

FORM 5

QUARTERLY LISTING STATEMENT

Name of Listed Issuer: PUDO Inc. (“PUDO” or the “Issuer”).

Trading Symbol: PDO

This Quarterly Listing Statement must be posted on or before the day on which the Issuer’s unaudited interim financial statements are to be filed under the *Securities Act*, or, if no interim statements are required to be filed for the quarter, within 60 days of the end of the Issuer’s first, second and third fiscal quarters. This statement is not intended to replace the Issuer’s obligation to separately report material information forthwith upon the information becoming known to management or to post the forms required by the Exchange Policies. If material information became known and was reported during the preceding quarter to which this statement relates, management is encouraged to also make reference in this statement to the material information, the news release date and the posting date on the Exchange website.

General Instructions

- (a) Prepare this Quarterly Listing Statement using the format set out below. The sequence of questions must not be altered nor should questions be omitted or left unanswered. The answers to the following items must be in narrative form. When the answer to any item is negative or not applicable to the Issuer, state it in a sentence. The title to each item must precede the answer.
- (b) The term “Issuer” includes the Listed Issuer and any of its subsidiaries.
- (c) Terms used and not defined in this form are defined or interpreted in Policy 1 – Interpretation and General Provisions.

There are three schedules which must be attached to this report as follows:

SCHEDULE A: FINANCIAL STATEMENTS

Financial statements are required as follows:

For the first, second and third financial quarters interim financial statements prepared in accordance with the requirements under Ontario securities law must be attached.

If the Issuer is exempt from filing certain interim financial statements, give the date of the exempting order.

A complete copy of condensed interim unaudited financial statements for the three month periods ended May 31, 2021 and 2020, is attached at the end of this form and can be found on the Issuer's profile on the CSE website at www.thecse.com and on SEDAR at www.sedar.com.

SCHEDULE B: SUPPLEMENTARY INFORMATION

The supplementary information set out below must be provided when not included in Schedule A.

1. Related party transactions

Provide disclosure of all transactions with a Related Person, including those previously disclosed on Form 10. Include in the disclosure the following information about the transactions with Related Persons:

- (a) A description of the relationship between the transacting parties. Be as precise as possible in this description of the relationship. Terms such as affiliate, associate or related company without further clarifying details are not sufficient.
- (b) A description of the transaction(s), including those for which no amount has been recorded.
- (c) The recorded amount of the transactions classified by financial statement category.
- (d) The amounts due to or from Related Persons and the terms and conditions relating thereto.
- (e) Contractual obligations with Related Persons, separate from other contractual obligations.
- (f) Contingencies involving Related Persons, separate from other contingencies.

Please refer to Schedule A – Financial Statements – Note 14.

2. Summary of securities issued and options granted during the period.

Provide the following information for the period beginning on the date of the last Listing Statement (Form 2A):

- (a) summary of securities issued during the period,

Date of Issue	Type of Security (common shares, convertible debentures, etc.)	Type of Issue (private placement, public offering, exercise of warrants, etc.)	Number	Price	Total Proceeds	Type of Consideration (cash, property, etc.)	Describe relationship of Person with Issuer (indicate if Related Person)	Commission Paid

None in this Quarter - Please refer to Schedule A – Financial Statements – Note 10.

(b) summary of options granted during the period,

Date	Number	Name of Optionee if Related Person and relationship	Generic description of other Optionees	Exercise Price	Expiry Date	Market Price on date of Grant

None in this Quarter - Please refer to Schedule A – Financial Statements – Note 12.

3. Summary of securities as at the end of the reporting period.

Provide the following information in tabular format as at the end of the reporting period:

- (a) description of authorized share capital including number of shares for each class, dividend rates on preferred shares and whether or not cumulative, redemption and conversion provisions,
- (b) number and recorded value for shares issued and outstanding,
- (c) description of options, warrants and convertible securities outstanding, including number or amount, exercise or conversion price and expiry date, and any recorded value, and
- (d) number of shares in each class of shares subject to escrow or pooling agreements or any other restriction on transfer.

Please refer to Schedule A – Financial Statements – Condensed Interim Consolidated Statements of Changes in Shareholders' (Deficiency) Equity Page 3 and Notes 10, 11, and 12.

4. List the names of the directors and officers, with an indication of the position(s) held, as at the date this report is signed and filed.

<i>Frank Coccia</i>	<i>Chief Executive Officer</i>
<i>Doug Baker</i>	<i>Chief Financial Officer</i>

<i>Tom Bijou</i>	<i>Director - Chairman</i>
<i>Murray Cook</i>	<i>Director</i>
<i>Richard Cooper</i>	<i>Director</i>
<i>Howard Westerman</i>	<i>Director</i>

SCHEDULE C: MANAGEMENT DISCUSSION AND ANALYSIS

Provide Interim MD&A if required by applicable securities legislation.

MD&A – Quarterly Highlights for the three month periods ended May 31, 2021 and 2020, is attached at end of this form and can be found on the Issuer's profile on the CSE website at www.thecse.com and on SEDAR at www.sedar.com.

Certificate of Compliance

The undersigned hereby certifies that:

1. The undersigned is a director and/or senior officer of the Issuer and has been duly authorized by a resolution of the board of directors of the Issuer to sign this Quarterly Listing Statement.
2. As of the date hereof there is no material information concerning the Issuer which has not been publicly disclosed.
3. The undersigned hereby certifies to the Exchange that the Issuer is in compliance with the requirements of applicable securities legislation (as such term is defined in National Instrument 14-101) and all Exchange Requirements (as defined in CNSX Policy 1).
4. All of the information in this Form 5 Quarterly Listing Statement is true.

Dated June 23, 2021.

Frank Coccia
Name of Director or Senior Officer

/s/ Frank Coccia
Signature

CEO
Official Capacity

Issuer Details Name of Issuer PUDO Inc.	For Quarter Ended May 31, 2021	Date of Report YY/MM/DD 21/06/23
Issuer Address 6600 Goreway Drive Unit D		
City/Province/Postal Code Mississauga, ON L4V 1S6	Issuer Fax No. ()	Issuer Telephone No. (844) 300-8533
Contact Name Frank Coccia	Contact Position CEO	Contact Telephone No. (844) 300-8533
Contact Email Address frank.coccia@pudopoint.com	Web Site Address www.pudopoint.com	

PUDO INC.

CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

**FOR THE THREE MONTH PERIODS ENDED MAY 31, 2021 AND
2020**

(EXPRESSED IN CANADIAN DOLLARS)

(UNAUDITED)

NOTICE TO READER

The accompanying unaudited condensed interim consolidated financial statements of PUDO Inc. have been prepared by and are the responsibility of management. The unaudited condensed interim consolidated financial statements have not been reviewed by the Company's auditors.

