. The Company may need to incur significant expenses for growth, operations, research and development, as well as sales and marketing of its Marketing Platform, Podcast and bitcoin mining operations. In addition, other unforeseen costs could also require additional capital. The ability of the Company to arrange such financing in the future will depend in part upon the prevailing capital market conditions as well as the business performance of the Company. It may be difficult or impossible for the Company to obtain debt financing or equity financing on commercially acceptable terms. This may be further complicated by the limited market liquidity for shares of smaller companies such as the Company, restricting access to some institutional investors. There is a risk that interest rates will increase given the current historical low level of interest rates. An increase in interest rates could result in a significant increase in the amount that the Company pays to service future debt incurred by the Company and affect the

Company's ability to fund ongoing operations. If additional financing is raised by the issuance of Common Shares or other securities convertible into Common Shares, control of the Company may change and shareholders of the Company may suffer dilution. If adequate funds are not available, or not available on acceptable terms, the Company may not be able to take advantage of opportunities, or otherwise respond to competitive pressures and continue operations. Any debt financing that is secured in the future could involve restrictive covenants relating to the Company's future capital raising activities and other financial and operational matters, including the ability to pay dividends. This may make it more difficult for the Company to obtain additional capital and to pursue business opportunities, including potential acquisitions.

### ***Liquidity risk***

Liquidity risk is the risk that the Company will encounter difficulty in satisfying financial obligations as they become due. The Company manages its liquidity risk on an ongoing basis in accordance with policies and procedures in place. Cash flow projections are completed and reviewed on a regular basis to ensure the Company has sufficient cash flows to meet its financial obligations. The Company is exposed to liquidity risk in respect of its accounts payable, accrued liabilities and debt obligations.

### ***Tax fluctuations***

The Company also faces risk relating to the impact of the timing and exchange rate fluctuations resulting from the remittance and receipt back of value added taxes where due, as well as risks related to the imposition and quantum of value added taxes in jurisdictions where the Company operates. Due to the newness of the industry, there exists the possibility that the tax treatment of digital currencies becomes less favourable, which could have a material adverse effect on the Company.

### ***Estimates or Judgments Relating to Critical Accounting Policies***

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The Company bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances, as provided in the Company's MD&A, the results of which form the basis for making judgments about the carrying values of assets, liabilities, equity, revenue and expenses that are not readily apparent from other sources. The Company's operating results may be adversely affected if the assumptions change or if actual circumstances differ from those in the assumptions, which could cause the Company's operating results to fall below the expectations of securities analysts and investors, resulting in a decline in the price of the Common Shares. Significant assumptions and estimates used in preparing the financial statements include those related to the credit quality of accounts receivable, income tax credits receivable, share-based payments, impairment tests for non-financial assets, as well as revenue and cost recognition.

### ***Internal Controls over Financial Reporting***

As a result of the Company's limited administrative staffing levels, internal controls which rely on segregation of duties in many cases are not possible. The Company does not have the resources, size and scale to warrant the hiring of additional staff to address this potential weakness at this time. To help mitigate the impact of this, the Company is highly reliant on the performance of compensating procedures and senior management's review and approval.

As a venture issuer, the Company is not required to certify the design and evaluation of its disclosure controls and procedure ("DC&P") and internal controls over financial reporting ("ICFR"), and as such the Company has not completed such an evaluation. Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost effective basis DC&P and ICFR, as defined in National Instrument 52-109 – *Certification of Disclosure In Issuers' Annual and*

*Interim Filings*, may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

## **Risk Relating Generally to All Businesses**

### ***Global Pandemic (COVID-19)***

In March 2020, the World Health Organization declared coronavirus COVID-19 (“COVID-19”) a global pandemic. This contagious disease outbreak, which has continued to spread, and any related adverse public health developments, has adversely affected workforces, economies and financial markets globally, leading to an economic downturn. The extent and duration of the COVID-19 pandemic, the reactions of governments, private sector participants and the public to the pandemic and the associated disruption to business and commerce generally, and the extent to which these will continue to affect the Company’s business, financial condition and results of operation in particular will all depend on future developments which are highly uncertain and many of which are outside the control of the Company and cannot be predicted with confidence. Such developments include the ultimate geographic spread, intensity and duration of the pandemic (including the possibility of additional waves), potential mutations of the COVID-19 virus, the ability of governments to administer COVID-19 vaccines to the public in a timely manner, new information which may emerge concerning the severity of COVID-19, the effectiveness and intensity of measures to contain COVID-19 or address its impact (including any potential increase in the duration or intensity of restrictions on public gatherings, restrictions on the operation of non-essential businesses), short and longer-term changes to travel patterns or travel restrictions imposed by governments and the other economic impacts of the pandemic and the reactions to it.

Given the uncertainties, the Company cannot predict the extent or duration of the COVID-19 pandemic and the reactions to it, including the possibility that it may result in a prolonged global recession and may also have the effect of exacerbating the potential impact of the other risks disclosed in this Risk Factors section. The Company cautions that current global uncertainty with respect to the spread of COVID-19 and its effect on the broader global economy may have a significant negative effect on the Company. While the precise impact of COVID-19 on the Company’s business and operations remain unknown, the rapid spread of COVID-19 could have a material adverse effect on global economic activity, and can result in volatility and disruption to global supply chains, operations, mobility of people and the financial markets, all of which may have a material adverse impact on the Company’s business, financial condition and operations.

The Company is adopting the advice of public health authorities and adhering to government regulations with respect to COVID-19 in the jurisdictions in which it operates. The following measures have been instituted across the Company to prevent the potential spread of the virus: (i) indefinite closure of its corporate offices in Vancouver; (ii) employees are working remotely; (iii) social distancing practices have been implemented for any and all in-person meetings, with meeting participation via teleconferencing strongly encouraged; (iv) elimination of all non-essential business travel; (v) required 14-day quarantine for any employees returning from out of country travel.

### ***Catastrophic Events***

The Company’s maintains servers at co-location facilities in Canada that it uses to deliver its podcasts and will use in its Bitcoin mining operations. Any of its existing and future facilities may be harmed or rendered inoperable by attack or security intrusion by a computer hacker, natural or man-made disasters, including earthquakes, tornadoes, hurricanes, wildfires, floods, nuclear disasters, war, acts of terrorism or other criminal activities, infectious disease outbreaks and power outages, any of which may render it difficult or impossible for the Company to operate its business for some period of time. Any disruptions in the Company’s operations could negatively impact its business and results of operations and harm its reputation. In addition, the Company does not carry sufficient business interruption insurance to

compensate for the losses that may occur. Any such losses or damages could have a material adverse effect on the Company's business, financial condition and results of operations.

### ***Economic, Political and Market Conditions***

The Company's business depends on the overall demand for its products and on the economic health of its customers, and the global economy as a whole. Economic downturns or instability in political or market conditions may cause current or new customers and consumers to reduce their spending budgets. Adverse economic conditions and general uncertainty about continued economic recovery are likely to affect the Company's business prospects. This uncertainty may cause general business conditions in Canada and the U.S. and elsewhere to deteriorate or become volatile, which could cause advertisers to delay, decrease or cancel purchases of the Company's offerings, and expose the Company to increased credit risk on orders, which, in turn, could negatively impact its business, financial condition and results of operations. In addition, continued geopolitical turmoil in many parts of the world have and may continue to put pressure on global economic conditions, which could lead to reduced spending in all areas.

## **17.1 PROMOTERS**

Mr. Jesse Dylan, Executive Chairman of the Company may be considered to be a promoter of the Company, as that term is defined in the *Securities Act* (British Columbia). Information about Mr. Dylan is disclosed elsewhere in this Listing Statement in connection with his role as a director of the Company. See "*Directors and Officers*" and "*Executive Compensation*" for details.

Mr. Dylan (i) holds directly and/or indirectly an aggregate of 3,311,000 Common Shares (representing 2.71%) of the Company's current issued and outstanding Common Shares); (ii) holds an aggregate of 2,150,000 warrants and 137,500 stock options entitling him to purchase up to an aggregate of 1,775,000 additional Common Shares; and (iii) is currently entitled to receive annual compensation of \$240,000 per year in his capacity as Executive Chairman.

Mr. Dylan is also entitled to receive additional stock options under the Plan. See "*Options and Other Rights to Purchase Securities of the Company*"; "*Directors and Executive Officers – Cease Trade Orders or Bankruptcies, Penalties or Sanctions*"; and "*Interest of Management and Others in Material Transactions*" for disclosure regarding Mr. Dylan.

## **18. LEGAL PROCEEDINGS AND REGULATORY ACTIONS**

Except as described below, as of the date of this Listing Statement, there are no current legal proceedings material, and no contemplated legal proceedings known to be material, to the Company or its expected subsidiaries, to which the Company or its expected subsidiaries is a party or of which any of the Company or its expected subsidiaries' respective property is the subject matter.

### **Lerna and Lernalabs**

On April 22, 2015, the Company issued a secured promissory note in the amount of US\$150,000 to Lerna, as part of the acquisition of AmpMobile (the "Promissory Note"). The Promissory Note had a term of one year and interest of 24% per annum.

On March 30, 2016, the Company entered into a secured and subordinated loan agreement (the "Loan Agreement") with Lernalabs, a company incorporated in Cyprus, and related to Lerna, pursuant to which Lernalabs advanced US\$453,165 to the Company by way of promissory notes. In addition, US\$66,500 was received by the Company for which no promissory note has been issued (the "Undocumented Loan", and together with the Promissory Note and the Loan Agreement, the "Loan Arrangements").

Concurrent with the Loan Agreement, the Company entered into a consulting services agreement (the “Consulting Services Agreement”) with Lernalabs pursuant to which Lernalabs agreed to provide consulting services to the Company for a term of three years commencing March 1, 2016 in exchange for a payment of US\$1,500,000 due on the date that is the later of (i) 13 months from the date of listing of the Company’s Common Shares for trading on an exchange (as defined in the agreement); and (ii) 18 months from March 1, 2016. The Consulting Services Agreement also provides that the Company will pay Lernalabs a monthly fee of US \$15,000. The Company terminated the Consulting Services Agreement on August 17, 2016.

In December 2016, the Company filed civil claims in the Supreme Court of British Columbia against, among others, Lerna, Lernalabs and the lawyers (collectively “Lerna and Lernalabs”) responsible for negotiating the various agreements with Lerna and Lernalabs (the “Claims”). The Company asserted that Lerna and Lernalabs breached the terms of the AmpMobile asset purchase agreement and further such parties made misrepresentations to induce the Company to enter into the Loan Agreement and Consulting Services Agreement with Lerna and Lernalabs.

On January 4, 2017, Lerna and Lernalabs filed a counterclaim in Supreme Court of British Columbia against the Company with respect to the acquisition of AmpMobile, seeking payment for the Loan Arrangements principal in the amount of US\$669,665 and interest accrued at 24% per annum (the “Lerna Action”).

During the year ended December 31, 2018, the Company made a cash payment in the amount of \$1,020,440 to settle all the amounts owing to Lerna and Lernalabs under the Loan Arrangements.

Lerna and Lernalabs advised the Company that they intended to bring another counterclaim against the Company provided in draft form to legal counsel for the Company on or around March 7, 2019 (the “Proposed Counterclaim”);

The Company and Lerna and Lernalabs agreed to resolve all matters between them arising out of the Claims, Lerna Action and the Proposed Counterclaim on the terms set out below:

In July 2019, the Company entered into a settlement agreement with Lerna and Lernalabs, pursuant to which the Company agreed to pay to Lerna and Lernalabs the sum of US \$650,000 in full and final settlement, to be paid in deferred instalments with the final payment due December 19, 2019. The Company made the first instalment payment of US \$100,000 during the year ended December 31, 2019, but failed to make additional payments and was, therefore, subject to an interest penalty of US \$100,000. As at December 31, 2019, the amount of \$851,695 (US \$650,000) remains payable. On January 20, 2020, the Company entered into an amended settlement agreement with Lerna and Lernalabs pursuant to which the Company agreed to issue 750,000 Common Shares to Lerna and Lernalabs in full settlement of the amount owing of \$851,695. The fair value of the 750,000 Common Shares was determined to be \$75,000. The liability as at December 31, 2019 was reduced to \$75,000. The 750,000 Common Shares were issued on June 12, 2020 in full settlement.

As of the date of this Listing Statement, the Company has not been subject to any penalties or sanctions imposed by any court or regulatory authority relating to provincial and territorial securities legislation or by a securities regulatory authority, within the three years immediately preceding the date hereof, nor has any party entered into a settlement agreement with a securities regulatory authority within the three years immediately preceding the date hereof, or been subject to any other penalties or sanctions imposed by a court or regulatory body or self-regulatory authority that are necessary to provide full, true and plain disclosure of all material facts relating to the Company’s securities or would be likely to be considered important to a reasonable investor making an investment decision.

## **19. INTEREST OF MANAGEMENT AND OTHERS IN MATERIAL TRANSACTIONS**

No director, executive officer, insider or promoter of the Company or any associate or affiliate of any such person or company has or had any material interest, direct or indirect, in any transaction that has materially affected or will materially affect the Company.

Other than services as directors, executive officers and employees of the Company, the Company has not acquired any assets or other than as described below, been provided any services in any material transaction, or in any proposed material transaction, from any director, executive officer, insider or promoter of the Company.

During the year ended December 31, 2019, an amount of \$835,000 (2018 - \$1,011,782) was paid/due to Christopher Bradley for the acquisition of patents and development projects.

On July 15, 2021 pursuant to the Podkast Share Purchase Agreement between the Company, Podkast and its shareholders, the Company acquired a majority of the outstanding shares of Podkast, by the issuance of .811 shares of the Company for every one share of Podkast. Mr. Dylan and Valaitis were both directors of PEC and abstained from voting for the Company regarding the transaction. Mr. Dylan received 811,000 shares of the Company for his holdings of 1,000,000 shares of Podkast.

## **20. AUDITORS, TRANSFER AGENTS AND REGISTRARS**

The Company's auditor is Smythe LLP, Suite 1700, 475 Howe Street, Vancouver, British Columbia Canada V6C 2B3.

The Company's transfer agent is Computershare, 3rd Floor, 510 Burrard Street, Vancouver, British Columbia Canada V6C 3B9.

## **21. MATERIAL CONTRACTS**

Other than the following agreements, the neither Company nor any subsidiary entered into any material contracts outside the ordinary course of business within two years prior to the date of Listing Statement:

1. Podkast Share Purchase Agreement (see, "*Significant Acquisitions and Dispositions – Acquisition of Podkast Entertainment Corp.*").
2. Miner Purchase Agreement (see, "*General Development of the Business – General Development – During the Year 2021 to January 15, 2022*").
3. Bank Loan Settlement Agreement (see, "*General Development of the Business – General Development – During the Year 2020*").

Descriptions of the material contracts above can be found under the sections referenced.

### **21.2 Special Agreements**

Not applicable.

### **21.3 Co-tenancy, Unitholders or Limited Partnership Agreements**

Not applicable.

**22. INTEREST OF EXPERTS**

No person or corporation whose profession or business gives authority to a statement made by the person or corporation and who is named as having prepared or certified a part of this Listing Statement or as having prepared or certified a report or valuation described or included in this Listing Statement holds any beneficial interest, direct or indirect, in any securities or property of the Company or of an associate or affiliate of the Company and no such person is expected to be elected, appointed or employed as a director, senior officer or employee of the Company or of an associate or affiliate of the Company and no such person is a promoter of the Company or an associate or affiliate of the Company. Smythe LLP, Chartered Professional Accountants, is independent of the Company in accordance with the rules of professional conduct of the Institute of Chartered Professional Accountants of British Columbia.

**23. OTHER MATERIAL FACTS**

There are no other material facts about the Company or its securities that are not disclosed under any other item of this Listing Statement and are necessary in order for this Listing Statement to contain full, true and plain disclosure of all material facts relating to the Company or its securities.

**24. FINANCIAL STATEMENTS**

Please refer to Appendix “A” for the Company’s annual audited financial statements for the fiscal years ended December 31, 2020, 2019 and 2018 and to Appendix “B” for the Company’s interim financial statements for the nine months ended September 30, 2021.

**APPENDIX "A"**  
**AUDITED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018**

## **AQUARIUS AI INC.**

### **Consolidated Financial Statements December 31, 2020 and 2019 (Expressed in Canadian Dollars)**

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## INDEPENDENT AUDITORS' REPORT

### TO THE SHAREHOLDERS OF AQUARIUS AI INC.

#### *Opinion*

We have audited the consolidated financial statements of Aquarius AI Inc. (the "Company"), which comprise:

- ♦ the consolidated statements of financial position as at December 31, 2020 and 2019;
- ♦ the consolidated statements of comprehensive income (loss) for the years then ended;
- ♦ the consolidated statements of changes in shareholders' equity (deficiency) for the years then ended;
- ♦ the consolidated statements of cash flows for the years then ended; and
- ♦ the notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2020 and 2019, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards ("IFRS").

#### *Basis for Opinion*

We conducted our audits in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audits of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our opinion.

#### *Material Uncertainty Related to Going Concern*

We draw attention to note 1 in the consolidated financial statements, which indicates that the Company has an accumulated deficit of \$26,915,807 as of December 31, 2020. As stated in note 1, these events or conditions, along with other matters as set forth in note 1, indicate that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

#### *Other Information*

Management is responsible for the other information. The other information comprises of Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, and remain alert for indications that the other information appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditors' report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditors' report. We have nothing to report in this regard.

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## *Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ♦ Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ♦ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- ♦ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ♦ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ♦ Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- ♦ Obtain sufficient appropriate audit evidence regarding the consolidated financial information of the entities or business activities within the Company to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditors' report is Sukhjit Gill.

*Smythe LLP*

Chartered Professional Accountants

Vancouver, British Columbia  
April 30, 2021

**AQUARIUS AI INC.**  
**Consolidated Statements of Financial Position**  
**December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

	2020	2019
<b>Assets</b> (note 12)		
<b>Current</b>		
Cash	\$ 554	\$ 100,767
Accounts receivable, net	-	597,765
GST receivable (note 18)	54,360	102,915
Prepays	2,917	35,738
	\$ 57,831	\$ 837,185
<b>Liabilities</b>		
<b>Current</b>		
Accounts payable and accrued liabilities (notes 8, 16, 17)	\$ 2,412,472	\$ 3,267,661
Loan payable (note 13)	95,490	1,091,936
Bank debts (note 12)	-	10,890,042
Due to a related party (note 8)	245,890	-
Other liabilities (note 10)	484,931	559,931
	3,238,783	15,809,570
<b>Derivative Liability</b> (notes 6(c))	353,976	48,641
	3,592,759	15,858,211
<b>Shareholders' Equity (Deficiency)</b>		
<b>Share Capital</b> (notes 6, 21)	21,896,849	20,296,209
<b>Translation Reserve</b>	(254,658)	(140,149)
<b>Reserves</b> (note 6)	1,738,688	1,680,811
<b>Deficit</b>	(26,915,807)	(36,881,535)
<b>Equity (Deficiency) Attributable to Owners of the Company</b>	(3,534,928)	(15,044,664)
<b>Non-Controlling Interest</b> (note 11)	-	23,638
	(3,534,928)	(15,021,026)
	\$ 57,831	\$ 837,185

Approved on behalf of the Board:

*"Jesse Dylan"*

.....  
 Jesse Dylan, Director

*"Cliff Dumas"*

.....  
 Cliff Dumas, Director

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC.**  
**Consolidated Statements of Comprehensive Income (Loss)**  
**Years Ended December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

	<b>2020</b>	<b>2019</b>
<b>Revenues</b>	-	8,358,386
<b>Direct Expenses</b>	-	5,968,349
<b>Gross Profit</b>	-	2,390,037
<b>Operating Expenses</b>		
Accretion and interest (note 12)	432,374	-
Amortization	-	705,125
Bad debts (note 18)	96,797	10,227,552
Financing costs	-	867,017
General and administrative (note 15)	1,767,251	5,720,279
Marketing and sales	155,906	1,119,582
Research and development	-	2,004,502
Share-based compensation (note 6(d))	-	212,161
	<b>2,452,328</b>	<b>20,856,218</b>
<b>Operating Income (Loss)</b>	<b>(2,452,328)</b>	<b>(18,466,181)</b>
Other income	38,956	-
Impairments and write-offs (notes 16, 20)	859,725	(10,259,692)
Foreign exchange gain (loss)	3,631	(144,797)
Gain on debt settlement (note 17)	11,662,753	855,135
Loan and litigation settlement fee (note 10)	-	(75,000)
Contract settlement fees (note 19)	-	(656,470)
Fair value changes of derivative liability (note 6(c))	(170,647)	1,037,256
<b>Income (loss) Before Income Taxes</b>	<b>9,942,090</b>	<b>(27,709,749)</b>
Deferred income tax recovery (note 7)	-	2,815,494
<b>Net Income (Loss)</b>	<b>9,942,090</b>	<b>(24,894,255)</b>
<b>Net Income (Loss) Attributed to:</b>		
Owners of the Company	9,942,090	(24,895,233)
Non-controlling interest	-	978
	<b>9,942,090</b>	<b>(24,894,255)</b>
Translation adjustment	(114,509)	(465,628)
<b>Comprehensive Income (Loss)</b>	<b>9,827,581</b>	<b>(25,359,883)</b>
<b>Comprehensive Income (Loss) Attributed to:</b>		
Owners of the Company	9,827,581	(25,360,861)
Non-controlling interest	-	978
	<b>9,827,581</b>	<b>(25,359,883)</b>
Basic and Diluted Loss Per Share (note 14)	0.54	(2.97)

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC.**  
**Consolidated Statements of Changes in Shareholders' Equity (Deficiency)**  
**(Expressed in Canadian Dollars)**

	Share Capital						
	Number	Amount	Reserves	Translation Reserve	Deficit	Non-Controlling Interest	Total
<b>Balance, December 31, 2018</b>	<b>7,734,109</b>	<b>\$17,805,727</b>	<b>\$ 1,448,294</b>	<b>\$ 325,479</b>	<b>\$(11,986,302)</b>	<b>\$ 22,660</b>	<b>\$ 7,615,858</b>
Units issued from private placement	1,058,750	2,117,500	-	-	-	-	2,117,500
Agents units	12,500	25,000	-	-	-	-	25,000
Share issuance costs	-	(220,625)	-	-	-	-	(220,625)
Agents options	-	(81,256)	81,256	-	-	-	-
Options exercised	213,310	576,051	(60,900)	-	-	-	515,151
Share-based compensation	-	-	212,161	-	-	-	212,161
Warrants exercised	21,333	73,812	-	-	-	-	73,812
Cumulative translation adjustment	-	-	-	(465,628)	-	-	(465,628)
Net loss for the year	-	-	-	-	(24,895,233)	978	(24,894,255)
<b>Balance, December 31, 2019</b>	<b>9,040,002</b>	<b>\$20,296,209</b>	<b>\$ 1,680,811</b>	<b>\$ (140,149)</b>	<b>\$ (36,881,535)</b>	<b>\$ 23,638</b>	<b>\$ (15,021,026)</b>
Warrants exercised	350,000	52,500	-	-	-	-	52,500
Shares issued for debt settlement	2,132,862	345,017	-	-	-	-	345,017
Shares issued from private placement	13,327,450	1,332,745	-	-	-	-	1,332,745
Share issuance costs	-	(71,745)	-	-	-	-	(71,745)
Agent's warrants	-	(57,877)	57,877	-	-	-	-
Cumulative translation adjustment	-	-	-	(114,509)	-	-	(114,509)
Wind-up of a subsidiary	-	-	-	-	23,638	(23,638)	-
Net income for the year	-	-	-	-	9,942,090	-	9,942,090
<b>Balance, December 31, 2020</b>	<b>24,850,314</b>	<b>\$21,896,849</b>	<b>\$ 1,738,688</b>	<b>\$ (254,658)</b>	<b>\$ (26,915,807)</b>	<b>\$ -</b>	<b>\$ (3,534,928)</b>

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC.**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

	<b>2020</b>	<b>2019</b>
<b>Operating Activities</b>		
Net income (loss) for the year	\$ 9,942,090	\$ (24,894,255)
Items not involving cash		
Amortization	-	705,125
Bad debts	96,797	10,227,552
Interest and accretion	432,374	-
Impairments and write-offs	(859,725)	10,259,692
Share-based compensation	-	212,161
Financing costs	-	163,575
Gain/loss on debt settlement	(11,662,753)	(855,135)
Litigation settlement fee	-	75,000
Fair value change in derivative liability	170,647	(1,037,256)
Deferred income tax recovery	-	(2,815,494)
Foreign exchange gain (loss)	(122,582)	41,895
	(2,003,152)	(7,917,140)
Changes in non-cash working capital		
Accounts receivable	579,283	4,739,336
GST receivable	(48,242)	51,488
Prepays	14,042	56,357
Deposit	-	2,004,502
Due to a related party	245,890	-
Accounts payable and accrued liabilities	692,006	(2,764,649)
<b>Cash Used in Operating Activities</b>	<b>(520,173)</b>	<b>(3,830,106)</b>
<b>Investing Activities</b>		
Purchase of equipment	-	(1,385)
Purchase of intangibles	-	(26,900)
Acquisition of ImpressionX	-	(234,005)
<b>Cash Used in Investing Activities</b>	<b>-</b>	<b>(262,290)</b>
<b>Financing Activities</b>		
Proceeds from share issuances	1,332,745	2,117,500
Share issuance costs	(71,745)	(195,625)
Loan payments	(70,142)	-
Obligation to issue shares	-	50,000
Amounts drawn from credit facility	-	1,620,938
Principal repaid on credit facility	-	(700,333)
Principal repayments on lease	-	(55,767)
Proceeds from exercise of options	-	515,151
Proceeds from exercise of warrants	52,500	73,812
Repayment of Scotia bank loan	(825,000)	-
<b>Cash Provided by Financing Activities</b>	<b>418,358</b>	<b>3,425,676</b>
<b>Foreign Exchange Effect on Cash</b>	<b>1,602</b>	<b>(13,773)</b>
<b>Outflow of Cash</b>	<b>(100,213)</b>	<b>(680,493)</b>
<b>Cash, Beginning of Year</b>	<b>100,767</b>	<b>781,260</b>
<b>Cash, End of Year</b>	<b>\$ 554</b>	<b>\$ 100,767</b>

Supplemental disclosure of cash flow information (note 22)

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC.**  
**Notes to the Consolidated Financial Statements**  
**Years Ended December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

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**1. NATURE OF OPERATIONS AND GOING CONCERN**

Aquarius AI Inc. (the “Company” or “Aquarius”) was incorporated under the Business Corporations Act on August 17, 2011.

Effective January 28, 2018, the Company closed its qualifying transaction (the “Transaction”) with Good Life Networks Inc. (“GLN”), a Vancouver-based, digital media private company. The Transaction was completed by way of a share exchange pursuant to a plan of arrangement under the provisions of the *Business Corporations Act* (British Columbia) (the “Arrangement”), which included the amalgamation of GLN and Exito Energy II Inc. (“Exito”) to form the Company as the resulting issuer. The Company continued the business of GLN, as described below. The transaction was considered a reverse takeover (“RTO”) since the legal acquiree is the accounting acquirer, as the former shareholders of GLN obtained a controlling interest of the resulting issuer after the completion of the Transaction.

The Company changed its name from Good Life Networks Inc. to Aquarius AI Inc. on November 29, 2019. The trading ticker symbol is “AQUA”. The Company continues to trade on the Frankfurt Stock Exchange under the stock symbol “4G5”

The Company is a marketing technology business that is currently repositioning to focus on customer acquisition and using technology to generate revenues in the online gaming, gambling and betting space. The principal office of the Company is located at 595 Howe Street 10th floor, Vancouver, BC V6C 2T5, Canada.

On July 8, 2020, the Company consolidated its common shares on the basis of one post-consolidated common share for every ten pre-consolidated common shares held. The 90,400,027 pre-consolidated common shares issued and outstanding were adjusted to 9,040,003 post-consolidated common shares. As required by International Accounting Standards (“IAS”) 33 *Earnings per Share*, all references to share capital, common shares outstanding, warrants outstanding, options outstanding, and per share amounts in these consolidated financial statements and the accompanying notes for time periods prior to the share consolidation have been restated to reflect the one-for-ten share consolidation.

These consolidated financial statements have been prepared on a going concern basis, which assumes that the Company will be able to continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities and commitments in the normal course of business. For the year ended December 31, 2020, the Company had cash outflows from operating activities of \$520,173 (2019 - \$3,830,106) and as at December 31, 2020, has an accumulated deficit of \$26,915,807 (2019 - \$36,881,535).

The Company has no revenue during the twelve months ended December 31, 2020 and does not have sufficient cash to meet its administrative overhead, service its obligations or maintain its interests. Currently, based on its planned expenditures and expected cash flows, the Company will need to secure new sources of working capital to continue operations beyond an approximately twelve-month period. Management’s plan is to actively secure sources of funds, including possible equity and debt financing options, while at the same time focus on exercising careful cost control to sustain operations.

The Company’s ability to continue its operations and to realize its assets at their carrying values are dependent upon obtaining additional financing sufficient to cover its operating costs. Further, the Company’s ability to continue as a going concern is dependent upon the successful results from its activities and its ability to attain profitable operations and generate funds therefrom and/or to raise equity capital or borrowings sufficient to meet current and future obligations, none of which

**AQUARIUS AI INC.**  
**Notes to the Consolidated Financial Statements**  
**Years Ended December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

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is in any way certain that the Company can achieve. The Company has now started the process of repositioning its technology that may provide opportunities for monetization. These condensed consolidated interim financial statements do not give effect to adjustments that would be necessary to the carrying values and classification of assets and liabilities should the Company be unable to continue as a going concern.

If the going concern basis was not appropriate for these consolidated financial statements, significant adjustments would be necessary in the carrying value of assets and liabilities, the reported expenses and the classifications used on the consolidated statements of financial positions. Such adjustments could be material which would significantly impact the financial statements and the Company's ability to operate.

Since March 2020, the outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and physical distancing, have caused material disruption to business globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

**2. BASIS OF PRESENTATION**

(a) Statement of compliance

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"). Except as described in note 2(b), significant accounting policies have been consistently applied in the presentation of these consolidated financial statements.

These consolidated financial statements were approved and authorized for issue by the Board of Directors of the Company on April 30, 2021.

(b) Basis of presentation

These consolidated financial statements have been prepared under the historical cost basis, except for certain financial instruments measured at fair value. These consolidated financial statements have prepared using the accrual basis of accounting, except for cash flow information. These consolidated financial statements are presented in Canadian dollars and the Company and its subsidiaries' functional currency is US dollars.

(c) Consolidation

These consolidated financial statements include accounts of the Company and the following controlled entities at December 31, 2020 and 2019:

**AQUARIUS AI INC.**  
**Notes to the Consolidated Financial Statements**  
**Years Ended December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

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	Relationship	Percentage
Good Life Networks USA Inc.**	Subsidiary	60%
Lighthouse Digital Inc.	Subsidiary	100%
495 Communications, LLC*	Subsidiary	100%
ImpressionX Inc.*	Subsidiary	100%

\* The Company acquired 495 Communications, LLC (“495”) and ImpressionX Inc. (“ImpressionX”) on December 17, 2018. ImpressionX was dissolved on December 10, 2019. 495 is in the process of dissolution.

\*\* Good Life Networks USA Inc. (“GLN US”) was dissolved on June 17, 2020.

All intercompany balances and transactions are eliminated on consolidation. Control is based on whether an investor has power over the investee, exposure or rights to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of returns.

(d) Use of estimates and judgments

The preparation of these consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Significant areas requiring the use of management estimates include:

- (i) Share-based compensation is valued using the Black-Scholes Option Pricing Model at the date of grant and expensed in profit or loss over vesting period of each award. The Black-Scholes Option Pricing Model (“Black-Scholes”) utilizes subjective assumptions such as expected price volatility and expected life of the option. Share-based compensation expense also utilizes subjective assumption on forfeiture rate. Changes in these input assumptions can significantly affect the fair value estimate.

Significant areas requiring the use of judgments include:

- (i) The assessment of the Company's ability to continue as a going concern involves judgment regarding future funding available for its platform development and working capital requirements.
- (ii) The Company records expected credit losses (“ECL”) related to accounts receivable that are considered to be uncollectable. The ECL is based on the Company's knowledge of the financial condition of its customers, the aging of the receivables, the current business environment and historical experience. A change to those factors could impact the ECL and the provision for bad debts.

**AQUARIUS AI INC.**  
**Notes to the Consolidated Financial Statements**  
**Years Ended December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

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- (iii) The determination of the functional currency for the Company and each of its subsidiaries was based on management's judgment of the underlying transactions, events and conditions relevant to each entity.
- (iv) Deferred income tax assets and liabilities result from timing differences between the financial reporting and tax bases of assets and liabilities. Loss carry forwards also comprise a portion of the temporary differences and result in a deferred income tax asset. Deferred income tax assets are only recognized to the extent that management considers it probable that a deferred income tax asset will be realized. The assessment for the recognition of a deferred tax asset requires significant judgement. The factors used to assess the likelihood of realization are the Company's forecast of future taxable income and available tax planning strategies that could be implemented to realize the deferred tax assets. The Company has and continues to use tax planning strategies to realize deferred tax assets in order to avoid the potential loss of benefits. Unknown future events and circumstances, such as changes in tax rates and laws, may materially affect the assumptions and estimates made from one period to the next. Any significant change in events, tax laws, and tax rates beyond the control of the Company may materially affect the consolidated financial statements.
- (v) Contingencies are subject to measurement uncertainty as the financial impact will only be confirmed by the outcome of a future event. The assessment of contingencies involves a significant amount of judgement, including assessing whether a present obligation exists, assessing factors that may mitigate or reduce the obligation, and determining a reliable estimate of the amount of cash outflow required to settle the obligation. The Company is required to both determine whether loss is probable and whether the loss can be reasonably estimated. The uncertainty involved with the time and amount at which a contingency may be settled may have a material impact on the consolidated financial statements of future periods to the extent that the amount provided for differs from the actual outcome.
- (vi) Contingent consideration and the allocation of fair value of assets acquired. The determination of fair value of assets acquired and contingent consolidation requires management to make assumptions and estimates about future events. The assumptions and estimates with respect to determining the fair value of the assets acquired require the most judgment and include estimates of future cash flows.

**AQUARIUS AI INC.**  
**Notes to the Consolidated Financial Statements**  
**Years Ended December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

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**3. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies set out below have been applied consistently by the Company to the periods presented.

(a) Income taxes

Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on the tax rates that have been enacted or substantively enacted at the reporting date.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

(b) Share issue costs

The Company accounts for share issue costs by deferring the costs until the shares are issued, at which time the costs are charged to share capital as share issue costs. If the share offering does not proceed, the costs are expensed.

(c) Share capital

Common shares are classified as equity. Transaction costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects. Common shares issued for consideration other than cash, are valued based on their market value at the date the shares are issued.

The Company has adopted a residual value method with respect to the measurement of shares and warrants issued as private placement units. The residual value method first allocates value to the more easily measurable component based on fair value and then the residual value, if any, to the less easily measurable component. The Company considers the fair value of common shares issued in a private placement to be the more easily measurable component and the common shares are valued at their fair value, as determined by the closing quoted bid price on the announcement date. The balance, if any, is allocated to the attached warrants. Any fair value attributed to the warrants is recorded in reserves.

**AQUARIUS AI INC.**  
**Notes to the Consolidated Financial Statements**  
**Years Ended December 31, 2020 and 2019**  
**(Expressed in Canadian Dollars)**

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(d) Share-based compensation

Share-based compensation to employees are measured at the fair value of the instruments issued and amortized over the vesting periods. Share-based compensation to non-employees are measured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined the fair value of the goods or services cannot be reliably measured, and are recorded at the date the goods or services are received. The corresponding amount is recorded to reserves. The fair value of options is determined using the Black-Scholes option pricing model, which incorporates all market vesting conditions. For employee share options, the number of shares and options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognized as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

(e) Earnings (loss) per share

Basic earnings (loss) per share is calculated by dividing the income or loss for the year by the weighted average number of common shares outstanding during the period. Diluted earnings per share is calculated using the treasury stock method. Under the treasury stock method, the weighted average number of shares outstanding used in the calculation of diluted earnings per share assumes that the deemed proceeds received from the exercise of share options, share purchase warrants and their equivalents would be used to repurchase common shares of the Company at the average market price during the year.

Stock options and share purchase warrants are typically dilutive when the Company has net income for the period and the average market price of the common shares during the period exceeds the exercise price of the stock option and/or share purchase warrant.

Shares held in escrow are excluded from the determination of basic income (loss) per share if the release from escrow is other than time based.

(f) Financial instruments

The following table shows the classification of financial instruments:

	<b>Classification</b>
Cash	Fair value – P&L
Accounts receivable	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Bank debts	Amortized cost
Due to a related party	Amortized cost
Loan payable	Amortized cost
Other liabilities	Amortized cost
Derivative liability	Fair value – P&L

Financial assets

(i) Recognition and measurement of financial assets

The Company recognizes a financial asset when it becomes a party to the contractual provisions of the instrument.

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(ii) Classification of financial assets

The Company classifies financial assets at initial recognition as financial assets: measured at amortized cost, measured at fair value through other comprehensive income or measured at fair value through profit or loss.

*Financial assets measured at amortized cost*

A financial asset that meets both of the following conditions is classified as a financial asset measured at amortized cost.

- The Company's business model for such financial assets, is to hold the assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the amount outstanding.

A financial asset measured at amortized cost is initially recognized at fair value plus transaction costs directly attributable to the asset. After initial recognition, the carrying amount of the financial asset measured at amortized cost is determined using the effective interest method, net of impairment loss, if necessary.

*Financial assets measured at fair value through other comprehensive income ("FVTOCI")*

A financial asset measured at fair value through other comprehensive income is recognized initially at fair value plus transaction costs directly attributable to the asset. After initial recognition, the asset is measured at fair value with changes in fair value included as "financial asset at fair value through other comprehensive income" in other comprehensive income.

*Financial assets measured at fair value through profit or loss ("FVTPL")*

A financial asset measured at fair value through profit or loss is recognized initially at fair value with any associated transaction costs being recognized in profit or loss when incurred. Subsequently, the financial asset is re-measured at fair value, and a gain or loss is recognized in profit or loss in the reporting period in which it arises.

(iii) Derecognition of financial assets

The Company derecognizes a financial asset if the contractual rights to the cash flows from the asset expire, or the Company transfers substantially all the risks and rewards of ownership of the financial asset. Any interests in transferred financial assets that are created or retained by the Company are recognized as a separate asset or liability. Gains and losses on derecognition are generally recognized in the consolidated statement of loss and comprehensive loss. However, gains and losses on derecognition of financial assets classified as FVTOCI remain within accumulated other comprehensive income (loss).

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Financial liabilities

(i) Recognition and measurement of financial liabilities

The Company recognizes financial liabilities when it becomes a party to the contractual provisions of the instruments.

(ii) Classification of financial liabilities

The Company classifies financial liabilities at initial recognition as financial liabilities: measured at amortized cost or measured at fair value through profit or loss.

*Financial liabilities measured at amortized cost*

A financial liability at amortized cost is initially measured at fair value less transaction cost directly attributable to the issuance of the financial liability. Subsequently, the financial liability is measured at amortized cost based on the effective interest rate method.

*Financial liabilities measured at fair value through profit or loss*

A financial liability measured at fair value through profit or loss is initially measured at fair value with any associated transaction costs being recognized in profit or loss when incurred. Subsequently, the financial liability is re-measured at fair value, and a gain or loss is recognized in profit or loss in the reporting period in which it arises.

(iii) Derecognition of financial liabilities

The Company derecognizes a financial liability when the financial liability is discharged, cancelled or expired. Generally, the difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in the consolidated statement of income (loss).

Financial assets and liabilities are offset and the net amount is presented in the consolidated statement of financial position only when the Company has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Fair value hierarchy

The Company provides information about its financial instruments measured at fair value at one of three levels according to the relative reliability of the inputs used to estimate the fair value:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

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Impairment of financial assets

The Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the

initial recognition of the asset and that event has an impact on the estimated future cash flows of the financial asset or group of financial assets.

(g) Foreign currency translation

The functional currency of the Company and its subsidiaries is the United States dollar, and accounts denominated in currencies other than the United States dollar have been translated as follows:

- Monetary assets and liabilities at the exchange rate at the consolidated statement of financial position date;
- Non-monetary assets and liabilities at the historical exchange rates, unless such items are carried at fair value, in which case they are translated at the date when the fair value was determined;
- Shareholders' equity items at historical exchange rates; and
- Revenue and expense items at the rate of exchange in effect on the transaction date.

The Company's presentation currency is the Canadian dollar. For presentation purposes, all amounts are translated from the United States dollar functional currency to the Canadian dollar presentation currency for each period. Statement of financial position accounts, with the exception of equity, are translated using the exchange rate at the end of each reporting period, transactions on the statement of comprehensive income (loss) are recorded at the average rate of exchange during the period, and equity accounts are translated using historical actual exchange rates.

Exchange gains and losses arising from translation to the Company's presentation currency are recorded as translation adjustment, which is included in translation reserve in the statement of shareholders' equity (deficiency).

(h) Derivative liability

The Company classifies equity instruments that do not meet the definition of equity as derivative liabilities which are fair valued each reporting period subsequent to the initial issuance unless the range of reasonable fair value measurements is significant and the probabilities of the various estimates cannot be reasonably assessed. The Company uses the Black-Scholes option pricing model to fair value these instruments. All changes in the fair value are recorded in the consolidated statements of comprehensive income (loss).

(i) Accounting standards issued but not yet effective

At the date of authorization of these consolidated financial statements, certain new standards, amendments and interpretations to existing standards have been published, but are not yet effective, and have not been early-adopted by the Company. The Company does not expect these new pronouncements to have a significant impact on its consolidated financial statements.

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**4. FINANCIAL INSTRUMENTS**

Financial instruments are agreements between two parties that result in promises to pay or receive cash or equity instruments. The Company classifies its financial instruments as follows: cash is classified at fair value through profit and loss (“FVTPL”); accounts receivable is classified at amortized cost; and accounts payable and accrued liabilities, due to related party, loan payable, bank debts and other liabilities are classified at amortized cost. The carrying values of these instruments, other than bank debts, approximate their fair values due to their short term to maturity. The carrying value of bank debts approximates fair value as they were at market rates of interest. Contingent consideration and derivative liability are classified at FVTPL using level 3 of the fair value hierarchy.

The Company has exposure to the following risks from its use of financial instruments:

(a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Cash is placed with a major Canadian financial institution and the Company’s concentration of credit risk for cash and maximum exposure thereto is \$554 (2019 - \$100,767).

With respect to its accounts receivable, the Company assesses the credit rating of all customers. The Company’s credit risk with respect to accounts receivable and maximum exposure thereto is \$nil (2019 - \$597,765). Accounts receivable are shown net of provision of credit losses of \$nil (2019 – \$nil).

(b) Liquidity risk

Liquidity risk is the risk that the Company will be unable to meet its financial obligations as they fall due. The Company’s objective in managing liquidity risk is to ensure, as far as possible, that it will have sufficient liquid funds to meet its liabilities when due. At December 31, 2020, the Company has \$554 (2019 - \$100,767) of cash to settle current liabilities with the following due dates: accounts payable and accrued liabilities of \$2,412,472 (2019 - \$3,267,661) are due within three to six months. Loan payable of \$95,490 (2019 - \$1,091,963), bank debts of \$nil (2019 – \$10,890,042), due to a related party of \$245,890 (2019 - \$nil) and other liabilities of \$484,931 (2019 - \$559,931) are due within twelve months.

The Company manages its liquidity risk by raising additional funds through equity or debt financing to fund its current liabilities and operations.

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk comprises three types of risk: interest rate, foreign currency and other price risk.

(i) Interest rate risk

The Company is exposed to floating interest rate risk related to its bank debts.

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(ii) Foreign currency risk

Foreign currency risk is the risk that the fair value of the Company's assets and liabilities will fluctuate due to changes in foreign exchange rates.

The Company is exposed to foreign currency risk to the extent that monetary assets and liabilities held by the Company are not denominated in its functional currency. The Company also exposed to foreign currency risk that options and warrants that have exercise price which is different from its functional currency. The Company does not manage currency risk through hedging or other currency management tools.

As at December 31, 2020 and 2019, the Company's net exposure to foreign currency risk on its financial instruments is as follows:

	2020	2019
	CAD\$	CAD\$
Cash	554	25,153
Accounts receivable	-	597,765
Accounts payable and accrued liabilities	(1,425,829)	(1,223,439)
Loans payable	(95,490)	(1,091,936)
Other liabilities	(484,931)	(434,931)
Due to a related party	(245,890)	-
	<u>(2,251,586)</u>	<u>(2,127,388)</u>

A 10% (2019 - 10%) change in the US dollar against the Canadian dollar at December 31, 2020 would result in a change of approximately \$225,000 (2019 - \$213,000) in comprehensive income (loss).

(iii) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices, other than those arising from interest rate risk or foreign currency risk. The Company is not exposed to other price risk.

**5. CAPITAL MANAGEMENT**

The Company considers its capital to be comprised of shareholders' equity (deficiency) and debt obligations. The Company's objectives in managing its capital are to maintain its ability to continue as a going concern, to further develop its business and ensure compliance with covenants of any applicable credit facility and other financing facilities. To effectively manage the Company's capital requirements, the Company has a planning and budgeting process in place to meet its strategic goals.

The Company manages the capital structure and makes adjustments to it depending on economic conditions and the rate of anticipated expenditures. The Company may issue shares or seek debt or streaming financing to ensure that there is sufficient working capital to meet its short-term business requirements. The Company is not subject to externally imposed capital requirements.

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**6. SHARE CAPITAL**

(a) Authorized

Unlimited number of common shares without par value.

(b) Issued

*During the year ended December 31, 2020*

Pursuant to a warrant exercise the Company issued 350,000 shares at \$0.15 for gross proceeds of \$52,500.

During the year ended December 31, 2020, 1,232,862 shares were issued with a fair value of \$255,017 to settle accounts payable amounts owing to various lenders of \$650,209, resulting in a gain of \$395,192.

On July 30, 2020, the Company completed a private placement for gross proceeds of \$1,332,745 through the issuance of 13,327,450 units. Each unit consists of one common share of the Company and one-half of one common share purchase warrant. Each full warrant shall be exercisable into one common share for 24 months at an exercise prices of \$0.15 per share.

The Company paid \$71,745 cash commission and issued 253,956 agents' warrants to purchase common shares at \$0.15 per share until July 30, 2022. The agents' warrants were valued using the Black-Scholes model resulting in fair value of \$57,877.

750,000 common shares were issued in full settlement of Lerna and Lernalabs loan of \$75,000. The fair value of the 750,000 common shares was determined to be \$75,000.

150,000 common shares were issued with a fair value of \$15,000 to the former owner of 495 in full settlement of outstanding loan payable of \$1,091,936 and its accrued interest of 16,397 together with the cash payments described in note 13.

*During the year ended December 31, 2019*

36,250 options were exercised at a price of \$2.00 per option for proceeds of \$72,500, and 177,060 options were exercised at a price of \$2.50 per option for proceeds of \$442,651.

21,333 warrants were exercised at a price of \$3.46 per warrant for proceeds of \$73,812.

On July 15, 2019, the Company completed a private placement for gross proceeds of \$2,117,500 through the issuance of 1,058,750 units. Each unit consists of one common share of the Company and one-half of one common share purchase warrant common shares. Each full warrant shall be exercisable into one common share for 24 months at an exercise price of \$3.50 per share.

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The Company paid \$195,625 cash commission and issued 12,500 units at \$2.00 as corporate finance fees and issued 52,838 agents' options to purchase common shares at \$2.00 per share until July 15, 2021. The agent's options were valued using the Black-Scholes model resulting in fair value of \$81,256 which was recorded as share issuance costs.

(c) Warrants

Warrant transactions and the number of warrants outstanding are summarized as follows:

	Number of Warrants	Weighted Average Exercise Price
Outstanding, December 31, 2018	899,371	\$ 2.70
Issued	873,896	3.13
Exercised	(21,333)	3.46
Outstanding, December 31, 2019	1,751,7934	\$ 2.92
Issued	7,417,681	0.16
Expired	(1,001,701)	3.48
Exercised	(350,000)	0.15
Outstanding, December 31, 2020	7,817,914	\$ 0.35

The following warrants were outstanding at December 31, 2020:

Grant Date	Expiry Date	Exercise Price	Number of Warrants	Exercisable
January 26, 2018	January 26, 2023	\$ 1.88	120,500	120,500
December 18, 2018	December 18, 2023	\$ 1.84	291,462	-
July 22, 2019	July 22, 2024	\$ 3.66	119,075	119,075
July 22, 2019	July 22, 2024	\$ 1.94	219,196	219,196
July 30, 2020	July 30, 2022	\$ 0.15	6,567,681	6,567,681
August 17, 2020	August 17, 2022	\$ 0.275	500,000	500,000
			7,817,914	7,526,452

The weighted average contractual life of warrants as at December 31, 2020 is 1.73 years (December 31, 2019 - 1.97 years).

On July 30, 2020, the Company granted 253,956 finders' warrants in connection with the private placement. All finders' warrants are exercisable at \$0.15 per share until July 30, 2022. The fair value of these warrants were determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	0.26%
Expected term (in years)	2
Estimated dividend yield	0%
Weighted-average estimated volatility	261.63%

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On August 17, 2020, the Company granted 500,000 settlement warrants in connection with full settlement of bank loan. Each settlement warrant shall be exercisable into one common share of the Company for 24 months at a price of \$0.275 per share until August 17, 2022. The fair value of these warrants was determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	0.26%
Expected term (in years)	2
Estimated dividend yield	0%
Weighted-average estimated volatility	261.45%

Some of the Company's warrants with a \$CAD exercise price have been recognized as a derivative liability given the functional currency of the Company is the US\$, as they did not meet the "fixed-for-fixed" criteria. The following is a summary of the Company's warrant derivative liabilities as at December 31, 2020 and 2019:

Balance, December 31, 2018	\$	555,058
Warrants issued in for earn-out		554,449
Change in fair value of derivative liability		(1,037,256)
Functional currency translation adjustment		(23,610)
Balance, December 31, 2019	\$	48,641
Warrants issued for settlement of bank loan		128,655
Change in fair value of derivative liability		170,647
Functional currency translation adjustment		6,033
Balance, December 31, 2020	\$	353,976

The fair value of the derivative liabilities as at December 31, 2020 was determined using the following weighted average assumptions:

- Risk-free interest rate 0.21%
- Expected term (in years) 1.65
- Estimated dividend yield 0%
- Weighted-average estimated volatility 213.33%

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(d) Stock options

Options transactions and the number of options outstanding are summarized as follows:

	Number of Options	Weighted Average Exercise Price
Outstanding, December 31, 2018	1,052,506	\$ 2.30
Option Exercised	(213,310)	2.42
Forfeited	(346,500)	2.22
Expired	(38,750)	2.00
Granted	52,838	2.00
Outstanding, December 31, 2019	506,784	\$ 2.30
Expired	(77,446)	2.50
Outstanding, December 31, 2020	429,338	\$ 2.27

When the Company issues stock options, it records a share-based compensation in the year or period which the options are granted and/or vested. The expense is estimated using the following assumptions. Due to the lack of historical pricing information for the Company, the expected volatility is based on an average of historical prices of a comparable group of companies within the same industry. The risk-free interest rate is based on yield curves on Canadian government zero coupon bonds with a remaining term equal to the expected life of the stock options. The Company used historical data to estimate option exercise, forfeiture and employee termination within the valuation model. The Company has not paid and does not anticipate paying dividends on its common shares. Based on the best estimate, management applied the estimated forfeiture rate of 0%.

On July 15, 2019, the Company granted 52,838 agent's options in connection with the private placement. All agent's options are exercisable at \$2.00 per share until July 15, 2021. The fair value of these options were determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	1.59%
Expected term (in years)	2
Estimated dividend yield	0%
Weighted-average estimated volatility	168.03%

For the year ended December 31, 2020, the Company recognized share-based compensation of \$nil (2019 - \$212,161) relating to the stock options that vested during the period.

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The following options were outstanding at December 31, 2020:

<b>Grant Date</b>	<b>Expiry Date</b>	<b>Exercise Price</b>	<b>Number of Options</b>	<b>Exercisable</b>
January 30, 2018	January 30, 2023	\$ 2.50	302,500	302,500
December 18, 2018	December 31, 2023	\$ 1.50	74,000	74,000
July 15, 2019	July 15, 2021	\$ 2.00	52,838	52,838
			429,338	429,338

The weighted average contractual life for the remaining options as at December 31, 2020 is 2.05 years (December 31, 2019 - 2.60 years).

**7. INCOME TAXES**

As at December 31, 2020, the Company has non-capital losses of approximately \$13,943,000 available that may be carried forward and applied against future income for Canadian income tax purposes. The non-capital losses will begin to expire in 2033.

Management continually evaluates the likelihood that its deferred tax assets could be realized. The Company recognizes tax benefits on losses or other deductible amounts generated where it is probable that sufficient taxable income will exist in the future to utilize deferred tax assets.

The following are the deductible temporary differences for which no deferred tax assets are recognized in the consolidated financial statements:

	<b>2020</b>	<b>2019</b>
Equipment	\$ 196,422	\$ 196,422
Share issue costs	673,478	904,507
Intangible assets	933,448	933,448
Derivative liability	176,233	54,674
Non-capital losses carried forward	13,943,475	23,361,196
Unrecognized deductible temporary differences	\$ 15,923,056	\$ 25,450,247

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Income tax expense differs from the amount that would be computed by applying the combined corporate income tax rate of 27.00% (2019 – 27.00%) to loss before income taxes. The reasons for the differences are as follows:

	<b>2020</b>	<b>2019</b>
Income (loss) before tax	\$ 9,942,090	\$ (24,894,255)
Statutory tax rate	27%	27%
Expected income tax benefit	2,684,364	(6,721,449)
Permanent differences	-	79,242
Change in timing difference	27,641	(17,916)
Unrecognized (recognized) benefit of deferred tax	(2,375,040)	3,586,369
Other adjustments for tax purposes	(309,324)	258,260
	\$ -	\$ (2,815,494)

**8. RELATED PARTY TRANSACTIONS**

During the year ended December 31, 2020, the Company paid wages and benefits of \$17,552 (2019 - \$476,298) and share-based compensation of \$nil (2019 - \$63,092) to companies controlled by directors/officers and family members of directors/officers.

At December 31, 2020, included in accounts payable and accrued liabilities was \$266,970 (December 31, 2019 - \$33,555) owing to officers and directors. The amounts due to or from related parties are without stated terms of repayment or interest and are unsecured.

As at December 31, 2020, included in due to a related party was \$245,890 (December 31, 2019 – \$nil) owing to a company controlled by directors/officers. The amounts due to or from related parties are without stated terms of repayment or interest and are unsecured.

The Company's directors/officers acquired 1,000,000 units pursuant to the private placement which was taken place on July 30, 2020. The issuance of units is considered to be a related party transaction within the meaning of TSX Venture Exchange Policy (note 6(b)).

In 2018, the Company acquired certain patents from a company controlled by an officer of the Company in the amount of \$625,000, which remains unpaid as at December 31, 2020 and is included in accounts payable and accrued liabilities.

These transactions are in the normal course of business and have been valued in these consolidated financial statements at the fair value of the consideration paid.

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*Key management compensation*

The Company's key management consist of executive officers and directors:

The compensation recorded to key management personnel during the years ended December 31, 2020 and 2019 were as follows:

	<b>2020</b>	<b>2019</b>
Management and consulting fees	\$ 698,884	\$ 1,077,021
Share-based compensation	\$ -	\$ 107,328

**9. SEGMENTED INFORMATION**

The Company operates in a single reportable operating segment: digital branding and advertising. As at December 31, 2020, the Company earned \$nil (2019 - \$8,358,386) revenue from United States customers.

Significant Customers - During the year ended December 31, 2019, one customer had sales exceeding 10% of the Company's annual revenues for a combined total of \$1,257,703.

**10. OTHER LIABILITIES AND CONTINGENCIES**

	<b>2020</b>	<b>2019</b>
Legal fees – others	\$ 434,931	\$ 434,931
Settlement of Lerna and Lernalabs	-	75,000
Obligation to issue shares	50,000	50,000
	<b>\$ 484,931</b>	<b>\$ 559,931</b>

*Lerna and Lernalabs*

In July 2019, the Company entered into a settlement agreement with Lerna and Lernalabs. pursuant to which the Company agreed to pay to Lerna and Lernalabs the sum of US \$650,000 in full and final settlement, to be paid in deferred instalments with the final payment due December 19, 2019. The Company made the first instalment payment of US \$100,000 during the year ended December 31, 2019 but failed to make additional payments and was therefore subject to an interest penalty of US \$100,000. As at December 31, 2019, the amount of \$851,695 (US \$650,000) remains payable. On January 20, 2020, the Company entered into an amended settlement agreement with Lerna and Lernalabs pursuant to which the Company agreed to issue 750,000 common shares to Lerna and Lernalabs in full settlement of the amount owing of \$851,695. In addition, a further 185,000 common shares owned by an officer of the Company were transferred to another officer of the Company. The fair value of the 750,000 common shares was determined to be \$75,000. The liability as at December 31, 2019 was reduced to \$75,000. During the year ended December 31, 2020, 75,000 common shares were issued in full settlement of the debt.

As at December 31, 2020, a payable of \$434,931 remains outstanding which is due to the lawyers responsible for negotiating the various agreements with Lerna and Lernalabs.

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**11. NON-CONTROLLING INTEREST**

The Company's 60% owned subsidiary, Good Life Network USA Inc. ("GLN US"), was dissolved on June 17, 2020. As at December 31, 2020, the non-controlling interest in GLN US was reduced to \$nil.

The summarized financial information of the subsidiary in 2019 is as follows: Current asset of \$1,027, current liabilities of \$217,063, and net income of \$2,445 with non-controlling interests of \$978.

**12. BANK DEBT**

On December 17, 2018, the Company entered into a commercial agreement with a major Canadian financial institution (the "Bank") to provide four credit facilities ("Facilities") for working capital and acquisitions. On November 5, 2019, the Company entered into a restructuring agreement with the Bank to consolidate the Facilities into two Canadian dollar loans (the "Restructured Loans") pursuant to which the Bank agreed to defer enforcement of the security until November 5, 2021 (the "Maturity Date"). The loan balances are as follows:

	2020	2019
Loan A	\$ -	\$ 3,000,000
Loan B	-	7,754,619
Accrued interest	-	135,423
	\$ -	\$ 10,890,042

Loan A bears interest at a rate of prime per annum with interest payable monthly. The Company must repay 50% of interest accrued in cash monthly, with the remaining 50% payable on the Maturity Date. Loan A is fully repayable on the Maturity Date.

Loan B bears interest at a rate of prime plus 5% per annum with interest payable monthly. Interest is accrued and becomes payable on the Maturity Date. Loan B repayments are due as follows;

- i. USD \$300,000 no later than September 23, 2020;
- ii. USD \$50,000 no later than December 31, 2020;
- iii. USD \$600,000 no later than September 23, 2021; and
- iv. The remaining balance of principal and interest on the Maturity Date

The borrowing conditions outlined in the Restructured Loan agreement required the Company to submit monthly, quarterly and other financial information to the Bank. The Restructured Loan agreement incorporated incentives to reduce the amount repayable to the Bank.

During the year ended December 31, 2019, the Company paid interest of \$609,728 towards the credit facilities.

The Company was not in compliance with the above covenants at December 31, 2019. Accordingly, the entire bank debt balance was classified as current liability.

In August 2020, the Company reached an agreement with the Bank to settle all outstanding debt in exchange for (i) 500,000 common share purchase warrants (the "Settlement Warrants") of the Company; and (ii) a cash payment of \$825,000. Each Settlement Warrant is exercisable into one

**AQUARIUS AI INC.**  
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common share of the Company at a price of \$0.275 per share for a period of 24 months from the date of issue.

During the year ended December 31, 2020, 500,000 common share purchase warrants were issued to the Bank in full settlement of the outstanding bank loan of \$10,890,042 and its accrued interest of \$403,473 together with the cash payments of \$825,000. The settlement warrants were valued using the Black-Scholes model resulting in fair value of \$128,655, resulting in a gain of \$10,339,860. The warrants issued are presented as a derivative liability as they do not meet the fixed-for-fixed criteria. All securities and registrations required by the settlement agreement have been discharged.

**13. LOAN PAYABLE**

The Company signed a promissory note agreement related to the acquisition of 495 for \$1,035,010. The loan was repayable on or before February 1, 2019. The loan begins accruing interest at a rate of 6% per annum in the event the principal is not repaid on the due date. The loan is unsecured.

On April 24, 2020, the Company entered into a mutual release agreement with the former owner of 495 in full settlement of outstanding loan payable of \$1,091,936 and its accrued interest of \$16,397. Pursuant to the agreement, the Company agreed to pay the seller the equivalent of USD \$125,000 in four installments:

- i) USD \$25,000 by June 1, 2020 (paid);
- ii) USD \$25,000 by September 1, 2020 (paid);
- iii) USD \$25,000 by December 1, 2020 (paid subsequent to year end);
- iv) USD \$50,000 by March 1, 2021 (paid subsequent to year end); and
- v) issuance of 150,000 common shares (issued).

During the year ended December 31, 2020, repayments of \$70,142 (2019 - \$nil) were made toward the outstanding balance of the loan and 150,000 common shares with a fair value of \$15,000 (2019 - \$nil) were issued in connection with the mutual release agreement. As at December 31, 2020, the outstanding balance is \$95,490 (December 31, 2019 - \$1,091,936), including interest payable of \$nil as at December 31, 2020 (December 31, 2019 - \$56,926). A gain of \$927,701 from settlement of debt was recognized in the statement of comprehensive income (loss).

**14. EARNINGS (LOSS) PER SHARE**

The calculation of basic and diluted loss per share for the relevant years is based on the following:

	<b>2020</b>	<b>2019</b>
Net Income (loss) for the year	\$ 9,942,090	\$ (24,894,255)
Basic and diluted weighted average number of common shares outstanding	18,298,434	8,392,194
Basic and diluted earnings (loss) per share	\$ 0.54	\$ (2.97)

Anti-dilutive options that are not included in the diluted earnings per share calculation were 429,338 for the year ended December 31, 2020.

Anti-dilutive warrants that are not included in the diluted earnings per share calculation were 7,526,452 for the year ended December 31, 2020.

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**15. GENERAL AND ADMINISTRATIVE EXPENSES**

	<b>2020</b>	<b>2019</b>
Office, software and general	\$ 157,665	\$ 674,084
Accounting, legal and audit	289,966	698,467
Consulting	898,739	1,310,719
Management fees	228,571	841,469
Insurance	18,865	66,454
Rental	-	171,777
Travel	8,482	552,901
Wages and salaries	164,963	1,404,408
<b>Total</b>	<b>\$ 1,767,251</b>	<b>\$ 5,720,279</b>

**16. IMPAIRMENT AND WRITE-OFFS**

The Company has impaired and written off the following during the year ended December 31, 2020 and 2019:

	<b>2020</b>	<b>2019</b>
Intangible assets (note 20)	\$ -	\$ 10,468,597
Goodwill related to 495 (note 20)	-	7,792,864
Goodwill related to ImpressionX (note 20)	-	2,292,733
Office equipment and software	-	84,812
Dissolution of GLN US	(347,607)	-
Dissolution of ImpressionX	-	1,040,732
Write-offs related to 495 *	(512,118)	-
Change in fair value of contingent consideration		
495 (note 20)	-	(8,952,900)
ImpressionX (note 20)	-	(2,467,146)
<b>Total</b>	<b>\$ (859,725)</b>	<b>\$ 10,259,692</b>

\* During the year ended December 31, 2020, the Company wrote off certain balances in 495 including trade payables of \$549,379 that the Company is not liable for, accounts receivable of \$18,482 and prepaids of \$18,779.

**17. GAIN ON DEBT SETTLEMENT**

During the year ended December 31, 2019, the Company settled payable amounts with ImpressionX former owners, resulting in a gain of \$855,135 recognized in the consolidated statement of comprehensive income (loss).

During the year ended December 31, 2020, the Company settled accounts payable amounts by issuance of common shares with fair value lower than their carrying values, resulting in a gain of \$395,192 recognized in the consolidated statement of comprehensive income (loss) (note 6(b)).

The Company settled all outstanding bank debt with the bank, resulting in a gain of \$10,339,860 recognized in the consolidated statement of comprehensive income (loss) (note 12).

**AQUARIUS AI INC.**  
**Notes to the Consolidated Financial Statements**  
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The Company settled loan payable amounts with the former owner of 495, resulting in a gain of \$927,701 recognized in the consolidated statement of comprehensive income (loss) (note 13).

**18. BAD DEBTS**

During the year ended December 31, 2019, the Company recognized net bad debts of \$10,227,552 in the consolidated statements of comprehensive income (loss). The amount includes uncollectable trade receivables of \$14,790,502, offsetting by related \$4,562,950 trade payables that the Company is not liable for.

During the year ended December 31, 2020, the Company recognized bad debts of \$96,797 in the consolidated statements of comprehensive income (loss). The amount is related to uncollectable GST receivable.

**19. SETTLEMENT ON CONTRACT FEES**

During the year ended December 31, 2019, the Company recognized a contract settlement expense of \$656,470 for breaking the contract with a third party for digital advertising and marketing platform development. During the year ended December 31, 2019, \$151,137 was settled by cash payment. During the year ended December 31, 2020, the remaining balance of \$505,333 was settled by issuance of shares (see note 6(b)).

**20. ACQUISITIONS**

***495 Communications, LLC***

On December 17, 2018, the Company closed the acquisition of 100% of the issued and outstanding shares of 495 Communications, LLC ("495") under the terms of a definitive share purchase agreement. As a result of the acquisition, 495 operates as a wholly-owned subsidiary of the Company. 495 is in the business of Connected Television ("CTV") advertising and content marketing. 495 has exclusive rights to advertise on numerous premium CTV channels, where users can watch advertising supported movies and video content. The Company acquired 495 to gain access to its customer base and CTV advertising and content.

The aggregate consideration paid by the Company to acquire 495 comprised of:

- (i) US \$3,500,000 cash less the amount of outstanding indebtedness;
- (ii) a cash earn-out, up to a maximum of \$5,500,000 for performance benchmarks; and
- (iii) a share/cash earn-out, to be satisfied, at the sole discretion of the Company, in cash or through the issuance of common shares of the Company up to a maximum amount of US \$6,000,000 for hitting performance benchmarks. The earn-out period is from January 1, 2019 to December 31, 2019, with payment due in January 2020.

The Company has determined that this transaction is a business combination as the assets acquired and liabilities assumed constitute a business. The transaction was accounted for using the acquisition method of accounting whereby the assets acquired, and liabilities assumed were recorded at their estimated fair values at the acquisition date.

**AQUARIUS AI INC.**  
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The provisional allocation of the purchase consideration to the total fair value of net assets acquired is as follows:

<b>Fair value of net assets acquired</b>	<b>\$</b>
Cash	1,023,259
Accounts receivable	3,450,650
Other current assets	25,481
Customer relationships	5,860,607
Tradenames & trademarks	1,837,307
Accounts payable	(3,292,593)
Other current liabilities	(50,769)
Deferred income tax liability	(2,078,437)
Identifiable net assets acquired	6,775,505
Goodwill	7,792,864
	<b>14,568,369</b>
<b>Consideration Paid</b>	<b>\$</b>
Cash	4,693,850
Loan payable (note 23)	1,023,259
Fair value of earn-outs	8,851,260
	<b>14,568,369</b>

On acquisition, the Company recognized a deferred income tax liability of \$2,078,437 from the temporary differences arising from the customer relationships, tradenames and trademarks. The resulting goodwill represents the established growth potential and synergies between 495 and the Company.

*Developments in 2019*

In 2019, primarily as a result of the Company's deterioration of its revenues for its advertising and content marketing business related to the business of 495, management determined the carrying value of intangible assets and goodwill resulting from the acquisition of 495 exceeded their estimated fair value (note 16). In measuring the recoverable value of goodwill, the Company used a discounted cash flow model but determined it could not reliably estimate future revenue streams. The Company compared the indicated fair value using level 3 assumptions to the carrying value of goodwill, and as a result of the analysis, an impairment charge of \$7,792,864 was recorded to write down goodwill for the year ended December 31, 2019.

In addition, management determined that the probability of reaching the performance benchmarks and paying the potential earn-outs has been reduced to a nominal amount. Accordingly, the Company estimated the fair value of the contingent consideration to be \$nil and reversed the amount of \$8,952,900 with a foreign exchange effect of \$101,639 (note 16).

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***ImpressionX***

On December 17, 2018, the Company acquired 100% of the issued and outstanding shares of ImpressionX Inc. ("ImpressionX") under the terms of a definitive share purchase agreement. As a result of the acquisition, ImpressionX operates as a wholly owned subsidiary of the Company.

ImpressionX is a digital advertising company with a focus on CTV, mobile, and digital media platforms. Customers consist of advertisers seeking to publish their content on mobile, digital and CTV platforms. The Company acquired ImpressionX to gain access to its customer base and CTV advertising and content.

The aggregate consideration paid by the Company to acquire ImpressionX comprised of:

- (i) US \$500,000 cash;
- (ii) A working capital adjustment of \$845,427 recorded in accounts payable of the Company as at December 31, 2019;
- (iii) A performance earn-out of up to US \$1,000,000 in cash based on agreed-upon milestones. The earn-out period is for the 12-month period following the closing date, with payment due in January 2020;
- (iv) A performance earn-out of up to US \$2,600,000 in warrants for the 2-year period following the closing date; and
- (v) 291,462 warrants with an exercise price of \$1.836 and term of 5 years.

The warrants issued on acquisition date have an estimated fair value of \$388,919, calculated using the Black-Scholes option pricing model assuming a share price of \$1.95, average risk-free interest rate of 1.93%, a 0% dividend rate and volatility of 85%. The warrants issued are presented as a derivative liability as they do not meet the fixed-for-fixed criteria.

The Company has determined that this transaction is a business combination as the assets acquired and liabilities assumed constitute a business. The transaction was accounted for using the acquisition method of accounting whereby the assets acquired and liabilities assumed were recorded at their estimated fair values at the acquisition date.

**AQUARIUS AI INC.**  
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The provisional allocation of the purchase consideration to the total fair value of net assets acquired is as follows:

<b>Fair value of net assets acquired</b>	<b>\$</b>
Accounts receivable	3,994,324
Customer relationships	2,722,433
Accounts payable	(3,148,897)
Deferred income tax liability	(737,057)
Identifiable net assets acquired	2,830,803
Goodwill	2,292,733
5,123,536	5,123,536
<b>Consideration Paid</b>	<b>\$</b>
Cash	670,550
Working capital adjustment	845,427
Warrants	388,919
Fair value of earn-outs	3,218,640
5,123,536	5,123,536

On acquisition, the Company recognized a deferred income tax liability of \$737,057 from the temporary difference arising from the customer relationships. The resulting goodwill represents the established growth potential and synergies between ImpressionX and the Company.

*Developments in 2019*

In 2019, primarily as a result of the Company's deterioration of its revenues for its advertising and content marketing business related to the business of ImpressionX, management determined the carrying value of intangible assets and goodwill resulting from the acquisition of ImpressionX exceeded their estimated fair value (note 16). In measuring the recoverable value of goodwill, the Company used a discounted cash flow model but determined it could not reliably estimate future revenue streams. The Company compared the indicated fair value using level 3 assumptions to the carrying value of goodwill, and as a result of the analysis, an impairment charge of \$2,292,733 was recorded to write down goodwill for the year ended December 31, 2019.

During 2019, certain performance benchmarks related to the earn-outs were achieved and as a result, the Company paid cash of \$234,005 and issued warrants with a fair value of \$554,449. Management determined that the probability of reaching the remaining performance benchmarks and paying the potential earn-outs has been reduced to a nominal amount. Accordingly, the Company estimated the fair value of the contingent consideration to be \$nil and reversed the amount of \$2,467,146 (note 16).

**21. COMMITMENTS**

Consideration paid to certain consultants from private placement proceeds:

On July 30, 2020, the Company closed a private placement for gross proceeds of \$1,332,745 (the "July Offering"), and indicated that the proceeds from July Offering would be used for general working capital. On July 30, 2020, the Company announced the closing of the July Offering (note 6(b)), \$165,000 of the aggregate gross proceeds of \$1,332,745, a portion of which was raised

**AQUARIUS AI INC.**  
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through the consultants, were to satisfy the Company's obligations under the consulting agreements.

**22. SUPPLEMENTAL CASH FLOW DISCLOSURE**

	<b>2020</b>	<b>2019</b>
<b>Additional Information</b>		
Accounts receivable written off to bad debts	\$ -	\$ 14,790,502
Accounts payable and accrued liabilities written off to bad debts	\$ -	\$ 4,562,950
Shares issued for debt settlement	\$ 345,017	\$ -
Warrants issued for bank loan settlement	\$ 128,655	-
Gain on settlement of accounts payable	\$ 395,192	\$ 855,135
Interest paid on bank debt	\$ -	\$ 609,528
Prepays written off on dissolution of entity	\$ 18,779	\$ -
Accounts receivable written off on dissolution of entity	\$ 18,482	\$ -
Accounts payable and accrued liabilities written off on dissolution of entity	\$ 1,585,417	\$ -

**23. SUBSEQUENT EVENTS**

- (a) On March 19, 2021 the Company announced it has completed a non-brokered private placement offering of an aggregate total of 25,111,983 units of the Company, at a price of \$0.12 per unit to raise aggregate gross proceeds of \$3,013,438. Each unit will consist of one common share of the Company and one common share purchase warrant. Each warrant will entitle the holder, on exercise thereof, to purchase one additional common share of the Company at a price of \$0.25 per share for a period of 24 month from the completion of the private placement.

In connection with the non-brokered private placement, the Company issued 679,126 agents' warrants. The agents' warrants have an exercise price of \$0.25 per share for a period of 24 months from the completion of the private placement.

- (b) Subsequent to the year ended December 31, 2020, 1,081,500 common shares were issued upon the exercise of warrants. The warrants were exercised at a price of \$0.15 for gross proceeds of \$162,225.
- (c) Subsequent to the year ended December 31, 2020, the Company entered into a settlement agreement with a third party to settle a claim against the Company for \$67,200. The settlement amount was paid subsequent to year end in full settlement of the claim. As at December 31, 2020, the settlement amount of \$67,200 was included in accounts payable and accrued liabilities on the consolidated statement of financial position.
- (d) Subsequent to the year ended December 31, 2020, the Company settled a claim against the Company with a former consultant for \$70,087 (US \$55,000). As at December 31, 2020, the settlement amount of \$70,087 was included in accounts payable and accrued liabilities on the consolidated statement of financial position.

## **AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**

**Consolidated Financial Statements  
December 31, 2019 and 2018  
(Expressed in Canadian Dollars)**

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## INDEPENDENT AUDITORS' REPORT

### TO THE SHAREHOLDERS OF AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)

#### *Opinion*

We have audited the consolidated financial statements of Aquarius AI Inc. (the "Company"), which comprise:

- the consolidated statements of financial position as at December 31, 2019 and 2018;
- the consolidated statements of comprehensive loss for the years then ended;
- the consolidated statements of changes in shareholders' equity (deficiency) for the years then ended;
- the consolidated statements of cash flows for the years then ended; and
- the notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards ("IFRS").

#### *Basis for Opinion*

We conducted our audits in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audits of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our opinion.

#### *Material Uncertainty Related to Going Concern*

We draw attention to Note 1 in the consolidated financial statements, which indicates that the Company incurred a net loss of \$24,894,255 during the year ended December 31, 2019 and has an accumulated deficit of \$36,881,535 as of December 31, 2019. As stated in Note 1, these events or conditions, along with other matters as set forth in Note 1, indicate that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

#### *Other Information*

Management is responsible for the other information. The other information comprises of Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, and remain alert for indications that the other information appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditors' report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditors' report. We have nothing to report in this regard.

### *Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ♦ Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ♦ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- ♦ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ♦ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ♦ Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- ♦ Obtain sufficient appropriate audit evidence regarding the consolidated financial information of the entities or business activities within the Company to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditors' report is Hervé Leong-Chung.

*Smythe LLP*

Chartered Professional Accountants

Vancouver, British Columbia  
July 13, 2020

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Consolidated Statements of Financial Position**  
**December 31, 2019 and 2018**  
**(Expressed in Canadian Dollars)**

	<b>2019</b>	<b>2018</b>
<b>Assets (note 22)</b>		
<b>Current</b>		
Cash	\$ 100,767	\$ 781,260
Accounts receivable, net (note 14)	597,765	20,580,940
GST receivable	102,915	154,403
Prepays	35,738	679,490
	837,185	22,196,093
<b>Deposits</b> (note 21)	-	2,098,149
<b>Equipment</b> (note 7)	-	116,038
<b>Intangible Assets</b> (note 8)	-	11,306,691
<b>Goodwill</b> (note 20)	-	10,201,411
	-	23,722,289
	\$ 837,185	\$ 45,918,382
<b>Liabilities</b>		
<b>Current</b>		
Accounts payable and accrued liabilities (notes 14, 28)	\$ 3,267,661	\$ 11,450,396
Loan payable (note 23)	1,091,936	1,035,010
Bank debts (note 22)	10,890,042	4,301,066
Other liabilities (note 17)	559,931	434,931
	15,809,570	17,221,403
<b>Bank Debts</b> (note 22)	-	5,502,070
<b>Contingent Consideration</b> (note 20)	-	12,208,499
<b>Derivative Liability</b> (notes 9, 12)	48,641	555,058
<b>Deferred Income Taxes</b> (note 13)	-	2,815,494
	15,858,211	38,302,524
<b>Shareholders' Equity (Deficiency)</b>		
<b>Share Capital</b> (note 12)	20,296,209	17,805,727
<b>Translation Reserve</b>	(140,149)	325,479
<b>Reserves</b> (note 12)	1,680,811	1,448,294
<b>Deficit</b>	(36,881,535)	(11,986,302)
<b>Equity (Deficiency) Attributable to Owners of the Company</b>	(15,044,664)	7,593,198
<b>Non-Controlling Interest</b> (note 18)	23,638	22,660
	(15,021,026)	7,615,858
	\$ 837,185	\$ 45,918,382

Approved on behalf of the Board:

"Jesse Dylan"

.....  
 Jesse Dylan, Director

"Chris Bradley"

.....  
 Chris Bradley, Director

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC. )**  
**Consolidated Statements of Comprehensive Loss**  
**Years Ended December 31, 2019 and 2018**  
**(Expressed in Canadian Dollars)**

	<b>2019</b>	<b>2018</b>
<b>Revenues</b>	\$ 8,358,386	\$ 20,077,289
<b>Direct Expenses</b>	5,968,349	12,798,261
<b>Gross Profit</b>	2,390,037	7,279,028
<b>Operating Expenses</b>		
Amortization (notes 7, 8)	705,125	166,994
Bad debts (note 27)	10,227,552	14,602
Financing costs	867,017	222,819
General and administrative (note 25)	5,720,279	3,754,872
Marketing and sales	1,119,582	426,485
Research and development (note 21)	2,004,502	809,014
Share-based compensation (notes 12, 14)	212,161	889,817
	20,856,218	6,284,603
<b>Operating Income (loss)</b>	(18,466,181)	994,425
Transaction costs (notes 14, 19, 20)	-	(3,759,728)
Impairments and write-offs (note 15)	(10,259,692)	-
Foreign exchange gain (loss)	(144,797)	269,761
Gain on debt settlement (notes 12, 26)	855,135	305,025
Loan and litigation settlement fee (note 17)	(75,000)	(159,776)
Contract settlement fees (note 28)	(656,470)	-
Fair value changes of derivative liability (note 12)	1,037,256	85,438
<b>Loss Before Income Taxes</b>	(27,709,749)	(2,264,855)
Deferred income tax recovery (notes 13)	2,815,494	-
<b>Net Loss</b>	\$ (24,894,255)	\$ (2,264,855)
<b>Net Loss Attributed to:</b>		
Owners of the Company	\$ (24,895,233)	\$ (2,345,549)
Non-controlling interest	978	80,694
	\$ (24,894,255)	\$ (2,264,855)
Translation adjustment	(465,628)	325,479
<b>Comprehensive Loss</b>	\$ (25,359,883)	\$ (1,939,376)
<b>Comprehensive Loss Attributed to:</b>		
Owners of the Company	\$ (25,360,861)	\$ (2,020,070)
Non-controlling interest	978	80,694
	\$ (25,359,883)	\$ (1,939,376)
Basic and Diluted Loss Per Share (note 24)	\$ (2.97)	\$ (0.31)

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Consolidated Statements of Changes in Shareholders' Equity (Deficiency)**  
**(Expressed in Canadian Dollars)**

	<u>Share Capital</u>		Convertible Debentures – Equity Component	Reserves	Translation Reserve	Deficit	Non-Controlling Interest	Total
	Number	Amount						
<b>Balance, December 31, 2017</b>	<b>2,605,870</b>	<b>\$ 7,087,362</b>	<b>\$ 209,463</b>	<b>\$ 140,218</b>	<b>\$ -</b>	<b>\$ (9,640,753)</b>	<b>\$ (58,034)</b>	<b>\$ (2,261,744)</b>
Shares issued from private placement	3,775,762	9,450,000	-	-	-	-	-	9,450,000
Share issuance costs	-	(1,245,974)	-	-	-	-	-	(1,245,974)
Agents options	-	(255,560)	-	255,560	-	-	-	-
Shares issued pursuant to RTO	400,000	1,000,000	-	126,000	-	-	-	1,126,000
Shares issued for debt	89,711	147,482	-	-	-	-	-	147,482
Share-based compensation	-	-	-	889,817	-	-	-	889,817
Units issued for Bridge Financing convertible notes	844,820	1,571,869	(193,327)	-	-	-	-	1,378,542
Shares issued for convertible notes	13,446	42,110	(16,136)	-	-	-	-	25,974
Finders warrants issued on business combination	-	-	-	36,699	-	-	-	36,699
Warrants exercised	4,500	8,438	-	-	-	-	-	8,438
Cumulative translation adjustment	-	-	-	-	325,479	-	-	325,479
Net loss for the year	-	-	-	-	-	(2,345,549)	80,694	(2,264,855)
<b>Balance, December 31, 2018</b>	<b>7,734,109</b>	<b>\$17,805,727</b>	<b>\$ -</b>	<b>\$ 1,448,294</b>	<b>\$ 325,479</b>	<b>\$(11,986,302)</b>	<b>\$ 22,660</b>	<b>\$ 7,615,858</b>
Units issued from private placement	1,058,750	2,117,500	-	-	-	-	-	2,117,500
Agents units	12,500	25,000	-	-	-	-	-	25,000
Share issuance costs	-	(220,625)	-	-	-	-	-	(220,625)
Agents options	-	(81,256)	-	81,256	-	-	-	-
Options exercised	213,310	576,051	-	(60,900)	-	-	-	515,151
Share-based compensation	-	-	-	212,161	-	-	-	212,161
Warrants exercised	21,333	73,812	-	-	-	-	-	73,812
Cumulative translation adjustment	-	-	-	-	(465,628)	-	-	(465,628)
Net loss for the year	-	-	-	-	-	(24,895,233)	978	(24,894,255)
<b>Balance, December 31, 2019</b>	<b>9,040,002</b>	<b>\$20,296,209</b>	<b>\$ -</b>	<b>\$ 1,680,811</b>	<b>\$ (140,149)</b>	<b>\$ (36,881,535)</b>	<b>\$ 23,638</b>	<b>\$ (15,021,026)</b>

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC. )**  
**Consolidated Statements of Cash Flows**  
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	2019	2018
<b>Operating Activities</b>		
Net loss for the year	\$ (24,894,255)	\$ (2,264,855)
Items not involving cash		
Amortization	705,125	166,994
Bad debts	10,227,552	14,602
Impairments and write-offs	10,259,692	-
Share-based compensation	212,161	889,817
Financing costs	163,575	1,127
Gain on debt settlement	(855,135)	(305,025)
Litigation settlement fee	75,000	-
Transaction costs	-	1,060,340
Fair value change in derivative liability	(1,037,256)	(85,438)
Deferred income tax recovery	(2,815,494)	-
Foreign exchange gain (loss)	41,895	(113,749)
	(7,917,140)	(636,187)
Changes in non-cash working capital		
Accounts receivable	4,739,336	(3,488,277)
GST receivable	51,488	(53,497)
Prepays	56,357	(649,009)
Deposit	2,004,502	(2,004,502)
Other liabilities	-	(1,020,440)
Accounts payable and accrued liabilities	(2,764,649)	(3,982,044)
Interest payable	-	(111,378)
<b>Cash Used in Operating Activities</b>	<b>(3,830,106)</b>	<b>(11,945,334)</b>
<b>Investing Activities</b>		
Purchase of equipment	(1,385)	(137,566)
Purchase of intangibles	(26,900)	(214,881)
Cash received on acquisition of Exito	-	67,994
Acquisition of 495, net of cash acquired	-	(3,670,591)
Acquisition of ImpressionX	(234,005)	(670,550)
<b>Cash Used in Investing Activities</b>	<b>(262,290)</b>	<b>(4,625,594)</b>
<b>Financing Activities</b>		
Proceeds from share issuances	2,117,500	9,450,000
Share issuance costs	(195,625)	(1,337,257)
Obligation to issue shares	50,000	-
Amounts drawn from credit facility	1,620,938	9,803,136
Principal repaid on credit facility	(700,333)	-
Principal repayments on lease	(55,767)	-
Proceeds from exercise of options	515,151	-
Convertible debt repayment	-	(101,696)
Proceeds from exercise of warrants	73,812	8,438
Promissory notes repayment	-	(750,000)
<b>Cash Provided by Financing Activities</b>	<b>3,425,676</b>	<b>17,072,621</b>
<b>Foreign Exchange Effect on Cash</b>	<b>(13,773)</b>	<b>264,099</b>
<b>Inflow/Outflow of Cash</b>	<b>(680,493)</b>	<b>765,792</b>
<b>Cash, Beginning of Year</b>	<b>781,260</b>	<b>15,468</b>
<b>Cash, End of Year</b>	<b>\$ 100,767</b>	<b>\$ 781,260</b>

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Notes to the Consolidated Financial Statements**  
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**1. NATURE OF OPERATIONS AND GOING CONCERN**

Aquarius AI Inc. (formerly Good Life Networks Inc.) (the “Company” or “Aquarius”) was incorporated under the Business Corporations Act on August 17, 2011.

Effective January 28, 2018, the Company closed its qualifying transaction (the “Transaction”) with Good Life Networks Inc. (“GLN”), a Vancouver-based, digital media private company. The Transaction was completed by way of a share exchange pursuant to a plan of arrangement under the provisions of the *Business Corporations Act* (British Columbia) (the “Arrangement”), which included the amalgamation of GLN and Exito Energy II Inc. (“Exito”) to form the Company as the resulting issuer. The Company continued the business of GLN, as described below. The transaction was considered a reverse takeover (“RTO”) since the legal acquiree is the accounting acquirer, as the former shareholders of GLN obtained a controlling interest of the resulting issuer after the completion of the Transaction (see note 19).

The Company changed its name from Good Life Networks Inc. to Aquarius AI Inc. on November 29, 2019. The trading ticker symbol is “AQUA”. The Company continues to trade on the Frankfurt Stock Exchange under the stock symbol “4G5”

The Company is a marketing technology business that is currently repositioning to focus on customer acquisition and using technology to generate revenues in the online gaming, gambling and betting space. The principal office of the Company is located at 595 Howe Street 10th floor, Vancouver, BC V6C 2T5, Canada.

On July 8, 2020, the Company consolidated its common shares on the basis of one post-consolidated common share for every ten pre-consolidated common shares held. The 90,400,027 pre-consolidated common shares issued and outstanding were adjusted to 9,040,003 post-consolidated common shares. As required by International Accounting Standards (“IAS”) 33 *Earnings per Share*, all references to share capital, common shares outstanding, warrants outstanding, options outstanding, and per share amounts in these consolidated financial statements and the accompanying notes for time periods prior to the share consolidation have been restated to reflect the one-for-ten share consolidation.

These consolidated financial statements have been prepared on a going concern basis, which assumes that the Company will be able to continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities and commitments in the normal course of business. For the year ended December 31, 2019, the Company had a net loss of \$24,894,255 (2018 – \$2,264,855) and cash outflows from operating activities of \$3,830,106 (2018 - \$11,945,334) and as at December 31, 2019, has an accumulated deficit of \$36,881,535 (2018 - \$11,986,302).

The Company is not in compliance with certain debt covenants as at December 31, 2019 and no longer expects to generate sufficient working capital to enable it to repay the principal amount of the loan due February 1, 2020. The Company has limited revenue and does not have sufficient cash to meet its administrative overhead, service its obligations or maintain its interests. Currently, based on its planned expenditures and expected cash flows, the Company will need to secure new sources of working capital to continue operations beyond twelve-month period. Management’s plan is to actively secure sources of funds, including possible equity and debt financing options, while at the same time focus on exercising careful cost control to sustain operations. If necessary, the Company will curtail discretionary spending.

The Company’s ability to continue its operations and to realize its assets at their carrying values are dependent upon obtaining additional financing sufficient to cover its operating costs and repay

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its liabilities. Further, the Company's ability to continue as a going concern is dependent upon the successful results from its activities and its ability to attain profitable operations and generate funds therefrom and/or to raise equity capital or borrowings sufficient to meet current and future obligations, none of which is in any way certain that the Company can achieve. The business of digital branding and advertising involves a high degree of risk and there can be no assurance that management's plans will be successful. The Company has now started the process of repositioning its technology that may provide opportunities for monetization. These consolidated financial statements do not give effect to adjustments that would be necessary to the carrying values and classification of assets and liabilities should the Company be unable to continue as a going concern.

If the going concern basis was not appropriate for these consolidated financial statements, significant adjustments would be necessary in the carrying value of assets and liabilities, the reported expenses and the classifications used on the unaudited consolidated statements of financial positions. Such adjustments could be material which would significantly impact the financial statements and the Company's ability to operate.

**2. BASIS OF PRESENTATION**

(a) Statement of compliance

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"). Except as described in note 2(b), significant accounting policies have been consistently applied in the presentation of these consolidated financial statements.

These consolidated financial statements were approved and authorized for issue by the Board of Directors of the Company on July 13, 2020.

Effective January 1, 2019, the Company adopted IFRS 16 *Leases* ("IFRS 16"). IFRS 16 was adopted retrospectively with no restatement of comparative periods, as permitted by the transition provisions of the standard (note 3).

(b) Basis of presentation

These consolidated financial statements have been prepared under the historical cost basis, except for certain financial instruments measured at fair value. These consolidated financial statements have prepared using the accrual basis of accounting, except for cash flow information. These consolidated financial statements are presented in Canadian dollars and the Company and its subsidiaries' functional currency is US dollars.

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(c) Consolidation

These consolidated financial statements include accounts of the Company and the following controlled entities at December 31, 2019:

	Relationship	Percentage
Megacast Networks Inc.	Subsidiary	100%
Good Life Networks USA Inc.	Subsidiary	60%
Lighthouse Digital Inc.	Subsidiary	100%
495 Communications, LLC*	Subsidiary	100%
ImpressionX Inc.*	Subsidiary	100%

\* The Company acquired 495 Communications, LLC (“495”) and ImpressionX Inc. (“ImpressionX”) on December 17, 2018 (note 20). ImpressionX was dissolved on December 10, 2019.

All intercompany balances and transactions are eliminated on consolidation. Control is based on whether an investor has power over the investee, exposure or rights to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of returns.

(d) Use of estimates and judgments

The preparation of these consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Significant areas requiring the use of management estimates include:

- (i) Share-based compensation and derivative liabilities are valued using the Black-Scholes Option Pricing Model at the date of grant and expensed in profit or loss over vesting period of each award. The Black-Scholes Option Pricing Model (“Black - Scholes”) utilizes subjective assumptions such as expected price volatility and expected life of the option. Share-based compensation expense also utilizes subjective assumption on forfeiture rate. Changes in these input assumptions can significantly affect the fair value estimate.
- (ii) Useful lives of intangible assets – Following initial recognition, the Company carries the intangible assets at cost less accumulated amortization and any accumulated impairment losses. Amortization is recorded on the straight-line basis based upon management’s estimate of the useful life and residual value. The estimates are reviewed at least annually and are updated if expectations change as a result of the technical obsolescence or legal and other limits to use. A change in the useful life or residual value will impact the reported carrying value of the intangible assets resulting in a change in related amortization expense.

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- (iii) Recoverability of the carrying value of intangible assets, goodwill and equipment requires management to determine whether future economic benefits from sale or otherwise are likely. Evaluation may be more complex where activities have not reached a stage that permits a reasonable assessment of the viability of the asset. Management must make certain estimates and assumptions about future events or circumstances including, but not limited to, the interpretation of marketing and sales data, as well as the Company's financial ability to continue marketing and sales activities and operations.

Significant areas requiring the use of judgments include:

- (i) The assessment of the Company's ability to continue as a going concern involves judgment regarding future funding available for its platform development and working capital requirements.
- (ii) The application of the Company's accounting policy for intangible asset capitalization requires judgment in determining whether it is likely that the future economic benefits will flow to the Company, which are based on assumptions about future events or circumstances. Assumptions may change if new information becomes available. The Company assesses at each reporting date if the intangible asset has indicators of impairment. In determining whether the intangible is impaired, the Company assesses certain criteria, including observable decreases in value, significant changes with adverse effect on the entity, evidence of technological obsolescence and future plans.
- (iii) Research and development expenditures. The application of the Company's accounting policy for research and development expenditures requires judgment in determining whether it is likely that the future economic benefits will flow to the Company, which may be based on assumptions about future events or circumstances. Estimates and assumptions may change if new information becomes available. If, after expenditures is unlikely, the amount capitalized is written off to profit or loss in the period the new information becomes available.
- (iv) The Company records expected credit losses ("ECL") related to accounts receivable that are considered to be uncollectable. The ECL is based on the Company's knowledge of the financial condition of its customers, the aging of the receivables, the current business environment and historical experience. A change to those factors could impact the ECL and the provision for bad debts.
- (v) The determination of the functional currency for the Company and each of its subsidiaries was based on management's judgment of the underlying transactions, events and conditions relevant to each entity.
- (vi) Deferred income tax assets and liabilities result from timing differences between the financial reporting and tax bases of assets and liabilities. Loss carry forwards also comprise a portion of the temporary differences and result in a deferred income tax asset. Deferred income tax assets are only recognized to the extent that management considers it probable that a deferred income tax asset will be realized. The assessment for the recognition of a deferred tax asset requires significant judgement. The factors used to assess the likelihood of realization are the Company's forecast of future taxable income and available tax planning strategies that could be implemented to realize the deferred tax assets. The

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Company has and continues to use tax planning strategies to realize deferred tax assets in order to avoid the potential loss of benefits. Unknown future events and circumstances, such as changes in tax rates and laws, may materially affect the assumptions and estimates made from one period to the next. Any significant change in events, tax laws, and tax rates beyond the control of the Company may materially affect the consolidated financial statements.

- (vii) Contingencies are subject to measurement uncertainty as the financial impact will only be confirmed by the outcome of a future event. The assessment of contingencies involves a significant amount of judgement, including assessing whether a present obligation exists, assessing factors that may mitigate or reduce the obligation, and determining a reliable estimate of the amount of cash outflow required to settle the obligation. The Company is required to both determine whether loss is probable and whether the loss can be reasonably estimated. The uncertainty involved with the time and amount at which a contingency may be settled may have a material impact on the consolidated financial statements of future periods to the extent that the amount provided for differs from the actual outcome.
- (viii) Management has had to apply judgment relating to acquisitions with respect to whether the acquisition was a business combination or an asset acquisition. Management applied a three-element process to determine whether a business or an asset was purchased, considering inputs, processes and outputs of each acquisition in order to reach a conclusion.
- (ix) Contingent consideration and the allocation of fair value of assets acquired. The determination of fair value of assets acquired and contingent consolidation requires management to make assumptions and estimates about future events. The assumptions and estimates with respect to determining the fair value of the assets acquired require the most judgment and include estimates of future cash flows.

**3. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies set out below have been applied consistently by the Company to the periods presented.

(a) Income taxes

Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on the tax rates that

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have been enacted or substantively enacted at the reporting date.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

(b) Share issue costs

The Company accounts for share issue costs by deferring the costs until the shares are issued, at which time the costs are charged to share capital as share issue costs. If the share offering does not proceed, the costs are expensed.

(c) Share capital

Common shares are classified as equity. Transaction costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects. Common shares issued for consideration other than cash, are valued based on their market value at the date the shares are issued.

The Company has adopted a residual value method with respect to the measurement of shares and warrants issued as private placement units. The residual value method first allocates value to the more easily measurable component based on fair value and then the residual value, if any, to the less easily measurable component. The Company considers the fair value of common shares issued in a private placement to be the more easily measurable component and the common shares are valued at their fair value, as determined by the closing quoted bid price on the announcement date. The balance, if any, is allocated to the attached warrants. Any fair value attributed to the warrants is recorded in reserves.