PUDO Inc.**Condensed Interim Consolidated Statements of Financial Position
(Expressed in Canadian Dollars)
(Unaudited)**

As at	Notes	May 31, 2021	February 28, 2021
Assets			
Current assets			
Cash		\$ 533,452	\$ 749,708
Restricted short-term investment		25,632	25,504
Trade and other receivables	3, 5	284,502	377,962
Prepaid expenses and deposits		65,519	74,390
Total current assets		909,105	1,227,564
Non-current assets			
Equipment	6	48,376	60,340
Intangible assets	7	94,930	105,544
Total assets		\$ 1,052,411	\$ 1,393,448
Liabilities			
Current liabilities			
Trade and other payables	8, 14	\$ 430,321	\$ 464,652
Loans and borrowings	9	-	13,045
Total current liabilities		430,321	477,697
Non-current liabilities			
Loans and borrowings	9	-	-
Total liabilities		430,321	477,697
Shareholders' equity			
Share capital	10	8,972,582	9,060,580
Stock option reserve	12	2,282,015	2,204,607
Deficit		(10,632,507)	(10,349,436)
Shareholders' equity		622,090	915,751
Total liabilities and shareholders' equity		\$ 1,052,411	\$ 1,393,448

Nature of operations and going concern (note 1)**Commitments and contingencies** (note 15)

Approved by the Board of Directors:

"Thomas Bijou"

Director

"Richard Cooper"

Director

See accompanying notes to the unaudited condensed interim consolidated financial statements

PUDO Inc.**Condensed Interim Consolidated Statements of Loss and Comprehensive Loss
(Expressed in Canadian Dollars)
(Unaudited)**

	Notes	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Revenue	3	\$ 516,247	\$ 313,633
Cost of sales	13	(359,887)	(209,157)
Gross profit		156,360	104,476
Administrative expenses	13	(449,688)	(388,038)
Share-based compensation	12	(77,408)	(39,351)
Operating loss		(370,736)	(322,913)
Finance costs	9	(333)	(6,265)
Net loss and comprehensive loss for the period		\$ (371,069)	\$ (329,178)
Loss per share - basic and diluted		\$ (0.01)	\$ (0.01)
Weighted average number of shares outstanding - basic and diluted		27,117,584	26,511,849

See accompanying notes to the unaudited condensed interim consolidated financial statements

PUDO Inc.
Consolidated Statements of Changes in Shareholders' Equity
(Expressed in Canadian Dollars)
(Unaudited)

	# of Common Shares	Share Capital	Warrant Reserve	Stock Option Reserve	Deficit	Total
Balance, February 29, 2020	26,511,848	\$ 8,260,886	\$1,499,079	\$ 2,069,620	\$ (10,159,033)	\$ 1,670,552
Share-based compensation (note 12)	-	-	-	39,351	-	39,351
Net loss for the three month period ended May 31, 2020	-	-	-	-	(329,178)	(329,178)
Balance, May 31, 2020	26,511,848	8,260,886	1,499,079	2,108,971	(10,488,211)	1,380,725
Share-based compensation (note 12)	-	-	-	467,562	-	467,562
Stock options exercised (note 12)	135,083	270,325	-	(118,938)	-	151,387
Warrants exercised	470,653	441,371	(102,075)	(16,261)	-	323,035
Broker warrants expired (note 10)	-	-	(1,397,004)	-	1,397,004	-
Options forfeited (note 12)	-	-	-	(236,727)	236,728	1
Issuance of common shares to settle payable to vendor (note 10)	44,444	87,998	-	-	-	87,998
Net loss for the nine month period ended February 28, 2021	-	-	-	-	(1,494,957)	(1,494,957)
Balance, February 28, 2021	27,162,028	\$ 9,060,580	\$ -	\$ 2,204,607	\$ (10,349,436)	\$ 915,751
Share-based compensation (note 12)	-	-	-	77,408	-	77,408
Cancellation of issuance of common shares to settle payable to vendor (note 10)	(44,444)	(87,998)	-	-	87,998	-
Net loss for the three month period ended May 31, 2021	-	-	-	-	(371,069)	(371,069)
Balance, May 31, 2021	27,117,584	\$ 8,972,582	\$ -	\$ 2,282,015	\$ (10,632,507)	\$ 622,090

See accompanying notes to the unaudited condensed interim consolidated financial statements

PUDO Inc.**Condensed Interim Consolidated Statements of Cash Flows****(Expressed in Canadian Dollars)****(Unaudited)**

	Notes	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Cash flows (used in) provided by operating activities			
Net loss for the period		\$ (371,069)	\$ (329,178)
Adjustments for:			
Amortization	6, 7	22,577	34,475
Finance costs	9	333	6,265
Share-based compensation	12	77,408	39,351
Allowance for doubtful accounts	5	-	-
Net change in working capital:			
Restricted short-term investment		(128)	(126)
Trade and other receivables		93,460	72,579
Prepaid expenses and deposits		8,871	10,845
Trade and other payables		(34,331)	(82,557)
Cash flows used in operating activities		(202,883)	(248,346)
Cash flows used in investing activities			
Purchase of equipment	6	-	(19,953)
Purchase of intangible assets	7	-	(5,125)
Cash flows used in investing activities		-	(25,078)
Cash flows provided by (used in) financing activities			
Repayment of advances payable and borrowings	9	-	(240,669)
Cash flows used in financing activities		-	(240,669)
Change in cash during the period		(202,883)	(514,093)
Cash, beginning of period		749,708	2,038,493
Effect of translation of foreign currency		(13,373)	(6,295)
Cash, end of period		\$ 533,452	\$ 1,518,105

See accompanying notes to the unaudited condensed interim consolidated financial statements

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements

Three Months Ended May 31, 2021 and 2020

(Expressed in Canadian Dollars)

(Unaudited)

1. Nature of operations and going concern

The principal activity of PUDO Inc. (the “Company”) is using technology to improve the connection between ecommerce and consumers. The Company deploys its’ technology to provide consumers with convenient locations to pick-up or drop-off e-commerce parcels. Through collaboration with online retailers, third party logistics companies (“3PL”), Software as a Service (“SaaS”) and courier companies, consumers can take secure delivery of their parcels or drop-off returns where it’s convenient, when it’s convenient for them.

Existing businesses, such as convenience stores or gas stations, provide services as a PUDOpoint™ (“PUDOpoint”). PUDOpoints are typically open extended hours, seven days a week to make it convenient for busy consumers to quickly and efficiently collect what they’ve ordered online or drop off what they need to return. The Company deploys its technology to provide consumers with convenient PUDOpoints (the “Network”) to pick-up and drop-off (“PUDO”) e-commerce parcels.

The Company’s services provide courier companies and retailers with a presence in a broad variety of locations to better serve their customers. Not only convenient, these services can also save money. Couriers don’t have to attempt delivery a second or third time or make other arrangements with customers who aren’t home. Retailers can ship directly to PUDOpoints saving residential delivery costs and reducing the risk of theft or spoilage. PUDO also helps retailers reduce the cost and increase the convenience of their returns program. Consumers can drop off pre-labeled parcels at any PUDOpoint for processing back to the retailer.

Going Concern

These condensed interim consolidated financial statements have been prepared with the assumption that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. As at May 31, 2021, the Company had a working capital surplus of \$478,784 (February 28, 2021 – \$749,867), had not yet achieved profitable operations, had used cash in operating activities of \$202,883 for the three month period ended May 31, 2021 (May 31, 2020 - \$248,346), had a deficit of \$10,632,507 as at May 31, 2021 (February 28, 2021 - \$10,349,436) and had shareholders’ equity of \$622,090 (February 28, 2021 – \$915,751). These conditions reflect material uncertainties which cast significant doubt about the Company’s ability to continue as a going concern. The continuing operations of the Company are dependent upon its ability to continue to raise adequate financing and to commence profitable operations in the future. While the Company has been successful in raising the necessary funding to continue operations in the past, there is no assurance that it will be able to do so in the future. These condensed interim consolidated financial statements do not include the adjustments that would be necessary should the Company be unable to continue as a going concern. Such adjustments could be material.

2. Basis of preparation

(a) Statement of compliance

The condensed interim consolidated financial statements of the Company were prepared in accordance with International Accounting Standard (“IAS”) 34, Interim Financial Reporting as issued by the International Accounting Standards Board (“IASB”) using the accounting policies the Company adopted in its annual condensed consolidated financial statements as at and for the year ended February 28, 2021.

The condensed interim consolidated financial statements of the Company for the three month period ended May 31, 2021 were approved and authorized for issuance by the Board of Directors on June 23, 2021.

(b) Basis of presentation

The condensed interim consolidated financial statements have been prepared on a historical cost basis. In addition, these condensed interim consolidated financial statements have been prepared using the accrual basis of accounting except for cash flow information.

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements

Three Months Ended May 31, 2021 and 2020

(Expressed in Canadian Dollars)

(Unaudited)

2. Basis of preparation (continued)

(c) Basis of consolidation

The condensed interim consolidated financial statements comprise the financial statements of the Company and its wholly-owned subsidiaries PUDOpoint Inc., Grandview Gold (USA) Inc., and Recuperacion Realzada, S.A.C.

Subsidiaries consist of entities over which the Company is exposed to, or has rights to, variable returns as well as the ability to affect those returns through the power to direct the relevant activities of the entity. Subsidiaries are fully consolidated from the date control is transferred to the Company and are de-consolidated from the date control ceases. The financial statements include all the assets, liabilities, revenues, expenses and cash flows of the Company and its subsidiaries after eliminating inter-entity balances and transactions.

3. Financial risk management

(a) Fair values

The carrying amounts of cash, restricted short-term investment, trade and other receivables, trade and other payables and advances payable approximate their fair values, given their short-term nature.

(b) Financial risk factors

The Company's activities expose it to a variety of financial risks, including credit risk, liquidity risk, market risk and capital risk management. This note discloses information about the Company's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk and their management of capital.

The Board of Directors has the overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

(i) Credit risk

Credit risk is the risk that an issuer or counterparty will be unable or unwilling to meet commitments it has entered into with the Company. The financial assets that potentially expose the Company to credit risk consist principally of cash or other receivables. The extent of the Company's exposure to credit risk approximate their carrying values are recorded in the Company's consolidated statement of financial position. A significant portion of the Company's revenues are from one customer. This customer is comprised of three different businesses operated independently under common control.

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

3. Financial risk management (continued)

	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Revenue from one customer	\$ 306,432	\$ 206,153
% of total revenue	59%	66%

	As at May 31, 2021	As at February 28, 2021
Accounts receivable from one customer	\$ 81,680	\$ 94,848
% of total accounts receivable	38%	30%

The maximum exposure to credit risk at the reporting date was:

	May 31, 2021	February 28, 2021
Cash	\$ 533,452	\$ 749,708
Restricted short-term investment	25,632	25,504
Trade and other receivables	284,502	377,962
	\$ 843,586	\$ 1,153,174

(ii) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to finance its operations and to mitigate the effects of fluctuations in cash flows. See going concern discussion in note 1.

The following are the contractual maturities of financial liabilities:

May 31, 2021	1 Year or Less	Greater than 1 year	Total
Trade and other payables	\$ 430,321	\$ -	\$ 430,321
Loans and borrowings	-	-	-
	\$ 430,321	\$ -	\$ 430,321

February 28, 2021	1 Year or Less	Greater than 1 year	Total
Trade and other payables	\$ 464,652	\$ -	\$ 464,652
Loans and borrowings	13,373	-	13,373
	\$ 478,025	\$ -	\$ 478,025

In order to meet such cash commitments, the Company will be required to generate sufficient cash inflows from operating and financing activities.

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

3. Financial risk management (continued)

(iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return. All of the Company's equipment and intangible assets are located in Canada.

Revenue by geographic region for the three month periods is as follows:

	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Canada	\$ 492,685	\$ 285,908
USA	23,562	27,725
	\$ 516,247	\$ 313,633

(iv) Currency risk

Since the Company has a bank account denominated in US dollars, it is exposed to foreign currency risk due to fluctuations in the exchange rate. The Company purchases goods and services and generates revenues in Canadian dollars and US dollars. Since the Company reports its results in Canadian dollars, the functional currency of the Company, it is exposed to changes in the value of the US dollar relative to that of the Canadian dollar. As at May 31, 2021 and February 28, 2021, the Company and its subsidiaries had cash, trade and other receivables and trade and other payables denominated in US dollars as follows:

As at May 31, 2021	USD	CAD Equivalent
Cash	\$ 30,732	\$ 37,100
Trade and other receivables	84,881	102,468
Trade and other payables	(24,205)	(29,220)
	\$ 91,408	\$ 110,348

As at February 28, 2021	USD	CAD Equivalent
Cash	\$ 35,524	\$ 45,062
Trade and other receivables	120,257	152,546
Trade and other payables	(66,522)	(84,383)
	\$ 89,259	\$ 113,225

(v) Interest rate risk

The Company's exposure to risks of changes in market interest rates relates primarily to its cash and short-term investment balances. The Company regularly analyzes its interest rate exposure, giving consideration to potential renewals of existing positions, alternative financial positions and the mix of fixed and variable interest rates.

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

3. Financial risk management (continued)

(vi) Capital risk management

The Company reviews and manages its capital position from time to time to maintain a balance between its liability and equity levels. The Company uses the capital contributed by investors to finance its working capital requirements. The Board of Directors does not establish quantitative return on capital criteria for management but rather relies on the expertise of the Company's management to sustain future developments of the business. The Company defines capital as equity, loans and borrowings. As at May 31, 2021, the Company had shareholders' equity of \$622,090 (February 28, 2021 – \$915,751) and loans and borrowings of \$ nil (February 28, 2021 - \$13,045).

The Company's capital management objectives, policies and processes have remained materially unchanged during the three month period ended May 31, 2021 and year ended February 28, 2021.

(vii) Sensitivity analysis

Based on management's knowledge and experience in the financial markets, the Company believes the following movements are reasonably possible over the year. Sensitivity to a plus or minus 3% change in the US–Canadian dollar foreign exchange rate, based on the current US dollar denominated balances as at May 31, 2021, would affect the net loss by approximately plus or minus \$3,300 during a year.