(d) Revenue recognition

The Company reviewed its revenue streams and major contracts with customers using the IFRS 15 five step model as follows:

- identify the contract with a customer;
- identify the performance obligations in the contract;
- determine the transaction price, which is the total consideration provided by the customer;
- allocate the transaction price among the performance obligations in the contract based on their relative fair values; and
- recognize revenue when the relevant criteria are met for each performance obligation.

The Company generates revenue using its proprietary technology to connect online users to advertisers. Revenue is recognized over time using the output method when the performance obligation is fulfilled. The performance obligation is satisfied over time as the volume of impressions are delivered based on contract terms. Revenue arrangements are evidenced by contracts which specify the number and type of advertising impressions to be delivered over time at an agreed upon price based on performance objectives. Performance objectives are generally a measure of the number of ads displayed. The Company recognizes revenue when collection is reasonably assured.

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(e) Share-based compensation

Share-based compensation to employees are measured at the fair value of the instruments issued and amortized over the vesting periods. Share-based compensation to non-employees are measured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined the fair value of the goods or services cannot be reliably measured, and are recorded at the date the goods or services are received. The corresponding amount is recorded to reserves. The fair value of options is determined using the Black-Scholes option pricing model, which incorporates all market vesting conditions. For employee share options, the number of shares and options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognized as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

(f) Equipment

Equipment comprised of office furniture and computer equipment. Equipment is amortized on a straight-line basis over five years. Equipment is measured at cost less accumulated amortization and accumulated impairment loss.

(g) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized over their useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. A change in the expected useful life of the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the Cash Generating Unit ("CGU") level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

The Company amortizes intangible assets with finite lives on a straight-line basis over their estimated useful lives as follows:

Intellectual property - 10 years  
Customer relationships - 5 to 10 years  
Patents - 10 years  
Trademarks - 10 years

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(h) Goodwill

The Company measures goodwill as the fair value of the consideration transferred less the net recognized amount (generally fair value) of the identifiable assets acquired and the liabilities assumed, all measured as of the acquisition date. Since goodwill results from the application of the acquisition method of accounting for a business combination, it requires judgment in the determination of the fair value of assets and liabilities. Goodwill is allocated to the Company's CGUs or group of CGUs that are expected to benefit from the synergies of the business combination. Goodwill is not amortized, but is tested for impairment at least annually. An impairment loss in respect of goodwill is not reversed. On the disposal or termination of a previously acquired business, any remaining balance of associated goodwill is included in the determination of the gain or loss on disposal. The Company performs the annual goodwill impairment test on December 31 each year.

(i) Impairment of non-financial assets

At the end of each reporting period, the Company's assets are reviewed to determine whether there is any indication that those assets may be impaired. If such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment, if any. The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are adjusted for the risks specific to the asset group and are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount and the impairment loss is recognized in profit or loss for the period. For an asset that does not generate largely independent cash flows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased when an impairment loss subsequently reverses (except for goodwill), the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but to an amount that does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss.

(j) Earnings (loss) per share

Basic earnings (loss) per share is calculated by dividing the income or loss for the year by the weighted average number of common shares outstanding during the period. Diluted earnings per share is calculated using the treasury stock method. Under the treasury stock method, the weighted average number of shares outstanding used in the calculation of diluted earnings per share assumes that the deemed proceeds received from the exercise of share options, share purchase warrants and their equivalents would be used to repurchase common shares of the Company at the average market price during the year.

Stock options and share purchase warrants are typically dilutive when the Company has net income for the period and the average market price of the common shares during the period exceeds the exercise price of the stock option and/or share purchase warrant.

Shares held in escrow are excluded from the determination of basic income (loss) per share if the release from escrow is other than time based.

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(k) Financial instruments

The following table shows the classification of financial instruments:

	<b>Classification</b>
Cash	Fair value – P&L
Accounts receivable	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Loan payable	Amortized cost
Bank debts	Amortized cost
Contingent consideration	Amortized cost
Other liabilities	Amortized cost
Derivative liability	Fair value – P&L

Financial assets

(i) Recognition and measurement of financial assets

The Company recognizes a financial asset when it becomes a party to the contractual provisions of the instrument.

(ii) Classification of financial assets

The Company classifies financial assets at initial recognition as financial assets: measured at amortized cost, measured at fair value through other comprehensive income or measured at fair value through profit or loss.

*Financial assets measured at amortized cost*

A financial asset that meets both of the following conditions is classified as a financial asset measured at amortized cost.

- The Company's business model for the such financial assets, is to hold the assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the amount outstanding.

A financial asset measured at amortized cost is initially recognized at fair value plus transaction costs directly attributable to the asset. After initial recognition, the carrying amount of the financial asset measured at amortized cost is determined using the effective interest method, net of impairment loss, if necessary.

*Financial assets measured at fair value through other comprehensive income ("FVTOCI")*

A financial asset measured at fair value through other comprehensive income is recognized initially at fair value plus transaction costs directly attributable to the asset. After initial recognition, the asset is measured at fair value with changes in fair value included as "financial asset at fair value through other comprehensive income" in other comprehensive income.

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*Financial assets measured at fair value through profit or loss (“FVTPL”)*

A financial asset measured at fair value through profit or loss is recognized initially at fair value with any associated transaction costs being recognized in profit or loss when incurred. Subsequently, the financial asset is re-measured at fair value, and a gain or loss is recognized in profit or loss in the reporting period in which it arises.

(iii) Derecognition of financial assets

The Company derecognizes a financial asset if the contractual rights to the cash flows from the asset expire, or the Company transfers substantially all the risks and rewards of ownership of the financial asset. Any interests in transferred financial assets that are created or retained by the Company are recognized as a separate asset or liability. Gains and losses on derecognition are generally recognized in the consolidated statement of loss and comprehensive loss. However, gains and losses on derecognition of financial assets classified as FVTOCI remain within accumulated other comprehensive income (loss).

Financial liabilities

(i) Recognition and measurement of financial liabilities

The Company recognizes financial liabilities when it becomes a party to the contractual provisions of the instruments.

(ii) Classification of financial liabilities

The Company classifies financial liabilities at initial recognition as financial liabilities: measured at amortized cost or measured at fair value through profit or loss.

*Financial liabilities measured at amortized cost*

A financial liability at amortized cost is initially measured at fair value less transaction cost directly attributable to the issuance of the financial liability. Subsequently, the financial liability is measured at amortized cost based on the effective interest rate method.

*Financial liabilities measured at fair value through profit or loss*

A financial liability measured at fair value through profit or loss is initially measured at fair value with any associated transaction costs being recognized in profit or loss when incurred. Subsequently, the financial liability is re-measured at fair value, and a gain or loss is recognized in profit or loss in the reporting period in which it arises.

(iii) Derecognition of financial liabilities

The Company derecognizes a financial liability when the financial liability is discharged, cancelled or expired. Generally, the difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in the consolidated statement of income (loss).

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Financial assets and liabilities are offset and the net amount is presented in the consolidated statement of financial position only when the Company has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Fair value hierarchy

The Company provides information about its financial instruments measured at fair value at one of three levels according to the relative reliability of the inputs used to estimate the fair value:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Impairment of financial assets

The Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the

initial recognition of the asset and that event has an impact on the estimated future cash flows of the financial asset or group of financial assets.

(l) Foreign currency translation

The functional currency of the Company and its subsidiaries is the United States dollar, and accounts denominated in currencies other than the United States dollar have been translated as follows:

- Monetary assets and liabilities at the exchange rate at the consolidated statement of financial position date;
- Non-monetary assets and liabilities at the historical exchange rates, unless such items are carried at fair value, in which case they are translated at the date when the fair value was determined;
- Shareholders' equity items at historical exchange rates; and
- Revenue and expense items at the rate of exchange in effect on the transaction date.

The Company's presentation currency is the Canadian dollar. For presentation purposes, all amounts are translated from the United States dollar functional currency to the Canadian dollar presentation currency for each period. Statement of financial position accounts, with the exception of equity, are translated using the exchange rate at the end of each reporting period, transactions on the statement of comprehensive income (loss) are recorded at the average rate of exchange during the period, and equity accounts are translated using historical actual exchange rates.

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Exchange gains and losses arising from translation to the Company's presentation currency are recorded as translation adjustment, which is included in translation reserve in the statement of shareholders' equity (deficiency).

(m) Derivative liability

The Company classifies equity instruments that do not meet the definition of equity as derivative liabilities which are fair valued each reporting period subsequent to the initial issuance unless the range of reasonable fair value measurements is significant and the probabilities of the various estimates cannot be reasonably assessed. The Company uses the Black-Scholes option pricing model to fair value these instruments. All changes in the fair value are recorded in the consolidated statements of comprehensive income (loss).

(n) Leases

The Company adopted IFRS 16 *Leases* ("IFRS 16") effective January 1, 2019. The following is the new accounting policy for leases under IFRS 16.

At inception, the Company assesses whether a contract contains an embedded lease. A contract contains a lease when the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration.

The Company, as lessee, is required to recognize a right-of-use asset ("ROU asset"), representing its right to use the underlying asset, and a lease liability, representing its obligation to make lease payments.

The Company may elect to not apply IFRS 16 to leases with a term of less than 12 months or to low value assets, which is made on an asset by asset basis.

The Company recognizes a ROU asset and a lease liability at the commencement of the lease. The ROU asset is initially measured based on the present value of lease payments, plus initial direct cost, less any incentives received. It is subsequently measured at cost less accumulated amortization, impairment losses and adjusted for certain remeasurements of the lease liability. The ROU asset is amortized from the commencement date over the shorter of the lease term or the useful life of the underlying asset. The ROU asset is subject to testing for impairment if there is an indicator of impairment.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by the interest rate implicit in the lease, or if that rate cannot be readily determined, the incremental borrowing rate. The incremental borrowing rate is the rate which the operation would have to pay to borrow over a similar term and with similar security, the funds necessary to obtain an asset of similar value to the ROU asset in a similar economic environment.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. It is remeasured when there is a change in future lease payments arising from a change in an index or a rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

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Effective January 1, 2019, the Company adopted IFRS 16 using the modified retrospective approach. The comparative figures for the 2018 reporting period have not been restated and are accounted for under IAS 17 *Leases*, and IFRIC 4 *Determining Whether an Arrangement Contains a Lease*, as permitted under the specific transitional provisions in the standard.

As at January 1, 2019, the Company had an office lease for its premises in Vancouver, British Columbia and was classified as operating leases under IAS 17. Upon transition to IFRS 16, these lease liabilities were measured at the present value of the remaining lease payments and discounted using an incremental borrowing rate of 7.5% as of January 1, 2019. As a result, the Company, as a lessee, recognized \$82,361 as a lease liability, representing its obligation to make lease payments. A ROU asset of the same amount was recognized as a Right-of-use Asset, representing its right to use the underlying asset.

The following table summarizes the difference between the operating lease commitments disclosed immediately preceding the date of initial application and lease liability recognized on the consolidated statement of financial position at the date of initial application:

Operating lease liability as at December 31, 2018	\$ 110,218
Effect of discounting at incremental borrowing rate	(27,857)
<b>Lease liability recognized as of January 1, 2019</b>	<b>\$ 82,361</b>

- (o) Accounting standards issued but not yet effective

At the date of authorization of these consolidated financial statements, certain new standards, amendments and interpretations to existing standards have been published, but are not yet effective, and have not been early-adopted by the Company. The Company does not expect these new pronouncements to have a significant impact on its consolidated financial statements.

#### **4. FINANCIAL INSTRUMENTS**

Financial instruments are agreements between two parties that result in promises to pay or receive cash or equity instruments. The Company classifies its financial instruments as follows: cash is classified at fair value through profit and loss ("FVTPL"); accounts receivable is classified at amortized cost; and accounts payable and accrued liabilities, loan payable, bank debts and other liabilities are classified at amortized cost. The carrying values of these instruments, other than bank debts, approximate their fair values due to their short term to maturity. The carrying value of bank debts approximates fair value as they were at market rates of interest. Contingent consideration and derivative liability are classified at FVTPL using level 3 of the fair value hierarchy.

The Company has exposure to the following risks from its use of financial instruments:

- (a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Cash is placed with a major Canadian financial institution and the Company's concentration of credit risk for cash and maximum exposure thereto is \$100,767 (2018 - \$781,260).

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With respect to its accounts receivable, the Company assesses the credit rating of all customers and maintains provisions for potential credit losses, and any such losses to date have been within management's expectations. The Company's credit risk with respect to accounts receivable and maximum exposure thereto is \$597,765 (2018 - \$20,580,940). Accounts receivable are shown net of provision of credit losses of \$nil (2018 - \$353,930).

(b) Liquidity risk

Liquidity risk is the risk that the Company will be unable to meet its financial obligations as they fall due. The Company's approach to managing liquidity risk is to ensure, as far as possible, that it will have sufficient liquid funds to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. At December 31, 2019, the Company has \$100,767 (2018 - \$781,260) of cash to settle current liabilities with the following due dates: accounts payable and accrued liabilities of \$3,267,661 (2018 - \$11,450,396) are due within three to six months. Loan payable of \$1,091,936 (2018 - \$1,035,010), bank debts of \$10,890,042 (2018 - \$4,301,066), and other liabilities of \$559,931 (2018 - \$434,931) are due within twelve months.

The Company manages its liquidity risk by relying upon its revenues and will have to raise additional funds through equity or debt financing to fund its current liabilities and operations.

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk comprises three types of risk: interest rate, foreign currency and other price risk.

(i) Interest rate risk

The Company is exposed to floating interest rate risk related to its bank debts.

(ii) Foreign currency risk

Foreign currency risk is the risk that the fair value of the Company's assets and liabilities will fluctuate due to changes in foreign exchange rates.

The Company is exposed to foreign currency risk to the extent that monetary assets and liabilities held by the Company are not denominated in its functional currency. The Company also exposed to foreign currency risk that options and warrants that have exercise price which is different from its functional currency. The Company does not manage currency risk through hedging or other currency management tools.

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As at December 31, 2019 and 2018, the Company's net exposure to foreign currency risk on its financial instruments is as follows:

	<b>2019</b>	<b>2018</b>
	CAD\$	CAD\$
Cash	25,153	223,833
Accounts receivable	597,765	292,311
Accounts payable and accrued liabilities	(1,223,439)	(830,137)
Loans payable	(1,091,936)	(1,467,120)
Other liabilities	(434,931)	(434,931)
	<b>(2,252,388)</b>	<b>(2,216,044)</b>

A 10% (2018 - 10%) change in the US dollar against the Canadian dollar at December 31, 2019 would result in a change of approximately \$173,000 (2018 - \$163,000) in comprehensive income (loss).

(iii) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices, other than those arising from interest rate risk or foreign currency risk. The Company is not exposed to other price risk.

**5. CAPITAL MANAGEMENT**

The Company considers its capital to be comprised of shareholders' equity (deficiency) and debt obligations. The Company's objectives in managing its capital are to maintain its ability to continue as a going concern, to further develop its business and ensure compliance with covenants of any applicable credit facility and other financing facilities. To effectively manage the Company's capital requirements, the Company has a planning and budgeting process in place to meet its strategic goals.

The Company manages the capital structure and makes adjustments to it depending on economic conditions and the rate of anticipated expenditures. The Company arranged credit facilities with a Canadian financial institution to maintain operations and future acquisitions. The Company may issue shares or seek debt or streaming financing to ensure that there is sufficient working capital to meet its short-term business requirements. The Company is not subject to externally imposed capital requirements, except for financial covenants associated with its credit facilities.

**6. RIGHT-OF-USE ASSET AND LEASE LIABILITY**

As at January 1, 2019, the Company had a lease agreement for its premises in Vancouver, British Columbia. Upon transition to IFRS 16, the Company recognized \$82,361 for an ROU asset and \$82,361 for a lease liability. During the year ended December 31, 2019, the Company early terminated the lease agreement and derecognized the ROU asset and lease liability.

The continuity of the ROU asset and lease liability for the year ended December 31, 2019 is as follows:

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<b>Right-of-use asset</b>	
Right-of-use asset recognized January 1, 2019	\$ 82,361
Depreciation	(49,416)
Derecognition	(32,945)
<b>Balance, December 31, 2019</b>	<b>\$ -</b>

  

<b>Lease liability</b>	
Lease liability recognized January 1, 2019	\$ 82,361
Lease payments	(59,348)
Lease interest	3,581
Derecognition	(26,594)
<b>Balance, December 31, 2019</b>	<b>\$ -</b>

**7. EQUIPMENT**

	<b>Office Furniture</b>	<b>Computer Hardware</b>	<b>Total</b>
<b>COST</b>			
Balance, December 31, 2017	\$ -	\$ -	\$ -
Additions	112,910	24,656	137,566
Impact of foreign exchange	4,024	1,961	5,985
Balance, December 31, 2018	\$ 116,934	\$ 26,617	\$ 143,551
Additions	1,385	-	1,385
Impairment	(113,935)	(26,036)	(139,971)
Impact of foreign exchange	(4,384)	(581)	(4,965)
Balance, December 31, 2019	\$ -	\$ -	\$ -
<b>ACCUMULATED AMORTIZATION</b>			
Balance, December 31, 2017	\$ -	\$ -	\$ -
Charge for the year	22,582	4,931	27,513
Balance, December 31, 2018	\$ 22,582	\$ 4,931	\$ 27,513
Charge for the year	23,039	5,207	28,246
Impairment	(45,128)	(10,030)	(55,158)
Impact of foreign exchange	(493)	(108)	(601)
Balance, December 31, 2019	\$ -	\$ -	\$ -
<b>CARRYING VALUE</b>			
December 31, 2018	\$ 94,352	\$ 21,686	\$ 116,038
December 31, 2019	\$ -	\$ -	\$ -

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**8. INTANGIBLE ASSETS**

On October 5, 2016, pursuant to a consulting agreement with Stella 3000 Ltd. (“Stella”), the Company issued 133,333 common shares at a fair value of \$66,667 as consideration for Stella’s assignment of intellectual property to the Company. The intellectual property has an estimated useful life of 10 years. During the year ended December 31, 2018, the Company acquired two additional patent applications for consideration of \$827,367.

In addition, during the year ended December 31, 2018, the Company acquired various intangible assets pursuant to the acquisition of 495 Communications, LLC and ImpressionX Inc. (note 20).

In 2019, primarily as a result of the Company’s deterioration of its revenues for its advertising and content marketing business, management determined the carrying value of intellectual property, customer relationships, trademarks and patent intangible assets exceeded its estimated fair value. In measuring fair value, the Company used a discounted cash flow model but determined it could not reliably estimate future revenue streams. The Company compared the indicated fair value using level 3 assumptions to the carrying value of its indefinite-lived assets, and as a result of the analysis, an impairment charge of \$10,468,597 was recorded to write down its intangible assets for the year ended December 31, 2019.

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	Intellectual Property	Customer Relationships	Trademarks	Patents	Total
<b>COST</b>					
Balance, December 31, 2017	\$ 66,667	\$ -	\$ -	\$ -	\$ 66,667
Acquired from business combination	-	8,583,040	1,837,307	-	10,420,347
Additions	12,514	-	-	827,367	839,881
Impact of foreign exchange	5,083	98,189	21,019	3,320	127,611
Balance, December 31, 2018	\$ 84,264	\$ 8,681,229	\$ 1,858,326	\$ 830,687	\$11,454,506
Additions	-	-	-	26,900	26,900
Impact of foreign exchange	(3,584)	(369,264)	(79,046)	(35,904)	(487,798)
Balance, December 31, 2019	\$ 80,680	\$ 8,311,965	\$ 1,779,280	\$ 821,683	\$10,993,608
<b>ACCUMULATED AMORTIZATION / IMPAIRMENT</b>					
Balance, December 31, 2017	\$ 8,334	\$ -	\$ -	\$ -	\$ 8,334
Amortization for the year	8,334	32,302	6,915	91,930	139,481
Balance, December 31, 2018	\$ 16,668	\$ 32,302	\$ 6,915	\$ 91,930	\$ 147,815
Amortization for the year	8,243	424,590	90,889	103,741	627,463
Impairment	57,878	8,035,610	1,720,123	654,986	10,468,597
Impact of foreign exchange	(2,109)	(180,537)	(38,647)	(28,974)	(250,267)
Balance, December 31, 2019	\$ 80,680	\$ 8,311,965	\$ 1,779,280	\$ 821,683	\$10,993,608
<b>CARRYING VALUE</b>					
December 31, 2018	\$ 67,596	\$ 8,648,927	\$1,851,411	\$ 738,757	\$11,306,691
December 31, 2019	\$ -	\$ -	\$ -	\$ -	\$ -

**9. PROMISSORY NOTES**

In December 2015 and 2016, the Company entered into a loan agreement with a group of lenders who are third party lenders, issuing promissory notes for gross proceeds of \$750,000, with an original term of one year, subsequently extended to January 2018, and interest of 24% per annum is payable on a monthly basis. In addition, the lenders received 125,000 special warrants that will automatically convert into share purchase warrants as follows:

- (i) Upon completion of the transaction with Special Purpose Operating Company (“SPOC”), the special warrants will automatically convert, without further consideration, into warrants of the SPOC, exercisable up to December 21, 2020. The exercise price will be the lesser of the share price utilized in completing the RTO discounted by 25% per share, and the share price utilized for the financing completed by the SPOC with respect to the RTO discounted by 25%.

If the Company’s special warrants are converted into warrants of the SPOC and a concurrent financing is completed of no less than \$4,000,000, which results in the

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aggregate number of shares to be acquired by the holders of the warrants being less than 2% on a fully diluted basis, then warrants of the SPOC issued to the lenders shall be increased to equal 2% of the outstanding warrants of the SPOC on a fully diluted basis.

- (ii) If the RTO is not completed within the term of the loan, the special warrants will automatically convert into 125,000 warrants of the Company, exercisable up to December 21, 2020 at an exercise price of \$0.25 per share.

The loan principal of \$750,000 together with accrued interest of \$142,867 was repaid on January 31, 2018.

As the number of warrants the special warrant holders would receive varies depending on whether the RTO occurs, the warrants were accounted for as derivative liabilities and fair valued at each statement of financial position date.

Upon completion of the RTO, the special warrants converted into 125,000 warrants (note 12) and the Company revalued the warrant derivative liability and recorded a gain of fair value change of derivative liability of \$85,438 in the statement of comprehensive loss during the year ended December 31, 2018. The Company estimated the fair value of the warrants to be \$148,562 (note 12 (c)) using the Black-Scholes option pricing model with the following assumptions:

- Risk-free interest rate 1.85%
- Expected term (in years) 5
- Estimated dividend yield 0%
- Weighted-average estimated volatility 72.8%

**10. BRIDGE FINANCING PAYABLE**

In 2017, the Company entered into a Bridge Financing Agreement (the "Bridge Financing") for issuance of up to 844,820 convertible notes with third parties, which are convertible into units of the Company, pursuant to a private placement at a conversion price of \$0.0475 per unit, with each unit consisting of one common share and one-half common share purchase warrant. These warrants are exercisable for 24 months at \$0.90 per warrant. The convertible notes are unsecured, have a term of five years and an interest rate of 10% per annum.

The total amount raised from the Bridge Financing was \$1,542,255.

During the year ended December 31, 2018, the Bridge Financing was converted into units (note 12).

A continuity of the liability portion of the convertible debentures is as follows:

Balance, December 31, 2017	\$ 1,299,292
Accretion interest expense	796
Balance, January 26, 2018 (RTO date)	1,300,088
Converted into units	(1,300,088)
Balance, December 31, 2018	\$ -

The Company recorded \$nil (2018 - \$796) in accretion expense during the year ended December 31, 2019.

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**11. CONVERTIBLE DEBENTURES**

During the year ended December 31, 2013, the Company raised \$260,000 through the issuance of convertible debentures with third party lenders. The convertible debentures bear interest at 20% per annum and are convertible into common shares of the Company at a price of \$0.50 per share. Interest is payable monthly. The notes with principal amounts of \$190,000 were convertible on or before June 27, 2018, while one of the notes with a principal amount of \$70,000 was convertible on or before September 6, 2018.

On inception, the Company allocated the total proceeds received between the liability and equity components of the convertible debenture using the residual method, based on a discount rate of 25%, which is the estimated cost at which the Company could borrow similar debt without a conversion feature. The liability component with a fair value of \$225,040 on inception is measured at amortized cost and is accrued over the expected term to maturity using the effective interest method. The equity component with a fair value of \$34,960 on inception is presented as a component of shareholders' equity.

Three of the convertible notes with a combined principal of \$140,000 were settled, repaid or converted prior to 2016.

Three of the convertible notes with a combined principal of \$120,000 were settled, repaid or converted during the year ended December 31, 2018 (note 12).

A continuity of the liability portion of the convertible debentures is as follows:

Balance, December 31, 2017	\$ 118,427
Settlement of convertible notes	(118,759)
Accretion interest expense	332
Balance, December 31, 2018	\$ -

**12. SHARE CAPITAL**

(a) Authorized

Unlimited number of common shares without par value.

(b) Issued

*During the year ended December 31, 2019*

36,250 options were exercised at a price of \$2.00 per option for proceeds of \$72,500, and 177,060 options were exercised at a price of \$2.50 per option for proceeds of \$442,651.

21,333 warrants were exercised at a price of \$3.46 per warrant for proceeds of \$73,812.

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On July 15, 2019, the Company completed a private placement for gross proceeds of \$2,117,500 through the issuance of 1,058,750 units. Each unit consists of one common share of the Company and one-half of one common share purchase warrant common shares. Each full warrant shall be exercisable into one common share for 24 months at an exercise price of \$3.50 per share.

The Company paid \$195,625 cash commission and issued 12,500 units at \$2.00 as corporate finance fees and issued 52,838 agents' options to purchase common shares at \$2.00 per share until July 15, 2021. The agent's options were valued using the Black-Scholes model resulting in fair value of \$81,256 which was recorded as share issuance costs.

*During the year ended December 31, 2018*

On January 26, 2018, the Company closed the arrangement with GLN (note 1) and deemed issued 400,000 common shares with a fair value of the common shares amounted to \$1,000,000 (note 19) pursuant to RTO.

Concurrent with the RTO transaction, the Company completed a private placement of 3,675,762 shares for gross proceeds of \$9,200,000. The Company paid \$1,245,974 cash commission and issued 254,506 agents' options to purchase common shares at \$2.50 per share until January 26, 2020. The agent's options were valued using the Black-Scholes model resulting in fair value of \$255,560 which was recorded as share issuance costs.

The Company also issued an aggregate of 844,820 units in connection with the Bridge Financing convertible notes (note 10). Each unit comprises one common share and one-half of one non-transferable common share purchase warrant. Each full warrant shall be exercisable into one common share for 24 months at an exercise price of \$3.50 per share.

On March 7, 2018, the Company completed a private placement for gross proceeds of \$250,000 through the issuance of 100,000 common shares.

During the year ended December 31, 2018, the Company settled convertible debentures and related interest payable owing to a lender through a cash payment of \$101,696 and issuance of 13,446 common shares at a price of \$3.80 per share. The fair value of the shares issued was \$42,110 and a gain of \$18,081 was recognized on settlement.

During the year ended December 31, 2018, 4,500 warrants were exercised at a price of \$1.875 per warrant for proceeds of \$8,438.

During the year ended December 31, 2018, 89,711 shares were issued at with a fair value of \$147,482 to settle accounts payable amounts owing to various lenders of \$190,920, resulting in a gain of \$43,438.

(c) Warrants

On January 26, 2018, 125,000 special warrants were converted into 125,000 warrants of the Company at an exercise price of \$1.875 per share for five years (note 9).

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During the year ended December 31, 2018, the Company issued 65,000 warrants with an exercise price of \$3.40 to an advisor as a finders' fee, and 291,462 warrants with an exercise price of \$1.836 per share to the owners of ImpressionX as purchase consideration (note 20). These warrants have a fair value of \$36,699 and \$388,919, respectively. The warrants issued to the owners of ImpressionX vest two years following the date of issuance.

During the year ended December 31, 2019, the Company issued 119,075 warrants with an exercise price of \$3.66 and 219,196 warrants with an exercise price of \$1.94 to the previous owners of ImpressionX as performance earn-outs (note 20).

Warrant transactions and the number of warrants outstanding are summarized as follows:

	Number of Warrants	Weighted Average Exercise Price
Outstanding, December 31, 2017	125,000	\$ 1.25
Issued	903,871	2.70
Converted	(125,000)	1.25
Exercised	(4,500)	1.88
Outstanding, December 31, 2018	899,371	\$ 2.70
Issued	873,896	3.13
Exercised	(21,333)	3.46
Outstanding, December 31, 2019	1,751,934	\$ 2.92

The following warrants were outstanding at December 31, 2019:

Grant Date	Expiry Date	Exercise Price	Number of Warrants	Exercisable
January 26, 2018	January 26, 2023	\$ 1.88	120,500	120,500
December 18, 2018	December 18, 2020	\$ 3.40	65,000	65,000
December 18, 2018	December 18, 2023	\$ 1.84	291,462	-
January 26, 2018	January 26, 2020	\$ 3.46	401,076	401,076
July 15, 2019	July 15, 2021	\$ 3.50	535,625	535,625
July 22, 2019	July 22, 2021	\$ 3.66	119,075	119,075
July 22, 2019	July 22, 2021	\$ 1.94	219,196	219,196
			1,751,934	1,460,472

The weighted average contractual life of warrants as at December 31, 2019 is 1.97 years (December 31, 2018 - 2.80 years).

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Some of the Company's warrants with a \$CAD exercise price have been recognized as a derivative liability given the functional currency of the Company is the US\$, as they did not meet the "fixed-for-fixed" criteria. The following is a summary of the Company's warrant derivative liabilities as at December 31, 2019 and December 31, 2018:

Balance, December 31, 2017	\$	234,000
Warrants issued in business combination		388,919
Change in fair value of derivative liability		(85,438)
Functional currency translation adjustment		17,577
Balance, December 31, 2018	\$	555,058
Warrants issued for earn-out		554,449
Change in fair value of derivative liability		(1,037,256)
Functional currency translation adjustment		(23,610)
Balance, December 31, 2019	\$	48,641

The fair value of the derivative liabilities as at December 31, 2019 was determined using the following assumptions:

- Risk-free interest rate 1.68%
- Expected term (in years) 5
- Estimated dividend yield 0%
- Weighted-average estimated volatility 125%

(d) Stock options

Options transactions and the number of options outstanding are summarized as follows:

	Number of Options	Weighted Average Exercise Price
Outstanding, December 31, 2017	-	\$ -
Granted	1,052,506	2.30
Outstanding, December 31, 2018	1,052,506	\$ 2.30
Options Exercised	(213,310)	2.42
Forfeited	(346,500)	2.22
Expired	(38,750)	2.00
Granted	52,838	2.00
Outstanding, December 31, 2019	506,784	\$ 2.30

The Company issued 254,506 finders' options in connection with the private placement in January 2018. All finders' options are exercisable at \$2.50 per share until January 26, 2020 (note 19).

On January 30, 2018, the Company granted 552,500 stock options to various consultants, directors and officers of the Company. These stock options vest 25% on May 26, 2018, 25% on September 26, 2018, 25% January 26, 2019 and the remaining 25% on May 26,

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2019. These stock options have an exercise price of \$2.50 per share and expire on January 30, 2023.

When the Company issues stock options, it records a share-based compensation in the year or period which the options are granted and/or vested. The expense is estimated using the following assumptions. Due to the lack of historical pricing information for the Company, the expected volatility is based on an average of historical prices of a comparable group of companies within the same industry. The risk-free interest rate is based on yield curves on Canadian government zero coupon bonds with a remaining term equal to the expected life of the stock options. The Company used historical data to estimate option exercise, forfeiture and employee termination within the valuation model. The Company has not paid and does not anticipate paying dividends on its common shares. Based on the best estimate, management applied the estimated forfeiture rate of 0%.

The fair value of the options granted in January 2018 was determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	2.01%
Expected term (in years)	5
Estimated dividend yield	0%
Weighted-average estimated volatility	79.61%

On December 18, 2018, the Company granted 170,500 stock options to various consultants, directors and officers of the Company. These stock options vest 50% on April 18, 2019, and the remaining 50% on August 18, 2019. These stock options have an exercise price of \$1.50 per share and expire on December 18, 2023. The fair value of these options was determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	1.93%
Expected term (in years)	5
Estimated dividend yield	0%
Weighted-average estimated volatility	72.80%

During the year ended December 31, 2018, the Company also granted 75,000 replacement stock options to Exito shareholders (note 19). The options expire on January 26, 2019 which is one year after the Transaction closed.

On July 15, 2019, the Company granted 52,838 agent's options in connection with the private placement. All agent's options are exercisable at \$2.00 per share until July 15, 2021. The fair value of these options were determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	1.59%
Expected term (in years)	2
Estimated dividend yield	0%
Weighted-average estimated volatility	168.03%

For the year ended December 31, 2019, the Company recognized share-based compensation of \$212,161 (2018 - \$889,817) relating to the stock options that vested during the period.

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During the year ended December 31, 2019, 36,250 options were exercised at \$2.00 per share for gross proceeds of \$72,500 and 177,060 options were exercised at a price of \$2.50 per option for proceeds of \$442,651. The remaining 38,750 options expired unexercised on January 26, 2019. The weighted average market price on the date of exercise for these options was \$2.00.

The following options were outstanding at December 31, 2019:

<b>Grant Date</b>	<b>Expiry Date</b>	<b>Exercise Price</b>	<b>Number of Options</b>	<b>Exercisable</b>
January 26, 2018	January 26, 2020	\$ 2.50	77,446	77,446
January 30, 2018	January 30, 2023	\$ 2.50	302,500	302,500
December 18, 2018	December 31, 2023	\$ 1.50	74,000	74,000
July 15, 2019	July 15, 2021	\$ 2.00	52,838	52,838
			<b>506,784</b>	<b>506,784</b>

The weighted average contractual life for the remaining options as at December 31, 2019 is 2.60 years (December 31, 2018 - 3.22 years).

**13. INCOME TAXES**

As at December 31, 2019, the Company has non-capital losses of approximately \$23,361,000 available that may be carried forward and applied against future income for Canadian income tax purposes. The non-capital losses expire as follows:

2033	\$ 347,000
2034	1,774,000
2035	1,917,000
2036	2,614,000
2038	73,000
2039	16,636,000
	<b>\$ 23,361,000</b>

Management continually evaluates the likelihood that its deferred tax assets could be realized. The Company recognizes tax benefits on losses or other deductible amounts generated where it is probable that sufficient taxable income will exist in the future to utilize deferred tax assets.

The tax effected items that give rise to significant portions of the deferred income tax assets and deferred income tax liabilities at December 31, 2019 and 2018 are presented below:

	<b>2019</b>	<b>2018</b>
Deferred income tax assets	\$ -	\$ -
Deferred income tax liabilities		
Intangibles acquired through business combinations	-	(2,815,494)
Deferred income tax assets and liabilities, net	\$ -	\$ (2,815,494)

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The following are the deductible temporary differences for which no deferred tax assets are recognized in the consolidated financial statements:

	<b>2019</b>	<b>2018</b>
Equipment	\$ 196,422	\$ 90,370
Share issue costs	904,507	1,006,175
Intangible assets	933,448	-
Derivative liability	54,674	-
Non-capital losses carried forward	23,361,196	7,894,485
Unrecognized deductible temporary differences	\$ 25,450,247	\$ 8,991,030

Income tax expense differs from the amount that would be computed by applying the combined corporate income tax rate of 27.00% (2019 – 27.00%) to loss before income taxes. The reasons for the differences are as follows:

	<b>2019</b>	<b>2018</b>
Income (loss) before tax	\$ (24,894,255)	\$ (2,264,855)
Statutory tax rate	27%	27%
Expected income tax benefit	(6,721,449)	(611,511)
Permanent differences	79,242	177,518
Change in timing difference	(17,916)	411,921
Unrecognized benefit of deferred tax assets	3,586,369	2,974,312
Other adjustments for tax purposes	258,260	(88,156)
Effect of change in tax rates	-	(48,589)
	\$ (2,815,494)	\$ 2,815,494

**14. RELATED PARTY TRANSACTIONS**

During the year ended December 31, 2019, the Company paid wages and benefits of \$476,298 (2018 - \$469,548), listing bonus and transaction costs of \$nil (2018 - \$272,121) and share-based compensation of \$63,092 (2018 - \$254,011) to companies controlled by directors/officers and family members of directors/officers. In 2018, the Company acquired certain patents from a company controlled by an officer of the Company in the amount of \$625,000, which remains unpaid as at December 31, 2019 and is included in accounts payable and accrued liabilities.

At December 31, 2019, included in accounts payable and accrued liabilities was \$33,555 (December 31, 2018 - \$413) owing to officers and directors. Included in accounts receivable is \$Nil (December 31, 2018 - \$137,908) advanced to an officer. The amounts due to or from related parties are without stated terms of repayment or interest and are unsecured.

These transactions are in the normal course of business and have been valued in these consolidated financial statements at the fair value of the consideration paid.

*Key management compensation*

The Company's key management consist of executive officers and directors:

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The compensation recorded to key management personnel during the years ended December 31, 2019 and 2018 were as follows:

	2019	2018
Salaries and short-term employee benefits	\$ 1,077,021	\$ 1,086,249
Listing bonus and transaction costs	\$ -	\$ 942,355
Share-based compensation	\$ 107,328	\$ 334,038

**15. IMPAIRMENTS AND WRITE-OFFS**

The Company has impaired and written off the following during the year ended December 31, 2019:

	2019	2018
Intangible assets (note 8)	\$ 10,468,597	\$ -
Goodwill related to 495 (note 20)	7,792,864	-
Goodwill related to ImpressionX (note 20)	2,292,733	-
Office equipment and software (note 7)	84,812	-
Dissolution of ImpressionX	1,040,732	-
Change in fair value of contingent consideration		
495 (note 20)	(8,952,900)	-
ImpressionX (note 20)	(2,467,146)	-
<b>Total</b>	<b>\$ 10,259,692</b>	<b>\$ -</b>

**16. SEGMENTED INFORMATION**

The Company operates in a single reportable operating segment: digital branding and advertising. As at December 31, 2019, the Company's long-term assets located in United States are fully impaired. 100% of its revenues are earned from United States customers.

Significant Customers - During the year ended December 31, 2019, one customer have sales exceeding 10% of the Company's annual revenues for a combined total of \$1,257,703. During the year ended December 31, 2018, four customers have sales exceeding 10% of the Company's annual revenues for a combined total of \$13,570,807.

**17. OTHER LIABILITIES AND CONTINGENCIES**

	2019	2018
Legal fees - others	\$ 434,931	\$ 434,931
Settlement of Lerna and Lernalabs	75,000	-
Obligation to issue shares	50,000	-
	<b>\$ 559,931</b>	<b>\$ 434,931</b>

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*Lerna and Lernalabs*

On April 22, 2015, the Company issued a secured promissory note in the amount of US \$150,000 to Lerna, LLC (“Lerna”) as part of the acquisition of AmpMobile. The promissory note had a term of one year and interest of 24% per annum.

On March 30, 2016, the Company entered into a secured and subordinated loan agreement (the “Loan Agreement”) with Lernalabs Ltd. (“Lernalabs”), a company incorporated in Cyprus, and related to Lerna, pursuant to which Lernalabs advanced US \$453,165 to the Company by way of promissory notes. In addition, US \$66,500 was received by the Company for which no promissory note has been issued.

On January 4, 2017, Lerna filed a civil claim against the Company with respect to the AmpMobile acquisition, seeking payment for the promissory note principal in the amount of US \$150,000 issued to the Company and interest accrued at 24% per annum.

Concurrent with the Loan Agreement, the Company entered into a consulting services agreement (the “Consulting Services Agreement”) with Lernalabs pursuant to which Lernalabs agreed to provide consulting services to the Company for a term of three years commencing March 1, 2016 in exchange for a payment of US \$1,500,000 due on the date that is the later of (i) 13 months from the date of listing of the Company’s shares for trading on an exchange (as defined in the agreement); and (ii) 18 months from March 1, 2016. The Consulting Services Agreement also provides that the Company will pay Lernalabs a monthly fee of US \$15,000. The Company terminated the Consulting Services Agreement on August 17, 2016.

In December 2016, the Company filed a civil claim against, among others, Lerna, Lernalabs and the lawyers responsible for negotiating the various agreements with Lerna and Lernalabs (the “Claim”). The Company asserts that Lerna breached the terms of the AmpMobile asset purchase agreement and further they were misrepresented into entering into the Loan Agreement and Consulting Services Agreement with Lernalabs.

Accordingly, pursuant to the Claim, the Company is seeking the following relief:

- Recovery of any amounts paid to Lerna with respect to the AmpMobile asset purchase agreement and cancellation of any future obligations with respect thereto;
- Rescission of the Loan Agreement and Consulting Services Agreement with Lernalabs and recovery of any amounts paid pursuant to the Consulting Services Agreement; and
- Recovery of costs associated with the various agreements, including legal fees.

During the year ended December 31, 2018, the Company paid cash of \$1,020,440 to settle all the amounts owing to Lerna and Lernalabs under these loan arrangements. During the year ended December 31, 2018, the Company incurred \$159,776 in legal fees in connection with the repayment of the promissory notes.

In July 2019, the Company entered into a settlement agreement with Lerna and Lernalabs pursuant to which the Company agreed to pay to Lerna and Lernalabs the sum of US \$650,000 in full and final settlement, to be paid in deferred instalments with the final payment due December 19, 2019. The Company made the first instalment payment of US \$100,000 during the year ended December 31, 2019 but failed to make additional payments and was therefore subject to an interest penalty of US \$100,000. As at December 31, 2019, the amount of \$851,695 (US \$650,000) remains payable. On January 20, 2020, the Company entered into an amended settlement agreement with Lerna and Lernalabs pursuant to which the Company agreed to issue 750,000 common shares to

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Lerna and Lernalabs in full settlement of the amount owing of \$851,695. In addition, a further 185,000 common shares owned by an officer of the Company were transferred to another officer of the Company. The fair value of the 750,000 common shares was determined to be \$75,000. The liability as at December 31, 2019 was reduced to \$75,000.

As at December 31, 2019, a payable of \$434,931 remains outstanding which is due to the lawyers responsible for negotiating the various agreements with Lerna and Lernalabs.

**18. NON-CONTROLLING INTEREST**

The Company owns 60% of its subsidiary Good Life Network USA Inc. The principal place of business is in United States. The summarized financial information of the subsidiary in 2019 is as follows: Current asset of \$1,027 (2018 - \$1,072), current liabilities of \$217,063 (2018 - \$229,206), and net income of \$2,445 (2018 – loss of \$201,736) with non-controlling interests of \$978 (2018 - \$80,694).

**19. REVERSE TAKE OVER OF EXITO**

On January 26, 2018, the Company closed the arrangement with GLN (note 1). The Transaction was considered an RTO since the legal acquiree is the accounting acquirer, as the former shareholders of GLN obtain a controlling interest of the resulting entity after the completion of the Transaction.

The following summarizes the reverse takeover of Exito by GLN and the assets acquired and the liabilities assumed on January 26, 2018, the amalgamation date:

Net tangible assets (estimated fair value) acquired:	
Cash and cash equivalents	\$ 67,994
Accounts receivable	9,365
Notes receivable	25,000
	\$ 102,359
Consideration paid:	
Shares of Good Life deemed issued (400,000 shares x 2.50/share)	\$ 1,000,000
Options issued to Exito shareholders	126,000
	\$ 1,126,000

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At the time of the Transaction, Exito's assets consisted primarily of cash and accounts receivable, and it did not have any processes capable of generating outputs; therefore, Exito did not meet the definition of a business. Accordingly, as Exito did not qualify as a business in accordance with IFRS 3 *Business Combinations*, the amalgamation did not constitute a business combination; however, by analogy it has been accounted for as an RTO. Therefore, GLN, the legal subsidiary, has been treated as the accounting parent company, and Exito, the legal parent, has been treated as the accounting subsidiary.

As the acquisition was not considered a business combination, the excess value of consideration paid over the net assets acquired together with the estimated fair value of 75,000 options granted to Exito shareholders, and additional transaction costs are expensed as a listing fee.

The fair value of the common shares amounted to \$1,000,000, based on the shares issued in a concurrent financing of the Company's common shares at the time of the transaction of \$2.50 per share. The fair values of the stock options were determined using the Black-Scholes option pricing model with the following weighted average assumptions: market price of shares – 2.50/share, exercise price – \$2.00, expected life – 1 year, volatility – 80%, risk-free rate – 1.77%, and dividend yield – 0%.

Consideration paid	\$ 1,126,000
Net tangible assets acquired	(102,359)
Additional transaction costs	1,294,377
Listing fee	\$ 2,318,018

**20. ACQUISITIONS**

***495 Communications, LLC***

On December 17, 2018, the Company closed the acquisition of 100% of the issued and outstanding shares of 495 Communications, LLC ("495") under the terms of a definitive share purchase agreement. As a result of the acquisition, 495 operates as a wholly-owned subsidiary of Good Life. 495 is in the business of Connected Television ("CTV") advertising and content marketing. 495 has exclusive rights to advertise on numerous premium CTV channels, where users can watch advertising supported movies and video content. The Company acquired 495 to gain access to its customer base and CTV advertising and content.

The aggregate consideration paid by the Company to acquire 495 comprised of:

- (i) US \$3,500,000 cash less the amount of outstanding indebtedness;
- (ii) a cash earn-out, up to a maximum of \$5,500,000 for performance benchmarks; and
- (iii) a share/cash earn-out, to be satisfied, at the sole discretion of the Company, in cash or through the issuance of common shares of the Company up to a maximum amount of US \$6,000,000 for hitting performance benchmarks. The earn-out period is from January 1, 2019 to December 31, 2019, with payment due in January 2020.

The Company has determined that this transaction is a business combination as the assets acquired and liabilities assumed constitute a business. The transaction was accounted for using the acquisition method of accounting whereby the assets acquired, and liabilities assumed were recorded at their estimated fair values at the acquisition date.

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The provisional allocation of the purchase consideration to the total fair value of net assets acquired is as follows:

<b>Fair value of net assets acquired</b>	<b>\$</b>
Cash	1,023,259
Accounts receivable	3,450,650
Other current assets	25,481
Customer relationships	5,860,607
Tradenames & trademarks	1,837,307
Accounts payable	(3,292,593)
Other current liabilities	(50,769)
Deferred income tax liability	(2,078,437)
Identifiable net assets acquired	6,775,505
Goodwill	7,792,864
	14,568,369
<b>Consideration Paid</b>	<b>\$</b>
Cash	4,693,850
Loan payable (note 23)	1,023,259
Fair value of earn-outs	8,851,260
	14,568,369

On acquisition, the Company recognized a deferred income tax liability of \$2,078,437 from the temporary differences arising from the customer relationships, tradenames and trademarks. The resulting goodwill represents the established growth potential and synergies between 495 and the Company.

*Developments in 2019*

In 2019, primarily as a result of the Company's deterioration of its revenues for its advertising and content marketing business related to the business of 495, management determined the carrying value of intangible assets and goodwill resulting from the acquisition of 495 exceeded their estimated fair value (refer to note 8). In measuring the recoverable value of goodwill, the Company used a discounted cash flow model but determined it could not reliably estimate future revenue streams. The Company compared the indicated fair value using level 3 assumptions to the carrying value of goodwill, and as a result of the analysis, an impairment charge of \$7,792,864 was recorded to write down goodwill for the year ended December 31, 2019.

In addition, management determined that the probability of reaching the performance benchmarks and paying the potential earn-outs has been reduced to a nominal amount. Accordingly, the Company estimated the fair value of the contingent consideration to be \$nil and reversed the amount of \$8,952,899, with a foreign exchange effect of \$101,639 (note 15).

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***ImpressionX***

On December 17, 2018, the Company acquired 100% of the issued and outstanding shares of ImpressionX Inc. (“ImpressionX”) under the terms of a definitive share purchase agreement. As a result of the acquisition, ImpressionX operates as a wholly-owned subsidiary of Good Life.

ImpressionX is a digital advertising company with a focus on CTV, mobile, and digital media platforms. Customers consist of advertisers seeking to publish their content on mobile, digital and CTV platforms. The Company acquired ImpressionX to gain access to its customer base and CTV advertising and content.

The aggregate consideration paid by the Company to acquire ImpressionX comprised of:

- (i) US \$500,000 cash;
- (ii) A working capital adjustment of \$845,427 recorded in accounts payable of the Company as at December 31, 2019;
- (iii) A performance earn-out of up to US \$1,000,000 in cash based on agreed-upon milestones. The earn-out period is for the 12-month period following the closing date, with payment due in January 2020;
- (iv) A performance earn-out of up to US \$2,600,000 in warrants for the 2-year period following the closing date; and
- (v) 291,462 warrants with an exercise price of \$1.836 and term of 5 years.

The warrants issued on acquisition date have an estimated fair value of \$388,919, calculated using the Black-Scholes option pricing model assuming a share price of \$1.95, average risk-free interest rate of 1.93%, a 0% dividend rate and volatility of 85%. The warrants issued are presented as a derivative liability as they do not meet the fixed-for-fixed criteria.

The Company has determined that this transaction is a business combination as the assets acquired and liabilities assumed constitute a business. The transaction was accounted for using the acquisition method of accounting whereby the assets acquired and liabilities assumed were recorded at their estimated fair values at the acquisition date.

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The provisional allocation of the purchase consideration to the total fair value of net assets acquired is as follows:

<b>Fair value of net assets acquired</b>	<b>\$</b>
Accounts receivable	3,994,324
Customer relationships	2,722,433
Accounts payable	(3,148,897)
Deferred income tax liability	(737,057)
Identifiable net assets acquired	2,830,803
Goodwill	2,292,733
	<b>5,123,536</b>
<b>Consideration Paid</b>	<b>\$</b>
Cash	670,550
Working capital adjustment	845,427
Warrants	388,919
Fair value of earn-outs	3,218,640
	<b>5,123,536</b>

On acquisition, the Company recognized a deferred income tax liability of \$737,057 from the temporary difference arising from the customer relationships. The resulting goodwill represents the established growth potential and synergies between ImpressionX and the Company.

*Developments in 2019*

In 2019, primarily as a result of the Company's deterioration of its revenues for its advertising and content marketing business related to the business of ImpressionX, management determined the carrying value of intangible assets and goodwill resulting from the acquisition of ImpressionX exceeded their estimated fair value (refer to note 8). In measuring the recoverable value of goodwill, the Company used a discounted cash flow model but determined it could not reliably estimate future revenue streams. The Company compared the indicated fair value using level 3 assumptions to the carrying value of goodwill, and as a result of the analysis, an impairment charge of \$7,792,864 was recorded to write down goodwill for the year ended December 31, 2019.

During 2019, certain performance benchmarks related to the earn-outs were achieved and as a result, the Company paid cash of \$234,005 and issued warrants with a fair value of \$554,449. Management determined that the probability of reaching the remaining performance benchmarks and paying the potential earn-outs has been reduced to a nominal amount. Accordingly, the Company estimated the fair value of the contingent consideration to be \$nil and reversed the amount of \$2,467,146 (note 15).

During the year ended December 31, 2018, in connection with the two acquisitions noted above, the Company incurred \$1,358,992 in acquisition costs, which is recorded in the consolidated statements of comprehensive income (loss).

As at December 31, 2019, the Company recognized a foreign currency translation adjustment on goodwill of nil (2018 – \$115,814).

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**21. DEPOSITS**

During the year ended December 31, 2019, the Company paid deposits amounting to nil (2018 – \$2,712,149) with respect to an agreement with a third party to research, design and develop a software platform for the Company’s advertising technology to be used in mobile phone applications. During the year ended December 31, 2019, the Company expensed \$2,004,502 (2018 - \$614,000) for research services were rendered.

**22. BANK DEBT**

On December 17, 2018, the Company entered into a commercial agreement with a major Canadian financial institution (the “Bank”) to provide four credit facilities (“Facilities”) for working capital and acquisitions.

The first credit facility amounted to \$5,000,000 with \$3,682,520 drawn down as at December 31, 2018 (“First Facility”). The First Facility is due on demand and represents a general operating line for the purpose of general operating requirements. It bears interest rate of prime plus 1.25% per annum with interest payable monthly.

The second credit facility amounted \$5,000,000 or USD equivalent, with USD \$3,705,124 drawn as at December 31, 2018. This is a revolving term facility (“Second Facility”). Interest rates vary based on total funded debt to EBITDA (Earnings Before Interest Taxes and Amortization) ranging from The Bank of London Interbank Offer Rate (“LIBORs”) +300 basis points to LIBORs +550 basis points. A standby fee of 0.25% per annum on the daily unused portion of the credit payable, is payable monthly from the date after the initial drawdown. The Second Facility is repayable with a 5-year term with first 12 months of interest only and then 47 equal monthly installments of principal and interest. Final payment of principal and interest are due on 60<sup>th</sup> month. In addition to the scheduled installments of principal, an annual bulk cash payment, equal to 50% of surplus cash flow (as defined in the agreement) to a maximum amount of \$500,000, is to be applied as a permanent reduction.

The third credit facility amounted \$1,115,000 or USD equivalent, with US \$840,495 drawn as at December 31, 2018. This is a revolving term facility (“Third Facility”). Interest rates vary based on total funded debt to EBITDA ranging from LIBORs +300 basis points to LIBORs +550 basis points. The loan was fully drawn down by December 31, 2019. The Third Facility is repayable in 24 monthly installments of principal and interest commencing 30 days after draw down. In addition to the scheduled installments of principal, an annual bulk cash payment, equal to 50% of surplus cash flow (as defined in the agreement) to a maximum amount of \$500,000, is to be applied as a permanent reduction.

The fourth credit facility is a visa business card for the purpose of general operating requirements. (“Fourth credit facility”) with interest and repayment defined in agreement.

Interest paid during the year \$609,728 (2018 - \$nil) towards the credit facilities.

The facilities are secured by a first fixed charge over all present and future properties of the Company. Under the terms of the Facilities, the Company must satisfy certain financial covenants including minimum financial ratios. These include:

- Maintain a fixed coverage ratio of not less than 1.10 to 1.00.
- Maintain current assets to current liabilities ratio all times at 1.25:1 or better.

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- Maintain a Total Funded Debt to EBITDA ratio equal to or less than 4.00:1 at closing, stepping down to 3.50:1 by fiscal year ending December 31, 2019, stepping down to 3.00 by fiscal year ending December 31, 2019 and maintained all times.

During the year ended December 31, 2018, the Company paid a \$45,000 commitment fee in relation to the facilities, which was recorded as a deferred financing cost. The amount has been fully recognized during the year ended December 31, 2019.

During the year ended December 31, 2019, the Company was not in compliance with the above covenants and in addition failed to make the scheduled payments under the Facilities. On November 5, 2019, the Company entered into a restructuring agreement with the Bank to consolidate the Facilities into two Canadian dollar loans (the “Restructured Loans”) pursuant to which the Bank agreed to defer enforcement of the security until November 5, 2021 (the “Maturity Date”), as follows;

	2019	2018
First Facility	\$ -	\$ 3,682,520
Second Facility	-	5,026,000
Third Facility	-	1,139,616
Fourth Facility	-	-
Loan A	3,000,000	-
Loan B	7,754,619	-
Accrued interest	135,423	-
Deferred financing fee	-	(45,000)
	10,890,042	9,848,136
Less: current portion	(10,890,042)	(4,301,066)
Long term portion	\$ -	\$ 5,502,070

Loan A bears interest at a rate of prime per annum with interest payable monthly. The Company must repay 50% of interest accrued in cash monthly, with the remaining 50% payable on the Maturity Date. Loan A is fully repayable on the Maturity Date.

Loan B bears interest at a rate of prime plus 5% per annum with interest payable monthly. Interest is accrued and becomes payable on the Maturity Date. Loan B repayments are due as follows;

- i. USD \$300,000 no later than September 23, 2020;
- ii. USD \$50,000 no later than December 31, 2020;
- iii. USD \$600,000 no later than September 23, 2021; and
- iv. The remaining balance of principal and interest on the Maturity Date

The borrowing conditions outlined in the Restructured Loan agreement requires the Company to submit monthly, quarterly and other financial information to the Bank. The Restructured Loan agreement incorporates incentives to reduce the amount repayable to the Bank.

The Company is not in compliance with the above covenants at December 31, 2019. Accordingly, the entire bank debt balance has been classified as current liability.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
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**23. LOAN PAYABLE**

Concurrent with the closing the 495 acquisition (note 20), the Company signed a promissory note agreement with the sellers for \$1,035,010. The loan is repayable on or before February 1, 2019. The loan will begin accruing interest at a rate of 6% per annum in the event the principal is not repaid on the due date. The loan is unsecured. The outstanding balance is \$1,091,936, including interest payable of \$56,926 as at December 31, 2019 (December 31, 2018 - \$1,035,010). The outstanding loan has been fully settled subsequently (note 30).

**24. LOSS PER SHARE**

The calculation of basic and diluted loss per share for the relevant years is based on the following:

	<b>2019</b>	<b>2018</b>
Net loss for the year	\$ (24,894,255)	\$ (2,264,855)
Basic and diluted weighted average number of common shares outstanding	8,392,194	7,292,043
Basic and diluted loss per share	\$ (2.97)	\$ (0.31)

**25. GENERAL AND ADMINISTRATIVE EXPENSES**

	<b>2019</b>	<b>2018</b>
Office, software and general	\$ 674,084	\$ 948,137
Accounting, legal and audit	698,467	145,208
Consulting	1,310,719	721,138
Management fees	841,469	842,681
Insurance	66,454	41,465
Rental	171,777	157,308
Travel	552,901	286,621
Wages and salaries	1,404,408	612,314
<b>Total</b>	<b>\$ 5,720,279</b>	<b>\$ 3,754,872</b>

**26. GAIN ON DEBT SETTLEMENT**

During the year ended December 31, 2018, the Company settled accounts payable amounts with payments lower than their carrying values, resulting in a gain of \$243,506 recognized in the consolidated statement of comprehensive loss.

During the year ended December 31, 2019, the Company settled payable amounts with ImpressionX former owners, resulting in a gain of \$855,135 recognized in the consolidated statement of comprehensive loss.

**27. BAD DEBTS**

During the year ended December 31, 2019, the Company recognized net bad debts of \$10,227,552 in the consolidated statements of comprehensive loss. The amount includes uncollectable trade receivables of \$14,790,502, offsetting by related \$4,562,950 trade payables that the Company is not liable for.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
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**28. SETTLEMENT ON CONTRACT FEES**

During the year ended December 31, 2019, the Company recognized a contract settlement fees of \$656,470 for breaking the contract with a third party for digital advertising and marketing platform development. As at December 31, 2019, \$505,333 is still outstanding.

**29. SUPPLEMENTAL CASH FLOW DISCLOSURE**

	2019	2018
<b>Additional Information</b>		
Accounts receivable written off to bad debts	\$ 14,790,502	\$ -
Accounts payable and accrued liabilities written off to bad debts	\$ 4,562,950	\$ -
Shares issued for debt settlement	\$ -	\$ 147,482
Gain on settlement of accounts payable	\$ 855,135	\$ 243,506
Intangible asset additions included in accounts payable	\$ -	\$ 625,000
Bridge financing interest payable converted into units	\$ -	\$ 78,454
Interest paid on bank debt	\$ 609,528	\$ -
Interest paid on promissory note	\$ -	\$ 142,867

**30. SUBSEQUENT EVENTS**

- (a) On June 15, 2020, the Company entered into a non-binding letter of intent (“LOI”) to enter into a commercial agreement to utilize a leading Esports betting platform. The LOI gives the Company exclusive use of the platform in Canada and non-exclusive use in the rest of the world.
- (b) On June 15, 2020, the Company announced its plan to complete a non-brokered private placement offering of up to a maximum of 2,500,000 units of the Company (on a post-consolidation basis), at a price of \$1.00 per unit to raise gross proceeds of up to \$2,500,000. Each unit will consist of one common share of the Company and one-half of one common share purchase warrant. Each warrant will entitle the holder, on exercise thereof, to purchase one additional common share of the Company at a price of \$1.50 per share for a period of 24 month from the completion of the private placement.
- (c) On June 12, 2020, the Company completed the debt settlements of an aggregate of \$548,878 in outstanding debt with four arm’s length creditors through the issuance of 219,551 common shares.
- (d) On April 24, 2020, the Company entered into a mutual release agreement with the former owner of 495 in full settlement of outstanding loan payable of \$1,035,010. Pursuant to the agreement, the Company agreed to pay the seller the equivalent of USD \$125,000 in four installments: \$25,000 by June 1, 2020 (paid); \$25,000 by September 1, 2020; \$25,000 by December 1, 2020 and \$50,000 by March 1, 2020, together with the issuance of 150,000 common shares at a deemed price of \$0.50 (equating to \$75,000) upon the approval of the TSX Venture Exchange.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
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- (e) On January 20, 2020, the Company entered into a settlement agreement with Lerna and Lernalabs in full settlement of outstanding debts of \$851,695. Pursuant to the agreement, the Company agreed to issue 750,000 common shares to Lerna and Lernalabs. In addition, a further 185,000 common shares owned by an officer of the Company were transferred to another officer of the Company (note 17).
  
- (f) Since March 2020, the outbreak of the novel strain of coronavirus, specifically identified as “COVID-19”, has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and physical distancing, have caused material disruption to business globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

**APPENDIX "B"**  
**INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021**

## AQUARIUS AI INC.

### MANAGEMENT'S DISCUSSION AND ANALYSIS For the 9 months ended September 30, 2021

*This management discussion and analysis ("MD&A") of Aquarius AI Inc. (the "Company" or "AQUA") is an overview of the activities of the Company for the nine months ended September 30, 2021 through to the effective date of this MD&A; November 26, 2021. The MD&A should be read in conjunction with the Company's audited financial statements for the year ended December 31, 2020, and the notes attached thereto ("Audited Financial Statements") and the Condensed Interim Consolidated Financial Statements for the nine months ended September 30, 2021 and September 30, 2020 and the notes attached thereto ("Interim Financial Statements").*

*All amounts are expressed in Canadian dollars unless otherwise indicated.*

*This MD&A may contain certain "forward-looking statements" and certain "forward-looking information" as defined under applicable Canadian securities laws. Forward-looking statements and information can generally be identified by the use of forward-looking terminology such as "may", "will", "expect", "intend", "estimate", "anticipate", "believe", "continue", "plans" or similar terminology. Forward-looking statements and information are subject to various known and unknown risks and uncertainties, many of which are beyond the ability of the Company to control or predict, that may cause the Company's actual results, performance or achievements to be materially different from those expressed or implied thereby, and are developed based on assumptions about such risks, uncertainties and other factors set out herein. The Company undertakes no obligation to update forward-looking information except as required by applicable law. Such forward-looking information represents management's best judgment based on information currently available. No forward-looking statement can be guaranteed, and actual future results may vary materially. Accordingly, readers are advised not to place undue reliance on forward-looking statements or information.*

#### OVERVIEW OF THE COMPANY

Aquarius AI Inc. (formerly Good Life Networks Inc.) was incorporated under the Business Corporations Act on August 17, 2011. The Company was classified as a Capital Pool Company ("CPC") as defined in Policy 2.4 of the TSX Venture Exchange (the "TSXV") until the completion of the qualifying transaction.

Effective January 28, 2018, the Company, then Exito Energy II Inc. ("Exito") closed its qualifying transaction (the "Transaction") with Good Life Networks Inc. ("GLN"), a Vancouver-based, digital media private company. The Transaction was completed by way of a share exchange pursuant to a plan of arrangement under the provisions of the *Business Corporations Act* (British Columbia) (the "Arrangement"), which included the amalgamation of GLN and Exito to form the Company as the resulting issuer. The Company continued the business of GLN. The transaction was considered a reverse takeover ("RTO") since the legal acquiree is the accounting acquirer, as the former shareholders of GLN obtained a controlling interest of the resulting issuer after the completion of the Transaction.

The Company changed its name from Good Life Networks Inc. to Aquarius AI Inc. on November 29, 2019. Initially listed on the TSXV, the Company delisted its shares and began trading on the Canadian Stock Exchange ("CSE"). The trading ticker symbol is "AQUA". The Company continues to trade on the Frankfurt Stock Exchange under the stock symbol "4G5". The registered office of the Company is located at 595 Howe Street 10th floor, Vancouver, BC V6C 2T5, Canada.

The Company's business is that of a digital technology company with a mandate to develop and/or acquire technologies to monetize in-house or develop and sell to third parties or find joint venture partners for further development and monetization.

During 2018, the Company was granted patent pending status by the USPTO on several innovations related to the Company's exchange platform, algorithms and blockchain design:

Patent 1: SYSTEM AND METHOD FOR ADVERTISING AUCTIONS. It defines a system and method for conducting advertising auctions in programmatic advertising, creating a new method of matching an advertiser to an online user, with the goal of increasing user engagement with the adverts show.

Patent 2: ONLINE TOKENIZATION OF OUTSTANDING DEBT. It defines a system and method for using blockchain to allow accounts receivable (or any debt) to be tokenized (either on a fungible or non-fungible ("NFT") basis) and allow investors to directly or indirectly invest the tokens to fund the debt, with a fixed rate of return agreed upon upfront.

The Company's initial focus was blockchain/tokenization, as well as customer acquisition of consumer products and services through the development of a Programmatic Marketing Platform (the "Marketing Platform") to intelligently connect digital advertisers to consumers across online display, mobile and video advertising channels, and solve the key challenges that digital advertisers face. The Company ultimately chose to focus its efforts and resources on the Marketing Platform as it was the first ready to market and 'shelved' its blockchain technology. During 2019, there was a significant downturn within the advertising technology industry, which had a material and significant impact on the operations of the Company.

The Company repositioned its business during 2020 planning to utilize the Company's technology to power customer acquisition for consumer products and services, including the Company's blockchain Accounts Receivable ("AR Block") product. The Company's existing Marketing Platform, when used in these new markets, will give the Company a significant customer acquisition advantage.

During 2021, the Company ceased trading on the TSX Venture Exchange and listed its shares on the Canadian Stock Exchange and as of the date of this report has acquired 97.5% of the issued and outstanding shares of Podkast Entertainment Corp.

For the nine months ended September 30, 2021, the Company had a net loss of \$2,212,529 compared to a 2020 gain of \$10,570,745 and an accumulated deficit of \$29,128,336 (December 31 2020 - \$26,915,807).

The Company has not yet achieved positive operating cash flow and there are no assurances that the Company will not experience negative cash flow from operations in the future. To the extent that the Company has negative operating cash flow in future periods, it may need to raise additional funds through the issuance of equity or debt securities. There can be no assurance that the Company will be able to generate a positive cash flow from its operations, that additional capital or other types of financing will be available when needed or that these financings will be on terms favorable to the Company.

The Company currently does not generate sufficient working capital to enable it to meet its administrative overhead, service its obligations or maintain its interests. Currently, the Company's focus has been on utilizing its technology and operations to secure new sources of working capital to continue operations. The Company's ability to continue as a going concern is dependent upon the successful results from its activities of repositioning its technology, its ability to attain profitable operations therefrom and its immediate ability

to raise equity capital, none of which is in any way certain that the Company can achieve. The nature of the Company's business involves a high degree of risk and there can be no assurance that management's plans will be successful.

## **CORPORATE UPDATE**

The Company has been working to restructure and refocus its business strategy since late 2019 due to the collapse of its advertising technology business.

### ***Marketing Platform***

The Company's repositioning strategy anticipates the repurposing and recommissioning of the Marketing Platform technology the Company has developed since 2016 to power customer acquisition for several consumer products and services. This work is extensive and no guarantees can be made about its effectiveness after such a long period of hiatus in what is a very fast moving industry. The Company continues to dedicate time and resources in furthering the AR Block product for which the Company began its patent application in 2018. (US Patent Office, serial number 62/634,333).

The Company's AR Block application is designed to accelerate the account receivable pay cycle for publishers. Whereas programmatic advertising transactions can be completed in seconds, accounts receivables are typically paid on 90-day and 180-day cycles, tying up billions of dollars of working capital across the digital publishing industry. The Company's AR Block solution helps to ensure prompt payments to publishers without requiring third-party intermediaries such as factoring agents. This blockchain application has the potential to transform the entire AR ecosystem within the digital advertising industry and may have many beneficial applications to other sectors with mismatched AR cycles.

The Company notes that government regulators appear keen to apply significant regulations in this area of AR financing on the blockchain and it is possible that regulators will slow down or halt such projects in the future. As a result, the Company continues to drive forward both Podkast and Bitcoin Mining to provide resilience in the event of such a move.

### ***Podkast Entertainment***

The Company initially acquired approximately 83% of the issued and outstanding common shares of Podkast Entertainment Corp. ("Podkast") in exchange for 28,558,250 common shares, representing approximately 36% of the Company's issued and outstanding shares. The shares issued pursuant to the acquisition were subject to escrow trading restrictions that lifted upon the Company filing a Business Acquisition Report.

The Company has determined that this transaction is a business combination as the assets acquired and liabilities assumed constitutes a business. The transaction was accounted for using the acquisition method of accounting whereby the assets acquired and liabilities assumed were recorded at their estimated fair values at the acquisition date.

The following table summarizes the estimated amounts of assets acquired and liabilities assumed at the date of acquisition.

<b>Fair value of net assets acquired</b>	<b>\$</b>
Cash	31,259
Deposit and receivables	51,025
Property, equipment, and plant	67,444
Tradenames & trademarks	500,000
Accounts payable and accrued liabilities	(24,119)
Liability to related parties	(330,074)
Derivative liability	(303,468)
<b>Total identifiable net assets acquired</b>	<b>22,067</b>
<b>Fair value of consideration paid</b>	<b>\$</b>
28,558,250 common shares of the Company at \$0.11 unit price	3,141,408
Value assigned to non-controlling interests	630,358
100% implied value	3,771,766
<b>Total identifiable net assets acquired</b>	<b>22,067</b>
<b>Goodwill</b>	<b>3,749,699</b>

The resulting goodwill represents the established growth potential and synergies between Podkast and the Company.

The primary focus of [Podkast.com](http://Podkast.com) is to provide a subscription-based platform that content creators can use to secure their unique content behind a paywall and provide access to their fans for a monthly subscription fee. Podkast typically retains 20% of the subscription fee for providing the Podkast platform service. A number of vertical leaders have been secured by the Company to provide leadership and figurehead the initial offering. These include NBA Basketball player Ron Artest and Dr Mike Roizen, who recently featured on Oprah for his work in the field of providing peoples real age based around their diet and medical history.

PodKast continues to expand its roster of talent and we expect to begin to explore opportunities with our brands in the emerging NFT markets in 2022.

As of the date of this report the Company has acquired an additional 14.5% by the issuance of 5,213,108 shares for an aggregate of 97.5% ownership.

### ***Bitcoin Mining***

The Company entered into a into a letter agreement (the “Purchase Agreement”) pursuant to which it may purchase 500 next generation Bitmain Antminer S19 Pro 110 TH/s Bitcoin Mining Rigs (the “MINERS”) for CAD\$5,000,000, subject to securing financing and to completing the Acquisition by November 23, 2021. Under the Purchase Agreement, the Company may also acquire sufficient Carbon Neutral power to power the MINERS, at a price of US\$0.05 per kW/h, to be supplied in a purpose built, fully-managed Bitcoin Mining approved data center.

Instead of completing this acquisition, the company has opted to purchase 100 Bitmain Antminer S19 Pro 100 TH/s Miners in cash from working capital, and is working with on a \$10,000,000 debt financing with Invictus Enterprises Inc that would be used to purchase a further 1,000 Miners. The Company entered into a non-binding Letter of Intent with Compass Mining Inc (Compass) for the supply of these additional 1,000 miners subject to the closing of this debt financing.

The company opted to secure debt financing as at the current share price it was felt that raising enough capital through the placement of common stock would have been too dilutive to current shareholders. The debt financing allows the Company to purchase more Miners and do so with minimal issuance of common stock. The Company believes that this approach is best for both the Company and shareholders, and that the anticipated delay of around three months to get the Miners operating is appropriately offset by the benefit of using debt and having the ability to purchase more Miners in the near term.

Furthermore, Compass have secured the first batch of the latest generation Bitmain Antminer S19 XP 140 TH/s Miners and the Company is in separate negotiations to secure an additional part of that initial batch which is anticipated to arrive in North America starting June 2022.

### ***General***

The Company added Mr. Owen Sagness, as Director of Operations. Owen, a seasoned senior executive who led Microsoft MSN for 9 years, where he was responsible for driving sales by more than 300%. Later, App Nexus enjoyed similar results led by Owen and eventually exited via AT&T with a purchase price of US\$2 Billion, quickly followed by a further sale of a B2B subscription business for US\$180MM. Owen is recognized as one of the top on-line marketing & sales experts in the world today.

Also, assisting the Company is Ryan Trasolini, as advisor Bitcoin Mining. Ryan is a Canadian entrepreneur and an early mover in the Cryptocurrency Mining and Technology sectors. Ryan began Bitcoin mining in 2013 and has consulted for multiple cryptocurrency mining companies on best practices and hardware build-outs. More recently, Ryan co-founded and built Flagship Endeavors, a Los Angeles based incubator focusing on innovative technology-based companies. Ryan has been an integral component connecting capital market partners and merchant banks to medical and technology-based companies, having advised, and consulted for several pioneering public companies.

On November 9, 2021, Invictus Enterprises Inc. through its participation in the private placement announced that it had acquired an aggregate of 12,089,700 units of the Company. As a result of the acquisition, Invictus has beneficial ownership of, or control or direction over, 13,355,471 common shares of the Company, representing approximately 11.32% of the Company's issued and outstanding common shares.

Since March 2020, the outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and physical distancing, have caused material disruption to business globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

### **OVERALL PERFORMANCE**

The Company previously generated revenue through its proprietary advertising technology platform and related systems, connecting online users to advertisers. However, since the collapse of the former adnet operations, the Company has been busy repositioning itself to utilize its current technologies and skill sets to source out new opportunities for shareholder growth.

During the 9 months ended September 30, 2021 the Company generated nominal revenue of \$56,667 (2020 - \$Nil) against direct costs of \$51,500 and realized gross profit of \$5,167.

The Company has not yet achieved positive operating cash flow and there are no assurances that the Company will not experience negative cash flow from operations in the future. To the extent that the Company has negative operating cash flow in future periods, it may need to raise additional funds through the issuance of equity or debt securities. There can be no assurance that the Company will be able to generate a positive cash flow from its operations, that additional capital or other types of financing will be available when needed or that these financings will be on terms favourable to the Company.

## **RESULTS OF OPERATIONS**

### ***Financial and operating highlights for the 9 months ended September 30, 2021 and to the date of this report***

- During the month of March, 2021 the Company issued an aggregate 1,081,500 common shares in settlement of certain warrant exercises at \$0.15 per share.
- On March 19, 2021, the Company announced it had completed a non-brokered private placement of an aggregate 25,111,983 units at a price of \$0.12 per unit, raising aggregate gross proceeds of \$3,013,438. Each unit consists of one common share of the Company and one-half of one common share purchase warrant. Each whole warrant entitles the holder to purchase one additional common share of the Company at a price of \$0.25 per share for a period of 24 month from the date of issuance. In connection with the placement the Company issued an additional aggregate 679,126 Finders Warrants, subject to the same terms as the unit warrants.
- On July 15, 2021 the Company delisted its shares from trading on the TSX Venture Exchange in favour of the Canadian Securities Exchange (CSE). The symbol AQUA remained unchanged.
- On July 15, 2021 the Company acquired 83% of the issued and outstanding shares of Podkast Entertainment Corp.
- On October 14, 2021 the Company acquired an additional 1,718,000 shares of Podkast by the issuance of 1,393,298 shares.
- On October 26, 2021, the Company announced the entering into a managed service agreement with Luxor Technology Corporation, a US-based Bitcoin mining technology and services company for the services of managing the Company's application-specific integrated circuit mining hardware procurement, carbon neutral power procurement, data centre support and financing advisory.
- On November 8, 2021 the Company acquired an additional 1,310,000 shares of Podkast by the issuance of 1,062,410 shares.
- On November 9, 2021 the Company closed a non-brokered private placement of an aggregate 35,911,700 units of the Company at \$0.10 per unit for gross proceeds of \$3,591,170. Each unit consists of one common share of the Company and one-half of one common share purchase warrant. Each warrant will entitle the holder, on exercise thereof, to purchase one additional common share of the Company at a price of \$0.20 per share for a period of 24 month from the completion of the private placement.

- On November 25, 2021 the Company issued an additional 2,757,400 shares pursuant to the July 15, 2021 Podkast share purchase agreement. This final acquisition has brought the Company's ownership of Podkast to 97.5%.
- On November 25, the Company had an aggregate 1,141,500 warrants exercised for proceeds of \$171,225.

## **FUTURE OUTLOOK**

The Marketing Platform was the cornerstone of the Company's business, providing industry leading insights and data. This allowed the Company to match their clients to buyers in a way that provides significant and sustainable value to both. The large volume of data accumulated allows the Company to forecast algorithmically the needs and wants of the brands they represent, maximizing the efficiency for their partners while increasing their margins and profitability. As the online marketing landscape moves quickly the Company needs to both reposition and recommission the platform to operate in-line with industry trends as well as build specific components related to its owned and operated business areas. This work is extensive and no guarantees can be made about its effectiveness after such a long period of hiatus in what is a very fast moving industry. The Company will seek to have a robust customer acquisition tool that drives value customers to its properties in a cost effective and scalable manner.

The repositioning strategy anticipates utilizing this repurposed and recommissioned Marketing Platform to power customer acquisition for several consumer products and services, including the Company's blockchain Accounts Receivable ("AR Block") product for which the Company began its patent application in 2018. (US Patent Office, serial number 62/634,333).

Looking to the future, the Company is adding a Non-fungible token (NFT) service to the Podkast platform. NFTs allow content creators to package their digital content for sale to their fans. This can be audio, video, images, rights to front row seats at a concert or even coupons to obtain merchandise at a concert or store. NFTs are very much on trend and Podkast has a number of content creators who could benefit greatly from this explosive growth area. The Company takes a percentage commission (typically 20%) on any NFTs created and sold within the Podkast platform.

The Company's existing Marketing Platform, when used in these new markets, combined with the expertise of Mr. Owen Sagness it is hoped will give the Company a significant customer acquisition advantage.

Notwithstanding the above Company efforts, the Company's primary short-term focus will be in completing the purchase and set up of the 100 Bitmain S19 Pro 100 TH/s mining rigs it has acquired as announced on November 25, 2021. The Company has further entered into a non-binding letter of intent with Compass Mining Inc. for the supply and hosting of an additional 1,000

The Company can make no assurances that it will be successful in completing these efforts nor that it has sufficient capital to implement its business objectives. Failure to raise additional capital if, as and when required or failure to succeed in any manner will negatively impact the Company as a viable business.

## RESULTS OF OPERATIONS for the nine months ended September 30, 2021 and 2020

The following table summarizes a breakdown of general and administrative costs incurred:

	Nine Months Ended September 30,	
	2021	2020
Office, software and general	\$ 128,756	\$ 167,527
Accounting, legal and audit	325,451	144,658
Consulting	653,482	703,369
Management fees	224,571	214,286
Insurance	2,917	21,990
Rental	6,345	1,470
Travel	-	6,033
Wages and salaries	-	127,352
<b>Total</b>	<b>\$ 1,341,522</b>	<b>\$ 1,386,685</b>

- *The decreases in Office costs, wages and salaries and insurances were largely due to the wind up of the Company's operating subsidiaries related to the former operations of the Company, and the limited incorporation of its new subsidiary into operations.*
- *Accounting, legal and audit has increased due largely to increased costs associated with the acquisition of Podkast and listing of the Company's shares on the CSE.*

	Nine Months Ended September 30,	
	2021	2020
Revenue	\$ 56,667	\$ -
Direct Expenses	51,500	-
Gross Profit	5,167	-
Operating expenses	1,409,885	1,822,401
Net income (loss)	(2,212,529)	10,570,745
Comprehensive income (loss)	(2,211,458)	10,562,272
Comprehensive income (loss) per share - Basic and diluted	(0.04)	0.88

*The Company has not generated significant revenue since its shift in operations*

*For the nine months ending September 30, 2021, the Company incurred a net loss of \$2,212,529 as compared to a net gain of \$10,570,745 for the same period 2020.*

*The significant increase in the loss compared to the comparative prior period is due mainly to;*

- *During 2020 the Company recognized a substantial gain of \$11,193,934 (2021- \$Nil) due to forgiveness of debt; a gain of \$948,894 for recovery of bad debt and write-offs the Company recognized in 2020 of \$437,094 as compared to \$Nil in all of these categories in the current 2021 period.*

## RESULTS OF OPERATIONS for the three months ended September 30, 2021 and 2020

	Three Months Ended September 30,	
	2021	2020
	\$	\$
Revenue	56,667	-
Direct Expenses	51,500	-
Gross Profit	5,167	-
Operating expenses	419,809	566,859
Net income (loss)	1,553,271	10,620,660
Comprehensive income (loss)	1,594,585	10,590,425
Comprehensive income (loss) per share - Basic and diluted	0.02	0.60

*The Company has not yet generated significant revenue since the significant negative shift within the advertising technology industry, which had a material and significant impact on the previous operations of the Company.*

*For the three months ending September 30, 2021, the Company recognized net income of \$1,553,271 compared to a net gain of \$10,620,660 for the period ended September 30, 2020.*

*The net income gain for the period is due mainly to;*

- A gain from change in fair value of \$2,019,975 (2020: -(\$142,610)) in derivate liability due to the Company's issuance of warrants and finders warrants in connection with its private placement completed during the period; and*
- A gain recognized in 2021 during the 3 months ended September 30, 2021 of \$Nil (2020 - \$10,330,969) for forgiveness of debt.*

### SELECTED QUARTERLY INFORMATION

The following table sets forth selected information from the Company's unaudited quarterly financial statements for the most recent eight quarters.

**For the quarters ended:**

Three Months Ended	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020
Total Revenue	\$56,667	\$Nil	\$Nil	\$Nil
Direct Expenses	\$51,500	\$Nil	\$Nil	\$Nil
Gross Profit	\$5,167	\$Nil	\$Nil	\$Nil
Net Income (Loss)	\$1,553,271	\$(2,699,717)	\$(1,066,083)	\$(450,911)
Net Comprehensive Income (Loss)	\$1,594,585	\$(2,721,267)	\$(1,084,776)	\$(556,947)
Income (Loss) per share	\$0.02	(\$0.05)	(\$0.04)	(\$0.03)

<b>Three Months Ended</b>	<b>September 30, 2020</b>	June 30, 2020	March 31, 2020	December 31, 2019
Total Revenue	\$Nil	\$Nil	\$Nil	(\$89,137)
Direct Expenses	\$Nil	\$Nil	\$Nil	\$711,217
Gross Profit	\$Nil	\$Nil	\$Nil	(\$800,351)
Net Income (Loss)	\$10,620,660	\$818,177	(\$868,093)	(\$1,289,961)
Net Comprehensive Income (Loss)	\$10,590,425	\$824,361	(\$852,515)	(\$1,390,370)
Income (Loss) per share	\$0.60	\$0.09	(\$0.10)	(\$0.25)

### **FOREIGN CURRENCY RISK**

Foreign currency risk is the risk that the fair value of the Company's assets and liabilities will fluctuate due to changes in foreign exchange rates.

The Company is exposed to foreign currency risk to the extent that monetary assets and liabilities held by the Company are not denominated in its functional currency. The Company is also exposed to foreign currency risk in that options and warrants have exercise prices which are different from its functional currency. The Company does not manage currency risk through hedging or other currency management tools.

As at September 30, 2021 and December 31, 2020, the Company's net exposure to foreign currency risk on its financial instruments is as follows:

	<b>September 30, 2021</b>	<b>December 31, 2020</b>
	CAD\$	CAD\$
Cash	1,385	554
Accounts payable and accrued liabilities	(649,750)	(1,425,829)
Loans payable	-	(95,490)
Other liabilities	(484,931)	(484,931)
Due to a related party	(147,774)	(245,890)
Lease liability	(177,089)	-
	<b>(1,458,159)</b>	<b>(2,251,586)</b>

A 10% (2020 - 10%) change in the US dollar against the Canadian dollar at September 30, 2021 would result in a change of approximately \$146,000 (December 31, 2020 - \$225,000) in comprehensive income (loss).

To date the Company does not hedge foreign currency transactions but may elect to do so in the future if it is determined to be advantageous.

## LIQUIDITY AND CAPITAL RESOURCES

At September 30, 2021, the Company has a working capital deficit of \$1,322,983 (2020 - \$2,412,091).

At September 30, 2021, the Company has \$1,385 (December 31, 2020 - \$554) of cash to settle current liabilities with the following due dates: accounts payable and accrued liabilities of \$1,324,368 (December 31, 2020 - \$2,412,472) are due within three to six months, lease liability of \$64,396 (December 31, 2020 - \$nil) and other liabilities of \$484,931 (December 31, 2020 - \$484,931) are due within twelve months.

The Company currently has no operations that generate sufficient cash flow and its long-term financial success is dependent on management's ability to successfully reposition its operations and generate revenue from operations. The digital and technology sectors is fast moving and changing and is subject to factors that are beyond the Company's control. Currently, based on its planned expenditures and expected cash flows, the Company will need to secure new sources of working capital to continue operations. Management's plan is to actively secure sources of funds, including generating revenues as well as possible equity and debt financing options, while at the same time focusing on exercising careful cost control to sustain operations

The Financial Statements have been prepared on the assumption that the Company is a going concern, meaning that it will continue in operation for the foreseeable future and will be able to realize assets and discharge liabilities in the normal course of operations.

### Sources and Uses of Cash

	Nine Months Ended September 30,	
	2021	2020
Cash used in operating activities	\$ (2,978,974)	\$ (344,086)
Cash provided in investing activities	11,214	-
Cash provided by financing activities	2,968,591	244,098
Net increase (decrease) in cash and cash equivalents	\$ 831	\$ (99,988)

The increase in cash and cash used in operating activities is due to the Company completing financing during the period.

The Company can make no assurances that it will be successful in completing its repositioning of its technology platform and that it has sufficient capital to implement its business objectives. Failure to raise additional capital if, as and when required or failure to succeed in any manner will negatively impact the Company as a viable business.

### Bank Debt

On December 17, 2018, the Company entered into a commercial agreement with a major Canadian financial institution (the "Bank") to provide four credit facilities for working capital and acquisitions. On November 5, 2019, the Company entered into a restructuring agreement with the Bank to consolidate the Facilities into two Canadian dollar loans pursuant to which the Bank agreed to defer enforcement of the security until November 5, 2021.

In August 2020, the Company reached an agreement with the Bank to settle all outstanding debt in exchange for (i) 500,000 common share purchase warrants (the “Settlement Warrants”) of the Company; and (ii) a cash payment of \$825,000. Each Settlement Warrant is exercisable into one common share of the Company at a price of \$0.275 per share for a period of 24 months from the date of issue.

During the year ended December 31, 2020, 500,000 common share purchase warrants were issued to the Company’s secured lender in full settlement of outstanding bank loan of \$10,890,042 and its accrued interest of \$403,473 together with the cash payments of \$825,000. The settlement warrants were valued using the Black-Scholes model resulting in fair value of \$128,655, resulting in a gain of \$10,339,860. The warrants issued are presented as a derivative liability as they do not meet the fixed-for-fixed criteria.

## **TRANSACTIONS WITH RELATED PARTIES**

During the nine months period ended September 30, 2021, the Company paid wages and benefits of \$105,761.90 (2020 - \$17,552) to companies controlled by officers and directors and family members of officers and directors.

At September 30, 2021, included in accounts payable and accrued liabilities was \$284,895.70 (December 31, 2020 - \$266,970) owing to officers and directors. The amounts due to or from related parties are without stated terms of repayment or interest and are unsecured.

As at September 30, 2021, included in due to a related party was \$147,774 (December 31, 2020 – due to a related party \$245,890) owing to shareholders of the company. The amount due to or from related parties are without stated terms of repayments or interest and are unsecured.

In 2018, the Company acquired certain patents from a company controlled by an officer of the Company in the amount of \$625,000. As of September 30, 2021, \$80,000 (December 31, 2020 - \$625,000) remains unpaid and is included in accounts payable and accrued liabilities.

These transactions are in the normal course of business and have been valued in these consolidated financial statements at the fair value of the consideration paid.

### *Key management compensation*

The Company’s key management consist of executive officers and directors:

The compensation recorded to key management personnel during the nine months ended September 30, 2021 and 2020 were as follows:

	<b>Nine Months Ended September30,</b>	
	<b>2021</b>	<b>2020</b>
Management and consulting fees	\$ 434,571	\$ 562,952

## **CONTRACTUAL OBLIGATIONS**

### *Lerna and Lernalabs*

In July 2019, the Company entered into a settlement agreement with Lerna and Lernalabs pursuant to which the Company agreed to pay to Lerna and Lernalabs the sum of US \$650,000 in full and final settlement, to be paid in deferred instalments with the final payment due December 19, 2019. The Company made the

first instalment payment of US \$100,000 during the year ended December 31, 2019 but failed to make additional payments and was therefore subject to an interest penalty of US \$100,000. As at December 31, 2019, the amount of \$851,695 (US \$650,000) remains payable. On January 20, 2020, the Company entered into an amended settlement agreement with Lerna and Lernalabs pursuant to which the Company agreed to issue 750,000 common shares to Lerna and Lernalabs in full settlement of the amount owing of \$851,695. In addition, a further 185,000 common shares owned by an officer of the Company were transferred to another officer of the Company. The fair value of the 750,000 common shares was determined to be \$75,000. The liability as at December 31, 2019 was reduced to \$75,000. During the year ended December 31, 2020, 75,000 common shares were issued in full settlement of the debt.

As at September 30, 2021 a payable of \$434,931 remains outstanding which is due to the lawyers responsible for negotiating the various agreements with Lerna and Lernalabs. The Company will challenge any efforts to collect this amount as it the Company is not in agreement and disputes the amount of the charges.

### ***Loan Payable***

The Company signed a promissory note agreement related to the acquisition of 495 for \$1,035,010. The loan is repayable on or before February 1, 2019. The loan will begin accruing interest at a rate of 6% per annum in the event the principal is not repaid on the due date. The loan is unsecured.

On April 24, 2020, the Company entered into a mutual release agreement with the former owner of 495 in full settlement of outstanding loan payable of \$1,091,936 and its accrued interest of \$16,397. Pursuant to the agreement, the Company agreed to pay the seller the equivalent of USD \$125,000 in four installments and issue 150,000 common shares.

During the year ended December 31, 2020, repayments of \$70,142 were made toward the outstanding balance of the loan and 150,000 common shares with a fair value of \$15,000 were issued in connection with the mutual release agreement.

During the nine months ended September 30, 2021, repayments of \$95,490 were made in full settlement of the loan.

### **OUTSTANDING SHARE CAPITAL**

The Company completed a ten old for 1 new (10:1) consolidation of its common shares effective July 8, 2020. As of the date of this report, November 26, 2021, on a post-consolidated basis there are 121,888,356 common shares issued and outstanding 429,338 stock options, and 52,988,485 common share purchase warrants of the Company issued and outstanding.

### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has no material undisclosed off-balance sheet arrangements that have or are reasonably likely to have, a current or future effect on our results of operations, financial condition, revenues or expenses, liquidity, capital expenditures or capital resources that is material to investors.

### **SUBSEQUENT EVENTS**

There are no subsequent events to report other than as disclosed elsewhere in this report.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The preparation of audited consolidated financial statements and application of IFRS often involve management's judgment and the use of estimates and assumptions deemed to be reasonable at the time they are made. The Company reviews estimates and underlying assumptions on an ongoing basis. Revisions are recognized in the period in which estimates are revised and may impact future periods as well. Other results may be derived with different judgments or using different assumptions or estimates and events may occur that could require a material adjustment. Significant accounting policies and estimates under IFRS are found in Note 3 of the Company's audited consolidated financial statements.

## **ACCOUNTING STANDARDS ISSUED ADOPTED DURING THE YEAR**

### **Changes in accounting policy**

The accounting policies set out below have been applied consistently to all years presented in these financial statements except as discussed in the section – “New Accounting Standards”.

### **New accounting standards**

The Company has adopted all applicable new, revised or amending Accounting Standards and Interpretations issued by the International Accounting Standards Board (IASB) that are mandatory for the reporting periods in these consolidated financial statements.

Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted. At this stage, it is not expected that these new accounting standards will have a material impact on the amounts reported in the Company's financial statements. Certain disclosures and presentation may change due to the new or amended standards.

### **Estimates**

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimates are revised and in any future years affected.

In March 2020, the COVID-19 outbreak was declared a pandemic by the World Health Organization. We have seen a significant impact on our business to date. The outbreak and the response of Governments in dealing with the pandemic is interfering with general activity levels within the community, the economy, and the operations of our business. The scale and duration of these developments continue to remain uncertain as at the date of this report creating ongoing uncertainty and as a result certain assumptions and estimates used in the preparation of this report are subject to greater volatility than normal.

## **RISK FACTORS**

The following risk factors should not be considered to be exhaustive and may not be all of the risks that AQUA may face. Management of the Company believes that the factors set out below could cause actual results to be different from expected and historical results.

The discussion in this MD&A addresses only what management has determined to be the most significant known events, trends, risks and uncertainties relevant to the Company, its operations and/or its financial results. This discussion is not exhaustive.

An investment in the Company is speculative and involves a high degree of risk due to the nature of the Company's business and the present stage of development of its products and services. The following risk factors, as well as risks not currently known to the Company, could materially adversely affect the Company's future business, operations and financial condition and could cause them to differ materially from the estimates described in forward-looking statements relating to the Company. Investors should carefully consider the following risk factors along with the other matters set out or incorporated by reference in this Listing Statement.

### **Global Pandemic (COVID-19)**

In March 2020, the World Health Organization declared coronavirus COVID-19 ("COVID-19") a global pandemic. This contagious disease outbreak, which has continued to spread, and any related adverse public health developments, has adversely affected workforces, economies and financial markets globally, leading to an economic downturn. The extent and duration of the COVID-19 pandemic, the reactions of governments, private sector participants and the public to the pandemic and the associated disruption to business and commerce generally, and the extent to which these will continue to affect the Company's business, financial condition and results of operation in particular will all depend on future developments which are highly uncertain and many of which are outside the control of the Company and cannot be predicted with confidence. Such developments include the ultimate geographic spread, intensity and duration of the pandemic (including the possibility of additional waves), potential mutations of the COVID-19 virus, the ability of governments to administer COVID-19 vaccines to the public in a timely manner, new information which may emerge concerning the severity of COVID-19, the effectiveness and intensity of measures to contain COVID-19 or address its impact (including any potential increase in the duration or intensity of restrictions on public gatherings, restrictions on the operation of non-essential businesses), short and longer-term changes to travel patterns or travel restrictions imposed by governments and the other economic impacts of the pandemic and the reactions to it.

Given the uncertainties, the Company cannot predict the extent or duration of the COVID-19 pandemic and the reactions to it, including the possibility that it may result in a prolonged global recession and may also have the effect of exacerbating the potential impact of the other risks disclosed in this Risk Factors section. The Company cautions that current global uncertainty with respect to the spread of COVID-19 and its effect on the broader global economy may have a significant negative effect on the Company. While the precise impact of COVID-19 on the Company's business and operations remain unknown, the rapid spread of COVID-19 could have a material adverse effect on global economic activity, and can result in volatility and disruption to global supply chains, operations, mobility of people and the financial markets, all of which may have a material adverse impact on the Company's business, financial condition and operations.

The Company is adopting the advice of public health authorities and adhering to government regulations with respect to COVID-19 in the jurisdictions in which it operates. The following measures have been instituted across the Company to prevent the potential spread of the virus: (i) indefinite closure of its corporate offices in Vancouver; (ii) employees are working remotely; (iii) social distancing practices have been implemented for any and all in-person meetings, with meeting participation via teleconferencing strongly encouraged; (iv) elimination of all non-essential business travel; (v) required 14-day quarantine for any employees returning from out of country travel.

## **Company Specific Risks**

### ***Limited operating history and uncertainty of future revenues***

The Company has a limited operating history and trading record, and it is, therefore, difficult to evaluate the Company's business and future prospects. In particular, the Company is at an early stage of development with operating losses expected to continue for the foreseeable future. The future success of the Company is dependent on the Company's directors' ability to implement its strategy. While the directors are optimistic about the Company's prospects, there is no certainty that anticipated outcomes and sustainable revenue streams will be achieved. The Company faces risks frequently encountered by developing companies. In particular, its future growth and prospects will depend on its ability to manage growth and to continue to expand and improve operational, financial and management information and quality control systems on a timely basis, while at the same time maintaining effective cost controls. Any failure to expand and improve operational, financial and management information and quality control systems in line with the Company's growth could have a material adverse effect on the business, financial condition and results of operations.

### ***Dependence on key executives, personnel and contractors***

The success of the Company to a significant extent depends on the Company's directors, management and other key personnel and contractors. The directors believe that Company's future success will depend largely on its ability to attract and retain highly skilled and qualified personnel and contractors and to expand, train and manage its employee and contractor base. There can be no guarantee that suitably skilled and qualified individuals will be identified and employed or contracted on satisfactory terms or at all. If the Company fails to recruit or retain the necessary personnel or contractors, or if the Company loses the services of any of its key executives, its business could be materially and adversely affected.