4. Critical accounting estimates and judgments

The Company makes estimates and judgments that affect the reported amounts of assets and liabilities within the next year. Estimates and judgments are regularly evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Intangible assets and equipment

The useful life of intangible assets and equipment is determined by management at the time the software and equipment is acquired and brought into use and is regularly reviewed for appropriateness. For unique software products controlled by the Company, the estimated life is based on management's historical experience with similar products as well as anticipation of future events which may impact their life such as changes in technology. In the determination of carrying values and impairment charges, management looks at the higher of recoverable amount or fair value less costs to sell in the case of assets and at objective evidence, significant or prolonged decline of fair value on financial assets indicating impairment. These determinations and their individual assumptions require that management make a decision based on the best available information at each reporting period end date.

Income, value added, withholding and other taxes

The Company is subject to income, value added, withholding and other taxes. Judgment is required in determining the Company's provisions for taxes. The Company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. The determination of the Company's income, value added, withholding and other tax liabilities requires interpretation of complex laws and regulations. The Company's interpretation of taxation law as applied to transactions and activities may not coincide with the interpretation of the tax authorities. All tax related filings are subject to government audit and potential reassessment subsequent to the financial statement reporting period. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the tax related accruals and deferred income tax provisions in the period in which such determination is made.

Share-based compensation

The Company measures the cost of equity-settled transactions with employees, consultants, officers and directors by reference to the fair value of the equity instruments at the date on which they are granted. Estimating fair value for share-based compensation transactions requires determining the most appropriate valuation model, which is

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

4. Critical accounting estimates and judgments (continued)

dependent on the terms and conditions of the grant. Assumptions are made and judgment is used in applying valuation techniques.

These assumptions and judgments include estimating the future volatility of the stock price, expected dividend yield, future employee turnover rates and future employee stock option exercise behaviours and corporate performance. Such judgments and assumptions are inherently uncertain. Changes in these assumptions affect the fair value estimates.

5. Trade and other receivables

	May 31, 2021	February 28, 2021
Trade receivables	\$ 214,826	\$ 316,655
HST receivable	10,660	13,795
Other receivables	59,016	47,512
	\$ 284,502	\$ 377,962

Allowance for doubtful accounts as at May 31, 2021 was \$ nil (February 28, 2021 – \$363).

6. Equipment

Scanners and Tablets	Cost	Accumulated Amortization	Net Book Value
Balance at February 29, 2020	\$ 261,892	\$ 208,950	\$ 52,942
Additions / amortization	54,965	47,567	7,398
Balance at February 28, 2021	\$ 316,857	\$ 256,517	\$ 60,340
Additions / amortization	-	11,964	(11,964)
Balance at May 31, 2021	\$ 316,857	\$ 268,481	\$ 48,376

7. Intangible Assets

Computer Software	Cost	Accumulated Amortization and Impairment	Net Book Value
Balance at February 29, 2020	\$ 709,398	\$ 624,712	\$ 84,686
Additions / amortization	64,994	44,136	20,858
Balance at February 28, 2021	\$ 774,392	\$ 668,848	\$ 105,544
Additions / amortization	-	10,614	(10,614)
Balance at May 31, 2021	\$ 774,392	\$ 679,462	\$ 94,930

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

8. Trade and other payables

	May 31, 2021	February 28, 2021
Trade payables	\$ 213,576	\$ 133,995
QST payable	1,300	6,796
Other payables	146,298	146,399
Accrued liabilities	69,147	177,462
	<u>\$ 430,321</u>	<u>\$ 464,652</u>

9. Loans and borrowings

(a) Loans

On March 3, 2016, the Company assumed borrowings from 640624 N.B. Ltd. (o/a Kinek) payable to Atlantic Canada Opportunities Agency. The loan is unsecured and non-interest bearing. Interest equal to 3% higher than the average Bank of Canada discount rate for the previous month is charged on any overdue balances. The present value of non-current borrowings was estimated using the effective interest rate method by discounting the future contractual cash flows at the estimated current market estimated interest rates for an equivalent instrument. The discount rate applied was 15%. The Company recorded accretion expense of \$329 (May 31, 2020 - \$2,134) for the three month period ended May 31, 2021. The rate used in determining the appropriate present value of the borrowings was subject to management estimation. On May 31, 2021, the Company made its final payment on this loan.

	May 31, 2021	February 28, 2021
Loan payable (Atlantic Canada Opportunities Agency) nil instalments repayable at \$4,458 per month	\$ -	\$ 13,374
Less: Discount future contractual cash flows	-	329
	-	<u>13,045</u>
Less: Current portion	-	13,045
	<u>\$ -</u>	<u>\$ -</u>

10. Share capital

(a) Authorized

Unlimited number of common shares with no par value.

Unlimited number of preference shares. The preference shares are without par value, redeemable, non-voting and non-participating (none currently issued and outstanding).

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements

Three Months Ended May 31, 2021 and 2020

(Expressed in Canadian Dollars)

(Unaudited)

10. Share capital (continued)

(b) Issued

Common Shares	Number	Amount
Balance, February 29, 2020	26,511,848	\$ 8,260,886
Common share activity (i) (ii) (iii) (iv) (v) (vi) (vii) (viii) and (ix)	650,180	\$ 799,694
Balance, February 28, 2021	27,162,028	\$ 9,060,580
Common share activity (vi)	(44,444)	(87,998)
Balance, May 31, 2021	27,117,584	\$ 8,972,582

- (i) In August 2020, a number of the Company's employees and consultants exercised their stock options. As a result, 120,529 shares at the exercise value of \$151,388 were issued. The common shares were valued at \$270,325.
- (ii) In September 2020, a warrant holder exercised 8,620 warrants. As a result, 8,620 shares at the exercise value of \$5,948 were issued. The common shares and warrants were valued at \$7,930 and \$1,983, respectively.
- (iii) In October 2020, a warrant holder exercised 23,000 warrants. As a result, 23,000 shares at the exercise value of \$15,870 were issued. The common shares and warrants were valued at \$21,160 and \$5,289, respectively.
- (iv) In November 2020, a warrant holder exercised 48,685 warrants while allowing 84,648 remaining warrants to expire. As a result, 48,685 shares at the exercise value of \$26,290 were issued. The common shares were valued at \$35,053. The warrants that expired had a fair market value of \$14,991.
- (v) In November 2020, a number of companies with a common director or officer exercised 88,889 warrants while allowing 1,826,666 remaining warrants to expire. As a result, 88,889 shares at the exercise value of \$48,000 were issued. The common shares were valued at \$64,000. The warrants that expired had a fair market value of \$338,506.
- (vi) In November 2020, the Company issued 44,444 common shares to pay for an \$87,998 liability owing to a vendor. This payment arrangement was part of the agreement between the Company and the vendor, signed prior to engaging the vendor. In April 2021, it was mutually agreed between the Company and the vendor to cancel the 44,444 common shares due to vendor not meeting the agreed upon deliverables.
- (vii) In December 2020, warrant holders exercised 229,233 warrants while allowing 124,138 remaining warrants to expire. As a result, 229,233 shares at the exercise value of \$158,171 were issued. The common shares and warrants were valued at \$210,824 and \$52,624, respectively. The warrants that expired had a fair market value of \$24,368.
- (viii) In January 2021, warrant holders exercised 72,226 warrants while allowing 4,432,920 remaining warrants to expire. As a result, 72,226 shares at the exercise value of \$49,836 were issued. The common shares and warrants were valued at \$67,221 and \$17,385, respectively. The warrants that expired had a fair market value of \$1,034,130.
- (ix) In February 2021, the Company's consultants exercised 14,554 stock options. As a result, 14,554 common shares at an exercise price of \$18,920 were issued. The exercise value was settled against the amount payable owing to a consultant. The common shares were valued at \$35,181.