### ***Litigation risks***

Legal proceedings may arise from time to time in the course of the Company's business. The directors cannot preclude that litigation may not be brought against the Company in the future from time to time or that it may not be subject to any other form of litigation. The Company may find it difficult, impossible or very costly to enforce the rights it may have under agreements it may enter into. Please see "19. *Legal Proceedings and Regulatory Actions*" for the current legal proceedings involving the Company.

### ***Insurance and uninsured risks***

Although the Company maintains insurance to protect against certain risks in such amounts as it considers to be reasonable, its insurance will not cover all the potential risks associated with its operations and insurance coverage may not continue to be available or may not be adequate to cover any resulting liability. It is not always possible to obtain insurance against all such risks and the Company may decide not to insure against certain risks because of high premiums or other reasons.

### ***No history of dividends***

The Company has not paid dividends on its Common Shares since incorporation. The Company intends to continue to retain earnings and other cash resources for its business. Any future determination to pay dividends will be at the discretion of the Board and will depend upon the capital requirements of the Company, results of operations and such other factors as the Board considers relevant.

### ***General economic climate***

Factors such as inflation, currency fluctuations, interest rates, supply and demand of capital, and industrial disruption have an impact on demand, business costs and stock market prices. The Company's operations, business and profitability can be affected by these factors, which are beyond the control of the Company.

### ***Conflicts of Interest***

Certain of the officers and directors of the Company are also directors, officers or shareholders of other companies. Such associations may give rise to conflicts of interest from time to time. The directors of the Company will be required by law to act honestly and in good faith with a view to the best interests of the Company and to disclose any interest which they may have in any project or opportunity of the Company. If a conflict arises at a meeting of the Board, any director in a conflict will disclose his interest and abstain from voting on such matter. In determining whether or not the Company will participate in any project or opportunity, the director will primarily consider the degree of risk to which the Company may be exposed and its financial position at that time.

### ***Ability to Protect Proprietary Offering***

Any failure to protect the Company's proprietary Marketing Platform and AR Block could harm its business and competitive position. There can be no assurance that any steps the Company has taken or intends to take will be adequate to defend and prevent misappropriation of technology, including the possibility of reverse engineering and the possibility that potential competitors will independently develop technologies that are designed around and are substantially equivalent or superior to the Company's technology. As at the date hereof, the Company does not have patent protection on its technology or registered any trademarks but instead may, as necessary, rely on a combination of trade secret, copyright law, nondisclosure agreements, passing-off laws and other common law intellectual property protections in the U.S. and Canada. In addition, the Company uses contracts, confidentiality procedures, non-disclosure agreements, employee disclosure and invention assignment agreements, other contractual rights and technical measures to protect its intellectual property. The Company has generally entered into confidentiality agreements with and obtains assignments of intellectual property and waivers of moral rights from its employees and contractors and has worked to limit access to and distribution of its technology, documentation and other proprietary information. However, the steps taken may not be adequate to deter misappropriation or independent third party development of the Company's technology. The laws of some foreign countries do not protect proprietary technology rights to the same extent as do the laws of Canada and the U.S. If the Company resorts to legal proceedings to enforce its intellectual property rights, the proceedings could be burdensome and expensive and could involve a high degree of risk to the Company's proprietary rights if it is unsuccessful in such proceedings. Moreover, the Company's financial resources may not be adequate to enforce or defend its rights in its technology. Additionally, any patents that the Company may apply for or obtain in the future may not be broad enough to protect all of the technology important to its business, and its ownership of patents would not in itself prevent others from securing patents that may prevent the Company from engaging in actions necessary to its business, products, or services.

### ***Retaining and Attracting Customers***

To sustain or increase the Company's revenue, the Company must add new clients and encourage any existing clients to purchase additional offerings. As the digital industry matures and as competitors introduce lower cost or differentiated products or services that compete with, or are perceived to compete with, the Company's products or services, its ability to complete sales with new and existing advertisers based on the Company's current offerings, pricing, technology platform and functionality could be impaired. If the Company fails to retain or cultivate the spending of newer, lower-spending clients, it will be difficult for it to sustain and grow its revenue. Even with long-time clients, the Company may reach a point of saturation at which it cannot continue to grow revenue from those clients because of internal limits that they may place on the allocation of their budgets to a particular provider or for other reasons not known to management.

The Company has invested significant resources in its sales and marketing teams to educate potential and prospective advertisers and advertising agencies about the value of the Marketing Platform and AR Block. Sales staff is often required to explain how the Company's Marketing Platform and AR Block can optimize advertising campaigns in real time. The Company's business depends in part upon advertisers' confidence,

and the confidence of the advertising agencies that represent those advertisers, that use of real-time advertising exchanges to purchase inventory is superior to other methods of purchasing digital advertising. The Company often spends substantial time and resources responding to requests for proposals from potential advertisers and their advertising agencies, including developing material specific to the needs of such potential advertisers. The Company may not be successful in attracting new advertisers despite its investment in business development, sales and marketing. The Company continues to be substantially dependent on its sales team to obtain new customers and to drive sales from existing customers. Management of the Company believes that there is significant competition for sales personnel with the skills and technical knowledge that it requires. The Company's ability to achieve significant revenue growth depends, in large part, on its success in recruiting, training, integrating and retaining sufficient numbers of sales personnel to support its growth. New hires require significant training and it may take significant time before they achieve full productivity. Recent hires and planned hires may not become productive as quickly as expected, and the Company may be unable to hire or retain sufficient numbers of qualified individuals in the markets where it does business or plans to do business. In addition, if the Company grows rapidly, a large percentage of its sales team will be new to the Company and its offerings. If the Company is unable to hire and train sufficient numbers of effective sales personnel, or the sales personnel are not successful in obtaining new customers or increasing sales to its existing customer base, its business will be adversely affected.

#### ***No Long-Term Customer Commitments***

The Company's customers will do business by placing insertion orders for particular advertising campaigns. If the Company performs well on a particular campaign, then the advertisers or the advertising agency representing such advertisers may place new insertion orders with the Company for additional advertising campaigns. The Company generally will have no commitment from an advertiser beyond the campaign governed by a particular insertion order. Insertion orders may be cancelled by advertisers or their advertising agencies prior to the completion of the campaign without penalty. As a result, the Company's success is dependent upon its ability to outperform competitors and win repeat business from existing advertisers, while continually expanding the number of advertisers for whom it provides services. In addition, it is relatively easy for advertisers and the advertising agencies that represent them to seek an alternative provider for their advertising campaigns because there are no significant switching costs, and agencies often have relationships with many different providers, each of whom may be running portions of the same advertising campaign. Because the Company does not have long-term contracts, management may not accurately predict future revenue streams and there can be no assurance that current advertisers will continue to use the Company's Marketing Platform and AR Block, or that the Company will be able to replace departing advertisers with new advertisers that provide the Company with comparable revenue.

#### ***Failure to Properly Manage Growth***

Growth in the Company's business may strain the Company's management, financial, and other resources. The Company relies heavily on information technology, or IT, systems to manage critical functions such as advertising campaign management and operations, data storage and retrieval, revenue recognition, budgeting, forecasting and financial reporting. To manage any future growth effectively, the Company must expand its sales, marketing, technology and operational staff, invest in research and development of its Marketing Platform and/or new offerings, enhance its financial and accounting systems and controls, integrate new personnel or contractors, and successfully manage expanded operations. As the Company grows, it will incur additional expenses, and its growth may place a strain on resources, infrastructure and ability to maintain the quality of its offering. Accordingly, the Company may not be able to effectively manage and coordinate growth so as to achieve or maximize future profitability.

#### ***Reliance on Third Parties***

The Company anticipates that it will continue to depend on various third party relationships in order to grow its business. The Company continues to pursue additional relationships with third parties, such as

technology and content providers, real-time advertising exchanges, market research companies, co-location facilities and other strategic partners. Identifying, negotiating and documenting relationships with third parties requires significant time and resources as does integrating third party data and services. The Company's agreements with channel partners and providers of technology, computer hardware, co-location facilities, content and consulting services and real-time advertising exchanges are typically non-exclusive, in that they do not prohibit these third parties from working with the Company's competitors or from offering competing services. These third parties can generally terminate their arrangements with the Company at any time. The Company's competitors may be effective in providing incentives to third parties to favour their products or services or to prevent or reduce purchases of the Company's offerings. In addition, these third parties may not perform as expected under the Company's agreements with them, and the Company may have disagreements or disputes with such third parties, which could negatively affect the Company's brand and reputation.

In particular, the Company's continued growth depends on its ability to source computer hardware, including servers built to its specifications, and the ability to locate those servers and related hardware in co-location facilities in the most desirable locations to facilitate the timely delivery of its services. Similarly, disruptions in the services provided at co-location facilities that the Company relies upon can degrade the level of services that it can provide, which may harm the Company's business. The Company also relies on its integration with many third party technology providers to execute its business on a daily basis. The Company must efficiently direct a large amount of network traffic to and from its servers to consider billions of bid requests per day, and each bid typically must take place in approximately 100 milliseconds. The Company relies on a third party domain name service, or DNS, to direct traffic to its closest data center for efficient processing. If the Company's DNS provider experiences disruptions or performance problems, this could result in inefficient balancing of traffic across the Company's servers as well as impairing or preventing web browser connectivity to the Company's Marketing Platform, which may harm its business.

### ***Personnel***

The loss of any member of the Company's management team, and in particular, its co-founders, could have a material adverse effect on its business and results of operations. In addition, an inability to hire, or the increased costs of new personnel, including members of executive management, could have a material adverse effect on the Company's business and operating results.

At present and for the near future, the Company will depend upon a relatively small number of employees and contractors to develop, market, sell and support its Marketing Platform and AR Block. The expansion of technology, marketing and sales of its Marketing Platform and AR Block will require the Company to find, hire, and retain additional capable employees or subcontractors who can understand, explain, market, and sell its technology. There is intense competition for capable personnel in all of these areas, and the Company may not be successful in attracting, training, integrating, motivating, or retaining new personnel, vendors, or subcontractors for these required functions. New employees often require significant training and, in many cases, take significant time before they achieve full productivity. As a result, the Company may incur significant costs to attract and retain employees, including significant expenditures related to salaries and benefits and compensation expenses related to equity awards, and may lose new employees to its competitors or other companies before it realizes the benefit of its investment in recruiting and training them.

In addition, as the Company moves into new geographies, it will need to attract and recruit skilled employees in those areas. The Company has no experience with recruiting in geographies outside of Canada and the U.S., and may face additional challenges in attracting, integrating and retaining international employees.

### ***Lack of Transparency Over Fees and Net CPMs***

Despite programmatic media's focus on efficiency, advertisers are often paying significantly higher CPMs (cost per thousand) for programmatic non-guaranteed buys than a publisher receives net of fees. By itself, this pricing model is not problematic, as transactional technology has a concrete value in the purchase cycle and needs to be priced accordingly. However, the lack of transparency, where technology fees are not broken out from CPMs, results in buyers and sellers evaluating inventory value and return on investment based on limited information

### ***Cyclical Nature of Industry***

The advertising industry is cyclical and tends to peak in Q2 and more so in Q4. Q1 and Q3 tend to be the softest quarters. This trend carries through to online advertising where this pattern is also seen, with Q4 budgets and therefore revenues typically much larger than the other three quarters. This follows consumer spending cycles and advertisers keen to spend budgets in Q4 when consumers are spending heavily for the holiday season.

### **Risks Associated with Insertion Orders**

The Company operates in business relationships under the terms of Insertion Orders ("IO"). These IOs are typically open ended but can be terminated at short notice. Equally they have no minimum and maximum spend and the ability to generate revenue is dependent on the Company's ability to secure appropriate users and match them to the appropriate advertisers.

### **Volatility of Blockchain Related Operations**

As is typical with any relatively new technology, there is significant volatility in consumer, client and public sentiment. This volatility could translate into both a significant increase or a decrease of adoption of its blockchain AR technology, which may or may not be related to the actual business or product performance. This could impact growth rate, investor confidence or even in the worst case the viability of the AR factoring business.

### **Volatility of Non Fungible Tokenization ("NFT's) of Content in Entertainment, Sports, Media and Music**

As is typical with any relatively new technology, there is significant volatility in consumer, client and public sentiment. This volatility could translate into both a significant increase or a decrease of adoption of its NFT technology, which may or may not be related to the actual business or product performance. This could impact growth rate, investor confidence or even in the worst case the viability of the NFT business.

### **Financial and Accounting Risks**

#### ***Additional Financing***

There can be no certainty that the Company's financial resources and revenue from sales will be sufficient for its future needs. The Company may need to incur significant expenses for growth, operations, research and development, as well as sales and marketing of its Marketing Platform, Podcast Platform, AR Block and NFT's. In addition, other unforeseen costs could also require additional capital. The ability of the Company to arrange such financing in the future will depend in part upon the prevailing capital market conditions as well as the business performance of the Company. It may be difficult or impossible for the Company to obtain debt financing or equity financing on commercially acceptable terms. This may be further complicated by the limited market liquidity for shares of smaller companies such as the Company, restricting access to some institutional investors. There is a risk that interest rates will increase given the current historical low level of interest rates. An increase in interest rates could result in a significant increase in the amount that the Company pays to service future debt incurred by the Company and affect the Company's ability to fund ongoing operations. If additional financing is raised by the issuance of Common Shares or other securities convertible into Common Shares, control of the Company may change and shareholders of the Company may suffer dilution. If adequate funds are not available, or not available on

acceptable terms, the Company may not be able to take advantage of opportunities, or otherwise respond to competitive pressures and continue operations. Any debt financing that is secured in the future could involve restrictive covenants relating to the Company's future capital raising activities and other financial and operational matters, including the ability to pay dividends. This may make it more difficult for the Company to obtain additional capital and to pursue business opportunities, including potential acquisitions.

#### ***Estimates or Judgments Relating to Critical Accounting Policies***

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The Company bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances, as provided in the Company's MD&A, the results of which form the basis for making judgments about the carrying values of assets, liabilities, equity, revenue and expenses that are not readily apparent from other sources. The Company's operating results may be adversely affected if the assumptions change or if actual circumstances differ from those in the assumptions, which could cause the Company's operating results to fall below the expectations of securities analysts and investors, resulting in a decline in the price of the Common Shares. Significant assumptions and estimates used in preparing the financial statements include those related to the credit quality of accounts receivable, income tax credits receivable, share-based payments, impairment tests for non-financial assets, as well as revenue and cost recognition.

#### ***Internal Controls over Financial Reporting***

As a result of the Company's limited administrative staffing levels, internal controls which rely on segregation of duties in many cases are not possible. The Company does not have the resources, size and scale to warrant the hiring of additional staff to address this potential weakness at this time. To help mitigate the impact of this, the Company is highly reliant on the performance of compensating procedures and senior management's review and approval.

As a venture issuer, the Company is not required to certify the design and evaluation of its disclosure controls and procedure ("DC&P") and internal controls over financial reporting ("ICFR"), and as such the Company has not completed such an evaluation. Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost effective basis DC&P and ICFR, as defined in National Instrument 52-109 – *Certification of Disclosure In Issuers' Annual and Interim Filings*, may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

#### **Industry Risks**

##### ***Competition***

The existing and anticipated markets for the Company's Marketing Platform are highly competitive. Barriers to enter the market are low and additional companies may enter the market with competing offerings as the size and visibility of the market opportunity continues to increase. Existing industry participants may also develop or improve their own offerings to achieve cost efficiencies and deliver additional value. In addition, the Company's customers could develop their own solutions. Many of the Company's competitors have longer operating histories, greater name recognition, substantially greater financial, technical, marketing, management, service, support, and other resources than does the Company. They may be able to respond more quickly than the Company can to new or changing opportunities, technologies, standards, or customer requirements.

In addition to other companies offering programmatic and real time bidding solutions, the Company also competes with services offered through large online portals that have significant brand recognition, such as Yahoo and Google. These large portals have substantial proprietary digital advertising inventory that may

provide them with competitive advantages, including far greater access to internet user data, and the ability to significantly influence pricing for digital advertising inventory. The Company also competes for a share of advertisers' total online advertising budgets, including traditional advertising media, such as direct mail, television, radio, cable and print.

New products or technologies will likely increase competitive pressures and competition could result in pricing pressures, reduced margins, or the failure of the Company's offerings to achieve or maintain acceptance in existing or anticipated markets. The development of competing offerings or technologies by market participants or the emergence of new industry or government standards may adversely affect the Company's competitive position.

As a result of these and other factors, the Company may be unable to compete effectively with current or future competitors. Such inability would likely have a material adverse effect on the Company's business, financial condition and results of operations.

Furthermore, as the AR blockchain landscape matures and existing financial services businesses become familiar with the benefits of the technology, it is probable that those competitors will likely attempt to enter the same market. Given their significantly greater capitalization, client base and experience it is likely that they could compete effectively with the Company.

#### *Use of Third-Party Cookies*

The widespread use of the internet across the globe is attributable in part to the ability of internet users to access valuable content quickly and free of charge. Digital media content providers, or publishers, who support the creation and distribution of this content do so largely by selling advertisements on their properties, similar to the business model of television and radio broadcasters. Internet users' online activity generates a vast amount of data, such as advertising viewed and responded to, and advertisers' websites visited, and is valuable to advertisers seeking to reach an optimal audience. Online, it is possible to serve advertisements to potential consumers based upon inferred interests. These interests may be inferred in part based on web-browsing history. The use of web browsing history to inform advertising purchase decisions is commonly referred to as "interest-based" or "online behavioral" advertising. Advertisers are willing to make a greater investment in, and pay a higher rate for, digital advertising when this interest-based data can be used to inform decisions about purchasing advertising impressions to reach desired consumers.

The use of interest-based online advertising has come under scrutiny globally by consumer advocacy organizations and regulatory agencies that focus on online privacy. More specifically, these groups have voiced concern about the use of "cookies" (small text files) and other online tools to record an internet user's browsing history, and the use of that information to deliver advertisements online based on inferred interests of the internet user.

The Company relies upon access to large volumes of data, including web browsing history, primarily through cookies in connection with its Marketing Platform. The Company's cookies are known as "third party cookies" because they are placed on individual browsers when internet users visit a website owned by a publisher, advertiser or other first party that has given the Company permission to place cookies. These cookies are placed through an internet browser on an internet user's computer and correspond with a data set that is kept on the Company's servers. The Company's cookies record certain information, such as when an internet user views an advertisement, clicks on an advertisement, or visits one of the Company's advertiser's websites through a browser while the cookie is active. The Company uses these cookies to help it achieve advertisers' campaign goals, to help it ensure that the same internet user does not unintentionally see the same advertisement, to report aggregate information to advertisers regarding the performance of their advertising campaigns and to detect and prevent fraudulent activity. The Company also uses data from cookies to help it decide whether to bid on, and how to price, an opportunity to place an advertisement in a

certain location, at a given time, in front of a particular internet user. Without cookie data, the Company may bid on advertising without as much insight into activity that has taken place through an internet user's browser. A lack of cookie data may detract from the Company's ability to make decisions about which inventory to purchase for an advertiser's campaign, and undermine the effectiveness of its Marketing Platform.

Cookies may easily be deleted or blocked by internet users. Most commonly used internet browsers allow internet users to modify their browser settings to prevent cookies from being accepted by their browsers. Internet users can also delete cookies from their computers at any time. Certain internet users also download free or paid "ad blocking" software that prevents third party cookies from being stored on a user's computer. If more internet users adopt these settings or delete their cookies more frequently than they currently do, the Company's business could be harmed. In addition, some internet browsers block third party cookies by default, and other internet browsers may implement similar features in the future. Unless such default settings in browsers are altered by internet users to accept third party cookies, fewer of the Company's cookies may be set in browsers, adversely affecting its business.

Certain international jurisdictions have adopted and implemented legislation that negatively impacts the use of cookies for online advertising, and additional jurisdictions may do so in the future. Currently, although the Canadian Anti-Spam Legislation ("CASL") requires consent to install a computer program, CASL provides a deemed express consent for the installation of a cookie. Limitations on the use or effectiveness of cookies may impact the performance of the Marketing Platform. The Company may be required to, or otherwise may determine that it is advisable to, develop or obtain additional tools and technologies to compensate for the lack of cookie data. The Company may not be able to develop or implement additional tools that compensate for the lack of cookie data. Moreover, even if the Company is able to do so, such additional tools may be subject to further regulation, time consuming to develop or costly to obtain, and less effective than the Company's current use of cookies.

### ***Potential "Do Not Track" Standards***

As the use of cookies has received ongoing media attention in recent years, some government regulators and privacy advocates have suggested creating a "Do Not Track" standard that would allow internet users to express a preference, independent of cookie settings in their browser, not to have website browsing recorded. In 2010, the U.S. Federal Trade Commission ("FTC"), issued a staff report criticizing the advertising industry's self-regulatory efforts as too slow and lacking adequate consumer protections. In 2012, a subsequent staff report was issued by the FTC, indicating that the FTC had brought enforcement actions against various online advertisers for failure to honour consumer opt outs. The FTC emphasized a need for simplified notice, choice and transparency to the consumer regarding collection, use and sharing of data, and suggested implementing a "Do Not Track" browser setting that allows consumers to choose whether to allow "tracking" of their online browsing activities. All major internet browsers have implemented some version of a "Do Not Track" setting. Microsoft's Internet Explorer 10 and 11 include a "Do Not Track" setting that is selected by default. However, there is no definition of "tracking," no consensus regarding what message is conveyed by a "Do Not Track" setting and no industry standards regarding how to respond to a "Do Not Track" preference. The World Wide Web Consortium chartered a "Tracking Protection Working Group" in 2011 to convene a multi-stakeholder group of academics, thought leaders, companies, industry groups and consumer advocacy organizations, to create a voluntary "Do Not Track" standard for the web. The group has yet to agree upon a standard. The "Do-Not-Track Online Act of 2013" was introduced in the U.S. Senate in February 2013. If a "Do Not Track" browser setting is adopted by many internet users, and the standard either imposed by legislation or agreed upon by standard setting groups, prohibits the Company from using non-personal information as it currently does, then that could hinder growth of advertising and content production on the web generally, cause the Company to change its business practices and adversely affect its business.

### ***Legislation and Regulation***

Government regulation may increase the costs of doing business online. The Canadian and certain foreign governments have enacted or are considering legislation related to online advertising and management of the Company expects to see an increase in legislation and regulation related to advertising online, the use of geo-location data to inform advertising, the collection and use of anonymous internet user data and unique device identifiers, such as internet protocol (or IP) address or mobile unique device identifiers, and other data protection and privacy regulation. Such legislation could affect the costs of doing business online, and may adversely affect the demand for the Company's offerings or otherwise harm its business, results of operations and financial condition. For example, a wide variety of provincial, state, national and international laws and regulations apply to the collection, use, retention, protection, disclosure, transfer and other processing of personal information. The *Personal Information Protection and Electronic Documents Act* and substantially similar provincial privacy laws in Canada provide that IP addresses are personal information. Currently, the Company collects and stores IP addresses. While the Company takes measures to protect the security of information that it collects, uses and discloses in the operation of its business, if there is a data breach, there is a potential for claims for damages by consumers whose personal information has been disclosed without authorization. Evolving and changing definitions of personal information, within the Canada, the U.S. and elsewhere, especially relating to classification of machine or device identifiers, location data and other information, have in the past, and may cause the Company to, in the future, change business practices, or limit or inhibit the Company's ability to operate or expand its business. Data protection and privacy-related laws and regulations are evolving and may result in ever-increasing regulatory and public scrutiny and escalating levels of enforcement and sanctions. While the Company takes measures to protect the security of information that it collects, uses and discloses in the operation of its business, and to offer certain privacy protections with respect to such information, such measures may not always be effective.

In addition, while the Company takes steps to avoid collecting personally identifiable data about consumers (other than IP addresses), it may inadvertently receive this information from advertisers or advertising agencies or through the process of delivering advertising and may inadvertently release this information in contravention of applicable privacy legislation. The Company's failure to comply with applicable laws and regulations, or to protect personal information, could result in enforcement action against the Company, including fines, imprisonment of its officers and public censure, claims for damages by consumers and other affected individuals, damage to the company's reputation and loss of goodwill, any of which could have a material adverse impact on operations, financial performance and business. Even the perception of privacy concerns, whether or not valid, may harm the Company's reputation and inhibit adoption of its offerings by current and future advertisers and advertising agencies.

### ***Infringement of Intellectual Property Rights***

If the Company's proprietary Marketing Platform or AR Block platform violates or is alleged to violate third party proprietary rights, the Company may be required to reengineer its technology or seek to obtain licenses from third parties to continue offering its technology without substantial reengineering. Any such efforts may not be successful or if successful could require payments that may have a material adverse effect on profitability and financial condition. Any litigation involving infringement claims would be expensive and time-consuming, and an adverse outcome may result in payment of damages or injunctive relief that could materially and adversely affect the Company's business.

Circumstances outside of the Company's control could pose a threat to its intellectual property rights. Effective intellectual property protection may not be available in the U.S., Canada or other countries in which the Marketing Platform or AR Block business is offered in the future. In addition, the efforts that have been taken to protect the Company's intellectual property rights may not be sufficient or effective. Any impairment of the Company's intellectual property rights could harm its business, its ability to compete and harm its operating results.

The Company does not independently verify whether it is permitted to deliver advertising to its advertisers' internet users or that the content of the advertisements it delivers is legally permitted. The Company receives representations from advertisers that the content of the advertising that the Company places on their behalf is lawful. The Company also relies on representations from its advertisers that they maintain adequate privacy policies that allow the Company to place pixels on their websites and collect valid consents from users that visit those websites to collect and use such user's information to aid in delivering the Company's offerings. If any of these representations are untrue and the Company's advertisers do not abide by laws governing their content or privacy practices, the Company may become subject to legal claims and exposed to potential liability and expense (for which it may or may not be indemnified), and its reputation may be damaged.

#### ***Use of Open Source Software Components***

The Company's Marketing Platform, including its computational infrastructure, relies on software licensed to it by third party authors under "open source" licenses. The use of open source software may entail greater risks than the use of third party commercial software, as open source licensors generally do not provide warranties or other contractual protections regarding infringement claims or the quality of the code. Some open source licenses contain requirements that the Company make available source code for modifications or derivative works the Company creates based upon the type of open source software the Company uses. If the Company combines its proprietary software with open source software in a certain manner, the Company could, under certain open source licenses, be required to release the source code of its proprietary software to the public. This would allow the Company's competitors to create similar solutions with lower development effort and time and ultimately put the Company at a competitive disadvantage.

Although the Company monitors its use of open source software to avoid subjecting its products to conditions it does not intend, the terms of many open source licenses have not been interpreted by Canadian courts, and there is a risk that these licenses could be construed in a way that could impose unanticipated conditions or restrictions on the Company's ability to commercialize its services. Moreover, the Company cannot guarantee that its processes for controlling its use of open source software will be effective. If the Company is held to have breached the terms of an open source software license, it could be required to seek licenses from third parties to continue operating its Marketing Platform on terms that are not economically feasible, to re-engineer its Marketing Platform or the supporting computational infrastructure to discontinue use of certain code, or to make generally available, in source code form, portions of its proprietary code, any of which could adversely affect the Company's business, operating results and financial condition.

#### ***Unanticipated Problems Associated with the Marketing Platform and AR Block***

The Company depends upon the sustained and uninterrupted performance of its Marketing Platform and AR Block to operate a number of campaigns at any given time; manage its inventory supply; bid on inventory for each campaign; serve or direct a third party to serve advertising; collect, process and interpret data; and optimize campaign performance in real time and provide billing information. Because the Company's software is complex, undetected errors and failures may occur, especially when new versions or updates are made. The Company's Marketing Platform may contain undetected errors or "bugs", which result in system failures, or failure to perform in accordance with industry or customer expectations. Despite the Company's plans for quality control and testing measures, its Marketing Platform, including any enhancements, may contain such bugs or exhibit performance degradation, particularly during periods of rapid expansion. In such an event, the Company may be required or choose to expend additional resources to help mitigate any problems resulting from errors in its software. Product or system performance problems could result in loss of or delay in revenue, loss of market share, failure to achieve market acceptance, adverse publicity, diversion of development resources and claims against the Company by its customers and other parties.

### ***Mobile Advertising***

The Company's success in the mobile advertising channel depends upon the ability of its Marketing Platform to integrate with mobile inventory suppliers and provide advertising for most mobile connected devices, as well as the major operating systems that run on them and the thousands of applications that are downloaded onto them. The design of mobile devices and operating systems is controlled by third parties with whom the Company does not have any formal relationships. These parties frequently introduce new devices, and from time to time they may introduce new operating systems or modify existing ones. Network carriers may also impact the ability to access specified content on mobile devices. If the Company's Marketing Platform is unable to work on these devices or operating systems, either because of technological constraints or because a maker of these devices or developer of these operating systems wishes to impair the Company's ability to provide advertisements on them or the Company's ability to fulfill advertising space, or inventory, from developers whose applications are distributed through their controlled channels, the Company's ability to generate revenue could be significantly harmed.

### ***Obsolescence***

The Company's business is characterized by rapid technological change, frequent new product and service introductions and enhancements, uncertain product life cycles, changes in customer requirements, and evolving industry standards. The introduction of new products embodying new technologies, the emergence of new industry standards, or improvements to existing technologies could render the Company's Marketing Platform obsolete or relatively less competitive. The Company's future success will depend upon its ability to continue to develop and expand its Marketing Platform and AR Block and to address the increasingly sophisticated needs of its customers. The Company may experience delays in releasing new offerings or enhancements in the future. Material delays in introducing new offerings or enhancements may cause customers to forego purchases of the Company's offering to purchase offerings of competitors instead.

### ***Catastrophic Events***

The Company maintains servers at co-location facilities in Canada that it uses to deliver advertising campaigns for its advertisers. Any of its existing and future facilities may be harmed or rendered inoperable by attack or security intrusion by a computer hacker, natural or man-made disasters, including earthquakes, tornadoes, hurricanes, wildfires, floods, nuclear disasters, war, acts of terrorism or other criminal activities, infectious disease outbreaks and power outages, any of which may render it difficult or impossible for the Company to operate its business for some period of time. If the Company were to lose the data stored in one or more of its co-location facilities, it could take several days, if not weeks, to recreate this data from multiple sources, which could result in significant negative impact on its business operations, and potential damage to its advertiser and advertising agency relationships. Any disruptions in the Company's operations could negatively impact its business and results of operations, and harm its reputation. In addition, the Company may not carry sufficient business interruption insurance to compensate for the losses that may occur. Any such losses or damages could have a material adverse effect on the Company's business, financial condition and results of operations.

### ***Economic, Political and Market Conditions***

The Company's business depends on the overall demand for advertising and on the economic health of its current and prospective advertisers. Economic downturns or instability in political or market conditions may cause current or new advertisers to reduce their advertising budgets. Adverse economic conditions and general uncertainty about continued economic recovery are likely to affect the Company's business prospects. This uncertainty may cause general business conditions in Canada and the U.S. and elsewhere to deteriorate or become volatile, which could cause advertisers to delay, decrease or cancel purchases of the Company's offerings, and expose the Company to increased credit risk on advertiser orders, which, in turn, could negatively impact its business, financial condition and results of operations. In addition,

continued geopolitical turmoil in many parts of the world have and may continue to put pressure on global economic conditions, which could lead to reduced spending on advertising.

## **Risks Related to the Company's Common Shares**

### ***Market for Company's Common Shares***

Technology stocks have historically experienced high levels of volatility and the Company cannot predict the prices at which the Common Shares will trade. Fluctuations in the market price of the Common Shares could cause an investor to lose all or part of its investment in Common Shares. Factors that could cause fluctuations in the trading price of the Common Shares include (i) announcements of new offerings, products, services or technologies, commercial relationships, acquisitions or other events by the Company or its competitors; (ii) price and volume fluctuations in the overall stock market from time to time; (iii) significant volatility in the market price and trading volume of technology companies in general and of companies in the digital advertising industry in particular; (iv) fluctuations in the trading volume of the Common Shares or the size of the Company's public float; (v) actual or anticipated changes or fluctuations in the Company's results of operations; (vi) whether the Company's results of operations meet the expectations of securities analysts or investors; (vii) actual or anticipated changes in the expectations of investors or securities analysts; (viii) litigation involving the Company, its industry, or both; (ix) regulatory developments in Canada, the U.S., and foreign countries; (x) general economic conditions and trends; (xi) major catastrophic events; (xii) escrow releases or sales of large blocks of the Common Shares; (xiii) departures of key employees or members of management; or (xiv) an adverse impact on the Company from any of the other risks cited herein.

### ***Analyst Coverage***

The trading market for the Common Shares will, to some extent, depend on the research and reports that securities or industry analysts publish about the Company or its business. The Company does not have any control over these analysts. If one or more of the analysts who covers the Company should downgrade the Common Shares or change their opinion of the Company's business prospects, the Company's share price would likely decline. If one or more of these analysts ceases coverage of the Company or fails to regularly publish reports on the Company, the Company could lose visibility in the financial markets, which could cause the Company's share price or trading volume to decline.

### ***Estimates or Judgments Relating to Critical Accounting Policies***

The preparation of financial statements in conformity with International Financial Reporting Standards, or IFRS, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. AQUA bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets, liabilities, equity, revenue and expenses that are not readily apparent from other sources. AQUA's operating results may be adversely affected if the assumptions change or if actual circumstances differ from those in the assumptions, which could cause AQUA's operating results to fall below the expectations of securities analysts and investors, resulting in a decline in the share price of AQUA. Significant assumptions and estimates used in preparing the financial statements include those related to the credit quality of accounts receivable, income tax credits receivable, share-based payments, impairment tests for non-financial assets, as well as revenue and cost recognition.

### ***Internal Controls over Financial Reporting***

As a result of AQUA's limited administrative staffing levels, internal controls which rely on segregation of duties in many cases are not possible. AQUA does not have the resources, size and scale to warrant the hiring of additional staff to address this potential weakness at this time. To help mitigate the impact of this,

AQUA is highly reliant on the performance of compensating procedures and senior management's review and approval.

As a venture issuer, AQUA will not be required to certify the design and evaluation of its disclosure controls and procedure ("DC&P") and internal controls over financial reporting ("ICFR"), and as such AQUA has not completed such an evaluation. Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost effective basis DC&P and ICFR as defined in National Instrument 52-109 Certification of Disclosure In Issuers' Annual and Interim Filings may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

## **Industry Risks**

### ***Market Competition and Technological Changes***

The existing and anticipated markets for AQUA's Programmatic Marketing Platform are highly competitive. Barriers to enter the market are low and additional companies may enter the market with competing offerings as the size and visibility of the market opportunity continues to increase. Existing industry participants may also develop or improve their own offerings to achieve cost efficiencies and deliver additional value. In addition, AQUA's customers could develop their own solutions. Many of AQUA's competitors have longer operating histories, greater name recognition, substantially greater financial, technical, marketing, management, service, support, and other resources than does AQUA. They may be able to respond more quickly than AQUA can to new or changing opportunities, technologies, standards, or customer requirements.

In addition to other companies offering Programmatic and real time bidding solutions, AQUA also competes with services offered through large online portals that have significant brand recognition, such as Yahoo and Google. These large portals have substantial proprietary digital advertising inventory that may provide them with competitive advantages, including far greater access to internet user data, and the ability to significantly influence pricing for digital advertising inventory. AQUA also competes for a share of advertisers' total advertising budgets with online search advertising, for which AQUA does not offer a solution, and with traditional advertising media, such as direct mail, television, radio, cable and print.

Some of the competitors mentioned above also act as suppliers of AQUA, putting them in a potential conflict of interests position. There is a risk that such competitors may, in the future, constrain or entirely cut off AQUA from its sources of supply of inventory in order to improve their own competitive position in the markets targeted by AQUA.

New products or technologies will likely increase competitive pressures and competition could result in pricing pressures, reduced margins, or the failure of AQUA's offerings to achieve or maintain acceptance in existing or anticipated markets. The development of competing offerings or technologies by market participants or the emergence of new industry or government standards may adversely affect AQUA's competitive position.

As a result of these and other factors, AQUA may be unable to compete effectively with current or future competitors. Such inability would likely have a material adverse effect on AQUA's business, financial condition and results of operations.

### ***Legislation and Regulation***

Government regulation may increase the costs of doing business online. The Canadian and certain foreign governments have enacted or are considering legislation related to online advertising and management of AQUA expects to see an increase in legislation and regulation related to advertising online, the use of geo-location data to inform advertising, the collection and use of anonymous internet user data and unique device identifiers, such as IP address or mobile unique device identifiers, and other data protection and privacy regulation. Such legislation could affect the costs of doing business online, and may adversely affect the demand for AQUA's offerings or otherwise harm its business, results of operations and financial condition. For example, a wide variety of provincial, state, national and international laws and regulations apply to the collection, use, retention, protection, disclosure, transfer and other processing of personal information. The Personal Information Protection and Electronic Documents Act and substantially similar provincial privacy laws in Canada provide that IP addresses are personal information. Currently, AQUA collects and stores IP addresses for fraud prevention purposes only and not for advertisement targeting purposes.

In addition, while AQUA takes steps to avoid collecting personally identifiable data about consumers (other than IP addresses), it may inadvertently receive this information from advertisers or advertising agencies or through the process of delivering advertising and may inadvertently release this information in contravention of applicable privacy legislation. AQUA's failure to comply with applicable laws and regulations, or to protect personal information, could result in enforcement action against AQUA, including fines, imprisonment of its officers and public censure, claims for damages by consumers and other affected individuals, damage to the Company's reputation and loss of goodwill, any of which could have a material adverse impact on operations, financial performance and business. Even the perception of privacy concerns, whether or not valid, may harm AQUA's reputation and inhibit adoption of its offerings by current and future advertisers and advertising agencies.

#### ***Ability to Protect AQUA's Proprietary Offering***

Any failure to protect AQUA's proprietary Programmatic Marketing Platform could harm its business and competitive position. There can be no assurance that any steps AQUA has taken or intends to take will be adequate to defend and prevent misappropriation of technology, including the possibility of reverse engineering and the possibility that potential competitors will independently develop technologies that are designed around and are substantially equivalent or superior to AQUA's technology.

AQUA may use a combination of trade secret, copyright law, nondisclosure agreements, passing-off laws, other common law intellectual property protections and technical measures to protect its proprietary technology. AQUA has generally entered into confidentiality agreements with and obtains assignments of intellectual property and waivers of moral rights from its employees and contractors and has worked to limit access to and distribution of its technology, documentation and other proprietary information. However, the steps taken may not be adequate to deter misappropriation or independent third-party development of AQUA's technology. In addition, the laws of some foreign countries do not protect proprietary technology rights to the same extent as do the laws of Canada and the United States. If AQUA resorts to legal proceedings to enforce its intellectual property rights, the proceedings could be burdensome and expensive and could involve a high degree of risk to AQUA's proprietary rights if it is unsuccessful in such proceedings. Moreover, AQUA's financial resources may not be adequate to enforce or defend its rights in its technology. Additionally, any patents that AQUA may apply for or obtain in the future may not be broad enough to protect all of the technology important to its business, and its ownership of patents would not in itself prevent others from securing patents that may prevent AQUA from engaging in actions necessary to its business, products, or services.

#### ***Infringement of Intellectual Property Rights***

If AQUA's proprietary Programmatic Marketing Platform violates or is alleged to violate third party proprietary rights, AQUA may be required to reengineer its technology or seek to obtain licenses from third

parties to continue offering its technology without substantial reengineering. Any such efforts may not be successful or if successful could require payments that may have a material adverse effect on profitability and financial condition. Any litigation involving infringement claims would be expensive and time-consuming, and an adverse outcome may result in payment of damages or injunctive relief that could materially and adversely affect AQUA's business.

AQUA does not independently verify whether it is permitted to deliver advertising to its advertisers' internet users or that the content of the advertisements it delivers is legally permitted. AQUA receives representations from advertisers that the content of the advertising that AQUA places on their behalf is lawful. AQUA also relies on representations from its advertisers that they maintain adequate privacy policies that allow AQUA to place pixels on their websites and collect valid consents from users that visit those websites to collect and use such user's information to aid in delivering AQUA's product. If any of these representations are untrue and AQUA's advertisers do not abide by laws governing their content or privacy practices, AQUA may become subject to legal claims and exposed to potential liability and expense (for which it may or may not be indemnified), and its reputation may be damaged.

#### ***Use of Open Source Software Components***

AQUA's Programmatic Marketing Platform, including its computational infrastructure, relies on software licensed to it by third-party authors under "open source" licenses. The use of open source software may entail greater risks than the use of third-party commercial software, as open source licensors generally do not provide warranties or other contractual protections regarding infringement claims or the quality of the code. Some open source licenses contain requirements that AQUA make available source code for modifications or derivative works AQUA creates based upon the type of open source software AQUA uses. If AQUA combines its proprietary software with open source software in a certain manner, AQUA could, under certain open source licenses, be required to release the source code of its proprietary software to the public. This would allow AQUA's competitors to create similar solutions with lower development effort and time and ultimately put AQUA at a competitive disadvantage.

Although AQUA monitors its use of open source software to avoid subjecting its products to conditions it does not intend, the terms of many open source licenses have not been interpreted by Canadian courts, and there is a risk that these licenses could be construed in a way that could impose unanticipated conditions or restrictions on AQUA's ability to commercialize its services. Moreover, AQUA cannot guarantee that its processes for controlling its use of open source software will be effective. If AQUA is held to have breached the terms of an open source software license, it could be required to seek licenses from third parties to continue operating its platform on terms that are not economically feasible, to re-engineer its platform or the supporting computational infrastructure to discontinue use of certain code, or to make generally available, in source code form, portions of its proprietary code, any of which could adversely affect AQUA business, operating results and financial condition.

#### ***Unanticipated Problems Associated with the Programmatic Marketing Platform***

AQUA depends upon the sustained and uninterrupted performance of its platform to operate a number of campaigns at any given time; manage its inventory supply; bid on inventory for each campaign; serve or direct a third party to serve advertising; collect, process and interpret data; and optimize campaign performance in real time and provide billing information. Because AQUA's technology is complex, undetected errors and failures may occur, especially when new versions or updates are made. AQUA's Programmatic Marketing Platform may contain undetected errors or "bugs", which result in system failures, or failure to perform in accordance with industry or customer expectations. Despite AQUA's plans for quality control and testing measures, its Programmatic Marketing Platform, including any enhancements, may contain such bugs or exhibit performance degradation, particularly during periods of rapid expansion. In such an event, AQUA may be required or choose to expend additional resources to help mitigate any problems resulting from errors in its technology. Product or system performance problems could result in

loss of or delay in revenue, loss of market share, failure to achieve market acceptance, adverse publicity, diversion of development resources and claims against AQUA by its customers and other parties.

### ***Mobile Advertising***

AQUA's success in the mobile advertising channel depends upon the ability of its Programmatic Marketing Platform to integrate with mobile inventory suppliers and provide advertising for most mobile connected devices, as well as the major operating systems that run on them and the thousands of applications that are downloaded onto them. The design of mobile devices and operating systems is controlled by third parties with whom AQUA does not have any formal relationships. These parties frequently introduce new devices, and from time to time they may introduce new operating systems or modify existing ones. Network carriers may also impact the ability to access specified content on mobile devices. If AQUA's platform is unable to work on these devices or operating systems, either because of technological constraints or because a maker of these devices or developer of these operating systems wished to impair AQUA's ability to provide advertisements on them or AQUA's ability to fulfill advertising space, or inventory, from developers whose applications are distributed through their controlled channels, AQUA's ability to generate revenue could be significantly harmed.

### ***Obsolescence***

AQUA's business is characterized by rapid technological change, frequent new product and service introductions and enhancements, uncertain product life cycles, changes in customer requirements, and evolving industry standards. The introduction of new products embodying new technologies, the emergence of new industry standards, or improvements to existing technologies could render AQUA's platform obsolete or relatively less competitive. AQUA's future success will depend upon its ability to continue to develop and expand its Programmatic Marketing Platform and to address the increasingly sophisticated needs of its customers. AQUA may experience delays in releasing new offerings or enhancements in the future. Material delays in introducing new offerings or enhancements may cause customers to forego purchases of AQUA's offering to purchase offerings of competitors instead.

### ***Economic, Political and Market Conditions***

AQUA's business depends on the overall demand for advertising and on the economic health of its current and prospective advertisers. Economic downturns or instability in political or market conditions may cause current or new advertisers to reduce their advertising budgets. Adverse economic conditions and general uncertainty about continued economic recovery are likely to affect AQUA's business prospects. This uncertainty may cause general business conditions in the United States and elsewhere to deteriorate or become volatile, which could cause advertisers to delay, decrease or cancel purchases of AQUA's offering; and expose AQUA to increased credit risk on advertiser orders, which, in turn, could negatively impact its business, financial condition and results of operations. In addition, continued geopolitical turmoil in many parts of the world have and may continue to put pressure on global economic conditions, which could lead to reduced spending on advertising.

## **Risks Related to the Common Shares**

### ***Market for Common Shares***

There can be no assurance that an active trading market for the Common Shares will develop or, if developed, that any market will be sustained. Technology stocks have historically experienced high levels of volatility and AQUA cannot predict the prices at which the Common Shares will trade. Fluctuations in the market price of the Common Shares could cause an investor to lose all or part of its investment in Common Shares. Factors that could cause fluctuations in the trading price of the Common Shares include (i) announcements of new offerings, products, services or technologies, commercial relationships, acquisitions or other events by AQUA or its competitors; (ii) price and volume fluctuations in the overall stock market from time to time; (iii) significant volatility in the market price and trading volume of

technology companies in general and of companies in the digital advertising industry in particular; (iv) fluctuations in the trading volume of the Common Shares or the size of AQUA's public float; (v) actual or anticipated changes or fluctuations in AQUA's results of operations; (vi) whether AQUA's results of operations meet the expectations of securities analysts or investors; (vii) actual or anticipated changes in the expectations of investors or securities analysts; (viii) litigation involving AQUA, its industry, or both; (ix) regulatory developments in the Canada, the United States, and foreign countries; (x) general economic conditions and trends; (xi) major catastrophic events; (xii) escrow releases, sales of large blocks of the Common Shares; (xiii) departures of key employees or members of management; or (xiv) an adverse impact on AQUA from any of the other risks cited herein.

#### ***Substantial Control by Insiders***

As at December 31, 2020, AQUA's directors and executive officers, in the aggregate, beneficially own approximately 5.5% of the Common Shares. As a result, these insiders may be able to influence or control matters requiring approval by AQUA's shareholders, including the election of Directors and the approval of mergers, acquisitions or other extraordinary transactions. They may also have interests that differ from those of investors and may vote in a manner that is adverse to investors' interests. This concentration of ownership may have the effect of deterring, delaying or preventing a change of control of AQUA, could deprive AQUA's shareholders of an opportunity to receive a premium for their Common Shares as part of a sale of AQUA and might ultimately affect the market price of the Common Shares.

#### ***Significant Sales of Common Shares***

Although the Company's Common Shares are freely tradable, the Common Shares held by AQUA's directors and executive officers will be subject to escrow pursuant to the policies of the Exchange. Sales of a substantial number of the Common Shares in the public market after the expiry of lock-up or escrow restrictions, or the perception that these sales could occur, could adversely affect the market price of the Common Shares and may make it more difficult for investors to sell Common Shares at a favourable time and price.

#### ***Analyst Coverage***

The trading market for the Common Shares will, to some extent, depend on the research and reports that securities or industry analysts publish about AQUA or its business. AQUA will not have any control over these analysts. If one or more of the analysts who covers AQUA should downgrade the Common Shares or change their opinion of AQUA's business prospects, AQUA's share price would likely decline. If one or more of these analysts ceases coverage of AQUA or fails to regularly publish reports on AQUA, AQUA could lose visibility in the financial markets, which could cause AQUA's share price or trading volume to decline.

#### ***Tax Issues***

There may be income tax consequences in relation to the Common Shares, which will vary according to circumstances of each investor. Prospective investors should seek independent advice from their own tax and legal advisers.

#### ***Fraud***

AQUA operates as a technology and services provider in a dynamic eco-system where fraud exists. Typical forms of fraud include robotic traffic, where robots mimic the behavior of users in order to inflate the number of impressions, clicks, post clicks actions or other metrics associated with the ad; ads that have no potential to be viewed by a human; and activities designed to trick mechanisms for user data collection or attribution models. AQUA employs reasonable measures to detect and eliminate fraud to the best of its ability. However, despite its efforts, AQUA is not in the fraud detection business and there are no guarantees as to the degree to which fraud can be minimized.

***Publisher Protection***

AQUA offers managed media campaign services and licenses its technology to third parties who use it to carry out media buys. Despite AQUA's efforts to protect its suppliers from unwanted buying activities and ads, misuse of the system by advertising parties cannot be ruled out.

***Ad Blockers***

Ad blockers represent an increased risk to the online advertising industry as a whole, as their use has lately risen. Ad blockers prevent ads from being displayed and can interfere with the collection and transmission of data required for the normal operation of the online advertising ecosystem, including user data, measurement and attribution. The industry is taking steps to combat ad blocking and tools have been created to detect ad blockers for use by publishers. These tools allow publishers who rely on ad revenue to withhold content from users with ad blockers. Additionally, in order to discourage the use of ad blockers, the industry is initiating a shift towards ads that are less disruptive to the user experience. Nevertheless, there are no guarantees that these measures will be sufficient to eliminate all ad blocking activities and that AQUA will not experience loss of potential revenue as a result of ad blocking.

## **AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**

**Condensed Consolidated Interim Financial Statements  
For the Nine Months ended September 30, 2021 and 2020  
(Expressed in Canadian Dollars)**

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### **Notice of No Auditor Review of Interim Financial Statements**

The accompanying unaudited financial statements have been prepared by management and approved by the Audit Committee.

The Company's independent auditors have not performed a review of these consolidated financial statements in accordance with the standards established by the Chartered Professional Accountants of Canada for a review of interim financial statements by an entity's auditors.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Condensed Consolidated Interim Statements of Financial Position**  
**September 30, 2021 and December 31, 2020**  
**(Expressed in Canadian Dollars)**

	September 30, 2021	December 31, 2020
<b>Assets</b>		
<b>Current</b>		
Cash	\$ 1,385	\$ 554
GST receivable	149,875	54,360
Prepays and deposits	53,528	2,917
	\$ 204,788	\$ 57,831
<b>Non-current</b>		
Property and equipment (note 7)	754,798	-
Goodwill (note 12)	3,749,699	-
	4,504,497	-
	4,709,285	57,831
<b>Liabilities</b>		
<b>Current</b>		
Accounts payable and accrued liabilities (note 9)	\$ 1,324,368	2,412,472
Loan payable (note 13)	-	95,490
Due to a related party (note 9)	147,774	245,890
Current portion of Lease liability (note 8)	64,396	-
Other liabilities (note 10)	484,931	484,931
	2,021,469	3,238,783
<b>Non-current</b>		
Lease liability (note 8)	112,693	-
Derivative Liability (note 6(c))	1,460,980	353,976
	3,595,142	3,592,759
<b>Shareholders' Equity (Deficiency)</b>		
Share Capital (note 6)	28,030,969	21,896,849
Translation Reserve	(253,587)	(254,658)
Reserves (note 6)	1,834,739	1,738,688
Deficit	(29,128,336)	(26,915,807)
<b>Equity (Deficiency) Attributable to Owners of the Company</b>	<b>483,785</b>	<b>(3,534,928)</b>
<b>Non-controlling Interest</b>	<b>630,358</b>	<b>-</b>
<b>Total Equity</b>	<b>1,114,143</b>	<b>(3,534,928)</b>
	\$ 4,709,285	\$ 57,831

Approved on behalf of the Board:

"Jesse Dylan"

.....  
 Jesse Dylan, Director

"Eugene Valaitis"

.....  
 Eugen Valaitis, Director

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Condensed Consolidated Interim Statements of Income (Loss) and Comprehensive Income (Loss)**  
**Nine Months Ended September 30, 2021 and 2020**  
**(Expressed in Canadian Dollars)**

	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
Revenues	\$ 56,667	\$ -	\$ 56,667	\$ -
Direct Expenses	51,500	-	51,500	-
Gross Profit	5,167	-	5,167	-
<b>Operating Expenses</b>				
Amortization	\$ 22,458	\$ -	\$ 28,174	\$ -
Financing costs	4,659	-	6,288	432,355
General and administrative (note 15)	391,533	566,859	1,341,522	1,386,685
Marketing and sales	1,159	-	33,901	3,361
	419,809	566,859	1,409,885	1,822,401
<b>Operating Loss</b>	<b>(414,642)</b>	<b>(566,859)</b>	<b>(1,404,718)</b>	<b>(1,822,401)</b>
Other Income	-	-	-	39,304
Recovery of bad debt	-	946,306	-	948,894
Write-offs (note 11)	-	59,245	-	437,094
Transaction Costs	(10,750)	-	(10,750)	-
Foreign exchange gain (loss)	(41,312)	(6,391)	6,475	(76,776)
Gain (loss) on forgiveness of debt (note 13)	-	10,330,969	-	11,193,934
Fair value changes of derivative liability (note 6(c))	2,019,975	(142,610)	(803,536)	(149,304)
<b>Net Income (Loss)</b>	<b>\$ 1,553,271</b>	<b>\$ 10,620,660</b>	<b>\$ (2,212,529)</b>	<b>\$ 10,570,745</b>
Translation adjustment	41,314	(30,235)	1,071	(8,473)
<b>Comprehensive Income (Loss)</b>	<b>\$ 1,594,585</b>	<b>\$ 10,590,425</b>	<b>\$ (2,211,458)</b>	<b>\$ 10,562,272</b>
<b>Comprehensive Income (Loss) Attributed to:</b>				
Owners of the Company	\$ 1,594,585	\$ 10,590,425	\$ (2,211,458)	\$ 10,562,272
Non-controlling interest	-	-	-	-
	\$ 1,594,585	\$ 10,590,425	\$ (2,211,458)	\$ 10,562,272
Basic and Diluted Income (Loss) Per Share (note 14)	\$ 0.02	\$ 0.60	\$ (0.04)	\$ 0.88

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Consolidated Statements of Changes in Shareholders' Equity (Deficiency)**  
**(Expressed in Canadian Dollars)**

	Share Capital		Reserves	Translation Reserve	Deficit	Non-Controlling Interest	Total
	Number	Amount					
<b>Balance, December 31, 2019</b>	<b>9,040,003</b>	<b>\$ 20,296,209</b>	<b>\$ 1,680,811</b>	<b>\$ (140,149)</b>	<b>\$ (36,881,535)</b>	<b>\$ 23,638</b>	<b>\$ (15,021,026)</b>
Shares issued for debt settlement (note 6(b))	1,119,551	698,878	-	-	-	-	698,878
Share issued from private placement	12,177,450	1,217,745	-	-	-	-	1,217,745
Share issuance costs	-	(71,745)	-	-	-	-	(71,745)
Finders' warrants	-	(57,877)	57,877	-	-	-	-
Settlement warrants issued for bank loan settlement	-	-	137,500	-	-	-	137,500
Cumulative translation adjustment	-	-	-	(8,473)	-	-	(8,473)
Disposition of non-controlling interest upon wind up a subsidiary (note 11)	-	-	-	-	-	(23,638)	(23,638)
Net loss for the period	-	-	-	-	10,570,745	-	10,570,745
<b>Balance, September 30, 2020</b>	<b>22,337,004</b>	<b>\$ 22,083,210</b>	<b>\$ 1,876,188</b>	<b>\$ (148,622)</b>	<b>\$ (26,310,790)</b>	<b>\$ -</b>	<b>\$ (2,500,014)</b>
<b>Balance, December 31, 2020</b>	<b>24,850,314</b>	<b>\$ 21,896,849</b>	<b>\$ 1,738,688</b>	<b>\$ (254,658)</b>	<b>\$ (26,915,807)</b>	<b>\$ -</b>	<b>\$ (3,534,928)</b>
Units issued from private placement (note 6(b))	25,111,983	3,007,913	-	-	-	-	3,007,913
Units issued to acquire subsidiary (note 12)	25,558,250	3,141,408	-	-	-	-	3,141,408
Non-controlling interest on acquisition of subsidiary	-	-	-	-	-	630,358	630,358
Warrants exercised	1,081,500	162,225	-	-	-	-	162,225
Share issuance costs	-	(81,375)	-	-	-	-	(81,375)
Agents' warrants	-	(96,051)	96,051	-	-	-	-
Cumulative translation adjustment	-	-	-	1,071	-	-	1,071
Net loss for the period	-	-	-	-	(2,212,529)	-	(2,212,529)
<b>Balance, September 30, 2021</b>	<b>76,602,047</b>	<b>\$ 28,030,969</b>	<b>\$ 1,834,739</b>	<b>\$ (253,587)</b>	<b>\$ (29,128,336)</b>	<b>\$ 630,358</b>	<b>\$ 1,114,143</b>

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Condensed Consolidated Interim Statements of Cash Flows**  
**Nine Months Ended September 30, 2021 and 2020**  
**(Expressed in Canadian Dollars)**

	Nine Months Ended	
	September 30, 2021	September 30, 2020
<b>Operating Activities</b>		
Net income (loss) for the period	\$ (2,212,529)	\$ 10,570,745
Items not involving cash		
Depreciation and Amortization	28,174	-
Accretion	6,288	-
Financing costs	-	432,356
Bad debts (recovery)	-	(948,894)
Loss (gain) on debt settlement	-	(11,193,934)
Fair value change in derivative liability	803,536	149,304
Write offs	-	(437,094)
Foreign exchange gain	1,071	(3,833)
	<b>(1,373,460)</b>	<b>(1,431,351)</b>
Changes in non-cash working capital		
Accounts receivable	-	572,412
GST receivable	(50,490)	(32,109)
Due from related party	-	-
Prepays	(44,611)	(1,071)
Accounts payable and accrued liabilities	(1,112,223)	238,067
Other liabilities	(398,190)	219,970
Interest paid	-	(4)
<b>Cash Used in Operating Activities</b>	<b>(2,978,974)</b>	<b>(344,086)</b>
<b>Investing Activities</b>		
Purchase of furniture	(20,045)	-
Cash received on acquisition of subsidiary (Note 12)	31,259	-
<b>Cash Provided by Investing Activities</b>	<b>11,214</b>	<b>-</b>
<b>Financing Activities</b>		
Proceeds from private placement	3,007,913	1,146,000
Share issuance costs	(81,375)	-
Loan repayment	(95,490)	(901,902)
Proceeds from warrants exercise	162,225	-
Payment of lease liabilities	(24,682)	-
<b>Cash Provided by Financing Activities</b>	<b>2,968,591</b>	<b>244,098</b>
<b>Inflow (Outflow) of Cash</b>	<b>831</b>	<b>(99,988)</b>
<b>Cash, Beginning of Period</b>	<b>554</b>	<b>100,767</b>
<b>Cash, End of Period</b>	<b>\$ 1,385</b>	<b>\$ 779</b>

The accompanying notes are an integral part of these consolidated financial statements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Notes to the Condensed Consolidated Interim Financial Statements**  
**Nine Months Ended September 30, 2021 and 2020**  
**(Expressed in Canadian Dollars)**

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**1. NATURE OF OPERATIONS AND GOING CONCERN**

Aquarius AI Inc. (formerly Good Life Networks Inc.) (the “Company” or “Aquarius”) was incorporated under the Business Corporations Act on August 17, 2011.

Effective January 28, 2018, the Company closed its qualifying transaction (the “Transaction”) with Good Life Networks Inc. (“GLN”), a Vancouver-based, digital media private company. The Transaction was completed by way of a share exchange pursuant to a plan of arrangement under the provisions of the *Business Corporations Act* (British Columbia) (the “Arrangement”), which included the amalgamation of GLN and Exito Energy II Inc. (“Exito”) to form the Company as the resulting issuer. The Company continued the business of GLN, as described below. The transaction was considered a reverse takeover (“RTO”) since the legal acquiree is the accounting acquirer, as the former shareholders of GLN obtained a controlling interest of the resulting issuer after the completion of the Transaction.

The Company changed its name from Good Life Networks Inc. to Aquarius AI Inc. on November 29, 2019. Effective July 15, 2021, the Company commenced trading on the Canadian Securities Exchange (the “CSE”) under the symbol “AQUA”, subsequent to its delisting on the TSX Venture Exchange effective July 16, 2021. The Company continues to trade on the Frankfurt Stock Exchange under the stock symbol “4G5”

The Company’s business is that of a digital technology company with a mandate to develop and/or acquire technologies to monetize in-house or develop and sell to third parties or find joint venture partners for further development and monetization. The principal office of the Company is located at 595 Howe Street 10th floor, Vancouver, BC V6C 2T5, Canada.

These consolidated financial statements have been prepared on a going concern basis, which assumes that the Company will be able to continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities and commitments in the normal of business. For the period ended September 30, 2021, the Company had a net loss of \$2,212,529 (2020 – net income of \$10,570,745) and cash outflows from operating activities of \$2,978,974 (2020 - \$344,086) and as of September 30, 2021, has an accumulated deficit of \$29,128,336 (December 31, 2020 - \$26,915,807).

The Company has negligible revenue during the nine months ended September 30, 2021. Having successfully completed a financing during the period, the Company anticipates that it has sufficient cash to meet its administrative overhead and service its obligations in the near term. Currently, based on its planned expenditures and expected cash flows, the Company will need to secure new sources of working capital to continue operations beyond an approximately twelve-month period. Management’s plan is to actively secure sources of funds, including possible equity and debt financing options, while at the same time focus on exercising careful cost control to sustain operations.

The Company’s ability to continue its operations and to realize its assets at their carrying values are dependent upon obtaining additional financing. Further, the Company’s ability to continue as a going concern is dependent upon the successful results from its activities and its ability to attain profitable operations and generate funds therefrom and/or to raise equity capital or borrowings sufficient to meet current and future obligations, none of which is in any way certain that the Company can achieve. The Company has now started the process of repositioning its technology that may provide opportunities for monetization. These consolidated financial statements do not give effect to adjustments that would be necessary to the carrying values and classification of assets and liabilities should the Company be unable to continue as a going concern.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Notes to the Condensed Consolidated Interim Financial Statements**  
**Nine Months Ended September 30, 2021 and 2020**  
**(Expressed in Canadian Dollars)**

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If the going concern basis was not appropriate for these consolidated financial statements, significant adjustments would be necessary in the carrying value of assets and liabilities, the reported expenses and the classifications used on the unaudited consolidated statements of financial positions. Such adjustments could be material which would significantly impact the financial statements and the Company's ability to operate.

Since March 2020, the outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and physical distancing, have caused material disruption to business globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

The extent to which the Company's operating and financial results are affected by COVID-19 will depend on various factors and consequences beyond its control such as the duration and scope of the pandemic; additional actions taken by business and government in response to the pandemic and the speed and effectiveness of response to combat the virus.

**2. BASIS OF PRESENTATION**

(a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with international Accounting Standard 34 *Interim Financial Reporting* ("IAS 34") using accounting policies consistent with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"). These condensed consolidated interim financial statements have been prepared using the accrual basis of accounting except for cash flow information.

These condensed consolidated interim financial statements have been prepared in accordance with the same accounting policies and methods of application as the most recent audited financial statements for the year ended December 31, 2020 of Aquarius AI Inc. These condensed consolidated interim financial statements do not include all the disclosures required for the annual audited financial statements. These financial statements should be read in conjunction with the audited consolidated financial statements of the Company for the year ended December 31, 2020.

These condensed consolidated interim financial statements were approved and authorized for issue by the Board of Directors of the Company on November 29, 2021.

(b) Basis of presentation

These condensed consolidated interim financial statements have been prepared under the historical cost basis, except for certain financial instruments measured at fair value. These consolidated financial statements have prepared using the accrual basis of accounting, except for cash flow information. These consolidated financial statements are presented in Canadian dollars and the Company and its subsidiaries' functional currency is US dollars.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Notes to the Condensed Consolidated Interim Financial Statements**  
**Nine Months Ended September 30, 2021 and 2020**  
**(Expressed in Canadian Dollars)**

(c) Consolidation

These condensed consolidated interim financial statements include accounts of the Company and the following controlled entities:

	Relationship	Percentage
Good Life Networks USA Inc.**	Subsidiary	60%
Lighthouse Digital Inc. *	Subsidiary	100%
495 Communications, LLC*	Subsidiary	100%
Podkast Entertainment Corp***	Subsidiary	83%

\* The Company acquired 495 Communications, LLC (“495”) on December 17, 2018. Lighthouse Digital Inc. and 495 are in the process of dissolution.

\*\* Good Life Networks USA Inc. (“GLN US”) was dissolved on June 17, 2020.

\*\*\*Effective July 15, 2021, the Company acquired approximately 83% of the issued and outstanding shares of Podkast Entertainment Corp (“Podkast”) under the terms of a definitive shares purchase agreement (note 12). These consolidated financial statements include Podkast’s operating results from July 15, 2021 through to September 30, 2021.

All intercompany balances and transactions are eliminated on consolidation. Control is based on whether an investor has power over the investee, exposure or rights to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of returns.

(d) Use of estimates and judgments

The preparation of these consolidated financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Significant areas requiring the use of management estimates include:

- (i) Share-based compensation is valued using the Black-Scholes Option Pricing Model at the date of grant and expensed in profit or loss over vesting period of each award. The Black-Scholes Option Pricing Model (“Black – Scholes”) utilizes subjective assumptions such as expected price volatility and expected life of the option. Share-based compensation expense also utilizes subjective assumption on forfeiture rate. Changes in these input assumptions can significantly affect the fair value estimate.

Significant areas requiring the use of judgments include:

- (i) The assessment of the Company’s ability to continue as a going concern involves judgment regarding future funding available for its platform development and working capital requirements.

**AQUARIUS AI INC. (FORMERLY GOOD LIFE NETWORKS INC.)**  
**Notes to the Condensed Consolidated Interim Financial Statements**  
**Nine Months Ended September 30, 2021 and 2020**  
**(Expressed in Canadian Dollars)**

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- (ii) The determination of the functional currency for the Company and each of its subsidiaries was based on management's judgment of the underlying transactions, events and conditions relevant to each entity.
- (iii) Deferred income tax assets and liabilities result from timing differences between the financial reporting and tax bases of assets and liabilities. Loss carry forwards also comprise a portion of the temporary differences and result in a deferred income tax asset. Deferred income tax assets are only recognized to the extent that management considers it probable that a deferred income tax asset will be realized. The assessment for the recognition of a deferred tax asset requires significant judgement. The factors used to assess the likelihood of realization are the Company's forecast of future taxable income and available tax planning strategies that could be implemented to realize the deferred tax assets. The Company has and continues to use tax planning strategies to realize deferred tax assets in order to avoid the potential loss of benefits. Unknown future events and circumstances, such as changes in tax rates and laws, may materially affect the assumptions and estimates made from one period to the next. Any significant change in events, tax laws, and tax rates beyond the control of the Company may materially affect the consolidated financial statements.
- (iv) Contingencies are subject to measurement uncertainty as the financial impact will only be confirmed by the outcome of a future event. The assessment of contingencies involves a significant amount of judgement, including assessing whether a present obligation exists, assessing factors that may mitigate or reduce the obligation, and determining a reliable estimate of the amount of cash outflow required to settle the obligation. The Company is required to both determine whether loss is probable and whether the loss can be reasonably estimated. The uncertainty involved with the time and amount at which a contingency may be settled may have a material impact on the consolidated financial statements of future periods to the extent that the amount provided for differs from the actual outcome.
- (v) Contingent consideration and the allocation of fair value of assets acquired. The determination of fair value of assets acquired and contingent consolidation requires management to make assumptions and estimates about future events. The assumptions and estimates with respect to determining the fair value of the assets acquired require the most judgment and include estimates of future cash flows.

**3. SIGNIFICANT ACCOUNTING POLICIES**

- (a) Accounting standards issued but not yet effective

At the date of authorization of these condensed interim consolidated financial statements, certain new standards, amendments and interpretations to existing standards have been published, but are not yet effective, and have not been early-adopted by the Company. The Company does not expect these new pronouncements to have a significant impact on its condensed interim consolidated financial statements.

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**4. FINANCIAL INSTRUMENTS**

Financial instruments are agreements between two parties that result in promises to pay or receive cash or equity instruments. The Company classifies its financial instruments as follows: cash is classified at fair value through profit and loss (“FVTPL”); accounts receivable is classified at amortized cost; and accounts payable and accrued liabilities, loan payable, bank debts and other liabilities are classified at amortized cost. The carrying values of these instruments, other than bank debts, approximate their fair values due to their short term to maturity. The carrying value of bank debts approximates fair value as they were at market rates of interest. Contingent consideration and derivative liability are classified at FVTPL using level 3 of the fair value hierarchy.

The Company has exposure to the following risks from its use of financial instruments:

(a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Cash is placed with a major Canadian financial institution and the Company’s concentration of credit risk for cash and maximum exposure thereto is \$1,385 (December 31, 2020 - \$554).

(b) Liquidity risk

Liquidity risk is the risk that the Company will be unable to meet its financial obligations as they fall due. The Company’s approach to managing liquidity risk is to ensure, as far as possible, that it will have sufficient liquid funds to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company’s reputation. At September 30, 2021, the Company has \$1,385 (December 31, 2020 - \$554) of cash to settle current liabilities with the following due dates: accounts payable and accrued liabilities of \$1,324,368 (December 31, 2020 - \$2,412,472) are due within three to six months, lease liability of \$64,396 (December 31, 2020 - \$nil) and other liabilities of \$484,931 (December 31, 2020 - \$484,931) are due within twelve months.

The Company manages its liquidity risk by raising additional funds through equity or debt financing to fund its current liabilities and operations.

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk comprises two types of risk: interest rate and foreign currency risk.

(i) Interest rate risk

The Company is exposed to floating interest rate risk related to its bank debts.

(ii) Foreign currency risk

Foreign currency risk is the risk that the fair value of the Company’s assets and liabilities will fluctuate due to changes in foreign exchange rates.

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The Company is exposed to foreign currency risk to the extent that monetary assets and liabilities held by the Company are not denominated in its functional currency. The Company also exposed to foreign currency risk that options and warrants that have exercise price which is different from its functional currency. The Company does not manage currency risk through hedging or other currency management tools.

As at September 30, 2021 and December 31, 2020, the Company's net exposure to foreign currency risk on its financial instruments is as follows:

	September 30, 2021	December 31, 2020
	CAD\$	CAD\$
Cash	1,385	554
Accounts payable and accrued liabilities	(649,750)	(1,425,829)
Loans payable	-	(95,490)
Other liabilities	(484,931)	(484,931)
Due to a related party	(147,774)	(245,890)
Lease liability	(177,089)	-
	<u>(1,458,159)</u>	<u>(2,251,586)</u>

A 10% (2020 - 10%) change in the US dollar against the Canadian dollar at September 30, 2021 would result in a change of approximately \$146,000 (December 31, 2020 - \$225,000) in comprehensive income (loss).

(iii) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices, other than those arising from interest rate risk or foreign currency risk. The Company is not exposed to other price risk.

**5. CAPITAL MANAGEMENT**

The Company considers its capital to be comprised of shareholders' equity (deficiency) and debt obligations. The Company's objectives in managing its capital are to maintain its ability to continue as a going concern, to further develop its business and ensure compliance with covenants of any applicable credit facility and other financing facilities. To effectively manage the Company's capital requirements, the Company has a planning and budgeting process in place to meet its strategic goals.

The Company manages the capital structure and makes adjustments to it depending on economic conditions and the rate of anticipated expenditures. The Company may issue shares or seek debt financing to ensure that there is sufficient working capital to meet its short-term business requirements. The Company is not subject to externally imposed capital requirements.

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**6. SHARE CAPITAL**

(a) Authorized

Unlimited number of common shares without par value.

(b) Issued

*During the period ended September 30, 2021*

On July 15, 2021, the company issued 28,558,250 common shares at \$0.11, with a total fair value of \$3,141,407.50, in exchange for 83% shareholding of Podkast (note 12), pursuant to a share purchase agreement the Company entered into with Podkast.

Pursuant to a warrant exercise the Company issued 1,081,500 shares at \$0.15 for gross proceeds of \$162,225.

On March 16, 2021, the Company completed a private placement for gross proceeds of \$3,013,438 through the issuance of 25,111,983 units. Each unit consists of one common share of the Company and one common share purchase warrant. Each full warrant shall be exercisable into one common share for 24 months at an exercise price of \$0.25 per share.

The Company paid \$81,375 cash commission and issued 679,126 agent's warrants to purchase common shares at \$0.25 per share until March 16, 2023. The agent's warrants were valued using the Black-Scholes model resulting in fair value of \$96,051.

*During the year ended December 31, 2020*

Pursuant to a warrant exercise the Company issued 350,000 shares at \$0.15 for gross proceeds of \$52,500.

During the year ended December 31, 2020, 1,232,862 shares were issued with a fair value of \$255,017 to settle accounts payable amounts owing to various lenders of \$650,209, resulting in a gain of \$395,192.

On July 30, 2020, the Company completed a private placement for gross proceeds of \$1,332,745 through the issuance of 13,327,450 units. Each unit consists of one common share of the Company and one-half of one common share purchase warrant. Each full warrant shall be exercisable into one common share for 24 months at an exercise price of \$0.15 per share.

The Company paid \$71,745 cash commission and issued 253,956 agents' warrants to purchase common shares at \$0.15 per share until July 30, 2022. The agents' warrants were valued using the Black-Scholes model resulting in fair value of \$57,877.

750,000 common shares were issued in full settlement of Lerna and Lernalabs loan of \$75,000. The fair value of the 750,000 common shares was determined to be \$75,000.

150,000 common shares were issued with a fair value of \$15,000 to the former owner of 495 in full settlement of outstanding loan payable of \$1,091,936 and its accrued interest of \$16,397 together with the cash payments described in note 13.

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(c) Warrants

Warrant transactions and the number of warrants outstanding are summarized as follows:

	Number of Warrants	Weighted Average Exercise Price
Outstanding, December 31, 2019	1,751,934	\$ 2.92
Issued	7,417,681	0.16
Expired	(1,001,701)	3.48
Exercised	(350,000)	0.15
Outstanding, December 31, 2020	7,817,914	\$ 0.35
Issued	25,791,109	0.25
Exercised	(1,081,500)	0.15
Outstanding, September 30, 2021	32,527,523	\$ 0.28

The following warrants were outstanding at September 30, 2021:

Grant Date	Expiry Date	Exercise Price	Number of Warrants	Exercisable
January 26, 2018	January 26, 2023	\$ 1.88	120,500	120,500
December 18, 2018	December 18, 2023	\$ 1.84	291,462	-
July 22, 2019	July 22, 2024	\$ 3.66	119,075	119,075
July 22, 2019	July 22, 2024	\$ 1.94	219,196	219,196
July 30, 2020	July 30, 2022	\$ 0.15	5,232,225	5,232,225
July 30, 2020	July 22, 2022	\$ 0.15	253,956	253,956
August 17, 2020	August 17, 2022	\$ 0.275	500,000	500,000
March 16, 2021	March 16, 2023	\$ 0.25	21,935,509	21,935,509
March 19, 2021	March 19, 2023	\$ 0.25	3,855,600	3,855,600
			32,527,523	32,236,061

The weighted average contractual life of warrants as at September 30, 2021 is 1.36 years (December 31, 2020 – 1.73 years).

On March 16, 2021, the Company granted 679,126 finders' warrants in connection with the private placement. All finders' warrants are exercisable at \$0.25 per share until March 16, 2023. The fair value of these warrants was determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	0.23%
Expected term (in years)	2
Estimated dividend yield	0%
Weighted-average estimated volatility	224.01%

On August 17, 2020, the Company granted 500,000 settlement warrants in connection with full settlement of bank loan. Each settlement warrant shall be exercisable into one common share of the Company for 24 months at a price of \$0.275 per share until August 17, 2022.

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The fair value of these warrants was determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	0.26%
Expected term (in years)	2
Estimated dividend yield	0%
Weighted-average estimated volatility	261.45%

On July 30, 2020, the Company granted 253,956 finders' warrants in connection with the private placement. All finders' warrants are exercisable at \$0.15 per share until July 30, 2022. The fair value of these warrants were determined using the Black-Scholes option pricing model with the following weighted average assumptions:

Risk-free interest rate	0.26%
Expected term (in years)	2
Estimated dividend yield	0%
Weighted-average estimated volatility	261.63%

Some of the Company's warrants with a \$CAD exercise price have been recognized as a derivative liability given the functional currency of the Company is the US\$, as they did not meet the "fixed-for-fixed" criteria. The following is a summary of the Company's warrant derivative liabilities as at September 30, 2021 and December 31, 2020:

Balance, December 31, 2019	\$	48,641
Warrants issued in for settlement of bank loan		128,655
Change in fair value of derivative liability		170,647
Functional currency translation adjustment		6,033
Balance, December 31, 2020	\$	353,976
Warrants acquired on acquisition of subsidiary (note 12)		303,468
Change in fair value of derivative liability		803,536
Balance, September 30, 2021	\$	1,460,980

The fair value of the derivative liabilities as at September 30, 2021 was determined using the following assumptions:

- Risk-free interest rate 0.53% and 0.67%
- Expected term (in years) 0.83 – 2.81
- Estimated dividend yield 0%
- Weighted-average estimated volatility 180.01%

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(d) Stock Options

Options transactions and the number of options outstanding are summarized as follows:

	Number of Options	Weighted Average Exercise Price
Outstanding, December 31, 2019	506,784	\$ 2.30
Expired	(77,445)	2.50
Outstanding, December 31, 2020	429,338	\$ 2.27
Expired	(52,838)	2.00
Outstanding, September 30, 2021	376,500	\$ 2.30

When the Company issues stock options, it records a share-based compensation in the year or period which the options are granted and/or vested. The expense is estimated using the following assumptions. Due to the lack of historical pricing information for the Company, the expected volatility is based on an average of historical prices of a comparable group of companies within the same industry. The risk-free interest rate is based on yield curves on Canadian government zero coupon bonds with a remaining term equal to the expected life of the stock options. The Company used historical data to estimate option exercise, forfeiture and employee termination within the valuation model. The Company has not paid and does not anticipate paying dividends on its common shares. Based on the best estimate, management applied the estimated forfeiture rate of 0%.

The following options were outstanding at September 30, 2021:

Grant Date	Expiry Date	Exercise Price	Number of Options	Exercisable
January 30, 2018	January 30, 2023	\$ 2.50	302,500	302,500
December 18, 2018	December 31, 2023	\$ 1.50	74,000	74,000
			376,500	376,500

The weighted average contractual life for the remaining options as at September 30, 2021 is 1.51 years (December 31, 2020 – 2.05 years).

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**7. PROPERTY AND EQUIPMENT**

Property and equipment consist of the following:

	<b>Computer and peripheral equipment</b>	<b>Office furniture and equipment</b>	<b>Tradename and Trademark</b>	<b>Right-of- Use Asset</b>	<b>Total</b>
<b>COST</b>					
Balance, January 1, 2021	\$ -	\$ -	\$ -	\$ -	\$ -
Additions	1,746	85,743	500,000	195,483	782,972
Balance, September 30, 2021	\$ 1,746	\$ 85,743	\$ 500,000	\$ 195,483	\$ 782,972
<b>ACCUMULATED AMORTIZATION</b>					
Balance, January 1, 2021	\$ -	\$ -	\$ -	\$ -	\$ -
Additions	29	6,424	-	21,720	28,174
Balance, September 30, 2021	\$ 29	\$ 6,424	\$ -	\$ 21,720	\$ 28,174
<b>CARRYING VALUE</b>					
Balance, September 30, 2021	\$ 1,717	\$ 79,318	\$ 500,000	\$ 173,763	\$ 754,798

**8. LEASES**

Lease liability consists of the following:

Balance, January 1, 2021	\$ -
Future aggregate minimum lease payments under operating lease	195,483
Non-cash accretion	6,288
Lease payments	(24,682)
<b>Balance, September 30, 2021</b>	<b>\$ 177,089</b>
Within 1 year	74,634
Between 1-3 years	128,111
Total undiscounted amount	202,745
Less: accretion	(25,656)
<b>Total discounted amount</b>	<b>\$ 177,089</b>

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**9. RELATED PARTY TRANSACTIONS**

During the nine months period ended September 30, 2021, the Company paid wages and benefits of \$105,761.90 (2020 - \$17,552) to companies controlled by officers and directors and family members of officers and directors.

At September 30, 2021, included in accounts payable and accrued liabilities was \$284,895.70 (December 31, 2020 - \$266,970) owing to officers and directors. The amounts due to or from related parties are without stated terms of repayment or interest and are unsecured.

As at September 30, 2021, included in due to a related party was \$147,774 (December 31, 2020 – due to a related party \$245,890) owing to shareholders of the company. The amount due to or from related parties are without stated terms of repayments or interest and are unsecured.

In 2018, the Company acquired certain patents from a company controlled by an officer of the Company in the amount of \$625,000. As of September 30, 2021, \$80,000 (December 31, 2020 - \$625,000) remains unpaid and is included in accounts payable and accrued liabilities.

These transactions are in the normal course of business and have been valued in these consolidated financial statements at the fair value of the consideration paid.

*Key management compensation*

The Company's key management consist of executive officers and directors:

The compensation recorded to key management personnel during the nine months ended September 30, 2021 and 2020 were as follows:

	<b>Nine Months Ended September 30,</b>	
	<b>2021</b>	<b>2020</b>
Management and consulting fees	\$ 434,571	\$ 562,952

**10. OTHER LIABILITIES AND CONTINGENCIES**

	<b>September 30, 2021</b>	<b>December 31, 2020</b>
Legal fees – others	\$ 434,931	\$ 434,931
Obligation to issue shares	50,000	50,000
	<b>\$ 484,931</b>	<b>\$ 484,931</b>

*Lerna and Lernalabs*

On January 20, 2020, the Company entered into an amended settlement agreement with Lerna, LLC ("Lerna") and Lernalabs Ltd. ("Lernalabs") pursuant to which the Company agreed to issue 750,000 common shares to Lerna and Lernalabs in full settlement of the amount owing of \$851,695. In addition, a further 185,000 common shares owned by an officer of the Company were transferred to another officer of the Company. The fair value of the 750,000 common shares was determined to be \$75,000. The shares were issued on June 12, 2020, in full settlement of the debt of \$75,000.

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As at September 30, 2021, a payable of \$434,931 (December 31, 2020 - \$434,931) remains outstanding which is due to the lawyers responsible for negotiating the various agreements with Lerna and Lernalabs. The Company does not agree with the amount payable and will dispute and/or challenge any efforts at collection.

**11. NON-CONTROLLING INTEREST**

The Company owns 60% of its subsidiary Good Life Network USA Inc. ("GLN US"), was dissolved on June 17, 2020. As at December 31, 2020, the non-controlling interest in GLN US was reduced to \$nil.

The Company acquired 83% of its subsidiary Podcast (note 12) on July 15, 2021. The principal place of the business is in Vancouver, Canada. The summarized financial information of Podcast as at September 30, 2021 is as follows: current asset of \$81,644, current liabilities of \$399,439. Since the acquisition, Podcast generated revenues of \$56,667 and a net loss of \$24,786 with \$nil attributed to non-controlling interests.

**12. ACQUISITION OF PODKAST**

On July 15, 2021, the Company entered into a share purchase agreement (the "Share Purchase Agreement") with Podcast and certain shareholders of Podcast (the "Vendors"), pursuant to which, and subject to the terms and conditions of the Share Purchase Agreement, the Company acquired approximately 83% of the issued and outstanding common shares of Podcast.

Podcast is a private company, which is in the business of providing audio and video subscription platform technology to clients and offering additional services such as customer acquisition, advertising and non-fungible token ("NFT") creation to allow their clients to sell audio, video and music content to fans.

As at September 30, 2021, the Company issued 28,558,250 common shares, representing approximately 36% of the Company's common shares, to the shareholders of Podcast as consideration to acquire 35,215,625 common shares in the capital of Podcast representing approximately 83% of the issued and outstanding Podcast shares. The unit fair value of the issued common shares was determined to be \$0.11, which was the closing trading price of the Company on CSE on July 15, 2021.

The Company has determined that this transaction is a business combination as the assets acquired and liabilities assumed constitutes a business. The transaction was accounted for using the acquisition method of accounting whereby the assets acquired and liabilities assumed were recorded at their estimated fair values at the acquisition date.

The following table summarizes the estimated amounts of assets acquired and liabilities assumed at the date of acquisition.

<b>Fair value of net assets acquired</b>	<b>\$</b>
Cash	31,259
Deposit and receivables	51,025
Property, equipment, and plant	67,444
Tradenames & trademarks	500,000
Accounts payable and accrued liabilities	(24,119)
Liability to related parties	(330,074)
Derivative liability	(303,468)
<b>Total identifiable net assets acquired</b>	<b>22,067</b>

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<b>Fair value of consideration paid</b>	<b>\$</b>
28,558,250 common shares of the Company at \$0.11 unit price	3,141,408
Value assigned to non-controlling interests	630,358
100% implied value	3,771,766
Total identifiable net assets acquired	22,067
Goodwill	3,749,699

The resulting goodwill represents the established growth potential and synergies between Podcast and the Company.

**13. LOAN PAYABLE**

The Company signed a promissory note agreement related to the acquisition of 495 for \$1,035,010. The loan is repayable on or before February 1, 2019. The loan will begin accruing interest at a rate of 6% per annum in the event the principal is not repaid on the due date. The loan is unsecured.

On April 24, 2020, the Company entered into a mutual release agreement with the former owner of 495 in full settlement of outstanding loan payable of \$1,091,936 and its accrued interest of \$16,397. Pursuant to the agreement, the Company agreed to pay the seller the equivalent of USD \$125,000 in four installments:

- i) USD \$25,000 by June 1, 2020 (paid);
- ii) USD \$25,000 by September 1, 2020 (paid);
- iii) USD \$25,000 by December 1, 2020 (paid);
- iv) USD \$50,000 by March 1, 2021 (paid); and
- v) issuance of 150,000 common shares (issued).

As at September 30, 2021, the loan was settled in full.

**14. EARNINGS (LOSS) PER SHARE**

The calculation of basic and diluted earnings (loss) per share for the relevant years is based on the following:

	<b>Nine Months Ended September 30,</b>	
	<b>2021</b>	<b>2020</b>
Net loss for the year	\$ (2,212,529)	\$ 10,570,745
Basic and diluted weighted average number of common shares outstanding	51,978,762	11,946,594
Basic and diluted loss per share	\$ (0.04)	\$ 0.88

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**15. GENERAL AND ADMINISTRATIVE EXPENSES**

	<b>Nine Months Ended September 30,</b>	
	<b>2021</b>	<b>2020</b>
Office, software and general	\$ 128,756	\$ 167,527
Accounting, legal and audit	325,451	144,658
Consulting	653,482	703,369
Management fees	224,571	214,286
Insurance	2,917	21,990
Rental	6,345	1,470
Travel	-	6,033
Wages and salaries	-	127,352
<b>Total</b>	<b>\$ 1,341,522</b>	<b>\$ 1,386,685</b>

**16. SUBSEQUENT EVENTS**

- (a) On November 26, 2021 the Company had 1,141,500 warrants exercised at \$0.15 for gross proceeds of \$171,225.
- (b) Pursuant to the Share Purchase Agreement dated July 15, 2021 between the Company and Podkast shareholders, the Company issued an additional 2,757,400 shares for the purchase of 3,400,000 shares of Podkast bringing the Company's ownership to 97.5%
- (c) On November 25, 2021, the Company announced it has purchased 100 Bitmain S19 Pro 100 TH/s mining rigs and has further entered into a non-binding letter of intent with Compass Mining Inc. for the supply and hosting of an additional 1,000 rigs.
- (d) On November 9, 2021, Invictus Enterprises Inc. ("Invictus") announced that it has acquired an aggregate of 12,089,700 units of the Company or an aggregate purchase price of \$1,208,970 pursuant to a private placement closed on November 9, 2021. As a result of the acquisition, Invictus has beneficial ownership of, or control or direction over, 13,355,471 common shares of the Company, representing approximately 11.32% of the Company's issued and outstanding common shares.
- (e) On November 9, 2021, the Company announced it has closed a \$3,591,170 non-brokered private placement offering of an aggregated total 35,911,700 units of the Company, at a price of \$0.10 per unit to raise aggregate gross proceeds of \$3,591,170. Each unit will consist of one common share of the Company and one-half of one common share purchase warrant. Each warrant will entitle the holder, on exercise thereof, to purchase one additional common share of the Company at a price of \$0.20 per share for a period of 24 month from the completion of the private placement. Certain insiders of the Company have purchased a combined 2,550,000 units as part of the private placement, for a total amount of \$255,000.
- (f) On October 26, 2021, the Company announced the entering into a managed service agreement with Luxor Technology Corporation, a US-based Bitcoin mining technology and services company for the services of managing the Company's application-specific integrated circuit mining hardware procurement, carbon neutral power procurement, data centre support and financing advisory.

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- (g) On October 14, 2021, the Company acquired an additional 4% of the issued and outstanding common shares of Podcast Entertainment Corp. in exchange for 1,393,298 common shares,
- (h) On August 25, 2021, the Company announced the entering into a purchase agreement pursuant to which it may purchase 500 next generation Bitmain Antminer S19 Pro 110 TH/s Bitcoin Mining Rigs for CAD\$5,000,000, subject to securing financing and to completing the Acquisition by November 23, 2021. Under the Purchase Agreement, the Company may also acquire sufficient Carbon Neutral power to power the MINERS, at a price of US\$0.05 per kW/h, to be supplied in a purpose built, fully-managed Bitcoin Mining approved data center.

**APPENDIX "C"**  
**MANAGEMENT DISCUSSION & ANALYSIS FOR THE YEAR ENDED DECEMBER 31, 2020**

## AQUARIUS AI INC.

### MANAGEMENT'S DISCUSSION AND ANALYSIS For the year ended December 31, 2020

*This management discussion and analysis (“MD&A”) of Aquarius AI Inc. (the “Company” or “AQUA”) for the year ended December 31, 2020 is as of April 30, 2021. The Company has prepared this MD&A with reference to National Instrument 51-102 “Continuous Disclosure Obligations” of the Canadian Securities Administrators. The Company’s audited consolidated financial statements are prepared in accordance with International Financial Reporting Standards (“IFRS”). All amounts are expressed in Canadian dollars unless otherwise indicated.*

*This MD&A may contain certain “forward-looking statements” and certain “forward-looking information” as defined under applicable Canadian securities laws. Forward-looking statements and information can generally be identified by the use of forward-looking terminology such as “may”, “will”, “expect”, “intend”, “estimate”, “anticipate”, “believe”, “continue”, “plans” or similar terminology. Forward-looking statements and information are subject to various known and unknown risks and uncertainties, many of which are beyond the ability of the Company to control or predict, that may cause the Company’s actual results, performance or achievements to be materially different from those expressed or implied thereby, and are developed based on assumptions about such risks, uncertainties and other factors set out herein. The Company undertakes no obligation to update forward-looking information except as required by applicable law. Such forward-looking information represents management’s best judgment based on information currently available. No forward-looking statement can be guaranteed, and actual future results may vary materially. Accordingly, readers are advised not to place undue reliance on forward-looking statements or information.*

#### OVERVIEW OF THE COMPANY

Aquarius AI Inc. (formerly Good Life Networks Inc.) was incorporated under the Business Corporations Act on August 17, 2011. The Company was classified as a Capital Pool Company (“CPC”) as defined in Policy 2.4 of the TSX Venture Exchange (the “TSXV”) until the completion of the qualifying transaction.

Effective January 28, 2018, the Company, then Exito Energy II Inc. (“Exito”) closed its qualifying transaction (the “Transaction”) with Good Life Networks Inc. (“GLN”), a Vancouver-based, digital media private company. The Transaction was completed by way of a share exchange pursuant to a plan of arrangement under the provisions of the *Business Corporations Act* (British Columbia) (the “Arrangement”), which included the amalgamation of GLN and Exito to form the Company as the resulting issuer. The Company continued the business of GLN. The transaction was considered a reverse takeover (“RTO”) since the legal acquiree is the accounting acquirer, as the former shareholders of GLN obtained a controlling interest of the resulting issuer after the completion of the Transaction.

The Company changed its name from Good Life Networks Inc. to Aquarius AI Inc. on November 29, 2019. The trading ticker symbol is “AQUA”. The Company continues to trade on the Frankfurt Stock Exchange under the stock symbol “4G5”. The registered office of the Company is located at 595 Howe Street 10th floor, Vancouver, BC V6C 2T5, Canada.

The Company’s business is that of a digital technology company with a mandate to develop and/or acquire technologies to monetize in-house or develop and sell to third parties or find joint venture partners for further development and monetization. During 2018, the Company was granted patent pending status

by the USPTO on several innovations related to the Company's exchange platform, algorithms and blockchain design:

Patent 1: SYSTEM AND METHOD FOR ADVERTISING AUCTIONS. It defines a system and method for conducting advertising auctions in programmatic advertising, creating a new method of matching an advertiser to an online user, with the goal of increasing user engagement with the adverts show.

Patent 2: ONLINE TOKENIZATION OF OUTSTANDING DEBT. It defines a system and method for using blockchain to allow accounts receivable (or any debt) to be tokenized (either on a fungible or non-fungible ("NFT") basis) and allow investors to directly or indirectly invest the tokens to fund the debt, with a fixed rate of return agreed upon upfront.

The Company's initial focus was blockchain/tokenization, as well as customer acquisition of consumer products and services through the development of a Programmatic Marketing Platform (the "Marketing Platform") to intelligently connect digital advertisers to consumers across online display, mobile and video advertising channels, and solve the key challenges that digital advertisers face. The Company ultimately chose to focus its efforts and resources on the Marketing Platform as it was the first ready to market and 'shelved' its blockchain technology.

For the year ended December 31, 2020, the Company had a net income of \$9,942,090 (2019 – net loss \$24,894,255) and cash outflows from operating activities of \$520,173 (2019 - \$3,830,106) and as at December 31, 2020, has an accumulated deficit of \$26,915,807 (2019 - \$36,881,535)

The Company currently does not generate sufficient working capital to enable it to meet its administrative overhead, service its obligations or maintain its interests. Currently, the Company's focus has been on utilizing its technology and operations to secure new sources of working capital to continue operations. The Company's ability to continue as a going concern is dependent upon the successful results from its activities of repositioning its technology, its ability to attain profitable operations therefrom and its immediate ability to raise equity capital, none of which is in any way certain that the Company can achieve. The nature of the Company's business involves a high degree of risk and there can be no assurance that management's plans will be successful.

## **CORPORATE UPDATE**

The Company has been working to refocus its business strategy during since late 2019 and all of 2020 due to the collapse of its advertising technology business. A major component of refocusing the business included settling with as many of its creditors as it was able and winding up now defunct operating subsidiaries.

The Marketing Platform was the cornerstone of the Company's business, providing industry leading insights and data. This allowed the Company to match their clients to buyers in a way that provides significant and sustainable value to both. The large volume of data accumulated allows the Company to forecast algorithmically the needs and wants of the brands they represent, maximizing the efficiency for their partners while increasing their margins and profitability.

The Company's repositioning strategy anticipates the repurposing and recommissioning of the Marketing Platform technology the Company has developed since 2016 to power customer acquisition for several consumer products and services. This work is extensive and no guarantees can be made about its effectiveness after such a long period of hiatus in what is a very fast moving industry. The majority of the

Company's time and resources will be focused on furthering the AR Block product for which the Company began its patent application in 2018. (US Patent Office, serial number 62/634,333).

The Company's AR Block application is designed to accelerate the account receivable pay cycle for publishers. Whereas programmatic advertising transactions can be completed in seconds, accounts receivables are typically paid on 90-day and 180-day cycles, tying up billions of dollars of working capital across the digital publishing industry. The Company's AR Block solution helps to ensure prompt payments to publishers without requiring third-party intermediaries such as factoring agents. This blockchain application has the potential to transform the entire AR ecosystem within the digital advertising industry and may have many beneficial applications to other sectors with mismatched AR cycles.

The Company believes that this AR Block solution can be utilized in other industries equally effectively. The combination of the Company's customer acquisition technology and its AR Block solution is the core focus of the Company moving forward. As part of the Company's token efforts, the Company is in the preliminary stages of researching opportunities related to the mining of tokens.

Since March 2020, the outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and physical distancing, have caused material disruption to business globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the financial results and condition of the Company in future periods.

## SELECTED ANNUAL INFORMATION

For the year ended December 31, 2020

	2020	Change %	2019	Change %	2018
Revenue	Nil	100%	8,358,386	-58%	20,077,289
Net Income (loss) from continuing operations attributable to the Owners of the company	9,942,090	-140%	(24,895,233)	961%	(2,345,549)
Basic and diluted income (loss) per share	0.54	-118%	(3.0)	858%	(0.3)
Comprehensive income (loss) attributable to the Owners of the Company	9,827,581	-139%	(25,360,861)	1155%	(2,020,070)
Basic and diluted income (loss) per share	0.54	-118%	(3.0)	991%	(0.3)
Total assets	57,831	-93%	837,185	-98%	45,918,382

## OVERALL PERFORMANCE

### REVENUE AND MEDIA COSTS

The Company previously generated revenue through its proprietary advertising technology platform and related systems, connecting online users to advertisers. During the year ended December 31, 2020, the Company generated no revenue (2019- \$8,358,386).