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

11. Warrant reserve

In April 2021, the Company agreed to issue 40,000 warrants to a vendor. 10,000 warrants are to be vested once the vendor issues a press release announcing the engagement. The remaining 30,000 will vest once the vendor meets predetermined milestones. The vendor will assist the Company in expanding their PUDOpoint network. For every 250 PUDOpoints that the vendor brings on board, 1,250 warrants will vest. The warrants carry an exercise price of USD \$1.20 and will expire on April 2024. As of May 31, 2021, nil warrants have vested.

12. Stock option reserve

The Company maintains an employee stock option plan under which the Board of Directors, or the compensation committee of the Board of Directors, may from time to time grant to employees, officers, directors or consultants of the Company, options to acquire common shares in such numbers, for such terms and at such exercise prices, as may be determined by the Board of Directors or the compensation committee of the Board of Directors.

The stock option plan provides that the maximum number of common shares in the capital of the Company that may be reserved for issuance for all purposes under the stock option plan shall not exceed 20% of the total issued and outstanding common shares.

The following table reflects the continuity of stock options for the three month period ended May 31, 2021 and the year ended February 28, 2021:

	Number of stock options	Exercise Price
Balance, February 29, 2020	2,110,500	\$ 1.35
Options issued (i)	225,000	1.14
Options issued (ii)	135,000	1.75
Options issued (iii)	325,000	1.2
Options exercised (iv)	(35,000)	1.2
Options exercised (v)	(74,279)	1.3
Options exercised (i)	(11,250)	1.14
Options expired (iv)	(140,000)	1.3
Options expired (vi)	(108,000)	2.47
Options exercised (note 10 (xiii))	(14,554)	1.3
Balance, February 28, 2021	2,412,417	\$ 1.35
Options activity	-	-
Balance, May 31, 2021	2,412,417	\$ 1.35

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements

Three Months Ended May 31, 2021 and 2020

(Expressed in Canadian Dollars)

(Unaudited)

12. Stock option reserve (continued)

The following table reflects the actual stock options issued and outstanding as at May 31, 2021:

	Exercise Price (\$)	Remaining contractual life (years)	Weighted average number of options outstanding	Options vested (exercisable)	Estimated grant date fair value (\$)
October 26, 2022	1.30	1.42	1,738,667	1,738,667	-
July 17, 2025	1.14	4.17	213,750	64,688	223,792
July 17, 2025	1.75	4.17	135,000	33,750	129,739
July 17, 2025	1.20	4.17	325,000	81,250	322,030
	1.35	3.48	2,412,417	1,918,355	675,561

- (i) In July 2020, the Company granted 225,000 stock options to directors of the Company. The options were exercisable at a price of \$1.14 per common share and will expire on July 17, 2025. The options vest in 25% increments yearly with the first 25% having vested on July 17, 2020. The grant date fair value of the stock options was estimated to be \$ 223,792 using the Black-Scholes valuation model with the following weighted average assumptions: expected dividend yield of 0%, expected volatility of 152%, risk-free interest rate of 0.18%, and expected life of 4 years. In August 2020, 11,250 of these options were exercised.
- (ii) In July 2020, the Company granted 135,000 stock options to employees and consultants of the Company. The options were exercisable at a price of \$1.75 per common share and will expire on July 17, 2025. The options vest in 25% increments yearly with the first 25% having vested on July 17, 2020. The grant date fair value of the stock options was estimated to be \$129,739 using the Black-Scholes valuation model with the following weighted average assumptions: expected dividend yield of 0%, expected volatility of 152%, risk-free interest rate of 0.18%, and expected life of 4 years.
- (iii) In July 2020, the Company granted 325,000 stock options to a consultant of the Company. The options were exercisable at a price of \$1.20 per common share and will expire on July 17, 2025. The options vest in 25% increments yearly with the first 25% having vested on July 17, 2020. The grant date fair value of the stock options was estimated to be \$322,030 using the Black-Scholes valuation model with the following weighted average assumptions: expected dividend yield of 0%, expected volatility of 152%, risk-free interest rate of 0.18%, and expected life of 4 years.
- (iv) On August 27, 2020, 35,000 options granted to employees and consultants were exercised at the exercise price of \$1.20. The option exercise payment for 20,000 options, was settled against accounts payable that was owed to an option holder. The cash value of accounts payable settled was \$24,000. For the remaining 15,000 options, the exercise payment was received in cash. In the same period, 140,000 of the options granted to employees, directors and consultants expired.

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements

Three Months Ended May 31, 2021 and 2020

(Expressed in Canadian Dollars)

(Unaudited)

12. Stock option reserve (continued)

- (v) On August 27, 2020, 74,279 options granted to directors and consultants were exercised at the exercise price of \$1.30. The option exercise payment for 44,279 options, was settled against accounts payable that was owed to an option holder. The cash value of accounts payable settled was \$57,563. For remaining 41,250 options, the exercise payment was received in cash.
- (vi) In January 2018, the Company granted 108,000 stock options to consultants of the Company. The options were exercisable at a price of \$2.47 per common share and expired on January 28, 2021 and \$192,343 was classified to the deficit for the year ended February 28, 2021.

13. Expenses categorized by nature

	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Cost of sales		
External processing charges	\$ 358,376	\$ 205,766
Computer and web access charges	1,511	3,391
	\$ 359,887	\$ 209,157
Administrative expenses		
Salaries and benefits	\$ 244,042	\$ 160,731
General and administrative expenses	86,002	55,025
Professional fees	32,305	24,870
Amortization (notes 6 and 7)	22,577	34,475
Investor relations	18,777	12,061
Accounting and office	12,599	41,399
Agent and filing fees	11,713	12,210
Consulting fees	11,572	34,166
Foreign exchange loss (gain)	6,350	(15,055)
Travel, promotion and business development	3,751	28,156
	\$ 449,688	\$ 388,038

PUDO Inc.

Notes to Condensed Interim Consolidated Financial Statements Three Months Ended May 31, 2021 and 2020 (Expressed in Canadian Dollars) (Unaudited)

14. Related party balances and transactions

During the three month period ended May 31, 2021, the Company incurred accounting fees and office rental, which is included in accounting and office expense, of \$10,350 (May 31, 2020 - \$29,850), to a company with a common officer and director.

During the three month period ended May 31, 2021, the Company had the following transactions with shareholders, management and directors:

	Three Months Ended May 31, 2021	Three Months Ended May 31, 2020
Share-based compensation	\$ 77,408	\$ 39,351
Salaries and benefits	47,697	38,952
Consulting fees	10,072	10,566
	\$ 135,177	\$ 88,869

As at May 31, 2021, balances payable to the related parties noted above amounted to \$18,005 (May 31, 2020 - \$142,556) and are included in trade and other payables. These balances are unsecured, non-interest bearing and are due on demand.