Media costs comprise advertising impressions the Company purchased from real-time advertising exchanges or through other third parties. For the year ended December 31, 2020, media costs were \$nil compared to \$5,968,349 for the year ended December 31, 2019, representing a collapse of the Adtech sector and the Company's former business in that sector. If the Company is successful with repositioning its business, it will be evaluating its pricing strategy in order to optimize the Company's objectives of market penetration and profitability; accordingly, margins will fluctuate from year to year.

### RESULTS OF OPERATIONS

#### *Financial and operating highlights for the year ended December 31, 2020 and to the date of this report*

*As of December 31, 2020, primarily as a result of the collapse of its revenues for its advertising and content marketing business the Company:*

- Has impaired and written off the following during the years ended December 31, 2020 and 2019:

	2020	2019
Intangible assets	\$ -	\$ 10,468,597
Goodwill related to 495	-	7,792,864
Goodwill related to ImpressionX	-	2,292,733
Office equipment and software	-	84,812
Dissolution of GLN US	<b>(347,607)</b>	-
Dissolution of ImpressionX	-	1,040,732
Write-offs related to 495	<b>(512,118)</b>	-
Change in fair value of contingent consideration		
495	-	(8,952,900)
ImpressionX	-	(2,467,146)
<b>Total</b>	<b>\$ (859,725)</b>	<b>\$ 10,259,692</b>

- On June 12, 750,000 common shares were issued in full settlement of Lerna and Lernalabs loan of \$75,000. The fair value of the 750,000 common shares was determined to be \$75,000.
- On June 12, 150,000 common shares were issued with a fair value of \$15,000 to the former owner of 495 in full settlement of outstanding loan payable of \$1,091,936 and its accrued interest of \$16,397 together with the cash payments.
- On June 17, 2020, the Company's 60% owned subsidiary, Good Life Network USA Inc. was dissolved.

- On July 8, 2020, the Company consolidated its Common Shares on the basis of one post-consolidated Common Share for every ten pre-consolidated Common Shares. The Company had 9,400,027 shares issued and outstanding as of the date of the consolidation.
- On July 30, 2020, the Company closed a non-brokered private placement offering of 13,327,450 units (the “2020 Units”) of the Company at a price of \$0.10 per 2020 Unit to raise gross proceeds of \$1,332,745. Each 2020 Unit consisted of one Common Share and one-half of one Common Share purchase warrant (each whole Common Share Purchase Warrant, a “2020 Warrant”), with each 2020 Warrant exercisable to acquire an additional Common Share at a price of \$0.15 per additional Common Shares for a period of 24 months.
- In August 2020, the Company reached an agreement with the Bank to settle all outstanding debt being the principal amount of \$10,754,619 and accrued interest thereon of \$538,896 (the “Loan”) in exchange for (i) 500,000 Common Share purchase warrants (the “Settlement Warrants”) of the Company; and (ii) a cash payment of \$825,000. Each Settlement Warrant is exercisable into one Common Share of the Company at a price of \$0.275 per Common Share for a period of 24 months from the date of issue. On August 17, 2020, the Company fully settled the Loan with the Bank by issuing Settlement Warrants and making the cash payment.
- In October 2020, the Company entered into a letter of intent (the “Letter of Intent”) with Podkast Entertainment Corp. (formerly Gemini Digital Corp.) (“Podkast”) to license their audio monetization technology. If the transactions contemplated by the Letter of Intent are consummated, the Company will have access to Podkast’s technology through a custom white labelled implementation for a period of three years on a revenue share basis. The Company and Podkast are working towards a definitive agreement outlining the terms of the revenue sharing arrangement as contemplated in the Letter of Intent, with a view to completing such agreement by June, 2021. Adding audio advertising technology to its current video technology will give the Company the capabilities to monetize content via video, audio, podcasts and streaming.
- On November 12, 2020 the Company entered into a Software Reseller and Platform License Agreement with Backstageplay Inc. (“Backstageplay”), pursuant to which Backstageplay will provide the Company, and its brands, customers and prospects with access to its celebrity and influencer gamification platform which is described at [www.backstageplay.com](http://www.backstageplay.com). This agreement remains active.
- During the month of November 2020 the Company issued an aggregate of 350,000 common shares in satisfaction of warrant exercises at \$0.15 per share.
- During the year ended December 31, 2020, 1,232,862 shares were issued with a fair value of \$255,017 to settle accounts payable amounts owing to various lenders of \$650,209, resulting in a gain of \$395,192.

*As of the date of this report, the Company has:*

- During the month of March, 2021 the Company issued an aggregate 1,081,500 common shares in settlement of certain warrant exercises at \$0.15 per share.

- On March 19, 2020, the Company announced it had completed a non-brokered private placement of an aggregate 25,111,983 units at a price of \$0.12 per unit, raising aggregate gross proceeds of \$3,013,438. Each unit consists of one common share of the Company and one-half of one common share purchase warrant. Each whole warrant entitles the holder to purchase one additional common share of the Company at a price of \$0.25 per share for a period of 24 month from the date of issuance. In connection with the placement the Company issued an additional aggregate 679,126 Finders Warrants, subject to the same terms as the unit warrants.

## **FUTURE OUTLOOK**

The Marketing Platform was the cornerstone of the Company's business, providing industry leading insights and data. This allowed the Company to match their clients to buyers in a way that provides significant and sustainable value to both. The large volume of data accumulated allows the Company to forecast algorithmically the needs and wants of the brands they represent, maximizing the efficiency for their partners while increasing their margins and profitability. As the online marketing landscape moves quickly the Company needs to both reposition and recommission the platform to operate in-line with industry trends as well as build specific components related to its owned and operated business areas. This work is extensive and no guarantees can be made about its effectiveness after such a long period of hiatus in what is a very fast moving industry. The Company will seek to have a robust customer acquisition tool that drives value customers to its properties in a cost effective and scalable manner.

The repositioning strategy anticipates utilizing this repurposed and recommissioned Marketing Platform to power customer acquisition for several consumer products and services, including the Company's blockchain Accounts Receivable ("AR Block") product for which the Company began its patent application in 2018. (US Patent Office, serial number 62/634,333). The Company's existing Marketing Platform, when used in these new markets, is hoped will give the Company a significant customer acquisition advantage.

The Company's AR Block application is designed to accelerate the account receivable pay cycle for publishers. Whereas programmatic advertising transactions can be completed in seconds, accounts receivables are typically paid on 90-day and 180-day cycles, tying up billions of dollars of working capital across the digital publishing industry. The Company's AR Block solution helps to ensure prompt payments to publishers without requiring third-party intermediaries such as factoring agents. This AR Block application has the potential to transform the entire accounts receivable ecosystem within the digital advertising industry and may have many beneficial applications to other sectors with mismatched accounts receivable cycles.

The Company believes that this AR Block solution can be utilized in other industries equally effectively. The combination of the Company's customer acquisition technology and its AR Block solution is the core focus of the Company moving forward. As part of the Company's overall token efforts, the Company is in the preliminary stages of researching opportunities related to the mining of tokens.

To finance its immediate operations and repositioning, during March 2021 the Company closed a non-brokered private placement of an aggregate of 25,111,983 units at a price of \$0.12 per unit for gross proceeds of \$3,013,438.

The Company can make no assurances that it will be successful in completing its repositioning of its technology platform and that it has sufficient capital to implement its business objectives. Failure to raise additional capital if, as and when required or failure to succeed in any manner will negatively impact the Company as a viable business.

## Results for the year ended December 31, 2020 and 2019

The following table summarizes various results for the year ended December 31, 2020 and 2019:

	Year Ended December 31,	
	2020	2019
	\$	\$
Total revenue	Nil	8,358,386
Direct expenses	Nil	5,968,349
Operating expenses	2,452,328	20,856,218
Other income (expenses)	12,394,418	(4,038,037)
Net income (loss)	9,942,090	(24,894,255)
Comprehensive income (loss)	9,827,581	(25,359,883)
Comprehensive income (loss) per share - Basic and diluted	0.54	(2.97)

### Direct expenses and gross profit

Revenue for the year ended December 31, 2020 was \$Nil (2019: \$8,358,386) a substantial decrease due to the collapse of the Company's Adtech business and its focus during 2020 in restructuring its business and technology.

Direct expenses, consisting mostly of cost of sales and media buys saw a correlating decrease as well to \$Nil in 2020 from \$5,968,349 in 2019.

### Operating expenses

Operating expenses include general and administrative expenses, marketing expenses, research and development, and share-based compensation. Operating expenses decreased by \$18,403,890 to \$2,452,328 for the year ended December 31, 2020 (2019 - \$20,856,218). This decrease is due largely to the decrease and/or cessation of certain of the Company's operations.

## Results for the three months ended December 31, 2020 and 2019

The following table summarizes various results for the three months ended December 31, 2020 and 2019:

	Three Months Ended December 31,	
	2020	2019
	\$	\$
Total revenue	-	(89,137)
Direct expenses	-	711,217
Operating expenses	629,927	1,694,406
Other income (expenses)	349	
Net income (loss)	(450,911)	(1,289,961)
Comprehensive income (loss)	(556,947)	(1,390,370)
Comprehensive income (loss) per share - Basic and diluted	(0.03)	(0.25)

The significant differences between the two comparative periods is due to the overall decreased operations during 2020 while the Company restructured debt; and worked to refocus its efforts with reduced operational support.

## SELECTED QUARTERLY INFORMATION

The following table sets forth selected information from the Company's unaudited quarterly financial statements for the most recent eight quarters.

### For the quarters ended:

Three Months Ended	December 31, 2020	September 30, 2020	June 30, 2020	March 30, 2020
Total Revenue	\$Nil	\$Nil	\$Nil	\$Nil
Direct Expenses	\$Nil	\$Nil	\$Nil	\$Nil
Gross Profit	\$Nil	\$Nil	\$Nil	\$Nil
Net Income (Loss)	\$(634,838)	\$10,620,660	\$818,177	\$(868,093)
Net Comprehensive Income (Loss)	\$(734,690)	\$10,590,425	\$824,361	\$(852,515)
Income (Loss) per share	\$(0.03)	\$0.60	\$0.09	\$(0.10)

Three Months Ended	December 31, 2019	September 30, 2019	June 30, 2019	March 30, 2019
Total Revenue	(\$89,137)	\$751,971	\$3,077,988	\$4,617,564
Direct Expenses	\$711,217	(\$542,731)	(\$1,641,798)	(\$3,072,603)
Gross Profit	(\$800,351)	\$209,240	\$1,436,190	\$1,544,961
Net Income (Loss)	(\$1,289,961)	(\$3,333,065)	(\$19,133,866)	(\$1,137,363)
Net Comprehensive Income (Loss)	(\$1,390,370)	(\$3,329,834)	(\$19,128,999)	(\$1,510,680)
Income (Loss) per share	(\$0.25)	(\$0.04)	(\$2.43)	(\$0.15)

## FOREIGN CURRENCY RISK

Foreign currency risk is the risk that the fair value of the Company's assets and liabilities will fluctuate due to changes in foreign exchange rates.

The Company is exposed to foreign currency risk to the extent that monetary assets and liabilities held by the Company are not denominated in its functional currency. The Company does not manage currency risk through hedging or other currency management tools.

As at December 31, 2020 and 2019, the Company's net exposure to foreign currency risk on its financial instruments is as follows:

	<b>2020</b>	<b>2019</b>
	CAD\$	CAD\$
Cash	554	25,153
Accounts receivable	-	597,765
Accounts payable and accrued liabilities	(1,425,829)	(1,223,439)
Loans payable	(95,490)	(1,091,936)
Other liabilities	(484,931)	(434,931)
Due to related party	(245,890)	-
	<b>(2,251,586)</b>	<b>(2,252,388)</b>

A 10% (2019 - 10%) change in the US dollar against the Canadian dollar at December 31, 2020 would result in a change of approximately \$225,000 (2019 - \$225,000) in comprehensive income (loss).

To date the Company does not hedge foreign currency transactions but may elect to do so in the future if it is determined to be advantageous.

## **LIQUIDITY AND CAPITAL RESOURCES**

Selected financial information from the consolidated statements of financial position as at December 31, 2020 and December 31, 2019 are as follows:

	<b>December 31, 2020</b>	<b>December 31, 2019</b>
Working capital (deficit)	\$ (3,180,952)	\$ (14,972,385)
Deficit	\$ (26,915,807)	\$ (36,881,535)

The Company does not have sufficient working capital to meet its ongoing financial obligations. Until the Company generates sufficient revenue it must continue to seek outside sources to fund operations. There can be no assurance of an ability to secure such financing and may require the Company to substantially curtail operations, new business opportunities, or may even cause the Company to fail.

Subsequent to the Company's year ended December 31, 2020, to finance its immediate operations and repositioning, the Company closed a non-brokered private placements of an aggregate of 25,111,983 units at a price of \$0.12 per unit for gross proceeds of \$3,013,438 during March 2021.

## Sources and Uses of Cash

	Year Ended December 31,	
	2020	2019
Cash used in operating activities	\$ (520,173)	\$ (3,830,106)
Cash used in investing activities	-	(262,290)
Cash provided by financing activities	418,358	3,425,676
Foreign exchange effect on cash	1,602	(13,773)
Net decrease in cash	\$ (100,213)	\$ (680,493)

The decrease in cash was primarily attributable to the reduced proceeds of share issuances, offset by less amounts paid for its operating activities, as compared to the year ended December 31, 2019. There is \$Nil cash used in investing activities.

The Company's operational activities during the year ended December 31, 2020 were financed mainly by share issuances. As at December 31, 2020, the Company had current assets of \$57,831 compared to \$837,185 as at December 31, 2019. The Company had \$554 available cash as at December 31, 2020 compared to \$100,767 as at December 31, 2019.

The Company can make no assurances that it will be successful in completing its repositioning of its technology platform and that it has sufficient capital to implement its business objectives. Failure to raise additional capital if, as and when required or failure to succeed in any manner will negatively impact the Company as a viable business.

## Bank Debt

On December 17, 2018, the Company entered into a commercial agreement with a major Canadian financial institution (the "Bank") to provide four credit facilities ("Facilities") for working capital and acquisitions. On November 5, 2019, the Company entered into a restructuring agreement with the Bank to consolidate the Facilities into two Canadian dollar loans (the "Restructured Loans") pursuant to which the Bank agreed to defer enforcement of the security until November 5, 2021 (the "Maturity Date"). The loan balances are as follows:

	2020	2019
Loan A	\$ -	\$ 3,000,000
Loan B	-	7,754,619
Accrued interest	-	135,423
	\$ -	\$ 10,890,042

Loan A bears interest at a rate of prime per annum with interest payable monthly. The Company must repay 50% of interest accrued in cash monthly, with the remaining 50% payable on the Maturity Date. Loan A is fully repayable on the Maturity Date.

Loan B bears interest at a rate of prime plus 5% per annum with interest payable monthly. Interest is accrued and becomes payable on the Maturity Date. Loan B repayments are due as follows;

- i. USD \$300,000 no later than September 23, 2020;
- ii. USD \$50,000 no later than December 31, 2020;

- iii. USD \$600,000 no later than September 23, 2021; and
- iv. The remaining balance of principal and interest on the Maturity Date

The borrowing conditions outlined in the Restructured Loan agreement requires the Company to submit monthly, quarterly and other financial information to the Bank. The Restructured Loan agreement incorporates incentives to reduce the amount repayable to the Bank.

During the year ended December 31, 2019, the Company paid interest of \$609,728 towards the credit facilities.

The Company was not in compliance with the above covenants at December 31, 2019. Accordingly, the entire bank debt balance has been classified as current liability.

In August 2020, the Company reached an agreement with the Bank to settle all outstanding debt in exchange for (i) 500,000 common share purchase warrants (the “Settlement Warrants”) of the Company; and (ii) a cash payment of \$825,000. Each Settlement Warrant is exercisable into one common share of the Company at a price of \$0.275 per share for a period of 24 months from the date of issue.

During the year ended December 31, 2020, 500,000 common share purchase warrants were issued to the Company’s secured lender in full settlement of outstanding bank loan of \$10,890,042 and its accrued interest of \$403,473 together with the cash payments of \$825,000. The settlement warrants were valued using the Black-Scholes model resulting in fair value of \$128,655, resulting in a gain of \$10,339,860. The warrants issued are presented as a derivative liability as they do not meet the fixed-for-fixed criteria.

## **TRANSACTIONS WITH RELATED PARTIES**

During the year ended December 31, 2020, the Company paid wages and benefits of \$17,552 (2019 - \$476,298) and share-based compensation of \$nil (2019 - \$63,092) to companies controlled by directors/officers and family members of directors/officers.

At December 31, 2020, included in accounts payable and accrued liabilities was \$266,970 (December 31, 2019 - \$33,555) owing to officers and directors. The amounts due to or from related parties are without stated terms of repayment or interest and are unsecured.

As at December 31, 2020, included in other liabilities was \$245,890 (December 31, 2019 – \$Nil) owing to a company controlled by directors/officers. The amounts due to or from related parties are without stated terms of repayment or interest and are unsecured.

The Company’s directors/officers acquired 1,000,000 units pursuant to the private placement which was taken place on July 30, 2020. The issuance of units is considered to be a related party transaction within the meaning of TSX Venture Exchange Policy.

In 2018, the Company acquired certain patents from a company controlled by an officer of the Company in the amount of \$625,000, which remains unpaid as at December 31, 2020 and is included in accounts payable and accrued liabilities.

These transactions are in the normal course of business and have been valued in these consolidated financial statements at the fair value of the consideration paid.

### *Key management compensation*

The Company's key management consist of executive officers and directors:

The compensation recorded to key management personnel during the years ended December 31, 2020 and 2019 were as follows:

	<b>2020</b>	<b>2019</b>
Consulting and management fees	\$ 698,884	\$ 1,077,021
Share-based compensation	\$ -	\$ 107,328

## **CONTRACTUAL OBLIGATIONS**

### *Lerna and Lernalabs*

In July 2019, the Company entered into a settlement agreement with Lerna and Lernalabs. pursuant to which the Company agreed to pay to Lerna and Lernalabs the sum of US \$650,000 in full and final settlement, to be paid in deferred instalments with the final payment due December 19, 2019. The Company made the first instalment payment of US \$100,000 during the year ended December 31, 2019 but failed to make additional payments and was therefore subject to an interest penalty of US \$100,000. As at December 31, 2019, the amount of \$851,695 (US \$650,000) remains payable. On January 20, 2020, the Company entered into an amended settlement agreement with Lerna and Lernalabs pursuant to which the Company agreed to issue 750,000 common shares to Lerna and Lernalabs in full settlement of the amount owing of \$851,695. In addition, a further 185,000 common shares owned by an officer of the Company were transferred to another officer of the Company. The fair value of the 750,000 common shares was determined to be \$75,000. The liability as at December 31, 2019 was reduced to \$75,000. During the year ended December 31, 2020, 75,000 common shares were issued in full settlement of the debt.

As at December 31, 2020, a payable of \$434,931 remains outstanding which is due to the lawyers responsible for negotiating the various agreements with Lerna and Lernalabs.

### *Loan Payable*

The Company signed a promissory note agreement related to the acquisition of 495 for \$1,035,010. The loan is repayable on or before February 1, 2019. The loan will begin accruing interest at a rate of 6% per annum in the event the principal is not repaid on the due date. The loan is unsecured.

On April 24, 2020, the Company entered into a mutual release agreement with the former owner of 495 in full settlement of outstanding loan payable of \$1,035,010 and its accrued interest. Pursuant to the agreement, the Company agreed to pay the seller the equivalent of USD \$125,000 in four installments:

- i) USD \$25,000 by June 1, 2020 (paid);
- ii) USD \$25,000 by September 1, 2020 (paid);
- iii) USD \$25,000 by December 1, 2020 (unpaid);
- iv) USD \$50,000 by March 1, 2021 (unpaid); and
- v) issuance of 150,000 common shares (issued).

During the year ended December 31, 2020, repayments of \$70,142 (2019 - \$nil) were made toward the outstanding balance of the loan and shares with a fair value of \$15,000 (2019 - \$nil) were issued in connection with the mutual release agreement. As at December 31, 2020, the outstanding balance is \$95,490 (December 31, 2019 - \$1,091,936), including interest payable of \$nil as at December 31, 2020 (December 31, 2019 - \$56,926). A gain of \$927,701 from settlement of debt was recognized in the statement of comprehensive income (loss).

## **OUTSTANDING SHARE CAPITAL**

The Company completed a ten old for 1 new (10:1) consolidation of its common shares effective July 8, 2020. As of the date of this report, April 30, 2021, on a post-consolidated basis there are 51,043,798 common shares issued and outstanding 429,338 stock options, and 32,527,523 common share purchase warrants of the Company issued and outstanding.

## **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has no material undisclosed off-balance sheet arrangements that have or are reasonably likely to have, a current or future effect on our results of operations, financial condition, revenues or expenses, liquidity, capital expenditures or capital resources that is material to investors.

## **SUBSEQUENT EVENTS**

There are no subsequent events to report other than as disclosed elsewhere in this report.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The preparation of audited consolidated financial statements and application of IFRS often involve management's judgment and the use of estimates and assumptions deemed to be reasonable at the time they are made. The Company reviews estimates and underlying assumptions on an ongoing basis. Revisions are recognized in the period in which estimates are revised and may impact future periods as well. Other results may be derived with different judgments or using different assumptions or estimates and events may occur that could require a material adjustment. Significant accounting policies and estimates under IFRS are found in Note 3 of the Company's audited consolidated financial statements.

## **ACCOUNTING STANDARDS ISSUED ADOPTED DURING THE YEAR**

### **Changes in accounting policy**

The accounting policies set out below have been applied consistently to all years presented in these financial statements except as discussed in the section – “New Accounting Standards”.

### **New accounting standards**

The Company has adopted all applicable new, revised or amending Accounting Standards and Interpretations issued by the International Accounting Standards Board (IASB) that are mandatory for the reporting periods in these consolidated financial statements.

Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted. At this stage, it is not expected that these new accounting standards will have a material impact on the amounts reported in the Company's financial statements. Certain disclosures and presentation may change due to the new or amended standards.

## **Estimates**

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimates are revised and in any future years affected.

In March 2020, the COVID-19 outbreak was declared a pandemic by the World Health Organization. We have seen a significant impact on our business to date. The outbreak and the response of Governments in dealing with the pandemic is interfering with general activity levels within the community, the economy, and the operations of our business. The scale and duration of these developments continue to remain uncertain as at the date of this report creating ongoing uncertainty and as a result certain assumptions and estimates used in the preparation of this report are subject to greater volatility than normal.

## **RISK FACTORS**

The following risk factors should not be considered to be exhaustive and may not be all of the risks that AQUA may face. Management of the Company believes that the factors set out below could cause actual results to be different from expected and historical results.

The discussion in this MD&A addresses only what management has determined to be the most significant known events, trends, risks and uncertainties relevant to the Company, its operations and/or its financial results. This discussion is not exhaustive.

An investment in the Company is speculative and involves a high degree of risk due to the nature of the Company's business and the present stage of development of its products and services. The following risk factors, as well as risks not currently known to the Company, could materially adversely affect the Company's future business, operations and financial condition and could cause them to differ materially from the estimates described in forward-looking statements relating to the Company. Investors should carefully consider the following risk factors along with the other matters set out or incorporated by reference in this Listing Statement.

### **Global Pandemic (COVID-19)**

In March 2020, the World Health Organization declared coronavirus COVID-19 ("COVID-19") a global pandemic. This contagious disease outbreak, which has continued to spread, and any related adverse public health developments, has adversely affected workforces, economies and financial markets globally, leading to an economic downturn. The extent and duration of the COVID-19 pandemic, the reactions of governments, private sector participants and the public to the pandemic and the associated disruption to business and commerce generally, and the extent to which these will continue to affect the Company's business, financial condition and results of operation in particular will all depend on future developments which are highly uncertain and many of which are outside the control of the Company and cannot be predicted with confidence. Such developments include the ultimate geographic spread, intensity and duration of the pandemic (including the possibility of additional waves), potential mutations of the COVID-19 virus, the ability of governments to administer COVID-19 vaccines to the public in a timely manner, new information which may emerge concerning the severity of COVID-19, the effectiveness and intensity of measures to contain COVID-19 or address its impact (including any potential increase in the duration or intensity of restrictions on public gatherings, restrictions on the operation of non-essential businesses), short and longer-term changes to travel patterns or travel restrictions imposed by governments and the other economic impacts of the pandemic and the reactions to it.

Given the uncertainties, the Company cannot predict the extent or duration of the COVID-19 pandemic and the reactions to it, including the possibility that it may result in a prolonged global recession and may also have the effect of exacerbating the potential impact of the other risks disclosed in this Risk Factors section. The Company cautions that current global uncertainty with respect to the spread of COVID-19 and its effect on the broader global economy may have a significant negative effect on the Company. While the precise impact of COVID-19 on the Company's business and operations remain unknown, the rapid spread of COVID-19 could have a material adverse effect on global economic activity, and can result in volatility and disruption to global supply chains, operations, mobility of people and the financial markets, all of which may have a material adverse impact on the Company's business, financial condition and operations.

The Company is adopting the advice of public health authorities and adhering to government regulations with respect to COVID-19 in the jurisdictions in which it operates. The following measures have been instituted across the Company to prevent the potential spread of the virus: (i) indefinite closure of its corporate offices in Vancouver; (ii) employees are working remotely; (iii) social distancing practices have been implemented for any and all in-person meetings, with meeting participation via teleconferencing strongly encouraged; (iv) elimination of all non-essential business travel; (v) required 14-day quarantine for any employees returning from out of country travel.

### **Company Specific Risks**

#### ***Limited operating history and uncertainty of future revenues***

The Company has a limited operating history and trading record, and it is, therefore, difficult to evaluate the Company's business and future prospects. In particular, the Company is at an early stage of development with operating losses expected to continue for the foreseeable future. The future success of the Company is dependent on the Company's directors' ability to implement its strategy. While the directors are optimistic about the Company's prospects, there is no certainty that anticipated outcomes and sustainable revenue streams will be achieved. The Company faces risks frequently encountered by developing companies. In particular, its future growth and prospects will depend on its ability to manage growth and to continue to expand and improve operational, financial and management information and quality control systems on a timely basis, while at the same time maintaining effective cost controls. Any failure to expand and improve operational, financial and management information and quality control systems in line with the Company's growth could have a material adverse effect on the business, financial condition and results of operations.

#### ***Dependence on key executives, personnel and contractors***

The success of the Company to a significant extent depends on the Company's directors, management and other key personnel and contractors. The directors believe that Company's future success will depend largely on its ability to attract and retain highly skilled and qualified personnel and contractors and to expand, train and manage its employee and contractor base. There can be no guarantee that suitably skilled and qualified individuals will be identified and employed or contracted on satisfactory terms or at all. If the Company fails to recruit or retain the necessary personnel or contractors, or if the Company loses the services of any of its key executives, its business could be materially and adversely affected.

#### ***Litigation risks***

Legal proceedings may arise from time to time in the course of the Company's business. The directors cannot preclude that litigation may not be brought against the Company in the future from time to time or that it may not be subject to any other form of litigation. The Company may find it difficult, impossible or very costly to enforce the rights it may have under agreements it may enter into. Please see "19. *Legal Proceedings and Regulatory Actions*" for the current legal proceedings involving the Company.

### ***Insurance and uninsured risks***

Although the Company maintains insurance to protect against certain risks in such amounts as it considers to be reasonable, its insurance will not cover all the potential risks associated with its operations and insurance coverage may not continue to be available or may not be adequate to cover any resulting liability. It is not always possible to obtain insurance against all such risks and the Company may decide not to insure against certain risks because of high premiums or other reasons.

### ***No history of dividends***

The Company has not paid dividends on its Common Shares since incorporation. The Company intends to continue to retain earnings and other cash resources for its business. Any future determination to pay dividends will be at the discretion of the Board and will depend upon the capital requirements of the Company, results of operations and such other factors as the Board considers relevant.

### ***General economic climate***

Factors such as inflation, currency fluctuations, interest rates, supply and demand of capital, and industrial disruption have an impact on demand, business costs and stock market prices. The Company's operations, business and profitability can be affected by these factors, which are beyond the control of the Company.

### ***Conflicts of Interest***

Certain of the officers and directors of the Company are also directors, officers or shareholders of other companies. Such associations may give rise to conflicts of interest from time to time. The directors of the Company will be required by law to act honestly and in good faith with a view to the best interests of the Company and to disclose any interest which they may have in any project or opportunity of the Company. If a conflict arises at a meeting of the Board, any director in a conflict will disclose his interest and abstain from voting on such matter. In determining whether or not the Company will participate in any project or opportunity, the director will primarily consider the degree of risk to which the Company may be exposed and its financial position at that time.

### ***Ability to Protect Proprietary Offering***

Any failure to protect the Company's proprietary Marketing Platform and AR Block could harm its business and competitive position. There can be no assurance that any steps the Company has taken or intends to take will be adequate to defend and prevent misappropriation of technology, including the possibility of reverse engineering and the possibility that potential competitors will independently develop technologies that are designed around and are substantially equivalent or superior to the Company's technology. As at the date hereof, the Company does not have patent protection on its technology or registered any trademarks but instead may, as necessary, rely on a combination of trade secret, copyright law, nondisclosure agreements, passing-off laws and other common law intellectual property protections in the U.S. and Canada. In addition, the Company uses contracts, confidentiality procedures, non-disclosure agreements, employee disclosure and invention assignment agreements, other contractual rights and technical measures to protect its intellectual property. The Company has generally entered into confidentiality agreements with and obtains assignments of intellectual property and waivers of moral rights from its employees and contractors and has worked to limit access to and distribution of its technology, documentation and other proprietary information. However, the steps taken may not be adequate to deter misappropriation or independent third party development of the Company's technology. The laws of some foreign countries do not protect proprietary technology rights to the same extent as do the laws of Canada and the U.S. If the

Company resorts to legal proceedings to enforce its intellectual property rights, the proceedings could be burdensome and expensive and could involve a high degree of risk to the Company's proprietary rights if it is unsuccessful in such proceedings. Moreover, the Company's financial resources may not be adequate to enforce or defend its rights in its technology. Additionally, any patents that the Company may apply for or obtain in the future may not be broad enough to protect all of the technology important to its business, and its ownership of patents would not in itself prevent others from securing patents that may prevent the Company from engaging in actions necessary to its business, products, or services.

### ***Retaining and Attracting Customers***

To sustain or increase the Company's revenue, the Company must add new clients and encourage any existing clients to purchase additional offerings. As the digital industry matures and as competitors introduce lower cost or differentiated products or services that compete with, or are perceived to compete with, the Company's products or services, its ability to complete sales with new and existing advertisers based on the Company's current offerings, pricing, technology platform and functionality could be impaired. If the Company fails to retain or cultivate the spending of newer, lower-spending clients, it will be difficult for it to sustain and grow its revenue. Even with long-time clients, the Company may reach a point of saturation at which it cannot continue to grow revenue from those clients because of internal limits that they may place on the allocation of their budgets to a particular provider or for other reasons not known to management.

The Company has invested significant resources in its sales and marketing teams to educate potential and prospective advertisers and advertising agencies about the value of the Marketing Platform and AR Block. Sales staff is often required to explain how the Company's Marketing Platform and AR Block can optimize advertising campaigns in real time. The Company's business depends in part upon advertisers' confidence, and the confidence of the advertising agencies that represent those advertisers, that use of real-time advertising exchanges to purchase inventory is superior to other methods of purchasing digital advertising. The Company often spends substantial time and resources responding to requests for proposals from potential advertisers and their advertising agencies, including developing material specific to the needs of such potential advertisers. The Company may not be successful in attracting new advertisers despite its investment in business development, sales and marketing. The Company continues to be substantially dependent on its sales team to obtain new customers and to drive sales from existing customers. Management of the Company believes that there is significant competition for sales personnel with the skills and technical knowledge that it requires. The Company's ability to achieve significant revenue growth depends, in large part, on its success in recruiting, training, integrating and retaining sufficient numbers of sales personnel to support its growth. New hires require significant training and it may take significant time before they achieve full productivity. Recent hires and planned hires may not become productive as quickly as expected, and the Company may be unable to hire or retain sufficient numbers of qualified individuals in the markets where it does business or plans to do business. In addition, if the Company grows rapidly, a large percentage of its sales team will be new to the Company and its offerings. If the Company is unable to hire and train sufficient numbers of effective sales personnel, or the sales personnel are not successful in obtaining new customers or increasing sales to its existing customer base, its business will be adversely affected.

### ***No Long-Term Customer Commitments***

The Company's customers will do business by placing insertion orders for particular advertising campaigns. If the Company performs well on a particular campaign, then the advertisers or the advertising agency representing such advertisers may place new insertion orders with the Company for additional advertising campaigns. The Company generally will have no commitment from an advertiser beyond the campaign governed by a particular insertion order. Insertion orders may be cancelled by advertisers or their

advertising agencies prior to the completion of the campaign without penalty. As a result, the Company's success is dependent upon its ability to outperform competitors and win repeat business from existing advertisers, while continually expanding the number of advertisers for whom it provides services. In addition, it is relatively easy for advertisers and the advertising agencies that represent them to seek an alternative provider for their advertising campaigns because there are no significant switching costs, and agencies often have relationships with many different providers, each of whom may be running portions of the same advertising campaign. Because the Company does not have long-term contracts, management may not accurately predict future revenue streams and there can be no assurance that current advertisers will continue to use the Company's Marketing Platform and AR Block, or that the Company will be able to replace departing advertisers with new advertisers that provide the Company with comparable revenue.

### ***Failure to Properly Manage Growth***

Growth in the Company's business may strain the Company's management, financial, and other resources. The Company relies heavily on information technology, or IT, systems to manage critical functions such as advertising campaign management and operations, data storage and retrieval, revenue recognition, budgeting, forecasting and financial reporting. To manage any future growth effectively, the Company must expand its sales, marketing, technology and operational staff, invest in research and development of its Marketing Platform and/or new offerings, enhance its financial and accounting systems and controls, integrate new personnel or contractors, and successfully manage expanded operations. As the Company grows, it will incur additional expenses, and its growth may place a strain on resources, infrastructure and ability to maintain the quality of its offering. Accordingly, the Company may not be able to effectively manage and coordinate growth so as to achieve or maximize future profitability.

### ***Reliance on Third Parties***

The Company anticipates that it will continue to depend on various third party relationships in order to grow its business. The Company continues to pursue additional relationships with third parties, such as technology and content providers, real-time advertising exchanges, market research companies, co-location facilities and other strategic partners. Identifying, negotiating and documenting relationships with third parties requires significant time and resources as does integrating third party data and services. The Company's agreements with channel partners and providers of technology, computer hardware, co-location facilities, content and consulting services and real-time advertising exchanges are typically non-exclusive, in that they do not prohibit these third parties from working with the Company's competitors or from offering competing services. These third parties can generally terminate their arrangements with the Company at any time. The Company's competitors may be effective in providing incentives to third parties to favour their products or services or to prevent or reduce purchases of the Company's offerings. In addition, these third parties may not perform as expected under the Company's agreements with them, and the Company may have disagreements or disputes with such third parties, which could negatively affect the Company's brand and reputation.

In particular, the Company's continued growth depends on its ability to source computer hardware, including servers built to its specifications, and the ability to locate those servers and related hardware in co-location facilities in the most desirable locations to facilitate the timely delivery of its services. Similarly, disruptions in the services provided at co-location facilities that the Company relies upon can degrade the level of services that it can provide, which may harm the Company's business. The Company also relies on its integration with many third party technology providers to execute its business on a daily basis. The Company must efficiently direct a large amount of network traffic to and from its servers to consider billions of bid requests per day, and each bid typically must take place in approximately 100 milliseconds. The Company relies on a third party domain name service, or DNS, to direct traffic to its closest data center for efficient processing. If the Company's DNS provider experiences disruptions or performance problems,

this could result in inefficient balancing of traffic across the Company's servers as well as impairing or preventing web browser connectivity to the Company's Marketing Platform, which may harm its business.

### ***Personnel***

The loss of any member of the Company's management team, and in particular, its co-founders, could have a material adverse effect on its business and results of operations. In addition, an inability to hire, or the increased costs of new personnel, including members of executive management, could have a material adverse effect on the Company's business and operating results.

At present and for the near future, the Company will depend upon a relatively small number of employees and contractors to develop, market, sell and support its Marketing Platform and AR Block. The expansion of technology, marketing and sales of its Marketing Platform and AR Block will require the Company to find, hire, and retain additional capable employees or subcontractors who can understand, explain, market, and sell its technology. There is intense competition for capable personnel in all of these areas, and the Company may not be successful in attracting, training, integrating, motivating, or retaining new personnel, vendors, or subcontractors for these required functions. New employees often require significant training and, in many cases, take significant time before they achieve full productivity. As a result, the Company may incur significant costs to attract and retain employees, including significant expenditures related to salaries and benefits and compensation expenses related to equity awards, and may lose new employees to its competitors or other companies before it realizes the benefit of its investment in recruiting and training them.

In addition, as the Company moves into new geographies, it will need to attract and recruit skilled employees in those areas. The Company has no experience with recruiting in geographies outside of Canada and the U.S., and may face additional challenges in attracting, integrating and retaining international employees.

### ***Lack of Transparency Over Fees and Net CPMs***

Despite programmatic media's focus on efficiency, advertisers are often paying significantly higher CPMs (cost per thousand) for programmatic non-guaranteed buys than a publisher receives net of fees. By itself, this pricing model is not problematic, as transactional technology has a concrete value in the purchase cycle and needs to be priced accordingly. However, the lack of transparency, where technology fees are not broken out from CPMs, results in buyers and sellers evaluating inventory value and return on investment based on limited information

### ***Cyclical Nature of Industry***

The advertising industry is cyclical and tends to peak in Q2 and more so in Q4. Q1 and Q3 tend to be the softest quarters. This trend carries through to online advertising where this pattern is also seen, with Q4 budgets and therefore revenues typically much larger than the other three quarters. This follows consumer spending cycles and advertisers keen to spend budgets in Q4 when consumers are spending heavily for the holiday season.

### ***Risks Associated with Insertion Orders***

The Company operates in business relationships under the terms of Insertion Orders ("IO"). These IOs are typically open ended but can be terminated at short notice. Equally they have no minimum and maximum spend and the ability to generate revenue is dependent on the Company's ability to secure appropriate users and match them to the appropriate advertisers.

## **Volatility of Blockchain Related Operations**

As is typical with any relatively new technology, there is significant volatility in consumer, client and public sentiment. This volatility could translate into both a significant increase or a decrease of adoption of its blockchain AR technology, which may or may not be related to the actual business or product performance. This could impact growth rate, investor confidence or even in the worst case the viability of the AR factoring business.

## **Financial and Accounting Risks**

### ***Additional Financing***

There can be no certainty that the Company's financial resources and revenue from sales will be sufficient for its future needs. The Company may need to incur significant expenses for growth, operations, research and development, as well as sales and marketing of its Marketing Platform and AR Block. In addition, other unforeseen costs could also require additional capital. The ability of the Company to arrange such financing in the future will depend in part upon the prevailing capital market conditions as well as the business performance of the Company. It may be difficult or impossible for the Company to obtain debt financing or equity financing on commercially acceptable terms. This may be further complicated by the limited market liquidity for shares of smaller companies such as the Company, restricting access to some institutional investors. There is a risk that interest rates will increase given the current historical low level of interest rates. An increase in interest rates could result in a significant increase in the amount that the Company pays to service future debt incurred by the Company and affect the Company's ability to fund ongoing operations. If additional financing is raised by the issuance of Common Shares or other securities convertible into Common Shares, control of the Company may change and shareholders of the Company may suffer dilution. If adequate funds are not available, or not available on acceptable terms, the Company may not be able to take advantage of opportunities, or otherwise respond to competitive pressures and continue operations. Any debt financing that is secured in the future could involve restrictive covenants relating to the Company's future capital raising activities and other financial and operational matters, including the ability to pay dividends. This may make it more difficult for the Company to obtain additional capital and to pursue business opportunities, including potential acquisitions.

### ***Estimates or Judgments Relating to Critical Accounting Policies***

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The Company bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances, as provided in the Company's MD&A, the results of which form the basis for making judgments about the carrying values of assets, liabilities, equity, revenue and expenses that are not readily apparent from other sources. The Company's operating results may be adversely affected if the assumptions change or if actual circumstances differ from those in the assumptions, which could cause the Company's operating results to fall below the expectations of securities analysts and investors, resulting in a decline in the price of the Common Shares. Significant assumptions and estimates used in preparing the financial statements include those related to the credit quality of accounts receivable, income tax credits receivable, share-based payments, impairment tests for non-financial assets, as well as revenue and cost recognition.

### ***Internal Controls over Financial Reporting***

As a result of the Company's limited administrative staffing levels, internal controls which rely on segregation of duties in many cases are not possible. The Company does not have the resources, size and scale to warrant the hiring of additional staff to address this potential weakness at this time. To help mitigate the impact of this, the Company is highly reliant on the performance of compensating procedures and senior management's review and approval.

As a venture issuer, the Company is not required to certify the design and evaluation of its disclosure controls and procedure ("DC&P") and internal controls over financial reporting ("ICFR"), and as such the Company has not completed such an evaluation. Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost effective basis DC&P and ICFR, as defined in National Instrument 52-109 – *Certification of Disclosure In Issuers' Annual and Interim Filings*, may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

### **Industry Risks**

#### ***Competition***

The existing and anticipated markets for the Company's Marketing Platform are highly competitive. Barriers to enter the market are low and additional companies may enter the market with competing offerings as the size and visibility of the market opportunity continues to increase. Existing industry participants may also develop or improve their own offerings to achieve cost efficiencies and deliver additional value. In addition, the Company's customers could develop their own solutions. Many of the Company's competitors have longer operating histories, greater name recognition, substantially greater financial, technical, marketing, management, service, support, and other resources than does the Company. They may be able to respond more quickly than the Company can to new or changing opportunities, technologies, standards, or customer requirements.

In addition to other companies offering programmatic and real time bidding solutions, the Company also competes with services offered through large online portals that have significant brand recognition, such as Yahoo and Google. These large portals have substantial proprietary digital advertising inventory that may provide them with competitive advantages, including far greater access to internet user data, and the ability to significantly influence pricing for digital advertising inventory. The Company also competes for a share of advertisers' total online advertising budgets, including traditional advertising media, such as direct mail, television, radio, cable and print.

New products or technologies will likely increase competitive pressures and competition could result in pricing pressures, reduced margins, or the failure of the Company's offerings to achieve or maintain acceptance in existing or anticipated markets. The development of competing offerings or technologies by market participants or the emergence of new industry or government standards may adversely affect the Company's competitive position.

As a result of these and other factors, the Company may be unable to compete effectively with current or future competitors. Such inability would likely have a material adverse effect on the Company's business, financial condition and results of operations.

Furthermore, as the AR blockchain landscape matures and existing financial services businesses become familiar with the benefits of the technology, it is probable that those competitors will likely attempt to enter

the same market. Given their significantly greater capitalization, client base and experience it is likely that they could compete effectively with the Company.

### *Use of Third-Party Cookies*

The widespread use of the internet across the globe is attributable in part to the ability of internet users to access valuable content quickly and free of charge. Digital media content providers, or publishers, who support the creation and distribution of this content do so largely by selling advertisements on their properties, similar to the business model of television and radio broadcasters. Internet users' online activity generates a vast amount of data, such as advertising viewed and responded to, and advertisers' websites visited, and is valuable to advertisers seeking to reach an optimal audience. Online, it is possible to serve advertisements to potential consumers based upon inferred interests. These interests may be inferred in part based on web-browsing history. The use of web browsing history to inform advertising purchase decisions is commonly referred to as "interest-based" or "online behavioral" advertising. Advertisers are willing to make a greater investment in, and pay a higher rate for, digital advertising when this interest-based data can be used to inform decisions about purchasing advertising impressions to reach desired consumers.

The use of interest-based online advertising has come under scrutiny globally by consumer advocacy organizations and regulatory agencies that focus on online privacy. More specifically, these groups have voiced concern about the use of "cookies" (small text files) and other online tools to record an internet user's browsing history, and the use of that information to deliver advertisements online based on inferred interests of the internet user.

The Company relies upon access to large volumes of data, including web browsing history, primarily through cookies in connection with its Marketing Platform. The Company's cookies are known as "third party cookies" because they are placed on individual browsers when internet users visit a website owned by a publisher, advertiser or other first party that has given the Company permission to place cookies. These cookies are placed through an internet browser on an internet user's computer and correspond with a data set that is kept on the Company's servers. The Company's cookies record certain information, such as when an internet user views an advertisement, clicks on an advertisement, or visits one of the Company's advertiser's websites through a browser while the cookie is active. The Company uses these cookies to help it achieve advertisers' campaign goals, to help it ensure that the same internet user does not unintentionally see the same advertisement, to report aggregate information to advertisers regarding the performance of their advertising campaigns and to detect and prevent fraudulent activity. The Company also uses data from cookies to help it decide whether to bid on, and how to price, an opportunity to place an advertisement in a certain location, at a given time, in front of a particular internet user. Without cookie data, the Company may bid on advertising without as much insight into activity that has taken place through an internet user's browser. A lack of cookie data may detract from the Company's ability to make decisions about which inventory to purchase for an advertiser's campaign, and undermine the effectiveness of its Marketing Platform.

Cookies may easily be deleted or blocked by internet users. Most commonly used internet browsers allow internet users to modify their browser settings to prevent cookies from being accepted by their browsers. Internet users can also delete cookies from their computers at any time. Certain internet users also download free or paid "ad blocking" software that prevents third party cookies from being stored on a user's computer. If more internet users adopt these settings or delete their cookies more frequently than they currently do, the Company's business could be harmed. In addition, some internet browsers block third party cookies by default, and other internet browsers may implement similar features in the future. Unless such default settings in browsers are altered by internet users to accept third party cookies, fewer of the Company's cookies may be set in browsers, adversely affecting its business.

Certain international jurisdictions have adopted and implemented legislation that negatively impacts the use of cookies for online advertising, and additional jurisdictions may do so in the future. Currently, although the Canadian Anti-Spam Legislation (“CASL”) requires consent to install a computer program, CASL provides a deemed express consent for the installation of a cookie. Limitations on the use or effectiveness of cookies may impact the performance of the Marketing Platform. The Company may be required to, or otherwise may determine that it is advisable to, develop or obtain additional tools and technologies to compensate for the lack of cookie data. The Company may not be able to develop or implement additional tools that compensate for the lack of cookie data. Moreover, even if the Company is able to do so, such additional tools may be subject to further regulation, time consuming to develop or costly to obtain, and less effective than the Company’s current use of cookies.

### ***Potential “Do Not Track” Standards***

As the use of cookies has received ongoing media attention in recent years, some government regulators and privacy advocates have suggested creating a “Do Not Track” standard that would allow internet users to express a preference, independent of cookie settings in their browser, not to have website browsing recorded. In 2010, the U.S. Federal Trade Commission (“FTC”), issued a staff report criticizing the advertising industry’s self-regulatory efforts as too slow and lacking adequate consumer protections. In 2012, a subsequent staff report was issued by the FTC, indicating that the FTC had brought enforcement actions against various online advertisers for failure to honour consumer opt outs. The FTC emphasized a need for simplified notice, choice and transparency to the consumer regarding collection, use and sharing of data, and suggested implementing a “Do Not Track” browser setting that allows consumers to choose whether to allow “tracking” of their online browsing activities. All major internet browsers have implemented some version of a “Do Not Track” setting. Microsoft’s Internet Explorer 10 and 11 include a “Do Not Track” setting that is selected by default. However, there is no definition of “tracking,” no consensus regarding what message is conveyed by a “Do Not Track” setting and no industry standards regarding how to respond to a “Do Not Track” preference. The World Wide Web Consortium chartered a “Tracking Protection Working Group” in 2011 to convene a multi-stakeholder group of academics, thought leaders, companies, industry groups and consumer advocacy organizations, to create a voluntary “Do Not Track” standard for the web. The group has yet to agree upon a standard. The “Do-Not-Track Online Act of 2013” was introduced in the U.S. Senate in February 2013. If a “Do Not Track” browser setting is adopted by many internet users, and the standard either imposed by legislation or agreed upon by standard setting groups, prohibits the Company from using non-personal information as it currently does, then that could hinder growth of advertising and content production on the web generally, cause the Company to change its business practices and adversely affect its business.