All related party transactions were made on terms equivalent to those that would prevail in arm's length transactions.

See also notes 8, 9 and 12.

15. Commitments and contingencies

The Company has entered into various agreements for services, which if terminated by the Company would not have any significant impact on the Company's financial statements. These amounts have not been accrued in the condensed interim consolidated financial statements as at May 31, 2021.



PUDO INC.

INTERIM MANAGEMENT'S DISCUSSION AND ANALYSIS

QUARTERLY HIGHLIGHTS

FOR THE THREE MONTH PERIODS ENDED

MAY 31, 2021 and 2020

(EXPRESSED IN CANADIAN DOLLARS)

Prepared by:

PUDO Inc.

**6600 Goreway Drive Unit D, Mississauga,
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PUDO Inc.
Interim Management's Discussion & Analysis - Quarterly Highlights
Three Month Period Ended May 31, 2021
Discussion dated: June 23, 2021

Introduction

The following interim Management's Discussion and Analysis – Quarterly Highlights (the “Quarterly Highlights”) of the financial condition and results of the operations of PUDO Inc. (“PUDO” or the “Company”) constitutes management's review of the factors that affected the Company's financial and operating performance for the three month period ended May 31, 2021 (“Q1 FY 2022”), together with certain trends and factors that are expected to have an impact in the future.

These Quarterly Highlights have been prepared in compliance with the requirements of section 2.2.1 of Form 51-102F1, in accordance with National Instrument 51-102 - Continuous Disclosure Obligations. This discussion should be read in conjunction with the Company's unaudited condensed interim consolidated financial statements for the three months ended May 31, 2021, the audited annual consolidated financial statements of the Company for the years ended February 28, 2021 and February 29, 2020, together with the notes thereto, and the Management's Discussion and Analysis (“Annual MD&A”) Report of the Company for the year ended February 28, 2021. All dollar amounts are expressed in Canadian dollars unless otherwise noted.

The Company's unaudited condensed interim consolidated financial statements and financial information contained in these Quarterly Highlights were prepared in compliance with International Accounting Standard (“IAS”) 34, Interim Financial Reporting as issued by the International Accounting Standards Board (“IASB”) using the accounting policies the Company adopted in its annual consolidated financial statements as at and for the year ended February 28, 2021, except for the adoption of new standards effective as of March 1, 2021 and interpretations issued by the IFRS Interpretations Committee (“IFRIC”).

The Company's fiscal year end is February 28.

Further information regarding the Company and its operations are available on the Company's website at www.pudopoint.com and under the Company's SEDAR issuer profile at www.sedar.com, or upon request to the Company at 6600 Goreway Drive Unit D, Mississauga, Ontario, Canada, L4V 1S6.

Description of Business

PUDO is listed on the Canadian Securities Exchange (“CSE”) under the symbol “PDO” and on the OTCQB exchange under the symbol “PDPTF”.

PUDO's purpose is to improve the connection between e-commerce and consumers. PUDO deploys their technology to provide consumers with convenient locations to Pick-Up or Drop-Off (“PUDO” or “Network”) e-commerce parcels. Through collaboration with online retailers, third party logistics companies (“3PL”), Software as a Service (“SaaS”) providers and courier companies, consumers can take secure delivery of their parcels or drop-off returns where, and when, it's convenient for them.

Existing businesses, such as convenience stores or gas stations, provide services as a PUDOpoint™ (“PUDOpoint”). PUDOpoints are typically open extended hours, seven days a week to make it convenient for busy consumers to quickly and efficiently collect what they've ordered online or drop off what they need to return. The Company deploys its technology to provide consumers with convenient PUDOpoints (the “Network”) to pick-up and drop-off (“PUDO”) e-commerce parcels.

The Company's services provide courier companies and retailers with a presence in a broad variety of locations to better serve their customers. Not only convenient, these services can also save money. Couriers don't have to attempt delivery a second or third time or make other arrangements with customers who aren't home. Retailers can ship directly to PUDOpoints saving residential delivery costs and reducing the risk of theft or spoilage. PUDO also helps retailers reduce the cost and increase the convenience of their returns program. Consumers can drop off pre-labeled parcels at any PUDOpoint for processing back to the retailer.

Cautionary Note Regarding Forward-Looking Information

These Quarterly Highlights contain certain forward-looking information and forward-looking statements, as defined in applicable securities laws (collectively referred to herein as "forward-looking statements"). These statements related to future events or the Company's future performance. All statements other than statements of historical fact are forward-looking statements. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "continues", "forecasts", "projects", "predicts", "intends", "anticipates" or "believes", or variations of, or the negatives of, such words and phrases, or state that certain actions, events or results "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved. Forward-looking statements address possible future events, conditions and financial performance based upon management's current expectations, estimates, projections and assumptions.

Management of the Company considers the assumptions on which the forward-looking information contained herein are based to be reasonable. However, by its very nature, forward-looking statements inherently involve known and unknown risks and uncertainties that may cause actual results to differ materially from those expressed or implied by such forward-looking statements. Such risks include, without limitation those risks discussed in the "Risk Factors" section of PUDO's Annual MD&A dated May 26, 2021.

All forward-looking statements herein are expressly qualified by this cautionary statement. Accordingly, readers should not place undue reliance on forward-looking statements. The forward-looking statements in these Quarterly Highlights are made only as of the date of these Quarterly Highlights or as of the date specified in such statement. The Company undertakes no obligation to update publicly or otherwise revise any forward-looking statements whether as a result of new information or future events or otherwise, except as may be required by law. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements, unless required by law.

Highlights

The World Health Organization declared a global emergency on January 30, 2020 as a result of the 2019 novel coronavirus ("COVID-19"), then characterized it as a pandemic on March 11, 2020. The outbreak spread globally causing companies and various jurisdictions, including Canada and the United States, to impose restrictions, such as quarantines, closures, cancellations, and travel restrictions including closing the Canada – United States border. While these effects were expected to be temporary, and although some vaccines are being approved and administered, the duration of the business disruptions and the related financial impact cannot be reasonably estimated at this time. PUDO's consolidated results in FY 2022 have been negatively impacted by this event. The impact and extent of the outbreak continues to be unknown and will depend on future developments. The Company's employees were able to work from home to manage the PUDO Network in support of its partners and customers.

Below are a few Company highlights during Q1 FY 2022:

- Revenue was up 64.6% compared to the same quarter in the prior fiscal year as a result of increased returns and third party logistic parcel volumes as partners utilize PUDO's preferred shipping rates and other new services that are being provided by PUDO. This revenue increase was offset by decreased border member shipments of 47% as compared to the prior fiscal year as member shipments were directly impact by COVID-19 and the Canada-US border closure for the quarter.
- Management continued to invest in ongoing software development to enhance PUDO's current software technology and database structure to better manage API integration of PUDO's existing and new service offerings with current and new partners.
- In March 2021, PUDO launched the USA-Canada cross-border service through its Pay-As-you-GO (PAGO) program enabling PUDO and Kinek members to forward shipments from the USA to Canada. Through the PUDO Member portal, the service manages the logistics pathway for cross-border transit,

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customs-clearance, and neighborhood delivery to a PUDOpoint location at a low-cost rate for PUDO members.