### ***Legislation and Regulation***

Government regulation may increase the costs of doing business online. The Canadian and certain foreign governments have enacted or are considering legislation related to online advertising and management of the Company expects to see an increase in legislation and regulation related to advertising online, the use of geo-location data to inform advertising, the collection and use of anonymous internet user data and unique device identifiers, such as internet protocol (or IP) address or mobile unique device identifiers, and other data protection and privacy regulation. Such legislation could affect the costs of doing business online, and may adversely affect the demand for the Company’s offerings or otherwise harm its business, results of operations and financial condition. For example, a wide variety of provincial, state, national and international laws and regulations apply to the collection, use, retention, protection, disclosure, transfer and other processing of personal information. The *Personal Information Protection and Electronic Documents Act* and substantially similar provincial privacy laws in Canada provide that IP addresses are personal information. Currently, the Company collects and stores IP addresses. While the Company takes measures to protect the security of information that it collects, uses and discloses in the operation of its business, if

there is a data breach, there is a potential for claims for damages by consumers whose personal information has been disclosed without authorization. Evolving and changing definitions of personal information, within the Canada, the U.S. and elsewhere, especially relating to classification of machine or device identifiers, location data and other information, have in the past, and may cause the Company to, in the future, change business practices, or limit or inhibit the Company's ability to operate or expand its business. Data protection and privacy-related laws and regulations are evolving and may result in ever-increasing regulatory and public scrutiny and escalating levels of enforcement and sanctions. While the Company takes measures to protect the security of information that it collects, uses and discloses in the operation of its business, and to offer certain privacy protections with respect to such information, such measures may not always be effective.

In addition, while the Company takes steps to avoid collecting personally identifiable data about consumers (other than IP addresses), it may inadvertently receive this information from advertisers or advertising agencies or through the process of delivering advertising and may inadvertently release this information in contravention of applicable privacy legislation. The Company's failure to comply with applicable laws and regulations, or to protect personal information, could result in enforcement action against the Company, including fines, imprisonment of its officers and public censure, claims for damages by consumers and other affected individuals, damage to the company's reputation and loss of goodwill, any of which could have a material adverse impact on operations, financial performance and business. Even the perception of privacy concerns, whether or not valid, may harm the Company's reputation and inhibit adoption of its offerings by current and future advertisers and advertising agencies.

### ***Infringement of Intellectual Property Rights***

If the Company's proprietary Marketing Platform or AR Block platform violates or is alleged to violate third party proprietary rights, the Company may be required to reengineer its technology or seek to obtain licenses from third parties to continue offering its technology without substantial reengineering. Any such efforts may not be successful or if successful could require payments that may have a material adverse effect on profitability and financial condition. Any litigation involving infringement claims would be expensive and time-consuming, and an adverse outcome may result in payment of damages or injunctive relief that could materially and adversely affect the Company's business.

Circumstances outside of the Company's control could pose a threat to its intellectual property rights. Effective intellectual property protection may not be available in the U.S., Canada or other countries in which the Marketing Platform or AR Block business is offered in the future. In addition, the efforts that have been taken to protect the Company's intellectual property rights may not be sufficient or effective. Any impairment of the Company's intellectual property rights could harm its business, its ability to compete and harm its operating results.

The Company does not independently verify whether it is permitted to deliver advertising to its advertisers' internet users or that the content of the advertisements it delivers is legally permitted. The Company receives representations from advertisers that the content of the advertising that the Company places on their behalf is lawful. The Company also relies on representations from its advertisers that they maintain adequate privacy policies that allow the Company to place pixels on their websites and collect valid consents from users that visit those websites to collect and use such user's information to aid in delivering the Company's offerings. If any of these representations are untrue and the Company's advertisers do not abide by laws governing their content or privacy practices, the Company may become subject to legal claims and exposed to potential liability and expense (for which it may or may not be indemnified), and its reputation may be damaged.

### ***Use of Open Source Software Components***

The Company's Marketing Platform, including its computational infrastructure, relies on software licensed to it by third party authors under "open source" licenses. The use of open source software may entail greater risks than the use of third party commercial software, as open source licensors generally do not provide warranties or other contractual protections regarding infringement claims or the quality of the code. Some open source licenses contain requirements that the Company make available source code for modifications or derivative works the Company creates based upon the type of open source software the Company uses. If the Company combines its proprietary software with open source software in a certain manner, the Company could, under certain open source licenses, be required to release the source code of its proprietary software to the public. This would allow the Company's competitors to create similar solutions with lower development effort and time and ultimately put the Company at a competitive disadvantage.

Although the Company monitors its use of open source software to avoid subjecting its products to conditions it does not intend, the terms of many open source licenses have not been interpreted by Canadian courts, and there is a risk that these licenses could be construed in a way that could impose unanticipated conditions or restrictions on the Company's ability to commercialize its services. Moreover, the Company cannot guarantee that its processes for controlling its use of open source software will be effective. If the Company is held to have breached the terms of an open source software license, it could be required to seek licenses from third parties to continue operating its Marketing Platform on terms that are not economically feasible, to re-engineer its Marketing Platform or the supporting computational infrastructure to discontinue use of certain code, or to make generally available, in source code form, portions of its proprietary code, any of which could adversely affect the Company's business, operating results and financial condition.

#### ***Unanticipated Problems Associated with the Marketing Platform and AR Block***

The Company depends upon the sustained and uninterrupted performance of its Marketing Platform and AR Block to operate a number of campaigns at any given time; manage its inventory supply; bid on inventory for each campaign; serve or direct a third party to serve advertising; collect, process and interpret data; and optimize campaign performance in real time and provide billing information. Because the Company's software is complex, undetected errors and failures may occur, especially when new versions or updates are made. The Company's Marketing Platform may contain undetected errors or "bugs", which result in system failures, or failure to perform in accordance with industry or customer expectations. Despite the Company's plans for quality control and testing measures, its Marketing Platform, including any enhancements, may contain such bugs or exhibit performance degradation, particularly during periods of rapid expansion. In such an event, the Company may be required or choose to expend additional resources to help mitigate any problems resulting from errors in its software. Product or system performance problems could result in loss of or delay in revenue, loss of market share, failure to achieve market acceptance, adverse publicity, diversion of development resources and claims against the Company by its customers and other parties.

#### ***Mobile Advertising***

The Company's success in the mobile advertising channel depends upon the ability of its Marketing Platform to integrate with mobile inventory suppliers and provide advertising for most mobile connected devices, as well as the major operating systems that run on them and the thousands of applications that are downloaded onto them. The design of mobile devices and operating systems is controlled by third parties with whom the Company does not have any formal relationships. These parties frequently introduce new devices, and from time to time they may introduce new operating systems or modify existing ones. Network carriers may also impact the ability to access specified content on mobile devices. If the Company's Marketing Platform is unable to work on these devices or operating systems, either because of technological constraints or because a maker of these devices or developer of these operating systems wishes to impair the Company's ability to provide advertisements on them or the Company's ability to fulfill advertising

space, or inventory, from developers whose applications are distributed through their controlled channels, the Company's ability to generate revenue could be significantly harmed.

### ***Obsolescence***

The Company's business is characterized by rapid technological change, frequent new product and service introductions and enhancements, uncertain product life cycles, changes in customer requirements, and evolving industry standards. The introduction of new products embodying new technologies, the emergence of new industry standards, or improvements to existing technologies could render the Company's Marketing Platform obsolete or relatively less competitive. The Company's future success will depend upon its ability to continue to develop and expand its Marketing Platform and AR Block and to address the increasingly sophisticated needs of its customers. The Company may experience delays in releasing new offerings or enhancements in the future. Material delays in introducing new offerings or enhancements may cause customers to forego purchases of the Company's offering to purchase offerings of competitors instead.

### ***Catastrophic Events***

The Company maintains servers at co-location facilities in Canada that it uses to deliver advertising campaigns for its advertisers. Any of its existing and future facilities may be harmed or rendered inoperable by attack or security intrusion by a computer hacker, natural or man-made disasters, including earthquakes, tornadoes, hurricanes, wildfires, floods, nuclear disasters, war, acts of terrorism or other criminal activities, infectious disease outbreaks and power outages, any of which may render it difficult or impossible for the Company to operate its business for some period of time. If the Company were to lose the data stored in one or more of its co-location facilities, it could take several days, if not weeks, to recreate this data from multiple sources, which could result in significant negative impact on its business operations, and potential damage to its advertiser and advertising agency relationships. Any disruptions in the Company's operations could negatively impact its business and results of operations, and harm its reputation. In addition, the Company may not carry sufficient business interruption insurance to compensate for the losses that may occur. Any such losses or damages could have a material adverse effect on the Company's business, financial condition and results of operations.

### ***Economic, Political and Market Conditions***

The Company's business depends on the overall demand for advertising and on the economic health of its current and prospective advertisers. Economic downturns or instability in political or market conditions may cause current or new advertisers to reduce their advertising budgets. Adverse economic conditions and general uncertainty about continued economic recovery are likely to affect the Company's business prospects. This uncertainty may cause general business conditions in Canada and the U.S. and elsewhere to deteriorate or become volatile, which could cause advertisers to delay, decrease or cancel purchases of the Company's offerings, and expose the Company to increased credit risk on advertiser orders, which, in turn, could negatively impact its business, financial condition and results of operations. In addition, continued geopolitical turmoil in many parts of the world have and may continue to put pressure on global economic conditions, which could lead to reduced spending on advertising.

## **Risks Related to the Company's Common Shares**

### ***Market for Company's Common Shares***

Technology stocks have historically experienced high levels of volatility and the Company cannot predict the prices at which the Common Shares will trade. Fluctuations in the market price of the Common Shares

could cause an investor to lose all or part of its investment in Common Shares. Factors that could cause fluctuations in the trading price of the Common Shares include (i) announcements of new offerings, products, services or technologies, commercial relationships, acquisitions or other events by the Company or its competitors; (ii) price and volume fluctuations in the overall stock market from time to time; (iii) significant volatility in the market price and trading volume of technology companies in general and of companies in the digital advertising industry in particular; (iv) fluctuations in the trading volume of the Common Shares or the size of the Company's public float; (v) actual or anticipated changes or fluctuations in the Company's results of operations; (vi) whether the Company's results of operations meet the expectations of securities analysts or investors; (vii) actual or anticipated changes in the expectations of investors or securities analysts; (viii) litigation involving the Company, its industry, or both; (ix) regulatory developments in Canada, the U.S., and foreign countries; (x) general economic conditions and trends; (xi) major catastrophic events; (xii) escrow releases or sales of large blocks of the Common Shares; (xiii) departures of key employees or members of management; or (xiv) an adverse impact on the Company from any of the other risks cited herein.

### ***Analyst Coverage***

The trading market for the Common Shares will, to some extent, depend on the research and reports that securities or industry analysts publish about the Company or its business. The Company does not have any control over these analysts. If one or more of the analysts who covers the Company should downgrade the Common Shares or change their opinion of the Company's business prospects, the Company's share price would likely decline. If one or more of these analysts ceases coverage of the Company or fails to regularly publish reports on the Company, the Company could lose visibility in the financial markets, which could cause the Company's share price or trading volume to decline.

### ***Estimates or Judgments Relating to Critical Accounting Policies***

The preparation of financial statements in conformity with International Financial Reporting Standards, or IFRS, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. AQUA bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets, liabilities, equity, revenue and expenses that are not readily apparent from other sources. AQUA's operating results may be adversely affected if the assumptions change or if actual circumstances differ from those in the assumptions, which could cause AQUA's operating results to fall below the expectations of securities analysts and investors, resulting in a decline in the share price of AQUA. Significant assumptions and estimates used in preparing the financial statements include those related to the credit quality of accounts receivable, income tax credits receivable, share-based payments, impairment tests for non-financial assets, as well as revenue and cost recognition.

### ***Internal Controls over Financial Reporting***

As a result of AQUA's limited administrative staffing levels, internal controls which rely on segregation of duties in many cases are not possible. AQUA does not have the resources, size and scale to warrant the hiring of additional staff to address this potential weakness at this time. To help mitigate the impact of this, AQUA is highly reliant on the performance of compensating procedures and senior management's review and approval.

As a venture issuer, AQUA will not be required to certify the design and evaluation of its disclosure controls and procedure ("DC&P") and internal controls over financial reporting ("ICFR"), and as such AQUA has not completed such an evaluation. Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost effective basis DC&P and ICFR as defined in National Instrument 52-109 Certification of Disclosure In Issuers' Annual and Interim Filings

may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

## **Industry Risks**

### ***Market Competition and Technological Changes***

The existing and anticipated markets for AQUA's Programmatic Marketing Platform are highly competitive. Barriers to enter the market are low and additional companies may enter the market with competing offerings as the size and visibility of the market opportunity continues to increase. Existing industry participants may also develop or improve their own offerings to achieve cost efficiencies and deliver additional value. In addition, AQUA's customers could develop their own solutions. Many of AQUA's competitors have longer operating histories, greater name recognition, substantially greater financial, technical, marketing, management, service, support, and other resources than does AQUA. They may be able to respond more quickly than AQUA can to new or changing opportunities, technologies, standards, or customer requirements.

In addition to other companies offering Programmatic and real time bidding solutions, AQUA also competes with services offered through large online portals that have significant brand recognition, such as Yahoo and Google. These large portals have substantial proprietary digital advertising inventory that may provide them with competitive advantages, including far greater access to internet user data, and the ability to significantly influence pricing for digital advertising inventory. AQUA also competes for a share of advertisers' total advertising budgets with online search advertising, for which AQUA does not offer a solution, and with traditional advertising media, such as direct mail, television, radio, cable and print.

Some of the competitors mentioned above also act as suppliers of AQUA, putting them in a potential conflict of interests position. There is a risk that such competitors may, in the future, constrain or entirely cut off AQUA from its sources of supply of inventory in order to improve their own competitive position in the markets targeted by AQUA.

New products or technologies will likely increase competitive pressures and competition could result in pricing pressures, reduced margins, or the failure of AQUA's offerings to achieve or maintain acceptance in existing or anticipated markets. The development of competing offerings or technologies by market participants or the emergence of new industry or government standards may adversely affect AQUA's competitive position.

As a result of these and other factors, AQUA may be unable to compete effectively with current or future competitors. Such inability would likely have a material adverse effect on AQUA's business, financial condition and results of operations.

### ***Legislation and Regulation***

Government regulation may increase the costs of doing business online. The Canadian and certain foreign governments have enacted or are considering legislation related to online advertising and management of AQUA expects to see an increase in legislation and regulation related to advertising online, the use of geo-location data to inform advertising, the collection and use of anonymous internet user data and unique device identifiers, such as IP address or mobile unique device identifiers, and other data protection and privacy regulation. Such legislation could affect the costs of doing business online, and may adversely affect the demand for AQUA's offerings or otherwise harm its business, results of operations and financial condition. For example, a wide variety of provincial, state, national and international laws and regulations apply to the collection, use, retention, protection, disclosure, transfer and other processing of personal information. The Personal Information Protection and Electronic Documents Act and substantially similar provincial privacy laws in Canada provide that IP addresses are personal information. Currently, AQUA

collects and stores IP addresses for fraud prevention purposes only and not for advertisement targeting purposes.

In addition, while AQUA takes steps to avoid collecting personally identifiable data about consumers (other than IP addresses), it may inadvertently receive this information from advertisers or advertising agencies or through the process of delivering advertising and may inadvertently release this information in contravention of applicable privacy legislation. AQUA's failure to comply with applicable laws and regulations, or to protect personal information, could result in enforcement action against AQUA, including fines, imprisonment of its officers and public censure, claims for damages by consumers and other affected individuals, damage to the Company's reputation and loss of goodwill, any of which could have a material adverse impact on operations, financial performance and business. Even the perception of privacy concerns, whether or not valid, may harm AQUA's reputation and inhibit adoption of its offerings by current and future advertisers and advertising agencies.

#### ***Ability to Protect AQUA's Proprietary Offering***

Any failure to protect AQUA's proprietary Programmatic Marketing Platform could harm its business and competitive position. There can be no assurance that any steps AQUA has taken or intends to take will be adequate to defend and prevent misappropriation of technology, including the possibility of reverse engineering and the possibility that potential competitors will independently develop technologies that are designed around and are substantially equivalent or superior to AQUA's technology.

AQUA may use a combination of trade secret, copyright law, nondisclosure agreements, passing-off laws, other common law intellectual property protections and technical measures to protect its proprietary technology. AQUA has generally entered into confidentiality agreements with and obtains assignments of intellectual property and waivers of moral rights from its employees and contractors and has worked to limit access to and distribution of its technology, documentation and other proprietary information. However, the steps taken may not be adequate to deter misappropriation or independent third-party development of AQUA's technology. In addition, the laws of some foreign countries do not protect proprietary technology rights to the same extent as do the laws of Canada and the United States. If AQUA resorts to legal proceedings to enforce its intellectual property rights, the proceedings could be burdensome and expensive and could involve a high degree of risk to AQUA's proprietary rights if it is unsuccessful in such proceedings. Moreover, AQUA's financial resources may not be adequate to enforce or defend its rights in its technology. Additionally, any patents that AQUA may apply for or obtain in the future may not be broad enough to protect all of the technology important to its business, and its ownership of patents would not in itself prevent others from securing patents that may prevent AQUA from engaging in actions necessary to its business, products, or services.

#### ***Infringement of Intellectual Property Rights***

If AQUA's proprietary Programmatic Marketing Platform violates or is alleged to violate third party proprietary rights, AQUA may be required to reengineer its technology or seek to obtain licenses from third parties to continue offering its technology without substantial reengineering. Any such efforts may not be successful or if successful could require payments that may have a material adverse effect on profitability and financial condition. Any litigation involving infringement claims would be expensive and time-consuming, and an adverse outcome may result in payment of damages or injunctive relief that could materially and adversely affect AQUA's business.

AQUA does not independently verify whether it is permitted to deliver advertising to its advertisers' internet users or that the content of the advertisements it delivers is legally permitted. AQUA receives representations from advertisers that the content of the advertising that AQUA places on their behalf is lawful. AQUA also relies on representations from its advertisers that they maintain adequate privacy policies that allow AQUA to place pixels on their websites and collect valid consents from users that visit

those websites to collect and use such user's information to aid in delivering AQUA's product. If any of these representations are untrue and AQUA's advertisers do not abide by laws governing their content or privacy practices, AQUA may become subject to legal claims and exposed to potential liability and expense (for which it may or may not be indemnified), and its reputation may be damaged.

#### ***Use of Open Source Software Components***

AQUA's Programmatic Marketing Platform, including its computational infrastructure, relies on software licensed to it by third-party authors under "open source" licenses. The use of open source software may entail greater risks than the use of third-party commercial software, as open source licensors generally do not provide warranties or other contractual protections regarding infringement claims or the quality of the code. Some open source licenses contain requirements that AQUA make available source code for modifications or derivative works AQUA creates based upon the type of open source software AQUA uses. If AQUA combines its proprietary software with open source software in a certain manner, AQUA could, under certain open source licenses, be required to release the source code of its proprietary software to the public. This would allow AQUA's competitors to create similar solutions with lower development effort and time and ultimately put AQUA at a competitive disadvantage.

Although AQUA monitors its use of open source software to avoid subjecting its products to conditions it does not intend, the terms of many open source licenses have not been interpreted by Canadian courts, and there is a risk that these licenses could be construed in a way that could impose unanticipated conditions or restrictions on AQUA's ability to commercialize its services. Moreover, AQUA cannot guarantee that its processes for controlling its use of open source software will be effective. If AQUA is held to have breached the terms of an open source software license, it could be required to seek licenses from third parties to continue operating its platform on terms that are not economically feasible, to re-engineer its platform or the supporting computational infrastructure to discontinue use of certain code, or to make generally available, in source code form, portions of its proprietary code, any of which could adversely affect AQUA business, operating results and financial condition.

#### ***Unanticipated Problems Associated with the Programmatic Marketing Platform***

AQUA depends upon the sustained and uninterrupted performance of its platform to operate a number of campaigns at any given time; manage its inventory supply; bid on inventory for each campaign; serve or direct a third party to serve advertising; collect, process and interpret data; and optimize campaign performance in real time and provide billing information. Because AQUA's technology is complex, undetected errors and failures may occur, especially when new versions or updates are made. AQUA's Programmatic Marketing Platform may contain undetected errors or "bugs", which result in system failures, or failure to perform in accordance with industry or customer expectations. Despite AQUA's plans for quality control and testing measures, its Programmatic Marketing Platform, including any enhancements, may contain such bugs or exhibit performance degradation, particularly during periods of rapid expansion. In such an event, AQUA may be required or choose to expend additional resources to help mitigate any problems resulting from errors in its technology. Product or system performance problems could result in loss of or delay in revenue, loss of market share, failure to achieve market acceptance, adverse publicity, diversion of development resources and claims against AQUA by its customers and other parties.

#### ***Mobile Advertising***

AQUA's success in the mobile advertising channel depends upon the ability of its Programmatic Marketing Platform to integrate with mobile inventory suppliers and provide advertising for most mobile connected devices, as well as the major operating systems that run on them and the thousands of applications that are downloaded onto them. The design of mobile devices and operating systems is controlled by third parties with whom AQUA does not have any formal relationships. These parties frequently introduce new devices, and from time to time they may introduce new operating systems or modify existing ones. Network carriers may also impact the ability to access specified content on mobile devices. If AQUA's platform is unable to

work on these devices or operating systems, either because of technological constraints or because a maker of these devices or developer of these operating systems wished to impair AQUA's ability to provide advertisements on them or AQUA's ability to fulfill advertising space, or inventory, from developers whose applications are distributed through their controlled channels, AQUA's ability to generate revenue could be significantly harmed.

### ***Obsolescence***

AQUA's business is characterized by rapid technological change, frequent new product and service introductions and enhancements, uncertain product life cycles, changes in customer requirements, and evolving industry standards. The introduction of new products embodying new technologies, the emergence of new industry standards, or improvements to existing technologies could render AQUA's platform obsolete or relatively less competitive. AQUA's future success will depend upon its ability to continue to develop and expand its Programmatic Marketing Platform and to address the increasingly sophisticated needs of its customers. AQUA may experience delays in releasing new offerings or enhancements in the future. Material delays in introducing new offerings or enhancements may cause customers to forego purchases of AQUA's offering to purchase offerings of competitors instead.

### ***Economic, Political and Market Conditions***

AQUA's business depends on the overall demand for advertising and on the economic health of its current and prospective advertisers. Economic downturns or instability in political or market conditions may cause current or new advertisers to reduce their advertising budgets. Adverse economic conditions and general uncertainty about continued economic recovery are likely to affect AQUA's business prospects. This uncertainty may cause general business conditions in the United States and elsewhere to deteriorate or become volatile, which could cause advertisers to delay, decrease or cancel purchases of AQUA's offering; and expose AQUA to increased credit risk on advertiser orders, which, in turn, could negatively impact its business, financial condition and results of operations. In addition, continued geopolitical turmoil in many parts of the world have and may continue to put pressure on global economic conditions, which could lead to reduced spending on advertising.

## **Risks Related to the Common Shares**

### ***Market for Common Shares***

There can be no assurance that an active trading market for the Common Shares will develop or, if developed, that any market will be sustained. Technology stocks have historically experienced high levels of volatility and AQUA cannot predict the prices at which the Common Shares will trade. Fluctuations in the market price of the Common Shares could cause an investor to lose all or part of its investment in Common Shares. Factors that could cause fluctuations in the trading price of the Common Shares include (i) announcements of new offerings, products, services or technologies, commercial relationships, acquisitions or other events by AQUA or its competitors; (ii) price and volume fluctuations in the overall stock market from time to time; (iii) significant volatility in the market price and trading volume of technology companies in general and of companies in the digital advertising industry in particular; (iv) fluctuations in the trading volume of the Common Shares or the size of AQUA's public float; (v) actual or anticipated changes or fluctuations in AQUA's results of operations; (vi) whether AQUA's results of operations meet the expectations of securities analysts or investors; (vii) actual or anticipated changes in the expectations of investors or securities analysts; (viii) litigation involving AQUA, its industry, or both; (ix) regulatory developments in the Canada, the United States, and foreign countries; (x) general economic conditions and trends; (xi) major catastrophic events; (xii) escrow releases, sales of large blocks of the Common Shares; (xiii) departures of key employees or members of management; or (xiv) an adverse impact on AQUA from any of the other risks cited herein.

### ***Substantial Control by Insiders***

As at December 31, 2020, AQUA's directors and executive officers, in the aggregate, beneficially own approximately 5.5% of the Common Shares. As a result, these insiders may be able to influence or control matters requiring approval by AQUA's shareholders, including the election of Directors and the approval of mergers, acquisitions or other extraordinary transactions. They may also have interests that differ from those of investors and may vote in a manner that is adverse to investors' interests. This concentration of ownership may have the effect of deterring, delaying or preventing a change of control of AQUA, could deprive AQUA's shareholders of an opportunity to receive a premium for their Common Shares as part of a sale of AQUA and might ultimately affect the market price of the Common Shares.

### ***Significant Sales of Common Shares***

Although the Company's Common Shares are freely tradable, the Common Shares held by AQUA's directors and executive officers will be subject to escrow pursuant to the policies of the Exchange. Sales of a substantial number of the Common Shares in the public market after the expiry of lock-up or escrow restrictions, or the perception that these sales could occur, could adversely affect the market price of the Common Shares and may make it more difficult for investors to sell Common Shares at a favourable time and price.

### ***Analyst Coverage***

The trading market for the Common Shares will, to some extent, depend on the research and reports that securities or industry analysts publish about AQUA or its business. AQUA will not have any control over these analysts. If one or more of the analysts who covers AQUA should downgrade the Common Shares or change their opinion of AQUA's business prospects, AQUA's share price would likely decline. If one or more of these analysts ceases coverage of AQUA or fails to regularly publish reports on AQUA, AQUA could lose visibility in the financial markets, which could cause AQUA's share price or trading volume to decline.

### ***Tax Issues***

There may be income tax consequences in relation to the Common Shares, which will vary according to circumstances of each investor. Prospective investors should seek independent advice from their own tax and legal advisers.

### ***Fraud***

AQUA operates as a technology and services provider in a dynamic eco-system where fraud exists. Typical forms of fraud include robotic traffic, where robots mimic the behavior of users in order to inflate the number of impressions, clicks, post clicks actions or other metrics associated with the ad; ads that have no potential to be viewed by a human; and activities designed to trick mechanisms for user data collection or attribution models. AQUA employs reasonable measures to detect and eliminate fraud to the best of its ability. However, despite its efforts, AQUA is not in the fraud detection business and there are no guarantees as to the degree to which fraud can be minimized.

### ***Publisher Protection***

AQUA offers managed media campaign services and licenses its technology to third parties who use it to carry out media buys. Despite AQUA's efforts to protect its suppliers from unwanted buying activities and ads, misuse of the system by advertising parties cannot be ruled out.

### ***Ad Blockers***

Ad blockers represent an increased risk to the online advertising industry as a whole, as their use has lately risen. Ad blockers prevent ads from being displayed and can interfere with the collection and transmission of data required for the normal operation of the online advertising ecosystem, including user data, measurement and attribution. The industry is taking steps to combat ad blocking and tools have been created

to detect ad blockers for use by publishers. These tools allow publishers who rely on ad revenue to withhold content from users with ad blockers. Additionally, in order to discourage the use of ad blockers, the industry is initiating a shift towards ads that are less disruptive to the user experience. Nevertheless, there are no guarantees that these measures will be sufficient to eliminate all ad blocking activities and that AQUA will not experience loss of potential revenue as a result of ad blocking.

**APPENDIX "D"**  
**MANAGEMENT DISCUSSION & ANALYSIS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021**

**APPENDIX "E"**  
**STATEMENT OF EXECUTIVE COMPENSATION**

## STATEMENT OF EXECUTIVE COMPENSATION

For the purposes hereof, a named executive officer ("NEO") of the Company means each of the following individuals:

- (a) the CEO of the Company;
- (b) the CFO of the Company;
- (c) the most highly compensated Executive Officer, other than the CEO and CFO, at the end of the most recently completed financial year whose total compensation was, individually, more than \$150,000. "Executive Officer" means the chairman, and any vice- chairman, president, secretary or any vice-president and any officer of the Company or a subsidiary who performs a policymaking function in respect of the Company; and
- (d) each individual who would be an NEO under paragraph (c) but for the fact that the individual was neither an Executive Officer of the Company, nor acting in a similar capacity, at the end of that financial year.

The following individuals have been determined to be the Named Executive Officers or NEOs at the year ended December 31, 2020:

Michael Woodman:	Executive Chairman ( <i>former CEO</i> )
Christopher Bradley:	Chief Executive Officer
Ying Xu:	Chief Financial Officer (September 26, 2019 to Present)

### Compensation Discussion and Analysis

The purpose of this compensation discussion and analysis is to provide information about the Company's executive compensation philosophy, objectives, and processes and to discuss compensation decisions relating to the Company's Named Executive Officers.

The Company's policies on compensation for its Named Executive Officers are intended to provide appropriate compensation for executives that is internally equitable, externally competitive and reflects individual achievements in the context of the Company. The overriding principles in establishing executive compensation provide that compensation should:

- (a) reflect fair and competitive compensation commensurate with an individual's experience and expertise in order to attract, motivate and retain highly qualified executives;
- (b) reflect recognition and encouragement of leadership, entrepreneurial spirit and team work;
- (c) reflect an alignment of the financial interests of the executives with the financial interest of the Company's shareholders;
- (d) include stock options and, in certain circumstances, bonuses to reward individual performance and contribution to the achievement of corporate performance and objectives;
- (e) reflect a contribution to enhancement of the Company's shareholder value; and
- (f) provide incentive to the executives to continuously improve operations and execute on corporate strategy.

The Named Executive Officers' compensation program is, therefore, designed to reward the Named Executive Officers for increasing shareholder value, achieving corporate performance that meets pre-defined objective criteria, improving operations and executing on corporate strategy. The same approach is taken by the Company with respect to the compensation of senior management personnel other than the Named Executive Officers.

#### *Compensation Risk Assessment and Governance*

In light of the Company's size and limited elements of executive compensation, the Board does not have a Compensation Committee and does not deem it necessary to consider at this time the implications of the risks associated with the Company's compensation policies and practices. Also, there are no risks which have been identified in the Company's practices to date which would reasonably be likely to have a material adverse effect on the Company.

As determined by the board of directors at the recommendation of management, Options are granted to retain executive officers and motivate the executive officers by rewarding sustained, long-term development and growth that will result in increases in Share value. There is no formal process for assessing when Options are to be granted, rather they are granted at a time determined necessary by the Board, in its discretion, and are priced at market-value at the time of grant.

The Company does not permit its executive officers or Directors to hedge any of the equity compensation granted to them.

#### *Executive Compensation Program*

The Board's compensation philosophy is aimed at attracting and retaining quality and experienced people which is critical to the success of the Company.

Executive compensation is comprised of three principal elements: base fee or salary, short-term incentive compensation (discretionary cash bonuses) and long-term incentive compensation (share options).

Base fee or salary is intended to be competitive with, but not at the high end of the range of, similar issuers in the media industry. After base fee or salary, options are considered to be long-term incentives and the most important form of long-term compensation, as they provide incentive to build shareholder value. The amount of options granted is proportional to the recipient's position in the Company. Bonuses are the least important of the three components and are determined at year-end. It is anticipated that, if granted, they will be equal to a fraction of base fee or salary.

Each element has a different function, as described in greater detail below, but all elements work together to reward the Named Executive Officers appropriately for personal and corporate performance.

#### *Base Fee or Salary*

Base fees or salaries are considered an essential element in attracting and retaining the Company's senior executives (including the Named Executive Officers) and rewarding them for corporate and individual performance. Base fees or salaries are established by taking into account level of skills, expertise and capabilities demonstrated by the senior executives, individual performance and experience, level of responsibility and competitive pay practices by comparable media companies.

Base fees or salaries are reviewed annually by the Board and are adjusted, if appropriate, to reflect performance and market changes taking into account the recommendations of the management of the Company.

In addition to base fee or salary, the Named Executive Officers are reimbursed by the Company for reasonable out-of-pocket expenses incurred in connection with their employment with the Company.

#### *Short-Term Incentives*

The Company provides senior executives (including the Named Executive Officers) with the opportunity to receive discretionary cash bonuses as determined by the Board and having regard to individual and corporate performance over

the past financial year. Bonuses are primarily designed to align the financial interests and personal motivation of the Named Executive Officers with the interests of the Company and are intended to reward the executive officers for meeting or exceeding the individual and corporate performance objectives set by the Board.

#### *Long-Term Incentives*

The Company's only long-term incentive compensation for senior executives (including the Named Executive Officers) at this time is provided through stock option grants under the Company's incentive stock option plan (the

"Stock Option Plan"), which permits the granting of options to purchase up to a maximum of 10% of the then issued and outstanding Shares. The Stock Option Plan is designed to advance the interests of the Company by encouraging eligible participants, being Directors, employees, management company employees, officers and consultants, to have equity participation in the Company through the acquisition of Shares.

The Stock Option Plan has been used and will be used to provide incentive share purchase options ("Options") which are awarded based on the recommendations of the Board, taking into account the level of responsibility of the executive as well as his or her past impact on or contribution to, and/or his or her ability in future to have an impact on or to contribute to the longer-term operating performance of the Company. In determining the number of Options to be granted to the Company's executive officers, the Board takes into account the number of Options, if any, previously granted to each executive officer, and the exercise price of any outstanding Options to ensure that such grants are in accordance with the policies of the TSXV and to closely align the interests of executive officers with the interests of Shareholders. The Board determines the vesting provisions of all Option grants.

The following table sets forth, for the years ended December 31, 2020 and 2019, all compensation (other than stock options and other compensation securities) paid, payable, awarded, granted, given or otherwise provided, directly or indirectly, by the Company, or a subsidiary of the Company, to each NEO and director, in any capacity.

TABLE OF COMPENSATION EXCLUDING COMPENSATION SECURITIES							
Name and Principal Position	Year	Salary, consulting fee, retainer or commission (\$)	Bonus (\$)	Committee or meeting fees (\$)	Value of perquisites (\$)	Value of all Other Compensation (\$)	Total Compensation (\$)
<b>Michael Woodman</b> , Executive Chairman, former CEO and Director	2020	228,571	Nil	18,000	Nil	Nil	246,571
	2019	424,345	Nil	Nil	Nil	32,605	456,950
<b>Christopher</b> CEO and Director	2020	240,000	Nil	18,000	Nil	Nil	258,000
	2019	210,000	Nil	Nil	Nil	24,154	234,154
<b>Ying Xu</b> , <sup>(4)</sup> CFO & Director	2020	80,000	Nil	18,000	Nil	Nil	98,000
	2019	26,000	Nil	Nil	Nil	Nil	26,000
Andrew Gibson <sup>(5)</sup> COO	2020	60,313	Nil	Nil	Nil	Nil	60,313
	2019	82,000	Nil	Nil	Nil	Nil	82,000
<b>Eugene Valaitis</b> <sup>(6)</sup> Director	2020	Nil	Nil	18,000	Nil	Nil	18,000
	2019	Nil	Nil	Nil	Nil	Nil	Nil
<b>Graham Martin</b> <sup>(6)</sup> Director	2020	Nil	Nil	18,000	Nil	Nil	18,000
	2019	Nil	Nil	Nil	Nil	Nil	Nil
Cliff Dumas <sup>(7)</sup> former CCO	2020	Nil	Nil	Nil	Nil	Nil	Nil
	2019	179,880	Nil	Nil	Nil	26,413	206,293
Konstantin <sup>(8)</sup> Lichentwald	2020	Nil	Nil	Nil	Nil	Nil	Nil
	2019	135,000	Nil	Nil	Nil	24,155	159,155
Andrew Osis <sup>(9)</sup> former CFO	2020	Nil	Nil	Nil	Nil	Nil	Nil
	2019	15,000	Nil	Nil	Nil	Nil	Nil
Mathew Lee <sup>(10)</sup> former CFO	2020	Nil	Nil	Nil	Nil	Nil	Nil
	2019	4,734	Nil	Nil	Nil	Nil	4,743

Praveen Varshney <sup>(11)</sup> <i>former Director</i>	2020 2019	Nil Nil	Nil Nil	Nil 10,000	Nil Nil	Nil Nil	Nil 10,000
Stepahnie Ratzka <sup>(11)</sup> <i>former Director</i>	2020 2019	Nil Nil	Nil Nil	Nil 10,000	Nil Nil	Nil Nil	Nil 10,000

- (1) Includes perquisites provided to an NEO or director that are not generally available to all employees. An item is generally a perquisite if it is not integrally and directly related to the performance of the director's or NEO's duties. If something is necessary for a person to do his or her job, it is integrally and directly related to the job and is not a perquisite, even if it also provides some amount of personal benefit. For the purposes of the table, perquisites are valued on the basis of the aggregate incremental cost to the Company and its subsidiaries.
- (2) Mr. Woodman has been a director of the Company since January 2018 and was the CEO of the Company from January 2018 until August 30, 2019;
- (3) Mr. Bradley was appointed CEO on August 30, 2019 and a director December 12, 2019;
- (4) Ying Xu was appointed CFO on September 26, 2019 and a director on December 12, 2019;
- (5) Mr. Gibson was the Chief Operating Officer from August 30, 2019 to June 14, 2019;
- (6) Receive director fees;
- (7) Mr. Dumas was VP and CCO from January 2018 to August 30, 2019. Mr. Dumas was a director from January 2018 until December 12, 2019;
- (8) Konstantin Lichtenwald was CFO of the Company from February 27, 2018 to July 22, 2019;
- (9) Andrew Osis was appointed interim CFO on January 26, 2018 to February 27, 2018 and again on July 22, 2019 to August 15, 2019
- (10) Mathew Lee was interim CFO from August 30, 2019 until September 26, 2019;
- (11) Mr. Varshney and Ms. Ratzka were both appointed directors on January 26, 2018 and resigned September 6, 2019 and September 18, 2019 respectively. They both received director fees.

### ***Stock Options and Other Compensation Securities***

The Company nor any subsidiary, granted or issued compensation securities to any of its directors or NEO's in the year ended December 31, 2020 for services provided, or to be provided directly or indirectly, to the Company or any subsidiary thereof.

The following table provides information regarding the stock options, other compensation securities, and incentive plan awards for each NEO and Director outstanding as of December 31, 2020.

<b>Compensation Securities</b>							
<b>Name &amp; Position</b>	<b>Type of Compensation Security</b>	<b>Number of compensation securities, number of underlying securities and percentage of class<sup>1</sup></b>	<b>Date of issue or grant</b>	<b>Issue, conversion or exercise price (\$)</b>	<b>Closing price of security or underlying security on date of grant (\$)</b>	<b>Closing price of security or underlying security at year end (\$)</b>	<b>Expiry Date</b>
<b>Michael Woodman</b> <i>Executive Chairman</i>	Stock Option	25,000 112,500	Dec 27, 2018 Jan 30, 2018	\$1.50 \$2.50	\$2.00 \$2.50	\$0.15 \$0.15	Dec 31, 2023 Jan 30, 2023
<b>Christopher Bradley,</b> <i>CEO &amp; Director</i>	Stock Option	21,500 15,000	Dec 27, 2018 Jan 30, 2018	\$1.50 \$2.50	\$2.00 \$2.50	\$0.15 \$0.15	Dec 31, 2023 Jan 30, 2023
<b>Ying Xu,</b> <i>CFO &amp; Director</i>	Stock Option	Nil	N/A	N/A	N/A	N/A	N/A

<b>Eugene Valaitis</b> <i>Director</i>	Stock Option	5,000 12,500	Dec 27, 2018 Jan 30, 2018	\$1.50 \$2.50	\$2.00 \$2.50	\$0.15 \$0.15	Dec 31, 2023 Jan 30, 2023
<b>Graham Martin</b> <i>Director</i>	Stock Option	Nil	N/A	N/A	N/A	N/A	N/A

1. Each of the stock options held are fully vested and have no restrictions on exercise. Except as otherwise noted below, they have not been changed or modified since the day of grant. Each of the stock options is exercisable to purchase one additional common share for each option held.
2. On July 8, 2020, the Company consolidated its common shares on the basis of one post-consolidated common share for every ten pre-consolidated common shares held. As required by International Accounting Standards ("IAS") 33 Earnings per Share, options outstanding, and per share amounts for time periods prior to the share consolidation have been restated to reflect the one-for-ten share consolidation.

### **Exercise of Compensation Securities by Directors and NEOs**

No compensation Securities were exercised by Directors or NEO's or any subsidiary thereof in the years ended December 31, 2020 or 2019.

### ***Stock Option Plans and Other Incentive Plans***

The Stock Option Plan reserves a maximum aggregate of 10% of the Company's issued and outstanding common shares on a rolling basis.

As of the date of this Circular, November 30, 2021, the Company has 12,188,836 incentive stock options available for grant, of which the Company has 281,500 incentive options issued and outstanding.

The Stock Option Plan is administered by the Board of Directors and enables the Company and provides for grants of options to directors, senior officers, employees, consultants, consultant company or management company employees of the Company at the discretion of the Board. The term of any options granted under the Stock Option Plan is fixed by the Board of Directors and may not exceed ten years.

The exercise price of options granted under the Stock Option Plan will be determined by the Board of Directors, but the exercise price shall not be less than the discounted market price on the grant date. Any options granted pursuant to the Stock Option Plan will terminate ninety (90) days and thirty (30) days if the optionee was engaged in investor relations activities) after the option holder ceasing to act as a directors, senior officers, employees, consultants, consultant company or management company employees of the Company or any of its affiliates, unless such cessation is on account of death, disability or termination of employment with cause). If such cessation is on account of disability or death, the options terminate on the first anniversary of such cessation, and if it is on account of termination of employment with cause, the options terminate immediately. The Stock Option Plan also provides for adjustments to outstanding options in the event of any consolidation, subdivision, conversion or exchange of the Company's Common Shares. The directors of the Company may, at its discretion at the time of any grant, impose a schedule over which period of time the option will vest and become exercisable by the optionee.

Subject to the approval of any stock exchanges or any other regulatory body having authority over the Company or the Stock Option Plan, the Board may from time to time amend the Stock Option Plan and the terms and conditions of any Option thereafter to be granted and, without limiting the generality of the foregoing, may make such amendment for the purpose of meeting any changes in any relevant law, rule or regulation applicable to the Stock Option Plan, any Option or the Common Shares or for any other purpose which may be permitted by all relevant laws, rules and regulations, provided always that any such amendment shall not alter the terms or conditions of any Option or impair any right of any Option Holder pursuant to any Option awarded prior to such amendment. Notwithstanding the foregoing, the Board may, subject to the requirements of the Exchange, amend the terms upon which each Option shall become vested with respect to Common Shares without further approval of the Exchange or other regulatory bodies having authority over the Company, the Stock Option Plan or the shareholders.

### ***Employment, Consulting and Management Agreements***

Other than as described below, there are no compensatory plans, contracts or arrangements with any Named Executive Officer (including payments to be received from the Company or any subsidiary), which result or will result from the resignation, retirement or any other termination of employment of such Named Executive Officer or from a change of control of the Company or any subsidiary thereof or any change in such Named Executive Officer's responsibilities, where the Named Executive Officer is entitled to payment or other benefits.

Mr. Bradley, in his capacity as the Chief Executive Officer of the Company, is an independent contractor, providing his services on a full-time basis through Gurlach Ltd. ("Gurlach"), a private company partly owned by Mr. Bradley. Gurlach, through Mr. Bradley (as service provider), provides management services to the Company. The Company has entered into an agreement effective August 31, 2019 with Gurlach ("Gurlach Agreement"), pursuant to which Mr. Bradley, as service provider under the Gurlach Agreement, provides management consulting services to the Company in accordance with the terms of the Gurlach Agreement for an annual fee of \$240,000. The Gurlach Agreement also states that the Company shall also reimburse Gurlach for all reasonable expenses incurred by Mr. Bradley in the provision of services under the Gurlach Agreement. Gurlach is eligible to receive a cash bonus equal up to 50% of the total fees paid to Gurlach in the year at the discretion of, and as determined by, the Board. By mutual agreement, Gurlach and the Company have agreed to reduce the annual fee to \$120,000 per annum beginning April 2, 2021 and continuing until mutual agreement between the Company and Gurlach.

Pursuant to the Gurlach Agreement, Gurlach is also entitled to the then annual fee as well as any unpaid cash bonuses in the event of termination without cause. In addition, all unvested stock options will immediately vest and become exercisable. If termination of the Gurlach Agreement is due to the death of Mr. Bradley, as service provider, Mr. Bradley's estate shall be entitled to twenty-four months of base fee less any statutory deductions, and pay in lieu of bonuses in the amount of two times the average of the total bonuses received in the prior two years.

Mr. Dylan, in his capacity as the Executive Chairman of the Company, is an independent contractor, providing his services on a full-time basis through Jesse Dylan Consultancy ("JDC"), a private company wholly owned by Mr. Dylan. JDC, through Mr. Dylan (as service provider), provides management services to the Company.

The Company has entered into an agreement dated effective August 31, 2019 with JDC (the "JDC Agreement"), pursuant to which Mr. Dylan, as service provider under the JDC Agreement, provides executive management consulting services to the Company in accordance with the terms of the JDC Agreement for an annual fee of which is currently \$240,000. The JDC Agreement also states that the Company shall also reimburse

JDC for all reasonable expenses incurred by Mr. Dylan in the provision of services under the JDC Agreement. JDC is eligible to receive a cash bonus equal up to 50% of the total fees paid to JDC in the year at the discretion of, and as determined by, the Board. By mutual agreement, JDC and the Company have agreed to reduce the annual fee to \$120,000 per annum beginning April 2, 2021 and continuing until mutual agreement between the Company and JDC.

Pursuant to the JDC Agreement, JDC is entitled to the then annual fee as well as any unpaid cash bonuses in the event of termination without cause or in the case of a change of control (as defined in the JDC Agreement). In addition, all unvested stock options will immediately vest and become exercisable. If termination of the JDC Agreement is due to the death of Mr. Dylan, as service provider, his estate shall be entitled to twenty-four months of base fee less any statutory deductions, and pay in lieu of bonuses in the amount of two times the average of the total bonuses received in the prior two years.

Ms. Xu, in her capacity as the CFO and director of the Company, is an independent contractor, providing her services on a part-time basis, pursuant to a services agreement between the Company and Ms. Xu (the "Xu Services Agreement"). The Xu Services Agreement may be terminated by either party upon 14 days' written notice.

No management functions of the Company or its subsidiaries are performed to any substantial degree by a person other than the directors or executive officers of the Company or its subsidiaries.

### Pension Plan Benefits

The Company does not have any pension, retirement or deferred compensation plans, including defined contribution plans.

### Termination and Change of Control Benefits

Except as disclosed herein (see “*Employment, Consulting and Management Agreements*”), the Company has not entered into any compensatory plans, contracts or arrangements with any of its Named Executive Officers whereby such officers are entitled to receive compensation as a result of the resignation, retirement or any other termination of employment of the Named Executive Officer with the Company or from a change in control of the Company or a change in the Named Executive Officer’s responsibilities following a change in control.

### Compensation of Directors

The Board has no standard arrangement pursuant to which directors are compensated for their services in their capacity as directors except for the granting, from time to time, of incentive stock options in accordance with the Company’s Stock Option Plan.

## EQUITY COMPENSATION PLAN INFORMATION

The following table summarizes certain information regarding compensation plans of the Company as at December 31, 2020.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights <sup>(1)</sup> (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by securityholders	429,338 <sup>(1)</sup>	\$2.27	2,055,693
Equity compensation plans not approved by securityholders			
<b>Total</b>	429,338	\$2.27	2,055,693

<sup>(1)</sup> Represents the number of Common Shares available for issuance upon exercise of outstanding Options as at December 31, 2020.

<sup>(2)</sup> As of the date of this Circular, November 30, 2021 the Company has 121,888,356 shares issued, meaning that the maximum number of options that can be granted by the Company is 12,188,835 of which the Company currently has only 281,500 granted.

## CERTIFICATE OF THE ISSUER

Pursuant to a resolution duly passed by its Board of Directors, Aquarius AI Inc., hereby applies for the listing of the above mentioned securities on the Exchange. The foregoing contains full, true and plain disclosure of all material information relating to Aquarius AI Inc. It contains no untrue statement of a material fact and does not omit to state a material fact that is required to be stated or that is necessary to prevent a statement that is made from being false or misleading in light of the circumstances in which it was made.

Dated at Vancouver, British Columbia, this 11th day of February, 2022.

“Chris Bradley”

Chief Executive Officer  
Chris Bradley

“Ying Xu”

Chief Financial Officer  
Ying Xu

“Jesse Dylan”

Promoter  
Jesse Dylan

“Eugene Valaitis”

Director  
Eugene Valaitis

“Graham Martin”

Director  
Graham Marin