- On April 22, 2021, PUDO announced a strategic partnership with National Retail Solutions ("NRS"), a division of IDT Corporation (NYSE: IDT), to facilitate the deployment and activation of additional PUDOpoint Counters with NRS retailers across the U.S. NRS is a point of sale and management system that helps increase sales and profit margins for independently owned convenience, grocery, QSR, liquor, tobacco, hardware and gas station c-stores. NRS serves over 14,000 retailer locations nationwide.

https://webfiles.thecse.com/2021-04-22_PUDO-partners-with-NRS_Publish.pdf?ZaOUZqteryNN3mUJa85x2xH9xw4FuvLq

Capital Resources

During Q1 FY2022, the Company completed the following capital transactions:

- In April 2021, the Company and a vendor mutually agreed to cancel 44,444 common shares due to the vendor not being able to meet the agreed-upon professional advisory services outlined in the agreements signed in October 2020.
- In April 2021, the Company agreed to issue 40,000 warrants to a vendor. 10,000 warrants are to be vested once the vendor issues a press release announcing the engagement. The remaining 30,000 will vest once the vendor meets predetermined milestones. The vendor will assist the Company in expanding their PUDOpoint network. For every 250 PUDOpoints that the vendor brings on board, 1,250 warrants will vest. The warrants carry an exercise price of USD \$1.20 and expire in April 2024. As of May 31, 2021, nil warrants have vested.

Operations

PUDOpoint Network

The Company continued to focus on optimizing the PUDO Network to increase alignment with partner parcel volumes while leveraging the Network to develop new partner relationships and services that further enhance revenue opportunities. These focused efforts resulted in a new service being added and increased parcel volumes in PUDO's core revenue streams in the first quarter of this fiscal year from many of its current partners. IT integration and enhancements remain a strategic focus as the Company looks to increase efficiencies, add new partners, and grow revenue. Through strategic partnerships the Company is positioned well to add new PUDOpoint locations in Canada and the USA. This will provide new e-commerce retail partner locations for residential redirects, increased parcel volumes for direct to PUDOpoint deliveries, and add new revenue service offerings in the coming quarters. The Network remains uniquely positioned to offer cost effective convenient services for returns and to consumers who are looking for an alternative to home delivery.

Parcel Volume Analysis

Parcel volume and other factors within the e-commerce ecosystem can affect PUDO's goals and performance during its continued growth and evolution. During Q1 FY 2022 the COVID-19 pandemic impacted overall parcel volume being delivered within the PUDO Network. With many businesses shut down or working at reduced capacity and employees working from home, first time delivery failures decreased as someone was home to accept packages reducing the requirement for an alternative delivery location. PUDO's Network is comprised mainly of convenience stores that were deemed essential services. This allowed PUDO's partners to successfully utilize alternative delivery locations when they did require the Network. The PUDOpoints supported their local communities as a safe haven for parcel deliveries.

While the Company continued to strategically manage the growth and development of the Network throughout Q1 FY 2022, overall parcel volumes increased by 74.6% compared to the three month period

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ended May 31, 2020 ("Q1 FY 2021"). During this quarter, Q1 FY 2022, partner shipments increased 98.5% over the same quarter in the previous year. During the same three month period, member shipment volumes were down 47% relative to the year earlier quarter as a result of the Canada-USA border continuing to be closed to non-essential travel due to the COVID-19 pandemic. In Q1 FY 2022, partner shipments represented 95% of the Company's total volumes, up from 83.6% in the same quarter in the prior fiscal year.

Below is a summary of PUDO's current parcel services being utilized by partners and customers:

- 📍 *Courier Pickup ("For Pickup" or "FPU")*: During Q1 FY 2022, PUDO continued to see growth within the FPU service with parcel volumes increasing by 505% compared to Q1 FY 2021. In sequential quarters, courier pickup parcel volumes in Q1 FY 2022 as compared to period ended February 28, 2021 ("Q4 FY 2021") increased by 21.5%. These volumes increased as PUDO's courier partners increased their utilization of the PUDOpoint Network in Canada enabling their customers to use PUDOpoints locations as drop off sites for pre-labeled parcels for courier pickup and delivery.
- 📍 *Failed First Attempts ("FFA")*: During Q1 FY 2022, total FFA parcel volumes increased by 20.7% relative to Q1 FY 2021. In sequential quarters, parcel volumes in Q1 FY 2022 compared to Q4 FY 2021 decreased by 11.7%. This decrease between these sequential quarters is related to the prior quarter having holiday shopping along with the impact of COVID-19 and customers being home to accept their parcels, reducing the requirement of redirects to PUDO locations.
- 📍 *Third Party Logistics ("3PL")*: During Q1 FY 2022, 3PL parcel shipments increased by 101% over the prior year, Q1 FY 2021. The increase is a result of PUDO partners increasing the volume of parcel shipments that utilize PUDO's preferred shipping rates. In sequential quarters, 3PL parcel shipments in Q1 FY 2022 as compared to Q4 FY 2021 decreased by 28.2%. This decrease is a result of decreased online shopping following the holiday season in Q4 FY 2021.
- 📍 *Returns*: During Q1 FY 2022 returns parcels increased by 297% as compared to the prior year, Q1 FY 2021. In sequential quarters, returns parcel volume in Q1 FY 2022 as compared to Q4 FY 2021 increased by 238%. These increases are a result of PUDO's partners increasing the integration of their own clients' return requirements for use of the PUDO service as the value of this service offering provided by PUDO reduced costs for their clients.
- 📍 *Border Member*: During Q1 FY 2022 total member parcel volumes decreased by 47% relative to Q1 FY 2021. This decrease is a direct result of COVID-19 and the closure of the Canada – USA border to non-essential travel effective April 2020. In sequential quarters, parcel volumes in Q1 FY 2022 compared to Q4 FY 2021 increased by 5.8%. This is a result of the increased rate of vaccination against COVID-19 and the expectations that the Canada-USA border will open in the near future.
- 📍 *Pickup Counters*: Over 700 PUDOpoint Counter locations are available as "Hub Counters" in the USA and Canada as alternative delivery options for online shopping customers of a large US and Canada e-commerce retailer. These Hub Counters provide a location for safe and secure storage for parcels for pickup by the customer. During Q1 FY 2022 total Pickup Counter parcel volumes increased by 1,279% relative to Q1 FY 2021. The increase is a result of recruiting of new locations being added to the Hub Counter network during the prior year and now being fully utilized by the retailer's customers. In sequential quarters, Hub Counter parcel volumes in Q1 FY 2022 as compared to Q4 FY 2021 remained relatively the same.

As PUDO continues to expand and maintain its services, a greater number of stakeholder partners and consumer members will minimize parcel losses and reduce dependence on specific carriers as PUDO provides a courier agnostic network of locations.

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Outlook

“Triple and quadruple percentage increases in parcel volumes across multiple verticals over Q1 last year, confirm that the Company is gaining traction and validating its carrier-neutral click-and-collect parcel pick-up and drop-off model in both the United States and Canada,” says PUDO CEO Frank Coccia.

“Of particular significance has been the loyalty and enthusiasm with which major national partners like NRS (National Retail Services) have worked with us to grow our Network quickly to mutual benefit. As we move into a post-pandemic environment, and people return to work and life outside of the home, we expect significant, staged increases in FFA and border members volumes — two profitable verticals that between them represented the pre-pandemic core of our business — as well as new PUDO member service revenues from our new PAGO (PAy as You Go) suite of services. I anticipate a year of marked Network growth and profitability.”

Financial Condition and Performance

Financial Performance

A summary of selected financial information for the three month periods ended May 31, 2021 and 2020 is included below:

PUDO Inc.
Condensed Interim Consolidated Statements of Loss and Comprehensive Loss
(Expressed in Canadian Dollars)
(Unaudited)

	Three Months Ended May 31,	
	2021	2020
Revenue	\$ 516,247	\$ 313,633
Cost of sales	(359,887)	(209,157)
Gross profit	156,360	104,476
Administrative expenses	(449,688)	(388,038)
Share-based compensation*	(77,408)	(39,351)
Operating loss	(370,736)	(322,913)
Finance costs	(333)	(6,265)
Net loss and comprehensive loss for the period	(371,069)	\$ (329,178)
Loss per share basic and diluted	\$ (0.01)	\$ (0.01)

*non-cash expense related to the amortization of performance options for management and directors.

During the three month period ended May 31, 2021, revenue was \$516,247 (May 31, 2020 - \$313,633), representing an increase of 64.6% over the same period last year due to new partner volumes and the successful increased sale of additional PUDO services to current partners, offset by the decrease in Failed First Attempt parcels to PUDOpoints as a result of a higher number of consumers being at home to accept their parcels during COVID-19 along with decreased Border Member parcels due to the ongoing USA-Canada border closure.

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The Company reported a net loss of \$371,069 (\$0.01 basic and diluted loss per share), an increase of \$41,892 compared with a net loss of \$329,177 (\$0.01 basic and diluted loss per share) in the corresponding quarter in the prior fiscal year. The majority of this increased loss was attributable to an increase in administrative expenses as a result of the additional salaries due to increased customer support and finance staff, and an increase in non-cash expense related to share-based compensation, offset by a decrease in consulting, outsource fees and travel.

Gross profit for the three month period ended May 31, 2021 was \$156,360 (May 31, 2020 - \$104,476) representing an increase of \$51,884 or 49.7% over the same period last year. This is a result of increased parcel volumes utilizing the PUDO services including FFA, FPU, and returns that increased revenue which was offset by reduced border member shipping and higher costs associated with the recently launched cross border services while in pilot phase of implementation.

Financial Condition

As at May 31, 2021, the Company had total assets of \$1,052,411 (February 28, 2021 - \$1,393,448). This decrease was primarily attributed to the related costs associated with operations.

As at May 31, 2021, the Company had a working capital surplus of \$478,784 (February 28, 2021 – \$749,867), had not yet achieved profitable operations, had used cash in operating activities of \$202,883 for the three month period ended May 31, 2021 (May 31, 2020 - \$248,346), had a deficit of \$10,632,507 as at May 31, 2021 (February 28, 2021 - \$10,349,436) and had shareholders' equity of \$622,090 (February 28, 2021 – \$915,751). The continuing operations of the Company are dependent upon its ability to commence profitable operations and raise adequate financing in the future. While the Company has been successful in raising the necessary funding to continue operations in the past, there is no assurance that it will be able to do so in the future.

Cash Flows

During the three month period ended May 31, 2021, cash decreased by \$216,256 to \$533,452 (February 28, 2021 – \$749,708) due to \$202,883 cash used in operating activities, nil cash used in investing or financing activities, and due to the effects of translation of foreign currency further decreasing cash by \$13,373 (February 28, 2021 - \$6,295).

Liquidity and Capital Resources

As noted in the Annual MD&A and previous Quarterly Highlights, the Company generates limited cash from operations. The Company's primary source of cash to date has been through convertible debentures, promissory notes and equity financings. The Company's outstanding loans and borrowings as at May 31, 2021 are fully repaid.

	May 31, 2021	February 28, 2021
Loan payable (Atlantic Canada Opportunities Agency)		
nil instalments repayable at \$4,458 per month	\$ -	\$ 13,374
Less: Discount future contractual cash flows	-	329
	-	13,045
Less: Current portion	-	13,045
	\$ -	\$ -

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The Company has a history of successfully raising the capital needed to operate and believes it can continue to raise any necessary capital. However, the history of losses reflects material uncertainty which may cast significant doubt on the ability of the Company to continue to operate as a going concern.

The unaudited condensed interim consolidated financial statements for the three month period ended May 31, 2021 have been prepared with the assumption that the Company will continue operations for the foreseeable future and will be able to realize its assets and discharge its liabilities in the course of operations. They do not include any adjustments that may be required if it were not able to continue as a going concern. The Company's financial statements for the year ended February 28, 2021 contain an emphasis of matter paragraph in its audit opinion related to its ability to continue as a going concern. Management believes that actions currently being taken, which primarily involve increasing revenues, controlling expenses, and raising additional capital will allow the Company to achieve profitability and allow the Company to continue as a going concern.

Related Party Transactions

During the three month period ended May 31, 2021, the Company incurred accounting fees and office rental, which is included in accounting and office expense, of \$10,350 (May 31, 2020 - \$29,850), to a company with a common officer and director.

During the three period ended May 31, 2020 and 2019, the Company had the following transactions with shareholders, management and directors:

	Three Months Ended May 31,	
	2021	2020
Share-based compensation	\$ 77,408	\$ 39,351
Salaries and benefits	47,697	38,952
Consulting fees	10,072	10,566
	\$ 135,177	\$ 88,869

As at May 31, 2021, balances payable to the related parties noted above amounted to \$18,005 (February 28, 2021 - \$142,556) and are included in trade and other payables. These balances are unsecured, non-interest bearing and are due on demand.

All related party transactions were made on terms equivalent to those that would prevail in arm's length transactions.

Subsequent events

The Company evaluated subsequent events through June 23, 2021, the date these Interim Management's Discussion & Analysis - Quarterly Highlights were approved and authorized for issue. There were no material subsequent events that required recognition or additional disclosure in the Interim Management's Discussion & Analysis - Quarterly Highlights.

Risk Factors

The Annual MD&A for the year ended February 28, 2021, dated May 26, 2021 and filed on SEDAR (www.sedar.com), sets out a brief summary of certain risk factors for which adverse occurrences may have

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a material impact on the Company's future financial performance. We draw our readers' attention to that disclosure of risk factors. No significant changes to those risk factors have occurred in the 2022 fiscal year and to the date of this report, other than the impact of the COVID-19 pandemic on the general North American economy, and more specifically on PUDO's operations. This continues to be monitored by PUDO's management team as their customers, partners and members recover from the impact of the COVID-19 outbreak.